

Results of the August RFI to BESS Developers



**Presented to Croton's Village Board of Trustees
August 19, 2026**

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chair, Croton Sustainability Committee**

The RFI (Request for Information)

In July, a list of BESS developers was compiled from various sources, including a list of NYSERDA's Approved Energy Storage Contractors, members of the NY Battery Energy Storage Technology Consortium (NY-BEST), and Lindsay Audin's professional contacts in the energy industry.

A total of 50 firms were identified. Initial contacts to determine their statuses eliminated 21 of them for various reasons, e.g.,

- merged with or acquired by other BESS firms
- no longer in business, or no longer doing business in the U.S.
- failure to respond to multiple efforts to communicate

The RFI (Request for Information)

A draft RFI was assembled and approved by the Village Manager. It was distributed to the remaining 29 vendors on August 3, with responses due August 17.

- 6 vendors provided full responses by the deadline
- 3 others were bounced back as “undeliverable”
- 20 others did not respond and did not bounce back.

Based on experience, we expected 4 or 5, so 6 was a success.

The Six Responders

In alphabetical order, they are:

- Luminace
- Microgrid Networks
- New Leaf Energy
- NineDot Energy
- Orenda Power
- RIC Energy

All are well known in the industry and are actively developing projects in our region and/or in New York City. One presently has three 5 MW BESS operating in Westchester County.

Next Steps



A summary of responses to the RFI in Word and Excel will be compiled by Labor Day for review by the Village Manager.

A draft RFP (Request For Proposals) is being assembled for issue by mid-September, with responses by mid-October.

If any BESS projects are proposed, the sites and proposals will be reviewed by Village officials and checked for their feasibility.

If any appear acceptable, public discussion will then be initiated as desired.



Thank you for your time
and attention.