



10226 Addendum 3

Village Wide Security System

Issue Date: 2/10/2026

Questions Deadline: 3/20/2026 11:00 AM (ET)

Response Deadline: 3/31/2026 11:00 AM (ET)

Contact Information

Contact: Steve Gillette

Address: Procurement Manager
9401 Corkscrew Palms Cir
Estero, FL 33928

Phone: 1 (239) 221-5035

Email: gillette@estero-fl.gov

Event Information

Number: 10226 Addendum 3
Title: Village Wide Security System
Type: Request for Proposal
Issue Date: 2/10/2026
Question Deadline: 3/20/2026 11:00 AM (ET)
Response Deadline: 3/31/2026 11:00 AM (ET)
Notes: The Village of Estero, FL, in good faith, invites the submission of sealed proposals from interested and qualified for-profit or not-for-profit corporations, partnerships, or registered joint ventures authorized to do business in the State of Florida to present proposals for a **Village Wide Security System** to the Village of Estero, FL. The Firm must furnish all labor, materials, equipment, and incidentals required to complete all work to the Village's quality standards. Solicitation documents and deadlines are available at <https://estero.ionwave.net/HomePage.aspx> Questions and proposals must be submitted online in the IONWWAVE system. Disadvantaged Business Enterprise (DBE) and Woman and Minority-Owned Business Enterprises (W/MBE) companies are encouraged to submit a proposal. Persons with disabilities requiring reasonable accommodation to participate in any aspect of this RFP should contact the Village Clerk at (239) 221-5035 as promptly as possible to allow the Village to examine the request and determine what, if any accommodations are possible.

Ship To Information

Address: 2nd Floor
9401 Corkscrew Palms Cir
Estero, FL 33928

Billing Information

Contact: Accounts Payable
Address: 9401 Corkscrew Palms Cir
Estero, FL 33928
Email: accountspayable@estero-fl.gov

Bid Activities

Non-Mandatory Pre-Proposal Meeting

3/3/2026 10:00:00 AM (ET)

A Pre-Proposal meeting will be held at Village Hall for a walk through of the building. The restroom facility is still a construction site and we are not able to provide a walk through.

9401 Corkscrew Palms Circle
2nd floor
Estero, FL 33928

Bid Attachments

Addendum Summary.docx

Summary of Addendums

[Download](#)

Doc1.docx

Drawing of the Restroom Building

[Download](#)

Estero River Park.pdf

Estero River Park South of River

[Download](#)

Bid Documents.pdf	Download
Main RFP Bid Documents	
Plans1stand2ndFloor.pdf	Download
Village Hall Floor 1 and 2 Plans	
2025.03.28_Estero Sports Park.pdf	Download
Estero Sports Park Map	
xx 2024-09-24 Estero on the River Plans.pdf	Download
Estero RiverPark Plans	
xx 2025.12.11 Multi-Phase Master Plan.v1.tc.pdf	Download
Master Plan Phases	
Form 3.docx	Download
Lobbying Affidavit	
Form 7.docx	Download
Non Collusion Affidavit	
Affidavit_F.S. 287.138 and 787.06.pdf	Download
Affidavit of Compliance	

Requested Attachments

Lobbying Affidavit
(Attachment required)
Upload Lobbying Affidavit found in Attachments

Required Submittals
(Attachment required)
As required in Section F. (Section G omitted from this RFP). Please note that the required forms uploaded in this section should NOT be duplicated and submitted in this narrative section.

Proof of Insurance
(Attachment required)
Proof of Insurance or written statement of assurance of proposer's ability to meet the insurance coverage types and limits indicated in the RFP.

W9
(Attachment required)
Vendor's W9 (IRS form revised in 2024)

Non-Collusion Affidavit
(Attachment required)
Upload form Non-Collusion Affidavit found in Attachments

Upload Affidavit
(Attachment required)
Upload signed Affidavit for FS 287.138 and 787.06 found in Attachments

Bid Attributes

1	Questions and Answers Addendum Acknowledgement Questions and Answers were published, and I acknowledge reading and understanding the changes before I submitted my bid. ☐ I have read and accept <i>(Required: Check if applicable)</i>
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2 Addendum # 1 and #2 Acknowledgement

Addendum # 1 and #2 were issued and I acknowledge reading and understanding the change before I submitted my bid. A summary of changes is listed in the Attachments tab. Addendum #1 and #2 answered questions and NO material changes to the RFP were made.

☐ I have read and accept

(Required: Check if applicable)

3 Bidder's/Proposer's Certification

Bidder/Proposer understands and certifies that their submission does not change the scope of work specification published with this solicitation unless a question/answer or addendum officially issued by the Procurement Office changes the scope.

☐ I Acknowledge and Accept

(Required: Check if applicable)

4 Conflict of Interest Disclosure

Bidder/Proposer certifies that this submission has not been arrived at collusively or otherwise in violation of federal, state or local laws. The award of any Contract hereunder is subject to the provision of Chapter 112, Florida Statutes. Offerors must disclose with their Proposal the name of any officer, director, partner, proprietor, associate or agent which is also an officer or employees of the Village or of its agencies. Offerors must disclose in this section, the name of any officer or employee of Village who owns, directly or indirectly, an interest of five percent (5%) or more in the Offeror's firm or any of its branches or affiliate companies.

If no ownership conflicts enter N/A, otherwise enter ownership conflicts here.

(Required: Maximum 4000 characters allowed)

5 Drug Free Certification

In accordance with Florida Statutes § 287.087, bidder hereby certifies that the company bidding does:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business' policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under proposal a copy of the Drug-Free statement.
4. Notify the employees that as a condition of working on the commodities or contractual services that are under proposal, employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or no lo contendere to, any violation of Chapter 1893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

☐ I Accept and Certify
(Optional: Check if applicable)

6 Vendor List Certifications

The Florida Department of Management Services prohibits the use of vendors which appear on their Vendor Lists. Bidder/Proposer is certifying they are NOT on the following Vendor lists as maintained by the Florida Department of Management Services:

Florida Statute 787.06(13)	Forced Labor Vendor List (Awarded Firm required to provide Affidavit)
Florida Statute 287.133	Convicted Vendor List/Public Entity Crimes
Florida Statute 287.134	Discriminatory Vendor List
Florida Statute 287.1351	Suspended Vendor List
Florida Statute 287.137	Antitrust Violator List
Florida Statute 287.135	Scrutinized List of Prohibited Companies
Florida Statute 287.057(1-3)	Federal Excluded Parties List

☐ I have read and accept
(Required: Check if applicable)

7 E-Verify Certification

Your Firm and your subcontractors shall register with and use the E-Verify system to verify work authorization status of all employees hired after January 1, 2021

☐ I accept and Certify
(Required: Check if applicable)

Bid Lines

1 Package Header

PILOT PROJECT (INSTALL-READY SITES)

Total: \$

Package Items

1.1 Estero River Park – Restroom Facility (Pilot Installation)

Provide a lump-sum price to furnish and install a complete cloud-based video surveillance and access control system for the Estero River Park restroom facility. Pricing shall include all required hardware, software, Year-1 cloud licensing, labor, configuration, testing, and commissioning.

(Response required)

Quantity: 1 UOM: Lump Sum Price: \$ Total: \$

1.2 Estero River Park - Trail Cameras

See map called Estero River Park South of River. The red dots indicate four additional cameras needed for trail security which will feed back to the the Restroom facility. For reference, the white X on the map is the restroom facility

(Response required)

Quantity: 1 UOM: Lump Sum Price: \$ Total: \$

1.3 Village Hall – Pilot / Retrofit Site

Provide a lump-sum not-to-exceed price for site walkthrough, pilot system design, and bill of materials (BOM) development for Village Hall. Deliverables shall include proposed camera and door schedules, device locations, infrastructure assumptions, and a final pilot installation price.

(Response required)

Quantity: 1 UOM: Lump Sum Price: \$ Total: \$

1.4 Village Hall with Additional Equipment – Pilot / Retrofit Site, with additional equipment upgrade as indicated in Scope of Work

Provide a lump-sum not-to-exceed price for site walkthrough, pilot system design, and bill of materials (BOM) development for Village Hall. Deliverables shall include proposed camera and door schedules, device locations, infrastructure assumptions, and a final pilot installation price.

(Response required)

Quantity: 1 UOM: Lump Sum Price: \$ Total: \$

2 Package Header

ACCESS CONTROL SCENARIO PRICING

Total: \$

Package Items

2.1 Interior Door – Electric Strike

Includes electric strike, reader, REX, DPS, controller, power supply, cabling within wall or ceiling, programming, testing, and commissioning. Fire alarm interface assumed available.

(Response required)

Quantity: 1 UOM: EA Price: \$ Total: \$

2.2 Interior Door – Magnetic Lock

Includes magnetic lock, reader, REX motion sensor and push button, DPS, controller, power supply, fire alarm interface, cabling, programming, testing, and commissioning.

(Response required)

Quantity: 1 UOM: EA Price: \$ Total: \$

2.3 Exterior Door – Electrified Panic / Crash Bar

Includes electrified panic hardware, weather-rated reader, power transfer, DPS, controller, power supply, fire alarm interface, cabling, programming, testing, and commissioning.

(Response required)

Quantity: 1 UOM: EA Price: Total:

3 Package Header

VIDEO SURVEILLANCE SCENARIO PRICING

Total:

Package Items

3.1 Interior Fixed Camera

Includes camera, mounting hardware, cabling within ceiling or wall, PoE connection, configuration, aiming, labeling, and cloud onboarding.

(Response required)

Quantity: 1 UOM: EA Price: Total:

3.2 Exterior Camera – Existing Light Pole

Includes camera, pole mount, use of existing power and conduit, cabling, weatherproofing, configuration, aiming, and cloud onboarding.

(Response required)

Quantity: 1 UOM: EA Price: Total:

3.3 Exterior Camera – Building or Structure Mount

Includes camera, mounting hardware, conduit and cabling to nearest power or network point, weatherproofing, configuration, aiming, and cloud onboarding.

(Response required)

Quantity: 1 UOM: EA Price: Total:

3.4 Specialty / Long-Range Camera

Includes specialty cameras such as LPR, multi-sensor, PTZ, or equivalent. Provide unit pricing and assumptions.

(Response required)

Quantity: 1 UOM: EA Price: Total:

4 Package Header

RECURRING SUPPORT, LICENSING & COMMERCIAL TERMS

Total:

Package Items

4.1 Video System Support – per Camera / per Year

Includes remote support, troubleshooting, firmware updates, health monitoring, and break-fix response per proposer's standard service levels.

(Response required)

Quantity: 1 UOM: EA Price: Total:

4.2 Access Control Support – per Door / per Year

Includes system support, reader and controller troubleshooting, credential system support, firmware updates, and break-fix response per proposer's standard service levels.

(Response required)

Quantity: 1 UOM: EA Price: Total:

4.3 Intercom / Specialty Device Support – per Device / per Year

Includes support and maintenance for intercoms, emergency phones, LPR cameras, and other specialty devices.

(Response required)

Quantity: 1 UOM: EA Price: Total:

4.4 Cloud Licensing – Annual Recurring Costs

Video license – per camera / per year

(Response required)

Quantity: 1 UOM: EA Price: Total:

4.5 Cloud Licensing – Annual Recurring Costs

Access license – per door / per year

(Response required)

Quantity: 1 UOM: EA Price: Total:

4.6 Cloud Licensing – Annual Recurring Costs

Intercom license – per device / per year (if applicable)

(Response required)

Quantity: 1 UOM: EA Price: Total:

4.7 Labor Rates

Standard hourly rate

(Response required)

Quantity: 1 UOM: HR Price: Total:

4.8 Labor Rates

After-hours / emergency hourly rate

(Response required)

Quantity: 1 UOM: HR Price: Total:

4.9 Labor Rates

Weekend / holiday hourly rate (if applicable)

(Response required)

Quantity: 1 UOM: HR Price: Total:

Supplier Notes: _____

☐ Additional notes
(Attach separate sheet)

4.10 Discount Off MSRP (by Category)

Cameras

(Response required)

Total: %

4.11 Discount Off MSRP (by Category)

Access control hardware

(Response required)

Total: %

4.12 Discount Off MSRP (by Category)

Network equipment

(Response required)

Total: %

4.13 Discount Off MSRP (by Category)

Cloud licensing

(Response required)

Total: %

4.14 Maximum Annual Increase Cap

State the maximum allowable annual percentage increase for support, maintenance, and licensing renewals.

(Response required)

Total: %

5 Package Header

Multi Year Pricing Options

Pricing for each term shall be clearly identified in the proposal so the Village can evaluate and compare the available options during the review process.

The Village reserves the right to award the contract based on the base term or to consider the multi-year options if determined to be in the best interest of the Village.

Total: \$

Package Items

5.1

Base Annual Pricing (One-Year Term)

Proposers shall provide standard annual pricing based on the scope of services defined in this RFP.

(Response required)

Quantity: 1 UOM: YR Price: \$ Total: \$

5.2

Three (3) Year Contract Option

Proposers shall provide annual pricing based on a three-year commitment. Proposers must clearly identify the **percentage discount off MSRP or their standard pricing** applied for the three-year term.

(Response required)

Quantity: 3 UOM: YR Price: \$ Total: \$

5.3

Five (5) Year Contract Option

Proposers shall provide annual pricing based on a five-year commitment. Proposers must clearly identify the **percentage discount off MSRP or their standard pricing** applied for the five-year term.

(Response required)

Quantity: 5 UOM: YR Price: \$ Total: \$

Supplier Information

Company Name: _____

Contact Name: _____

Address: _____

Phone: _____

Fax: _____

Email: _____

Supplier Notes

As an authorized representative of the Bidder/Proposer, I have carefully examined this solicitation which includes details and information for interested firms. I hereby propose to provide the items and/or services requested in this solicitation and certify that all information contained in my submission is truthful to the best of my knowledge. I agree to hold pricing for at least 150 calendar days to allow the Village time to properly evaluate bids/proposals. I agree that the Village terms and conditions herein will take precedence over any conflicting terms and conditions submitted with my bid/proposal and I agree to abide by all conditions of this solicitation. Bidder/Proposer agrees to furnish all labor, materials, equipment, and other incidental items, facilities, and services necessary in full accordance with this solicitation. If awarded, the Bidder/Proposer is ready, willing, and able to perform the work for the unit pricing indicated and, as applicable, will complete all work within the time limits and schedule as specified for the pricing awarded. Bidders/Proposers must demonstrate to the satisfaction of the Village that the minimum qualifications set forth in this solicitation have been met. Up to date and current firm contact information is the sole responsibility of the submitting firm.

Print Name

Signature