



To: Mayor Lloyd and Collegedale City Commissioners
From: Jack Sapp, Chief of Police
Date: 7/6/2026
RE: City Camera Project

Background:

The Collegedale Police Department along with Collegedale Buildings Department have been working hand in hand trying to find the best solution for citywide camera coverage for the better part of two years. We currently have a system through Flock Safety that only covers a small percentage of what this project needs to be. The locations requested for coverage are 365 around City Hall, inside City Hall at certain locations, Parks and Rec building, Pickle Ball Court, Thatcher Park, Public Works, the shooting range and the library indoor/outdoor.

Associated Documentation:

Quotes from four venders, One from a Motorola vender and 3 from Hanwha venders.

Preventia Security: \$64,979.63
Clearline Networks: \$48,742
Turner Security: \$101,079.84
Facility Protection Group LLC: \$102,661 (Motorola)

Discussion:

The city is in current need of updating the camera system. Through multiple conversations with venders and their associates, the city has been operating on technology from the early 2000's. This project will add video coverage to the City's assets and the protection of its employees and citizens.

Conclusion and/or Recommendations:

Approval is requested for Preventia Security based on their quote. Preventia Security is a Hanwha distributor and based on professionalism and customer service, we are requesting to go with a Hanwha distributor. We would be part of their Gold Partnership, which would grant us discounts on products and warranties to cover broken equipment. Preventia's quote offers more than Clearline, but we are confident the quote can be lowered once our IT department looks deeper into what will be needed at each site prior to installation. All venders have a monthly fee for maintenance/caretaking that cost roughly between \$900 to \$1,500.