

TOWN OF GUILDERLAND

Department of Water & Wastewater
Management

Town Hall, Route 20

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Peter G. Barber
Supervisor

Jesse Fraine
Town Engineer



MEMORANDUM

TO: Peter Barber, Supervisor

FROM: Jesse Fraine, Town Engineer

DATE: May 31, 2023

SUBJ: Town Hall HVAC Equipment Replacements Project

On March 29, 2023 the Town of Guilderland received proposals for design-build services for the Town Hall HVAC Equipment Replacements Project.

The bid results are as follows:

<i>Contractor</i>	<i>Base Bid Price</i>
<i>Family Danz Mechanical, LLC</i>	<i>\$850,000.00</i>
<i>John W. Danforth Company</i>	<i>\$974,956.00</i>
<i>DiGesare Mechanical Inc.</i>	<i>\$1,017,000.00</i>
<i>T. Lemme Mechanical Inc.</i>	<i>\$1,099,000.00</i>
<i>M/E Engineering, P.C.</i>	<i>\$1,253,000.00</i>

Based on a review of the proposals received, a review of the low bidder's qualifications, and a meeting with the low bidder, the proposal from Family Danz was determined to be sufficiently complete and the most cost effective. It is recommended that the Town Board award the Town Hall HVAC Equipment Replacements Project to Family Danz Mechanical, LLC for \$850,000.