

AGENDA ITEM SUMMARY SHEET
VILLAGE COUNCIL MEETING
June 17, 2026

Agenda Item:

Village Security System Request for Proposal (RFP) 10226

Approve the Evaluation Committee's ranking of firms for RFP 10226

Authorize the Village Manager to negotiate a contract with the top-ranked firm. If an agreement cannot be reached with the top ranked firm authorize the Village Manager to enter negotiations with the 2nd ranked firm.

Authorize the Village Manager to execute the contract and any related implementation documents within the approved scope of services on behalf of the Village of Estero and proceed with implementation of the security system.

Background:

The Village is seeking a comprehensive security solution to address the needs of its existing and future facilities. The current security system at Village Hall has become obsolete and no longer meets the Village's needs.

As the number of facilities owned and operated by the Village expands over the next several years, implementing an appropriate security system will be critical to allow the Village to continue to function as government light. Security systems are now able to actively monitor and operate facilities without onsite staff.

Description:

A Request for Proposal (RFP) for a Village Security System was issued on February 10, 2026. Following is a generally summary of what the Village is looking for in a new security system.

- Cloud-based system that will allow Village staff to monitor and operate facilities remotely
- Access controls that allow operational flexibility. Schedule open/close, fob or keypad

- Cameras with smart/AI capabilities. Notifications when people are in places they shouldn't be such as people in a restructured area or in the park after hours
- Assign specific authority to each individual user. i.e. SportsPark operator will only have access to SportsPark security
- Flexible and scalable
- Open architecture preferred but not required

The Village received proposals from the following four firms:

- Johnson Controls Security
- Mock Engineering
- AT&I Systems
- IREX AI Inc.

The evaluation team reviewed each proposal and attended product demonstrations from all four firms. Following the demonstrations, the Evaluation Committee met on June 2, 2026, to evaluate and rank the firms based on the criteria established in the RFP.

The evaluation team's rankings are as follows:

1. Mock Engineering Technologies
2. AT&I Systems
3. Johnson Controls
4. IRES AI Inc.

Mock Engineering Technologies is a local company with extensive experience installing similar security systems for private and public clients including the Lee County School District. They are proposing to use the Verkada (<https://www.verkada.com/>) cloud-based security system. Verkada is a robust security system that can meet the Village's current and future security needs.

Action Requested:

Approve the Evaluation Committee's ranking of firms for RFP 10226

Authorize the Village Manager to negotiate a contract with the top-ranked firm. If an agreement cannot be reached with the top ranked firm authorize the Village Manager to enter negotiations with the 2nd ranked firm.

Authorize the Village Manager to execute the contract and any related implementation documents within the approved scope of services on behalf of the Village of Estero and proceed with implementation of the security system.

Process and Timeline:

Village Staff will work with the selected firm to incorporate a project timeline into the security system contract.

Financial Impact:

There is no financial impact from this agenda item. The Village Manager and/or designated staff will negotiate and execute a security services agreement with the awarded vendor.

Prepared by: Steve Gillette

Attachments:

1. RFP Scoring Tabulation Sheet
2. Mock Engineering Proposal