



White House Police Department  
John W. Decker Police Facility  
303 North Palmers Chapel Rd.  
White House, TN 37188



John Corbitt  
Mayor

Gerald O. Herman  
City Administrator

Patrick M. Brady  
Chief of Police

## MEMORANDUM

To: The Board of Mayor and Alderman  
From: Patrick Brady, Chief of Police *PB*  
Date: July 1, 2026  
Re: Purchase of 24 Axon Body Cameras (5 Year Payment Term)

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The White House Police Department is requesting the approval to enter a 5 Year Payment Term with Axon Enterprises, Inc. The Contract will be for Twenty-four (24) Axon Body Cameras, accessories, license, virtual training and warranty.

The total Cost of Equipment with 5 Year Payment Terms is as follows:

|                               |                    |
|-------------------------------|--------------------|
| 1 <sup>st</sup> year (2026) - | \$19,659.04        |
| 2 <sup>nd</sup> year (2027) - | \$17,159.04        |
| 3 <sup>rd</sup> year (2028) - | \$17,159.04        |
| 4 <sup>th</sup> year (2029) - | \$17,159.04        |
| 5 <sup>th</sup> year (2030) - | <u>\$17,159.04</u> |
| <b>Total</b>                  | <b>\$88,295.20</b> |

Axon Enterprises, Inc. is who we will purchase the body cameras from.  
Axon Enterprises is on Government State Contract (Contract Omnia Contract 3544-21-4615)  
(PA-Tennessee #82619).

Thank you for your attention to this matter.

If there are any questions, please feel free to call me.



Axon Enterprise, Inc.  
 17800 N 85th St  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-784600-46101MK

Issued: 03/20/2026

Quote Expiration: 05/30/2026

Estimated Contract Start Date: 12/01/2026

Account Number: 311019

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

| SHIP TO                                                                                             | BILL TO                                                                                                      |
|-----------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|
| White House Police Dept. - TN<br>303 N Palmers Chapel Rd<br>White House,<br>TN<br>37188-9066<br>USA | White House Police Dept. - TN<br>303 N Palmers Chapel Rd<br>White House<br>TN<br>37188-9066<br>USA<br>Email: |

| SALES REPRESENTATIVE                                                 | PRIMARY CONTACT                                                         |
|----------------------------------------------------------------------|-------------------------------------------------------------------------|
| Matthew Kolb<br>Phone: 443-257-5197<br>Email: mkolb@axon.com<br>Fax: | Eric Enck<br>Phone: 6154065710<br>Email: eenck@whitehousetn.gov<br>Fax: |

### Quote Summary

|                               |                    |
|-------------------------------|--------------------|
| Program Length                | 60 Months          |
| <b>TOTAL COST</b>             | <b>\$88,295.20</b> |
| <b>ESTIMATED TOTAL W/ TAX</b> | <b>\$88,295.20</b> |

### Discount Summary

|                          |                    |
|--------------------------|--------------------|
| Average Savings Per Year | \$14,524.22        |
| <b>TOTAL SAVINGS</b>     | <b>\$72,621.12</b> |

Payment Summary

| Date     | Subtotal    | Tax    | Total       |
|----------|-------------|--------|-------------|
| Nov 2026 | \$19,659.04 | \$0.00 | \$19,659.04 |
| Nov 2027 | \$17,159.04 | \$0.00 | \$17,159.04 |
| Nov 2028 | \$17,159.04 | \$0.00 | \$17,159.04 |
| Nov 2029 | \$17,159.04 | \$0.00 | \$17,159.04 |
| Nov 2030 | \$17,159.04 | \$0.00 | \$17,159.04 |
| Total    | \$88,295.20 | \$0.00 | \$88,295.20 |

|                        |              |
|------------------------|--------------|
| Quote Unbundled Price: | \$160,914.40 |
| Quote List Price:      | \$88,295.20  |
| Quote Subtotal:        | \$88,295.20  |

## Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

| Item                       | Description                   | Qty | Term | Unbundled | List Price | Net Price  | Subtotal           | Tax           | Total              |
|----------------------------|-------------------------------|-----|------|-----------|------------|------------|--------------------|---------------|--------------------|
| <b>Program</b>             |                               |     |      |           |            |            |                    |               |                    |
| B00102                     | AXON BODY CAMERA STARTER PLAN | 24  | 60   | \$110.01  | \$59.58    | \$59.58    | \$85,795.20        | \$0.00        | \$85,795.20        |
| <b>A la Carte Services</b> |                               |     |      |           |            |            |                    |               |                    |
| 102531                     | PSO VIRTUAL TRAINING          | 1   |      |           | \$2,500.00 | \$2,500.00 | \$2,500.00         | \$0.00        | \$2,500.00         |
| <b>Total</b>               |                               |     |      |           |            |            | <b>\$88,295.20</b> | <b>\$0.00</b> | <b>\$88,295.20</b> |

## Delivery Schedule

### Hardware

| Bundle                        | Item   | Description                                                | QTY | Shipping Location | Estimated Delivery Date |
|-------------------------------|--------|------------------------------------------------------------|-----|-------------------|-------------------------|
| AXON BODY CAMERA STARTER PLAN | 100147 | AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK | 24  | 1                 | 11/01/2026              |
| AXON BODY CAMERA STARTER PLAN | 100206 | AXON BODY 4 - 8 BAY DOCK                                   | 3   | 1                 | 11/01/2026              |
| AXON BODY CAMERA STARTER PLAN | 100466 | AXON BODY 4 - CABLE - USB-C TO USB-C                       | 27  | 1                 | 11/01/2026              |
| AXON BODY CAMERA STARTER PLAN | 100775 | AXON BODY 4 - MAGNETIC DISCONNECT CABLE                    | 27  | 1                 | 11/01/2026              |
| AXON BODY CAMERA STARTER PLAN | 70033  | AXON - DOCK WALL MOUNT - BRACKET ASSY                      | 3   | 1                 | 11/01/2026              |
| AXON BODY CAMERA STARTER PLAN | 71019  | AXON BODY - DOCK POWERCORD - NORTH AMERICA                 | 3   | 1                 | 11/01/2026              |
| AXON BODY CAMERA STARTER PLAN | 74020  | AXON BODY - MOUNT - MAGNET FLEXIBLE RAPIDLOCK              | 27  | 1                 | 11/01/2026              |
| AXON BODY CAMERA STARTER PLAN | 73309  | AXON BODY - TAP REFRESH 1 - CAMERA                         | 24  | 1                 | 05/01/2029              |
| AXON BODY CAMERA STARTER PLAN | 73689  | AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY                 | 3   | 1                 | 05/01/2029              |

### Software

| Bundle                        | Item  | Description                                       | QTY | Estimated Start Date | Estimated End Date |
|-------------------------------|-------|---------------------------------------------------|-----|----------------------|--------------------|
| AXON BODY CAMERA STARTER PLAN | 73686 | AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE) | 24  | 12/01/2026           | 11/30/2031         |
| AXON BODY CAMERA STARTER PLAN | 73746 | AXON EVIDENCE - ECOM LICENSE - PRO                | 1   | 12/01/2026           | 11/30/2031         |
| AXON BODY CAMERA STARTER PLAN | 73840 | AXON EVIDENCE - ECOM LICENSE - BASIC              | 24  | 12/01/2026           | 11/30/2031         |

### Services

| Bundle     | Item   | Description          | QTY |
|------------|--------|----------------------|-----|
| A la Carte | 102531 | PSO VIRTUAL TRAINING | 1   |

### Warranties

| Bundle                        | Item  | Description                               | QTY | Estimated Start Date | Estimated End Date |
|-------------------------------|-------|-------------------------------------------|-----|----------------------|--------------------|
| AXON BODY CAMERA STARTER PLAN | 80464 | AXON BODY - TAP WARRANTY - CAMERA         | 24  | 11/01/2027           | 11/30/2031         |
| AXON BODY CAMERA STARTER PLAN | 80465 | AXON BODY - TAP WARRANTY - MULTI BAY DOCK | 3   | 11/01/2027           | 11/30/2031         |

## Shipping Locations

| Location Number | Street                  | City        | State | Zip        | Country |
|-----------------|-------------------------|-------------|-------|------------|---------|
| 1               | 303 N Palmers Chapel Rd | White House | TN    | 37188-9066 | USA     |

## Payment Details

### Nov 2026

| Invoice Plan | Item   | Description                   | Qty | Subtotal           | Tax           | Total              |
|--------------|--------|-------------------------------|-----|--------------------|---------------|--------------------|
| Upfront PSO  | 102531 | PSO VIRTUAL TRAINING          | 1   | \$2,500.00         | \$0.00        | \$2,500.00         |
| Year 1       | B00102 | AXON BODY CAMERA STARTER PLAN | 24  | \$17,159.04        | \$0.00        | \$17,159.04        |
| <b>Total</b> |        |                               |     | <b>\$19,659.04</b> | <b>\$0.00</b> | <b>\$19,659.04</b> |

### Nov 2027

| Invoice Plan | Item   | Description                   | Qty | Subtotal           | Tax           | Total              |
|--------------|--------|-------------------------------|-----|--------------------|---------------|--------------------|
| Year 2       | B00102 | AXON BODY CAMERA STARTER PLAN | 24  | \$17,159.04        | \$0.00        | \$17,159.04        |
| <b>Total</b> |        |                               |     | <b>\$17,159.04</b> | <b>\$0.00</b> | <b>\$17,159.04</b> |

### Nov 2028

| Invoice Plan | Item   | Description                   | Qty | Subtotal           | Tax           | Total              |
|--------------|--------|-------------------------------|-----|--------------------|---------------|--------------------|
| Year 3       | B00102 | AXON BODY CAMERA STARTER PLAN | 24  | \$17,159.04        | \$0.00        | \$17,159.04        |
| <b>Total</b> |        |                               |     | <b>\$17,159.04</b> | <b>\$0.00</b> | <b>\$17,159.04</b> |

### Nov 2029

| Invoice Plan | Item   | Description                   | Qty | Subtotal           | Tax           | Total              |
|--------------|--------|-------------------------------|-----|--------------------|---------------|--------------------|
| Year 4       | B00102 | AXON BODY CAMERA STARTER PLAN | 24  | \$17,159.04        | \$0.00        | \$17,159.04        |
| <b>Total</b> |        |                               |     | <b>\$17,159.04</b> | <b>\$0.00</b> | <b>\$17,159.04</b> |

### Nov 2030

| Invoice Plan | Item   | Description                   | Qty | Subtotal           | Tax           | Total              |
|--------------|--------|-------------------------------|-----|--------------------|---------------|--------------------|
| Year 5       | B00102 | AXON BODY CAMERA STARTER PLAN | 24  | \$17,159.04        | \$0.00        | \$17,159.04        |
| <b>Total</b> |        |                               |     | <b>\$17,159.04</b> | <b>\$0.00</b> | <b>\$17,159.04</b> |

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

Contract Omnia Contract 3544-21-4615 (PA - Tennessee #82619) is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

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Date Signed

3/20/2026

