

**Preventia Security**

P.O. Box 1563

Columbia, TN 38402

(877) 720-2527

<https://www.preventiasecurity.com>**Presented to:****Collegedale Police
Department**

Attention: Robert Hirko

4910 Swinyar Drive Collegedale,
TN 37363**Prepared by:****Zach Houchins, Account
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HANWHA CAMERA SYSTEM

Preventia Security is a privately owned, multi-location, life safety and security technology provider headquartered in Columbia, Tennessee. Preventia takes a proactive, consultative approach to design technology solutions that allow our clients to sleep at night and get the most out of their day. With offices in Tennessee, Georgia, Alabama and Florida, we offer the service and installation capabilities of a large organization while maintaining the hometown feel that our clients have come to know and love. Whether it is your home or business, we are here to shield you.

The R.A.R.E. Guarantee

At Preventia we want to be the best service provider you have ever worked with, period. We believe you deserve nothing but the best and we should deliver a solution you not only like and enjoy, but that you love. That's why we are now delivering our R.A.R.E. Guarantee - a promise of delivering a solution and experience that meets the highest standards:

Responsive - We act swiftly and efficiently, addressing your needs with urgency and clarity. Your time matters, and we are committed to prompt communication and action.

Accommodating - We prioritize your unique needs, offering flexible solutions and personalized service to ensure your satisfaction.

Resourceful - We go beyond the ordinary to find creative and effective solutions, leveraging our expertise and network to meet your goals. If there's a way, we'll find it.

Experience - We deliver a consistent, seamless and enjoyable experience that leaves a lasting impact.

With the Preventia R.A.R.E. Guarantee you can trust that we are fully dedicated to delivering the highest standard of quality and service - Love your system, Love your Peace of Mind.

Flexible Financing Made Simple

For our Residential customers, we're excited to offer quick and easy financing through Affirm. Just follow the link to get started today—it only takes a few minutes!

<https://m.affirm.com/preventia>

For our Commercial customers, while we can't guarantee financing, we do have options we can explore together. Contact our team to discuss what may be available for your business needs

City Cameras (S-1264)

Site: 4910 Swinyar Drive Collegedale, TN 37363

Subtotal: \$64,979.63; Recurring: \$938.96/month

Estimated Sales Tax: \$0.00

Total: \$64,979.63; Recurring: \$938.96/month

CITY CAMERAS (S-1264)

Site: 4910 Swinyar Drive Collegedale, TN 37363

Pricing summary: \$64,979.63; Recurring: \$938.96/month

Installing cameras across the City of Collegedale at a few different locations. Police Building and Library also have cameras on the interior.

This quote does not include a POE Switch at a few locations

Description	Unit Price	Qty	Total
6MPx2 - Ai, IR Outdoor Dome Camera	\$1,550.00	8.00	\$12,400.00
BackBox	\$219.00	8.00	\$1,752.00
Wall Mount Accessory	\$62.85	8.00	\$502.80
Hanging Mount	\$30.30	8.00	\$242.40
2MP Indoor Dome Camera	\$228.45	3.00	\$685.35
6MP Indoor Fisheye Camera	\$735.00	6.00	\$4,410.00
Flush Mount - In Ceiling	\$65.29	5.00	\$326.45
BackBox	\$219.00	1.00	\$219.00
12MP Indoor Fisheye Camera	\$750.98	2.00	\$1,501.96
Flush Mount - In Ceiling	\$64.99	2.00	\$129.98
4MPx4 Motorized Multisensor Camera	\$2,252.96	1.00	\$2,252.96
Hanging Cap	\$62.00	1.00	\$62.00
Mount Strap	\$33.00	1.00	\$33.00
Wall Mount	\$123.96	1.00	\$123.96
4MP Bullet Camera	\$181.81	5.00	\$909.05

Description	Unit Price	Qty	Total
Backbox for Bullet Camera	\$40.49	5.00	\$202.45
2MPx3 Multisensor Dome Camera	\$1,343.87	1.00	\$1,343.87
Corner Mount Accessory	\$65.29	1.00	\$65.29
Wall Mount Accessory	\$62.85	1.00	\$62.85
Hanging Cap	\$62.00	1.00	\$62.00
8MP Vandal Bullet Camera 3mm-10mm MZ	\$930.00	3.00	\$2,790.00
Bullet Back Box	\$75.00	3.00	\$225.00
8MP Ai IR 31xZoom Bullet Camera	\$2,015.82	3.00	\$6,047.46
Bullet Back Box	\$99.18	3.00	\$297.54
Ubiquiti NBE-5AC-GEN2-US NanoBeam 5AC Gen2, US	\$149.99	4.00	\$599.96
8x8x6" Steel Weatherproof NEMA 4X Enclosure	\$65.00	1.00	\$65.00
Keyed Latch with Keys forNFC, NS and NX Series Enclosures	\$17.99	1.00	\$17.99
Pole Mount Kit	\$29.99	1.00	\$29.99
POE++ Injector	\$50.00	1.00	\$50.00
8-Port Gigabit Network Switch with PoE+	\$150.51	4.00	\$602.04
16-Port Gigabit Network Switch with POE+	\$189.00	1.00	\$189.00
Miscellaneous Parts and Cable Management	\$9.99	22.40	\$223.78
Heavy-Duty 23/4 C6 Plenum/ft6 Bk 1m RI/box	\$485.00	6.20	\$3,007.00
Lift Rental	\$2,250.00	1.00	\$2,250.00
Level 1 Tech	\$125.00	170.38	\$21,297.50
Total Care Service Agreement - 24 hour onsite service guarantee, lifetime equipment & labor warranty, annual inspection & training.	\$938.96	1.00	\$938.96

Description		Unit Price	Qty	Total
		Subtotal:		\$64,979.63
		Estimated Tax:		\$0.00
		Total:		\$64,979.63
		Monthly Recurring		
		Subtotal:		\$938.96
		Estimated Tax:		\$0.00
		Total:		\$938.96

CONCLUSION

Project Terms

1. Deposit payment (mobilization fee) must be received prior to project scheduling.
2. An accompanying recurring services agreement must be signed and returned prior to project scheduling if applicable. Recurring service price listed above may be based on annual billing increments unless otherwise noted. Monthly or quarterly installments will be outlined on the required recurring service agreement along with agreement terms.
3. Proposal assumes all work will be done during Preventia Security's normal business hours of M-F, 8am-5pm, unless otherwise specifically stated in the scope of work.
4. Proposal assumes any existing cabling or devices are in good working condition and meet current building and life safety code requirements. Preventia Security will not warranty any existing cabling or devices.
5. Customer is responsible for any painting or patching of surfaces unless specifically stated in the scope of work.
6. Customer is responsible for providing 110VAC power to all necessary locations.
7. Customer is to provide IT support for any work involving connection to the customer's network infrastructure.
8. Customer to provide needed telephone lines, network connections, equipment mounting space, conduit path and back boxes, access to necessary equipment closets, clear work areas, door preparation as needed, all mechanical door hardware, fire alarm interface as needed and database programming unless specifically stated otherwise in the scope of work
9. Preventia Security will provide and install equipment as indicated in this proposal, dedicated customer training and any specified additional services as stated in the scope of work.
10. Customer agrees to Preventia Security's standard terms and conditions, which are available upon request.