



# City of White House

*Parks, Recreation & Cultural Arts*

105 College Street  
White House, TN 37188  
Phone: 615.672.4350 x.2114  
Fax: 615.616.1057

**Kevin Whittaker**  
Director

**Linda Brooks**  
Office Administrator

**Steven Russell**  
Park Maintenance Supervisor

## **MEMORANDUM**

Date: March 9, 2026

To: Board of Mayor and Aldermen  
Gerald Herman, City Administrator

From: Kevin Whittaker, Director of Parks and Recreation

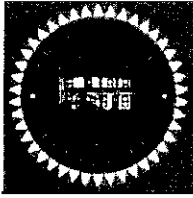
Re: Shade Structure for Tennis Courts

The Parks Department would like to purchase a shade structure for the Tennis Courts. This was originally approved in the February meeting. However, we are no longer able to purchase off Sourcewell for LPRF Grants because it is a National Cooperative. So, we were forced to go out for bid on this project. We had the bid opening on March 2<sup>nd</sup> and received 8 bids with Custom Recreation being the lowest bid.

This project was included in the grant we received in 2024 to renovate our park which also includes benches for the tennis courts (already installed), a parking lot for the Dog Park (about to begin construction), renovation of the baseball/softball concession stand and a new storage and meeting building for baseball/softball (nearly complete). The bid includes a joined hip structure that is 68' long X 34" wide with 6 posts. The quote also includes installation of the 6 posts which includes digging and pouring footers and installing the shade sail.

Custom Recreation was involved in this project when we originally got the Sourcewell quote from Mid-South Recreation as they were the company they were going to use to install. They are a reputable local company and, as a result, I am recommending approval of the bid from Custom Recreation for the Shade Structure for the Tennis Courts for a price of \$55,671.

Thank You



City of White House

## Procurement

105 D College Street, White House, TN 37188

### EVALUATION TABULATION

RFB No. 44740-26-09

Tennis Shade Structure

RESPONSE DEADLINE: March 2, 2026 at 2:00 pm

Report Generated: Tuesday, March 3, 2026

### SELECTED VENDOR TOTALS

Vendor	Total
Custom Recreation	\$55,671.00
Recreational Concepts	\$66,412.72
Great Southern Recreation	\$73,445.00
Carolina Recreation & Design	\$74,227.80
Bliss Products & Services, Inc.	\$87,959.00
Lanier Plans Inc. dba KorKat	\$89,791.35
PLAYGROUND SOLUTIONS CORPERATION	\$101,098.00
Hughes Construction Company	\$106,758.00



**City of White House, Tennessee**

105 D College Street • White House, TN  
37188 www.WhiteHouseTN.gov  
Phone (615) 672-4350 • Fax (615) 672-2939  
"Valuing our Heritage while Protecting our Future"

**Bid Form**  
**CITY OF WHITE HOUSE**  
**REQUEST FOR BID**  
**Tennis Shade Structure**  
**PURCHASING DEPARTMENT**

**BID NO. 44740-26-**

**BIDS WILL BE RECEIVED UNTIL  
2:00PM CST ON Monday, March 2,  
2026. SEALED BIDS WILL BE READ  
PUBLICLY THEREAFTER**

**TO BIDDER:**

PLEASE QUOTE YOUR LOWEST PRICE, BEST DELIVERY DATE, CASH DISCOUNT TERMS, AND F.O.B. POINT FOR THE FOLLOWING. THE CITY RESERVES THE RIGHT TO REJECT ANY OR ALL QUOTATIONS/BIDS AND TO ACCEPT ANY OR ALL ITEMS AT THE PRICE QUOTED. UNLESS OTHERWISE STATED, ALL QUOTATIONS ARE CONSIDERED TO BE FIRM QUOTATIONS/BIDS FOR A PERIOD OF 30 DAYS FROM DATE OF QUOTATION DUE DATE.

FIRM'S NAME: Custom Recreation

ADDRESS: 132 A Commerce Dr.

TELEPHONE: 615.969.1706 FAX: N/A EMAIL: customrecreation@gmail.com

NAME: Dustin Daniels TITLE: President

PROJECT TIMELINE/# OF DAYS TO COMPLETION (IF A/P) 12 weeks

LICENSE #: 22904 LICENSE TYPE: Contractor EXPIRATION DATE: 2-29-28

Classifications and Limits: BC-2, BC-7, BC-11, BC-25, BC-29, BC-30 ; \$500,000

SIGNATURE: [Signature] DATE: 2-26-26

GRAND TOTAL OF BID: \$ 55,671

Custom Recreation  
132 Commerce Dr Ste A  
Hendersonville, TN 37075-6816  
USA  
customrecreation@gmail.com  
CUSTOMRECREATIONTN.COM

# Estimate

**ADDRESS**

City of White House Tennis Shade  
2026

ESTIMATE #	DATE
1213	03/02/2026

**DESCRIPTION**

**AMOUNT**

Custom Recreation agrees to furnish all materials, labor, tools and concrete to install the Shade Structure listed below at the above job site:

55,671.00

Furnish and Install (1) 68' X 34' USA Shade Structure.

This includes:

Excavating the (6) Footings, Rebar, Concrete, Erection.

Note: Dirt out of the footings to be disposed of by the city of White House. Landscaping by owners.

If moderate to heavy rock is present, customer will assist or pay to remove.

Pricing includes providing a performance and payment bond for the project.

You now have the ability to pay us directly! Please click the "Review and Pay" button below to pay by ACH through our QuickBooks portal. There are no additional fees for this payment method.

SUBTOTAL

55,671.00

TAX

0.00

TOTAL

**\$55,671.00**

Accepted By

Accepted Date



132A Commerce Dr., Hendersonville, TN 37075

O: 615.822.1558

C: 615.969.1206

## **Bid Overview**

### **Tennis Shade Structure – White House Municipal Park**

Submitted by Custom Recreation

## **Project Overview**

Custom Recreation is pleased to submit this proposal in response to the invitation for bid for a tennis shade structure at White House Municipal Park in White House, Tennessee.

We are proposing to furnish and install one (1) **68' x 34' Joined Hipped Shade Structure** manufactured by USA Shade. The structure will be installed over the existing concrete pad adjacent to the tennis courts, as detailed in the attached sales drawings (Configuration #Q-122210).

This shade structure is designed to provide long-term durability, safety, and aesthetic enhancement to the park while offering functional sun protection for players and spectators.

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## **Scope of Work**

Custom Recreation will provide all materials, labor, tools, and equipment necessary to complete the project, including:

- Furnish and install (1) 68' x 34' USA Shade structure
- Excavation of six (6) footings
- Installation of reinforcing steel
- Placement of concrete footings
- Full erection of the steel frame and fabric system
- Site cleanup related to installation

## **Note:**

- Excavated dirt from footings will be disposed of by the City of White House.
- Landscaping restoration will be by the Owner.
- If moderate to heavy rock is encountered during excavation, the Owner will assist with removal or incur additional costs associated with rock removal.

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### Structural Design & Code Compliance

Upon bid approval, official Tennessee-stamped engineered drawings and structural calculations will be provided.

The proposed structure will meet **IBC 2024** requirements and is designed for:

- **Wind Load:** 115 mph (3-second gust)
- **Snow Load:** 5 psf (with fabric installed)
- **Risk Category II / Exposure C**

The structure complies with applicable International Building Code standards and current structural engineering practices.

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### Color Selection

Final fabric and frame colors are **to be determined (TBD)** by the Parks Department following bid approval.

Color options are included within the bid packet to provide the City with available selections.

Due to reproduction variations, actual colors may differ slightly from printed representations.

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### Warranty

- USA Shade provides a **10-year manufacturer's warranty** on the shade structure.
- Custom Recreation provides a **1-year labor warranty** covering workmanship related to installation.

An **Operation and Maintenance Manual** is included and outlines recommended inspection and maintenance procedures for fabric, steel components, and hardware to ensure long-term performance.

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### Bonding

Custom Recreation will provide a **Performance and Payment Bond** for this project. Bondability is confirmed in the included letter from our insurance provider.

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### Pricing Overview

Total Base Bid: **\$55,671.00**

Breakdown:

Shade Structure	\$29,000
Installation	\$25,050
Bond	\$ 1,621

This price includes:

- Furnishing the complete 68' x 34' USA Shade structure
- All excavation for six (6) footings

- Reinforcing steel and concrete
- Full erection and installation
- Performance and Payment Bond

**Exclusions / Pricing Caveats:**

- Disposal of excavated soil (by Owner)
- Landscaping restoration (by Owner)
- Costs associated with moderate to heavy rock excavation (if encountered)
- Any unforeseen subsurface conditions not reasonably detectable prior to excavation

The pricing reflects a turnkey installation under normal soil conditions.

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**Summary**

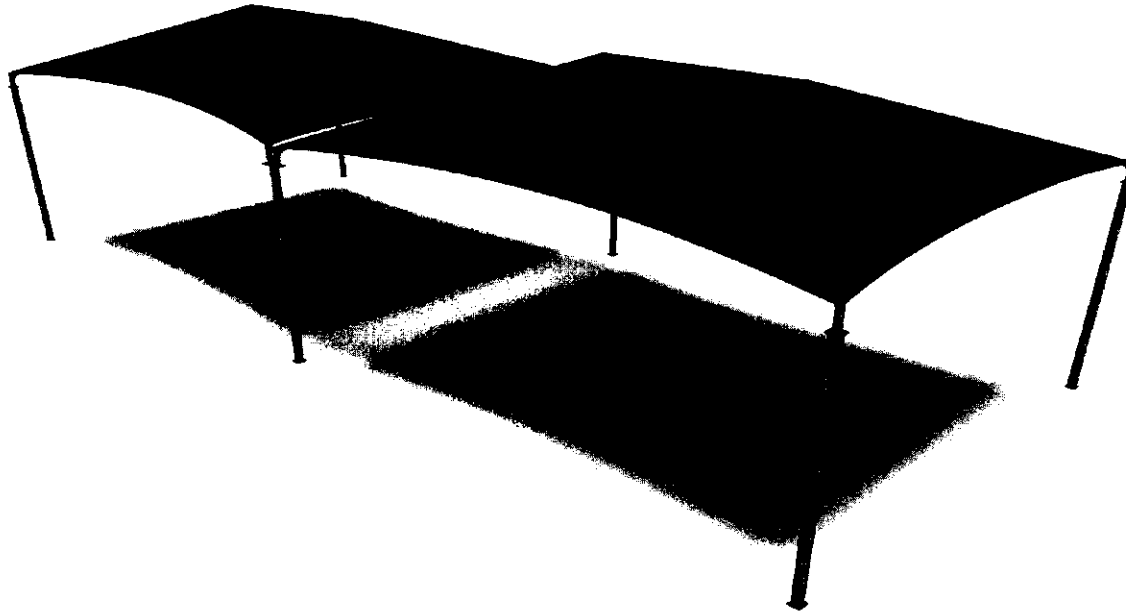
Custom Recreation is committed to delivering a high-quality, code-compliant shade structure that enhances the functionality and comfort of White House Municipal Park's tennis facilities.

Through our partnership with USA Shade, we provide a durable, engineered solution backed by strong manufacturer and installer warranties.

We appreciate the opportunity to submit this proposal and look forward to working with the City of White House on this project.

CUSTOMER NAME:  
PROJECT NAME:  
LOCATION:  
FIGURATION #

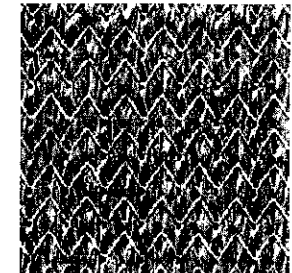
White House Parks and Recreation  
Bid  
White House TN  
Q-122210



**MidSouth**  
**RECREATION**

David Jones  
Mid-South Recreation  
Memphis, TN 38119  
davidhilljones@gmail.com  
(800) 576-5846

Fabric Color Arizona 200000SAZ



 **USASHADE**

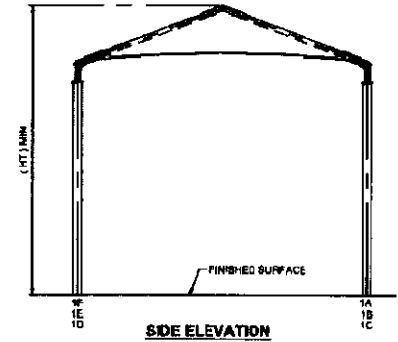
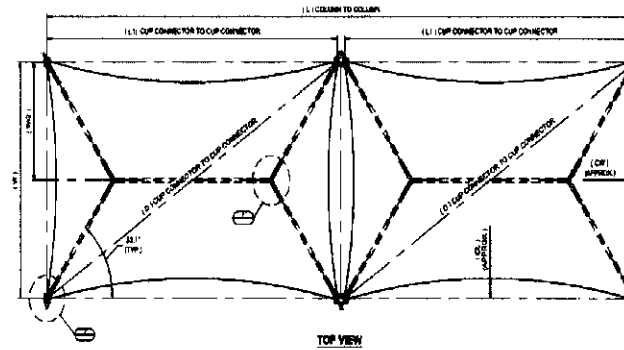
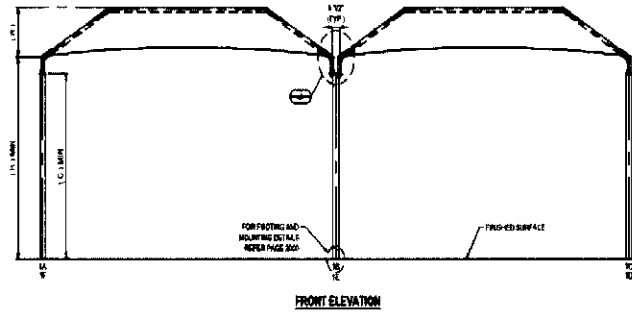
CORPORATE HEADQUARTERS  
2580 Esters Blvd, Ste 100  
DFW Airport, TX 75261  
800-966-5005

- NOT TO SCALE  
- NOT FOR CONSTRUCTION OR PERMITS  
- DUE TO REPRODUCTION, ACTUAL COLORS MAY  
DIFFER FROM REPRESENTATION

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CUSTOMER NAME  
PROJECT NAME  
LOCATION  
FIGURATION #

White House Parks and Recreation  
Bid  
White House TN  
Q-122210



**GENERAL NOTES**

**DESIGN LOADS**

BUILDING CODE INTERNATIONAL BUILDING CODE 2018  
LIVE LOADS 5 PSF  
SNOW LOAD 5 PSF  
WIND LOADS 115 MPH\*  
3-Sec. Gust, RISK CATEGORY II & EXPOSURE C

**ESTIMATED STEEL WEIGHT**

Total Structure Weight	3177.96 lbs
Single Column Weight	201.2 lbs
Total Upper Frame Weight	1930.8 lbs
Steel Sizes	HSS 5.00 x 5.00 x 0.25

**TABLE OF DIMENSIONS**

L	W	H	R	HT	D	RL	L1	EL	CL	C1
68' 0"	34' 0"	10' 0"	6' 6"	16' 6"	47' 11"	7' 5"	33' 8 3/4"	21' 4"	2' 1 2/4"	2' 1"

\* 115 MPH ACCORDING TO THE BASIC WIND SPEED MAPS OF ASCE 7-16 IS EQUIVALENT TO THE ALLOWABLE STRESS DESIGN WIND SPEED OF 90 MPH ACCORDING TO ASCE 7-05 AND IBC 2018 EQ 16-33.



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CUSTOMER NAME: White House Parks and Recreation  
 PROJECT NAME: Bid  
 LOCATION: White House TN  
 FIGURATION #: Q-122210

**REINFORCED CONCRETE NOTES**

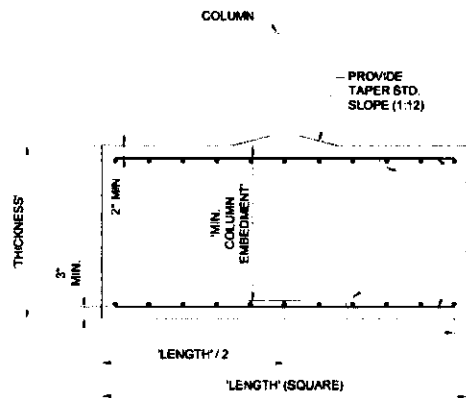
- CONCRETE WORK SHALL BE EXECUTED IN ACCORDANCE WITH THE LATEST EDITION OF THE AMERICAN CONCRETE INSTITUTE SPECIFICATION FOR STRUCTURAL CONCRETE ACI 301 AND BUILDING CODE ACI 318. CONCRETE SPECIFICATIONS SHALL BE AS FOLLOWS:
  - 28 DAY STRENGTH: 2500 PSI
  - SLUMP: 3-5
  - PORTLAND CEMENT SHALL CONFORM TO C-150
  - AGGREGATE SHALL CONFORM TO ASTM C-33
- ALL REINFORCEMENT STEEL SHALL CONFORM TO ASTM A-615 GRADE 60; AND SHALL BE DETAILED, FABRICATED AND PLACED IN ACCORDANCE WITH THE LATEST ACI SPECIFICATION FOR STRUCTURAL CONCRETE ACI 301, ACI DETAILING MANUAL AND CRSI MANUAL OF STANDARD PRACTICE.
- ALL ANCHOR BOLTS SET IN NEW CONCRETE (WHEN APPLICABLE) SHALL COMPLY WITH ASTM F-1554 GRADE 55 (GALVANIZED).
- ALL NON-SHRINK GROUT SHALL HAVE A MINIMUM 28 DAYS COMPRESSIVE STRENGTH OF 5000 PSI, AND SHALL COMPLY THE REQUIREMENTS OF ASTM C109, ASTM C939, ASTM C1090 ASTM C1107, WHEN APPLICABLE.
- SOIL PARAMETERS FOR FOOTING ANALYSIS; TABLE 1806.2, CLASS : 5 - 1500(PSF)
- FOR SPREAD FOOTING, EDGE OF COLUMN OR ANCHOR BOLTS MUST BE SET AT LEAST 12" FROM THE EDGE OF SPREAD FOOTING EDGE.
- SPREAD FOOTING ALLOWED TO BE ROTATED AS REQUIRED.

**NOT FOR  
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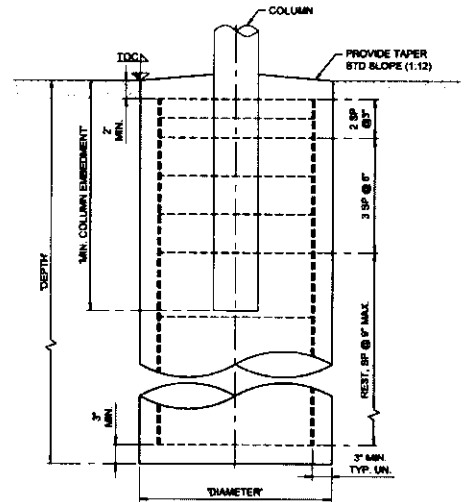
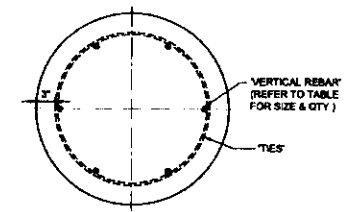
**NOTE: ADDITIONAL  
INSTALLATION COSTS  
FOR SPREAD FOOTING**

TABLE FOR NON-CONSTRAINED DRILLED PIER FOOTING								
DIAMETER (FT)	DEPTH (FT)	VERTICAL REBAR		TIES			MIN. COLUMN EMBEDMENT (EMBED) (IN)	MIN. ANCHOR EMBEDMENT (RECESS. & SURFACE) (IN)
		QTY.	SIZE	QTY.	Ø LOOP (FT)	SIZE		
2.00	7.00	6.00	#6	12	1.50	#3	36	19

TABLE FOR SPREAD FOOTING							
LENGTH (FT)	THICKNESS (FT)	TOP AND BOTTOM REINFORCEMENT			MIN. COLUMN EMBEDMENT (EMBED) (IN)	MIN. ANCHOR EMBEDMENT (RECESS. & SURFACE) (IN)	
		QTY.	SIZE	SPACING (IN)			
5.00	3.00	7	#5 @	9.00 O.C.E.W.	33	19	



**SPREAD FOOTING TYPE**  
 EMBEDDED  
 SCHEMATIC VIEW ONLY  
 REFER TO TABLE FOR VARIABLE DIMENSIONS



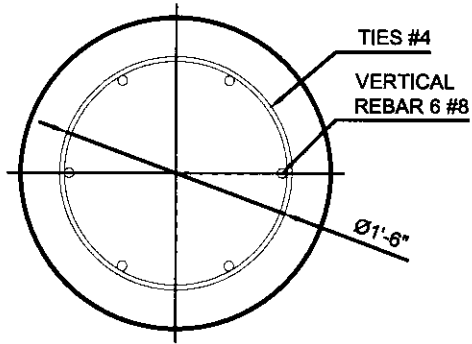
**DRILLED PIER FOOTING TYPE**  
 EMBEDDED  
 SCHEMATIC VIEW ONLY  
 REFER TO TABLE FOR VARIABLE DIMENSIONS & QTY.



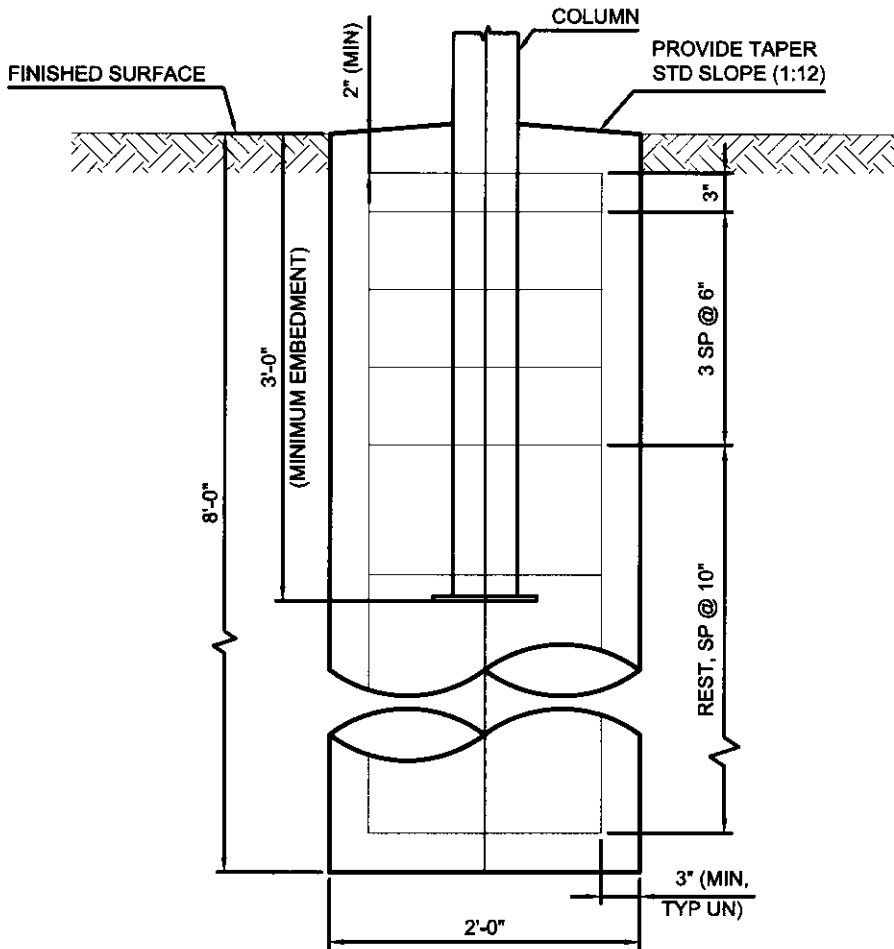
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**TOP VIEW**



**FOOTING TYPE 06**

(EMBEDDED, PIH)

(USE FOR CONSTRAINED / NON-CONSTRAINED CASES)