TOWN OF GUILDERLAND EMERGENCY MEDICAL SERVICES

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PROSPICE GELRIA



PETER G. BARBER SUPERVISOR JAY TYLER
DIRECTOR OF EMS

Memorandum

To: Peter Barber, Town Supervisor

From: Jay Tyler, Director of EMS

Date: 05/30/24

RE: EMS Used Ambulance

Please accept this memo as my recommendation to award the Response for Proposal (RFP) we issued regarding the acquisition of a used ambulance for our EMS services.

We received a single response to the RFP, which came from Ney Leasing Corporation. Their offer stands at:

- \$145,000 for the used ambulance,
- \$1,938.84 to change the paint schematic to match our current fleet,
- \$3,500 for the lettering.

The total cost amounts to \$150,438.84. All costs are within the scope of the RFP.

Given that, Ney Leasing Corporation was the sole respondent, and after careful consideration and evaluation, I believe it is in the best interest of our EMS operations to proceed with this offer.

Ney Leasing Corporation, located in Dubuque, IA, is a reputable provider, and the price offered aligns with our budgetary constraints. Additionally, the ambulance offered by Ney Leasing Corporation is a 2016 Ford Type 1 Ambulance with 44870 miles on it and all necessary features to ensure optimal performance and reliability for our EMS services.

I recommend that the Town Board proceed with awarding the contract to Ney Leasing Corporation for the acquisition of the used ambulance. Doing so will ensure the timely procurement of the vehicle and enable us to maintain the efficiency and effectiveness of our EMS services.

Should you require any further details or have any questions regarding this recommendation, please feel free to reach out to me.

Thank you for your attention to this matter, and for your continued support of our EMS services.