Economic and Community Development

FY26/27 1st Quarter Report

July, Aug, Sept 2026

****OBJECTIVE****

- ***Network and form relationships with organizations, businesses and government agencies to promote leveraging resources and coordinating efforts.***

Government & Regional Collaboration Activities

- Williamson Inc Board Meeting
- Williamson County Economic Development Meeting
- GNRC Meeting
- TCC Meeting
- Tennessee Chamber infrastructure Summit
- Visit Franklin Municipality Committee
- Spoke at WCAR
- Retail Luncheon & Retail Live Event

Organizations & Businesses Networking Activities

- Women in Business Lunch (Williamson inc.)
- Fairview Women in Business Luncheon
- Breakfast with the Mayors
- Policy Talks
- State of the County- Williamson inc.
- Ace Hardware Ribbon Cutting
- Pearl 3rd Birthday
- Tri-Star Ribbon Cutting for
- Williamson Fair Ribbon Cutting
- TDOT Community Meeting I65
- State of the City Fairview- Williamson Inc.
- Hilton Garden Inn Brentwood Ribbon Cutting- Williamson Inc.
- Williamson County Commission Meeting
- Williamson County Mayor Swearing in

Retail Live

I had the opportunity to represent Fairview at the 2026 Retail Live! Nashville event on Thursday, August 27, 2026, at the Loews Nashville Hotel at Vanderbilt Plaza, joining more than 500 commercial real estate professionals and over 100 expanding retail brands seeking new site opportunities. As part of my participation, I prepared detailed packets for retailers that

showcased current properties for sale, upcoming lease options in developments under construction, and a comprehensive market overview of the Fairview community. These materials highlighted Fairview's strong growth, ongoing development, and the city's increasing viability for retail expansion. Throughout the fast-paced, deal-focused day, I met directly with retailers, brokers, and developers to present Fairview's market strengths and build meaningful connections for future opportunities. Since attending the Retail Live event I have had two follow-ups from participants.

****OBJECTIVE****

Attract new business to the city while also supporting the growth and retention of existing businesses. Market and promote economic development through social media, website, and events.

New Business Activities

Updates

- Working with a business that purchased land for relocating headquarters to Fairview TN. The project will bring 50 jobs to our community (25 new positions). Project home is projected to be an 18-million-dollar investment in our community. Project home site plan went on the planning commission on May 12, 2026, and was unanimously approved at the meeting. I look forward to giving you additional updates as the project moves forward. They are still working with TDOT to resolve an issue, but company is eager to be in Fairview.
- Working with a restaurant group with site selector locations (they are still looking for location). Presented additional property options, but they have not found a property that meets their needs yet. They were also at Retail Live and I was able to present another available property.

New activity

- I am working with a current business on expansion in Fairview. It will be 15–20-million-dollar investment with an additional 35 jobs in the community.

Existing Business Activities

- Around Town Coffees – Friends of the Library, Tri-Star Horizon, and Fairview Nutrition
- ECD Website Tab- being reviewed, and will go to the webmaster.

****OBJECTIVE****

- ***Support and promote economic growth projects that enhance the city's economic competitiveness and improve the quality of life for residents. Seek funding opportunities for economic development projects and activities.***

Growth Project & Planning Activities:

- TDOT Lighting Project- I have been in contact with TDOT representative that is over the project, and he shared that project meetings are underway, but construction is not expected to begin until 2028. The project remains in the Preliminary Engineering and Design (PE-D) phase. You can follow the project along on the TDOT website under Other Program (Miscellaneous). The planning department will start receiving meeting invites as the process moves along, and our first meeting will be in November.

****OBJECTIVE****

- ***Identify economic development challenges and opportunities. Collect, analyze and report economic data related to the city's performance. Develop Community- Wide Economic Plan.***

Economic Development Plan Activities:

- Analyzed 1st Quarter Building Permits, Property Tax and Sales Tax revenue relevant prior year 1st quarter, will be on 2nd quarter reporting.