



We have prepared a quote for you

Collegedale Camera Project

Quote # 032253
Version 3

Prepared for:

Collegedale Police Department

Robert Hirko
rhirko@collegedaletn.gov

Thursday, May 28, 2026

Collegedale Police Department
Robert Hirko
4910 Swinyar Dr
Collegedale, TN 37363
rhirko@collegedaletn.gov

Dear Robert,

Thank you for the opportunity to present a proposal tailored to your security needs. Since our founding in 2018, Facility Protection Group has been committed to delivering comprehensive security solutions that safeguard your people, operations, and assets.

As a full-service security integrator, we take pride in our expertise across installation, project management, service, and preventative maintenance. Our skilled team ensures that every aspect of your security system is executed with precision and professionalism—from seamless installations and effective project oversight to proactive service and maintenance strategies that optimize performance and longevity.

We appreciate the trust you place in us and remain dedicated to exceeding your expectations. If you have any questions or require further details, please do not hesitate to reach out. We look forward to collaborating with you and enhancing the safety and security of your organization.

Thank you again for considering Facility Protection Group.

Best regards,

Michael Bemis
Account Manager
Facility Protection Group LLC

Statement of Work

Scope of Work

Facility Protection Group (FPG) will program and install a new Avigilon Video Surveillance system for the City of Collegedale Police Department, including the installation of (27) cat6 drops for cameras, installation of (27) cameras at customer specified locations, and terminate, test and label all cables installed. We will terminate, test, and label all cables installed in accordance to NEC and FPG standards.

General Notes:

- System includes a full (1) year warranty on all FPG provided parts and labor
- All grounding requirements provided and installed by others.
- Old equipment / hardware will be removed and delivered to customer for demo.
- Furniture/equipment relocation prior to device installation & testing provided by others.
- All painting & patching of areas to be provided by others.
- All security signage to be provided and installed by others.
- Bid Bond & Performance Bond not included.
- All work to be performed during normal working hours 7-5PM/M-F
- FPG reserves the right to recover lost labor expense resulting from end user's failure to provide necessary equipment, material, or manpower in a timely manner. If improper equipment, material or end user support causes delays in project beyond reasonable expectations FPG will submit a change order to recoup lost labor.
- FPG reserves the right to further negotiate mutually agreed upon terms & conditions.

Head End:

- Equipment rack space in Telecom room for new security equipment by owner.
- UPS (rack mount) provided by others.
- 110VAC outlet in Telecom room for equipment power.

Cabling:

- All high voltage by others.

Computer / Networking:

- Proposal assumes security equipment is approved for installation on owners network.
- Network connection & static IP address in Telecom room for system communications by owner.

Permitting Options:

- Includes all permit fees as required

Video Surveillance:

- Sufficient network bandwidth for cameras need to be provided for optimal performance.

Equipment and Materials

Description		Price	Qty	Ext. Price
Avigilon Cameras, Accessories, and Licenses				
Avigilon Alta Video	16.0C-H6ADH-DO1-IR-30 2x 8MP, 30 Day, Outdoor, H6A Dual Head camera; up to 10 year warranty with an active Alta Video license.	\$1,957.00	3	\$5,871.00
Avigilon Alta Video	32C-H5A-4MH-30 8MP, 30 Day, Alta, 4 head H5A Multisensor Camera; up to 10 year warranty with an active Alta Video license	\$2,501.00	2	\$5,002.00
Avigilon Alta Video	24C-H5A-3MH-30 8MP, 30 Day, Alta, 3 head H5A Multisensor Camera; up to 10 year warranty with an active Alta Video license	\$2,102.00	5	\$10,510.00
Avigilon Alta Video	20C-H5A-4MH-30 5MP, 30 Day, Alta, 4 head H5A Multisensor Camera; up to 10 year warranty with an active Alta Video license	\$2,174.00	1	\$2,174.00
Avigilon Alta Video	15C-H5A-3MH-30 5MP, 30 Day, Alta, 3 head H5A Multisensor Camera; up to 10 year warranty with an active Alta Video license	\$1,848.00	1	\$1,848.00
Avigilon Alta Video	H5AMH-AD-PEND1 Outdoor pendant mount adapter. For use with the Avigilon H5A Multisensor	\$152.00	9	\$1,368.00
Avigilon Alta Video	H5AMH-DO-COVR1 Dome bubble and cover, for outdoor surface mount or pendant mount, clear. For use with the Avigilon H5A Multisensor	\$152.00	9	\$1,368.00
Avigilon Alta Video	H4AMH-AD-IRIL1 Optional IR illuminator ring, up to 30m (100ft), for use with H4AMH-DO-COVR1.	\$296.00	9	\$2,664.00
Avigilon Alta Video	3.0C-H6SL-DO1-IR-30 3MP, 30 Day, Alta, WDR, Day/Night Outdoor Dome, 3.4-10.5mm f/1.6 Integrated IR, up to 10 year warranty with an active Alta Video license	\$724.00	6	\$4,344.00

Equipment and Materials

Description		Price	Qty	Ext. Price
Avigilon Alta Video	360-W-30 Alta cloud-native camera - 360 White. 12MP resolution. 30 days retention. AI-powered, IR and advanced microphone array, indoor and outdoor, up to 10 year warranty with an active Alta Video license	\$1,159.00	4	\$4,636.00
Avigilon Alta Video	10.0C-H6ADH-DO1-IR-30 2x 5MP, 30 Day, Outdoor, H6A Dual Head camera; up to 10 year warranty with an active Alta Video license.	\$1,522.00	3	\$4,566.00
Avigilon Alta Video	H5DH-MT-NPTA1 Pendant adapter for the H5A Dual Head camera. Also compatible with an optional wall arm, WLMT-1021	\$54.00	6	\$324.00
Avigilon Alta Video	AWA-CLD-5Y Alta Video Subscription, per camera, including 30 days cloud storage, 5 years	\$799.00	27	\$21,573.00
Avigilon Alta Video	WLMT-1001 Wall Mount for large pendant camera	\$92.00	9	\$828.00
Avigilon Alta Video	5.0C-H6M-DO1-IR-30 5MP, 30 Day, Alta, WDR, Day/Night Outdoor Minidome, 2.99mm f/2.0, integrated IR, up to 10 year warranty with an active Alta Video license	\$652.00	3	\$1,956.00
Avigilon Alta Video	2.0C-H6M-DO1-IR-30 2MP, 30 Day, Alta, WDR, Day/Night Outdoor Minidome, 2.99mm f/2.0, integrated IR, up to 10 year warranty with an active Alta Video license	\$492.00	2	\$984.00
Avigilon Alta Video	2.0C-H6M-DO1-IR-30 2MP, 30 Day, Alta, WDR, Day/Night Outdoor Minidome, 2.99mm f/2.0, integrated IR, up to 10 year warranty with an active Alta Video license	\$492.00	1	\$492.00

Equipment and Materials

Description		Price	Qty	Ext. Price
Networking Equipment				
Advantage Electronics	EASYLINK-PRO-US Etherwan 867Mbps, 802.11a/n/ac, IP67, Wireless Bridge Complete Kit, 5GHz/13dBi Panel Antenna	\$1,047.00	2	\$2,094.00
Advantage Electronics	EX26262F ETHERWAN Managed L2+ Gigabit PoE Switch, 24 Gigabit RJ45 PoE Ports + 2 Gigabit Combo/SFP ports, Ethernet Switch with PoE (PSE) 802.3at up to 30W/port, 370W PoE Power Budget, Shelf or Rack Mount with Internal Power Supply 100VAC - 260VAC	\$936.00	1	\$936.00
Advantage Electronics	EX19082 Etherwan-Commercial (0°C - 50°C) Web-Managed Ethernet PoE Switch with 8 10/100/1000 PoE+ 802.3at + 2Gigabit Ports (1 TX + 1 SFP). Shelf or Rack Mount with Internal Power Supply 100VAC - 240VAC	\$335.00	4	\$1,340.00
Cabling/Misc Materials/Freight				
Subcontractor	Subcontracted Services Cabling for 27 cameras including materials, installation, termination, testing, and labeling.	\$19,328.00	1	\$19,328.00
MISC-MAT	Misc Materials	\$1,125.00	1	\$1,125.00
FREIGHT-2	Shipping and Handling	\$1,250.00	1	\$1,250.00
Subtotal:				\$96,581.00

Florida # EF0001201
Tennessee # 2547
Alabama # 002409
Facility Protection Group, LLC.
www.facprogroup.com
877-762-6460



Labor and Services

Description		Price	Qty	Ext. Price
Labor - Installation	Installation Labor	\$95.00	64	\$6,080.00
Subtotal:				\$6,080.00

Collegedale Camera Project

Prepared by:

Facility Protection Group LLC

Michael Bemis
877-762-6460
mbemis@facprogroup.com

Prepared for:

Collegedale Police Department

4910 Swinyar Dr
Collegedale, TN 37363
Robert Hirko
(423) 396-3135
rhirko@collegedaletn.gov

Quote Information:

Quote #: 032253

Version: 3
Delivery Date: 05/28/2026
Expiration Date: 06/26/2026

Quote Summary

Description	Amount
Equipment and Materials	\$96,581.00
Labor and Services	\$6,080.00
Total: \$102,661.00	

Facility Protection Group reserves the right to cancel orders arising from pricing or other errors. Sales and Use Taxes are estimated and final Tax will be calculated based on the Tax rate at that time.

Facility Protection Group LLC

Collegedale Police Department

Signature: _____

Name: Michael Bemis

Title: Account Manager

Date: 05/28/2026

Signature: _____

Name: Robert Hirko

Date: _____

► Terms and Conditions

STANDARD TERMS AND CONDITIONS

SECTION 1 - THE PROPOSAL

This Proposal, equipment, labor, and scope of work constitutes the entirety of the project. No written or verbal commitments shall be honored as part of this proposal or work unless included within or referenced directly by this proposal.

SECTION 2 – PRICING

This proposal's pricing shall be valid for a period of 60 days from the date listed on the proposal page. After 60 days this proposal is subject to revision to include any cost increases.

SECTION 3. PAYMENT TERMS

Customer agrees to abide by Facility Protection Group's standard payment terms:

1. For equipment-only sales ("equipment" includes software support plans, cloud-based services, monitoring services, and/or licensing):
For physical equipment: Facility Protection Group will invoice Customer 100% of quoted price when delivery has been made or when delivery tracking information (ex: UPS, Fedex) is made available to Customer. Terms: DUE UPON RECEIPT.
For items with electronic delivery such as software support plans, cloud-based services, monitoring services, and/or licensing Facility Protection Group will invoice Customer 100% of quoted price once electronic delivery has been completed. Terms: DUE UPON RECEIPT
2. For equipment-plus-labor projects ("projects") priced less than \$3,000 and estimated to be 30 days or less in duration: Facility Protection Group will invoice Customer 100% of the proposed price after the project's completion. Terms: NET 30
3. For equipment-plus-labor projects priced greater than \$3,000:
 - a. Deposit invoice: Facility Protection Group will invoice Customer for the first 50% of equipment, materials, and shipping, plus applicable taxes, immediately once the project has been contracted. Terms: DUE UPON RECEIPT.
 - b. Equipment invoices: Facility Protection Group will invoice Customer for the remaining balance of equipment, materials, and shipping, plus applicable taxes, when the goods have been received to either the Facility Protection Group warehouse or Customer's secured storage location. Terms: NET 30.
 - c. Labor and Expense invoices: Facility Protection Group may, at its discretion, invoice Customer every 30 days for unbilled work that has been performed and unbilled expenses that have been incurred. The construction-standard "percentage of completion" methodology will be used by Facility Protection Group to determine invoice amounts. Terms: NET 30.
 - d. Change Order invoices: Change orders amounts will be added to the project at the time of change order approval. Subsequent project invoices will incorporate change order amounts based on percentage of completion of the change order work. Terms: NET 30.
 - e. Final Invoice: Facility Protection Group will issue Customer a final invoice within 30 days of project completion. The final invoice will include all unbilled amounts. Terms: NET 30.
4. The standard payment terms may be modified by written agreement between Customer and Facility Protection Group. Modifications will be limited to this proposal only unless Customer and Facility Protection Group agree, in writing, that modified payment terms will survive beyond the completion of this proposal's scope of work.
5. Facility Protection Group reserves the right to stop work on the project, without penalties or back charges, until any late payments have been received or payment arrangements acceptable to Facility Protection Group have been made.

SECTION 4. WARRANTY

Facility Protection Group LLC. will warrant equipment and materials for one year from the date of receipt from the supplier or manufacturer. Facility Protection Group will warrant installation craftsmanship and workmanship for one year from the date of project completion. The warranty shall cover the repair and/or replacement of defective equipment and the labor to perform the repair and/or replacement of defective equipment. The warranty will not cover costs associated with loss of use, additional damages, or equipment failure for any reason whatsoever. The warranty will not cover the costs associated with the procurement, delivery, or use of additional equipment needed to perform repairs or replacements (such as man-lifts or specialized tools). Warranty work shall be performed during normal business hours (Monday through Friday 8am - 5pm EST). Warranty work will be scheduled based on severity of the issue balanced with technician availability; Facility Protection Group makes no guarantee on the amount of time that it will take to resolve a warranty issue. Facility Protection Group may make exceptions to the time of day when repairs are addressed or duration of warranty coverage at its own discretion and on a case-by-case basis. Changes to standard warranty terms made on a case-by-case basis shall not constitute precedence for future warranty claims. Facility Protection Group reserves the right with withhold warranty service if Customer has unpaid or unresolved invoices.

Terms and Conditions

SECTION 5. CHANGES

Changes in the Scope of Work or pricing must be approved by both parties in writing. In an effort to insure timely completion of projects Facility Protection Group may accept email approvals to expand or reduce the scope of work or pricing from the individual named on this proposal. These approvals shall be considered binding.

SECTION 6. FORCE MAJEURE

Neither Customer nor Facility Protection Group LLC. shall be responsible or liable for, shall incur expense for, or be deemed to be in breach of this Agreement because of any delay in the performance of their obligations to this Agreement due to circumstances beyond their reasonable control ("Force Majeure") and without the fault or negligence of the party experiencing such delay, provided that the party experiencing the delay shall promptly give written notification to the other party within five (10) days after such party has learned of the delay. A Force Majeure event shall include, but not be limited to: accident, fire, storm, water, flooding, negligence, vandalism, power failure, bad equipment from the manufacturer, etc. If performance by either party is delayed due to Force Majeure, the time for that performance shall be extended for a period of time reasonably necessary to overcome the effect of the delay. Any additional costs incurred by Facility Protection Group LLC. by no cause of its own may be charged in addition to this proposal.

SECTION 7. INDEMNIFICATION

Facility Protection Group LLC. shall indemnify and hold Customer harmless from and against claims, damages, losses and expenses, (including, but not limited to, reasonable attorney's fees), attributable to bodily injury, sickness, disease or death, or to destruction of tangible property, but only to the extent caused by: a) the negligent or willful acts or omissions of Facility Protection Group LLC., its employees while performing work on behalf of Facility Protection Group LLC. or subcontractors while on Customer's site, or b) the malfunction of the equipment supplied Facility Protection Group LLC., or c) Facility Protection Group LLC.'s breach of this Agreement. IN NO EVENT SHALL EITHER Facility Protection Group LLC. OR CUSTOMER BE LIABLE TO THE OTHER PARTY HERETO FOR SPECIAL, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES, INCLUDING COMMERCIAL LOSS, LOSS OF USE OR LOST PROFITS, EVEN IF THAT PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. IN NO EVENT WILL Facility Protection Group LLC. BE LIABLE TO CUSTOMER FOR ANY AMOUNTS IN EXCESS OF THE AMOUNTS PAID BY CUSTOMER TO Facility Protection Group for this work. It is understood and agreed by the parties that the system(s) installed or modified as part of this proposal may or may not function to meet its intended use and that Facility Protection Group LLC. shall not be liable for any failures as a result of the failure or the system(s) to function as desired or intended whether stated or implied by any documentation or verbal commitments by Facility Protection Group LLC. its suppliers, subcontractors or employees.

SECTION 8. COMPLIANCE WITH LAW, EEO & SAFETY

This Agreement shall be governed and construed in accordance with the laws of the Florida or the state in which the Work is being performed. Facility Protection Group LLC. agrees to comply with all laws and regulations relating to or governing the Work. Facility Protection Group LLC. shall comply with all safety related laws and regulations and with the safety program of the Customer, provided such program is supplied to Facility Protection Group LLC. prior to beginning work. Facility Protection Group LLC. reserves the right to stop work for any safety related concerns that are discovered while working on site. Facility Protection Group LLC. reserves the right to charge in addition to this proposal for any safety related requirements imposed by the customer or any of its agents after the date of the proposal that extend beyond Facility Protection Group LLC.'s standard safety policies.

SECTION 9. DISPUTES

In the event of any dispute between Facility Protection Group LLC. and Customer, both parties shall first attempt to resolve the dispute in the field, but if that is not successful, then in a meeting between authorized officers of each company. If settlement attempts are not successful, then the dispute shall be subject to and decided by mediation or arbitration. Such mediation or arbitration shall be conducted in accordance with the Construction Industry Mediation or Arbitration Rules currently in effect and shall be a final binding resolution of the issues presented between the parties.

SECTION 10. MISCELLANEOUS

Warranty and Indemnification sections of this agreement shall survive the termination of this agreement. The terms and conditions of this agreement shall supersede the terms and conditions of any customer purchase orders or contracts unless specifically indicated as an addendum to this agreement.

SECTION 11. EQUIPMENT AND MATERIALS DISPOSAL

Upon completion of the Work, unless otherwise notified in advance by Customer, Facility Protection Group LLC may, at its discretion, remove from Customer's work site, for disposal, equipment or materials provided by Facility Protection Group LLC that were that were not installed or not required to complete the Work. Items to be removed may include (but are not limited to):

Terms and Conditions

packaging material, equipment provided but not installed, trash/garbage, screws/nuts/bolts, paint, conduit, couplings, excess cabling, cable-management materials/equipment, or any other items which may be reasonably deemed to be of no value to Customer. No modification to contracted or negotiated pricing will be made by Facility Protection Group LLC to Customer for equipment or materials removed from Customer's work site that falls under the provisions detailed in this section.

SECTION 12. SOFTWARE SUBSCRIPTIONS

Facility Protection Group is a reseller of cloud-based subscription services that are provided and/or administered by third parties. Customer acknowledges that Facility Protection Group is not responsible for the maintenance, upkeep, or availability of software that is provided or administered by any subscription service that Facility Protection Group LLC sells to Customer. Facility Protection Group LLC cannot and does not guarantee the security of data that Customer chooses to load to any third-party subscription service. Customer agrees to abide by the terms and conditions for each of the individual subscription services that Customer chooses to purchase from or through Facility Protection Group LLC. Terms and conditions for subscription services can be found at the respective subscription service's website or portal. Facility Protection Group reserves the right to suspend Customer's subscription services, with or without notice, if Customer fails to remit payment within 30 calendar days of the invoice due date.

SECTION 13. SPECIAL PROVISIONS FOR ELECTRIC MAGNETIC LOCKS

MAGNETIC LOCKING DEVICES MUST BE INTEGRATED WITH THE BUILDING'S FIRE-PROTECTIVE SIGNALING SYSTEM TO SATISFY THE REQUIREMENTS OF NATIONAL FIRE PROTECTION ASSOCIATION (NFPA) 101 (2018) 7.2.1.6.2. Unless specifically stated otherwise in this proposal integration of any proposed electric magnetic locking devices with the building's fire-protective signaling system is the responsibility of Customer, meaning that Customer will need to coordinate with their fire-protective system service provider to facilitate the integration. Depending on the circumstances Facility Protection Group may refrain from placing electric magnetic locking devices into service until fire-protective signaling system integration has been completed, tested, and certified by a licensed fire-protective signaling system contractor. Failure of Customer to facilitate fire-protective signaling system integration that subsequently causes Facility Protection Group LLC to be unable to place electric magnetic locking devices into service shall not be cause for withholding of payment(s) due to Facility Protection Group LLC.

Terms and Conditions Revision 22-3 dtd Nov 17, 2022 (BP)

Facility Protection Group LLC
Florida License EF0001201