

AGENDA ITEM SUMMARY SHEET
VILLAGE COUNCIL MEETING
October 16, 2024

Agenda Item:

Renewal of Lobbying Services with JEJ & Associates and Ronald L. Book, P.A.

Approve the renewal contracts with Ronald L. Book, P.A. (annual cost: \$42,350) and JEJ & Associates, Inc. (annual cost: \$43,560) to provide professional State Legislative and Executive Branch Lobbying Services for a one-year period. Grant the Village Manager the authority to reauthorize the renewal of these contracts for three additional one-year terms under the same terms and conditions, if doing so is in the best interest of the Village of Estero.

Also approve a contingency fund amount of \$4,235 for Ronald L. Book, P.A. and \$4,356 for JEJ & Associates, Inc. totaling \$8,591 (an amount equal to 10% of the total project cost) to cover unforeseen circumstances which may occur.

Authorize the Village Manager to execute the contracts on behalf of the Village of Estero Council.

Background:

On September 9, 2021, the Village Council authorized the negotiation of contracts with two firms: Ronald L. Book, P.A. and JEJ & Associates, Inc. Contract negotiations have been completed with both firms. Contracts with Ronald L. Book, P.A. (annual cost: \$35,000) and JEJ & Associates, Inc. (annual cost: \$36,000) to provide professional State Legislative and Executive Branch Lobbying Services for a one-year period and granted the Village Manager the authority to renegotiate and execute the renewal of these contracts for three additional one-year terms under the same terms and conditions, if doing so is in the best interest of the Village of Estero.

Action Requested:

Approve the renewal contracts with Ronald L. Book, P.A. (annual cost: \$42,350) and JEJ & Associates, Inc. (annual cost: \$43,560) to provide professional State Legislative and Executive Branch Lobbying Services for a one-year period. Grant the Village Manager the authority to reauthorize the renewal of these contracts for three additional one-year

terms under the same terms and conditions, if doing so is in the best interest of the Village of Estero.

Also approve a contingency fund amount of \$4,235 for Ronald L. Book, P.A. and \$4,356 for JEJ & Associates, Inc. totaling \$8,591 (an amount equal to 10% of the total project cost) to cover unforeseen circumstances which may occur.

Authorize the Village Manager to execute the contracts on behalf of the Village of Estero Council.

Process and Timeline:

Financial Impact:

Total annual cost: \$85,910 (plus \$8,591 for contingency).

Prepared by: Steve Sarkozy

Attachments:

None