

Software solutions designed specifically for the public sector





## TYLER by NUMBERS

**DIVISIONS** Appraisal & Tax Courts & Justice Data & Insights ERP Federal Local Government

Public Safety

# SOLUTION GROUPS

Courts & Public Safety Health & Human Services K-12 Education Public Administration Transformative Technology

# **LARGEST**

software company

FOCUSED on the

**PUBLIC** 

sector

40%

of Tyler team members have worked in the public sector.

### **OUR MISSION**

We empower the public sector to create smarter, safer, and stronger communities.

98

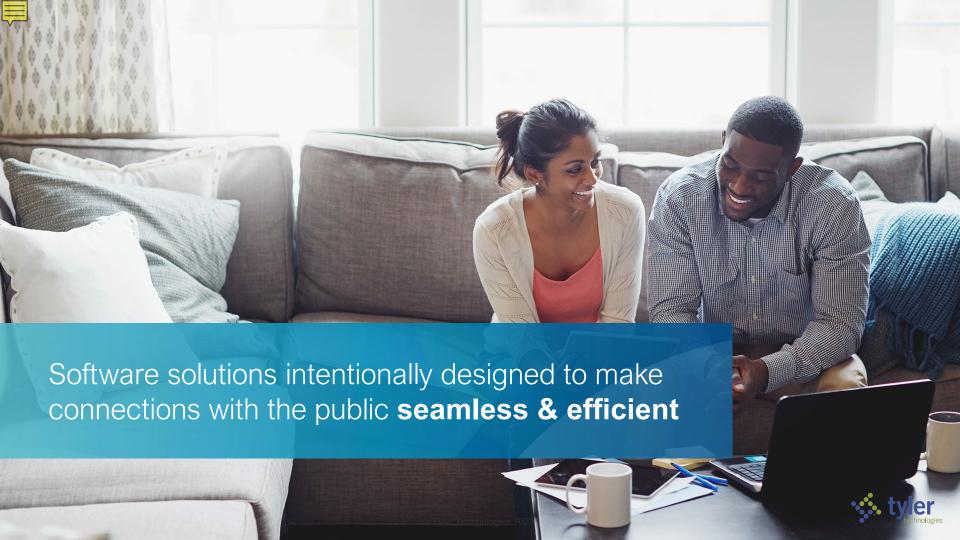
37,000+

**12,000 LOCATIONS** 















### Software Solutions for State, Local Government & K-12 Schools







Data & Insights



Documents



& Tax



Civic

Civic Services





### Tyler ERP: A single integrated solution for your operations



General Ledger

Accounts Payable

Budgeting

Project and Grant Accounting

Cash Management

Capital Assets

Inventory

ACFR Statement Builder

Requisitions

**Purchase Orders** 

Bid Management

Contract Management

eProcurement

Employee Expense Reimbursement



### Human Capital Management

Human Resources and Talent Management

Payroll

Risk Management

Employee Self Service

Time & Attendance

Advanced Scheduling

Recruiting



#### **Civic Services**

Permitting & Land Management

License & Regulatory Management

Code Enforcement

**GIS** Interface



### Revenue Management

Accounts Receivable

General Billing

Citizen Self Service

Tyler Cashiering

Citizen Self Service



### Enterprise Asset Maintenance

Work Orders

Fleet Management

Facilities Management

GIS Interface



### **Data Insight**

Analytics & Reporting

Open Finance

Capital Projects Explorer

Content Manager

Open Data & Citizen Engagement

API Toolkit Bundle



#### Citizen Services

Tyler Notify™

Tyler Incident Management™

Click2Report™

MyCivic



### Tyler's Defining Pillars of ERP Success



### Research & Development

- All investment benefits K-12 & public sector
- Integrations are connective tissue
- No dependencies on other lines of business
- No custom code



### **Professional Services**

- Seamless transition from professional services
- Domestic Tyler resources
- Average employee tenure is 8.5 years vs. 2 years
- Peers drive direction of Research & Development

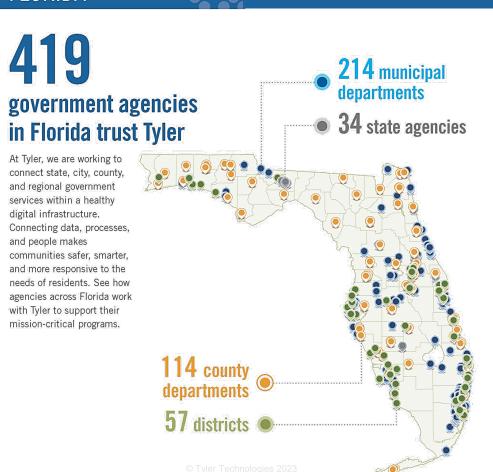


### Help Desk & Technical Support

- All experience is public sector
- Priority access to Help Desk
- US Based, W2 Support
- Flexible version control









### Florida Munis Clients



Alachua County Bay County Tax Collector **Broward County Clerk of Courts** Calhoun County

Calhoun County Clerk of Court Cape Coral Charter School Authority

Charlotte County Charlotte County Clerk of Courts

Charlotte County Sheriff's Office Charlotte County Tax Collector

City of Altamonte Springs

City of Arcadia City of Bonita Springs

City of Bradenton City of Cape Coral

City of Clearwater City of Clermont

City of Coral Springs

City of Daytona Beach Shores

City of Deltona

City of Destin City of Doral

City of Dunedin

City of Dunnellon

City of Fernandina Beach

City of Fort Pierce City of Fruitland Park

City of Gretna

City of Hallandale Beach

City of Hollywood City of Inverness

City of Jacksonville Beach

City of Kissimmee

City of Kissimmee Foundation

City of Lauderdale Lakes

City of Lighthouse Point City of Lynn Haven

City of Madeira Beach

City of Maitland

City of Marco Island City of Melbourne

City of Miami Beach

City of Miramar

City of Naples

City of New Port Richey

City of New Smyrna Beach

City of North Lauderdale City of North Miami

City of North Miami Beach

City of Oakland Park

City of Ocala

City of Opa-locka

City of Ormond Beach

City of Palm Coast

City of Pembroke Pines

City of Pinellas Park City of Plant City

City of Port St. Joe

City of Port St. Lucie City of Riviera Beach

City of Sanibel City of Sebastian

City of South Daytona

City of St. Augustine City of Starke

City of Sunrise City of Weston

City of Winter Park

City of Zephyrhills Clay County Sheriff

Collier County Sheriff's Office

Dixie County

**Emerald Coast Utilities Authority** Escambia County Tax Collector

Flagler County

Flagler County Clerk of Court Flagler County Sheriff

Florida Governmental Utility Authority

**Gulf County** 

Hernando County Sheriff's Office

Indian River Clerk of Courts

Indian River County

Indian River County Sheriff

Lake County

Lake County Sheriff's Office

Lake County Tax Collector

Lee County

Lee County Sheriff

Marion County

Miami-Dade Expressway Authority (MDX)

Nassau County Circuit Court

Nassau County Sheriff's Office

Nassau County Supervisor of Elections

Northwest Florida Water Management District

Orange County Clerk of the Circuit and County Courts

Palm Beach County Tax Collector

Pasco County

Pasco County Clerk of Courts

Pasco County School District

Pinellas County Clerk of the Circuit Court

Seacoast Utility Authority

St. Johns County Sheriff's Office

Tampa Bay Water Authority

Town of Juno Beach

Town of Jupiter

Town of Lake Clarke Shores

Town of Manalapan Town of Miami Lakes

Village of North Palm Beach

Village of Palm Springs

Village of Wellington

Walton County

Walton County Clerk of the Court

Walton County Supervisor of Elections Walton County Tax Collector

Washington County Clerk of Courts





# Why do government agencies choose Tyler?



















# Why partner with Tyler Technologies?

Purpose Driven Solution for Local Gov't

One Hand To Hold

Enterprise Business Transformation

Vertically Integrated Model

Long Term Value & Return on Investment

Tremendous Partner Eco-System

**Experience Matters** 

Top-Down Focus on the Village of Estero





Quoted By:
Quote Expiration:
Quote Name:
Quote Description:

10/01/23

Village of Estero - EERP - Munis Village of Estero - EERP - Munis

(Sourcewell #090320-TTI)

Phil Sharp

Saas Term 3.00

#### **Sales Quotation For:**

Village of Estero 9401 Corkscrew Palms Circle Estero FL 33928 Phone: +1 (239) 221-5035

**Tyler SaaS and Related Services** 

Tyler Saas and Related Services			
Description	Qty	Imp. Hours	Annual Fee
Financial Management			
Accounting	1	116	\$ 6,265.00
Accounts Payable	1	32	\$ 2,525.00
Assets Mobile	1	20	\$ 3,116.00
Budgeting	1	40	\$ 2,525.00
Capital Assets	1	20	\$ 2,137.00
Cash Management	1	20	\$ 1,335.00
Contract Management	1	20	\$ 874.00
Project & Grant Accounting	1	20	\$ 1,603.00
Revenue Management			
Accounts Receivable	1	40	\$ 1,870.00
Cashiering	1	32	\$ 2,914.00
General Billing	1	20	\$ 1,384.00
Content Management			
Content Manager Core includes Onboarding	1	40	\$ 12,569.00
Data Insights			

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Enterprise Analytics and Reporting	1	52	\$ 2,660.00
Additional			
Enterprise Forms Processing Software (including Common Form Set)	1	0	\$ 5,440.00
Subscription Fees			
ACFR Statement Builder	1	40	\$ 4,640.00
Sub-Total:			\$ 51,857.00
Less Discount:			\$ 5,187.00
TOTAL		512	\$ 46,670.00

#### **Professional Services**

Description	Quantity	Unit Price	Ext Discount	Extended Price	Maintenance
COA Import Hours	12	\$ 175.00	\$ 0.00	\$ 2,100.00	\$ 0.00
Post Go Live Training - Financials	40	\$ 200.00	\$ 0.00	\$ 8,000.00	\$ 0.00
Project Management	72	\$ 175.00	\$ 0.00	\$ 12,600.00	\$ 0.00
Conversions – See Detailed Breakdown Below				\$ 17,200.00	\$ 0.00
Onsite Implementation	172	\$ 200.00	\$ 0.00	\$ 34,400.00	\$ 0.00
Remote Implementation	340	\$ 175.00	\$ 0.00	\$ 59,500.00	\$ 0.00
	TOTAL			\$ 133,800.00	\$ 0.00

#### 3rd Party Hardware, Software and Services

	Unit				Unit	:	
			Unit		Unit	Maint/SaaS	Total
Description	Qty	Unit Price	Discount	Total Price	Maint/SaaS	Discount	Maint/SaaS
Barcode Printer Kit	1	\$ 1,445.00	\$ 0.00	\$ 1,445.00	\$ 145.00	\$ 0.00	\$ 145.00
Barcode Scanner - NX6 Rugged Mobile Scanning							
Device	1	\$ 1,695.00	\$ 0.00	\$ 1,695.00	\$ 170.00	\$ 0.00	\$ 170.00

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TOTAL		\$ 3,140.00	\$ 315.00
Summary	One Time Fees	Recurring Fees	
Total Tyler License Fees	\$ 0.00	\$ 0.00	
Total SaaS	\$ 0.00	\$ 46,670.00	
Total Tyler Services	\$ 133,800.00	\$ 0.00	
Total Third-Party Hardware, Software, Services	\$ 3,140.00	\$ 315.00	
Summary Total	\$ 136,940.00	\$ 46,985.00	
Contract Total Estimated Travel Expenses excl in Contract	\$ 277,265.00		
Total	\$ 9,590.00		
Unless otherwise indicated in the contract or amendment For six (6) months from the Quote date or the Effective IC Customer Approval:			
Customer Approval.	Date.		
Print Name:	P.O.#:		
All Primary values quoted in US Dollars			





