



Village of  
**ESTERO**

**VILLAGE OF ESTERO**  
**VILLAGE COUNCIL MEETING**  
**PACKET**  
**JULY 21, 2021, 09:30 AM**



## **COVID-19 NOTICE:**

The Village Council Meeting will be conducted physically in Council Chambers at Village Hall, 9401 Corkscrew Palms Circle, with an opportunity to participate virtually. The meeting will be broadcasted live via the Village of Estero website <https://estero-fl.gov/council/watch-meetings-online/>. Access in Council Chambers will be limited in order to comply with the safety instructions relating to COVID-19. Please see the [bottom of this agenda](#) for further information and instructions for public participation.

## **AGENDA**

### **VILLAGE COUNCIL MEETING**

**9401 Corkscrew Palms Circle, Estero, Florida**  
**July 21, 2021, 09:30 am**

#### **1. CALL TO ORDER**

INVOCATION -- Pastor Kevin Morris Hope United Presbyterian Church

PLEDGE OF ALLEGIANCE

ROLL CALL

#### **2. APPROVAL OF AGENDA, ADDITIONS, AND DELETIONS**

#### **3. PUBLIC COMMENT ON NON-AGENDA ITEMS**

#### **4. CONSENT AGENDA**

##### **a. July 7, 2021 Council Meeting Minutes**

Attachment: [07072021 minute.pdf](#)

#### **5. CONSIDERATION OF ITEMS DEFERRED FROM CONSENT AGENDA**

#### **6. ACTION ITEMS**

##### **a. Community Development Software Contract RFI 2020-01**

###### **Recommended Action:**

Approval of committee ranking for the purchase of a Community Development Software package as follows: Number 1 -- CityView; Number 2 -- EnerGov (Tyler Technologies); Number 3 -- Accela (Silver Lining Solutions, LLC).

Authorize Village Manager to negotiate a contract with the Number 1 ranked firm, CityView (pricing based on a piggyback of The City of Naples contract) to purchase a Community Development Software package.

**Financial Impact:**

The final amount will be determined by the results of the contract negotiations. The final contract and cost will be brought before Council for approval.

Attachment: [1 Agenda Item Summary Sheet 7-21-21 - Community Development Software.pdf](#)

Attachment: [2 Pricing Comparison Matrix.docx.pdf](#)

Attachment: [3 Baseline Pricing Proposal - CityView.pdf](#)

Attachment: [4 Baseline Pricing Proposal - Energov.pdf.pdf](#)

Attachment: [5 Baseline Pricing Proposal - SLS Accela.pdf.pdf](#)

Attachment: [6 Vendor Disclosure Form - CityView.pdf](#)

**b. Lobbying Services (award of the RFP)**

Information for Agenda Item 6 (b) will be available end of day Tuesday, July 20, 2021.

**c. Presentation of Proposed Budget for Fiscal Year 2021-2022****Recommended Action:**

Review proposed budget for Fiscal Year 2021-2022

**Financial Impact:**

The proposed budget will provide funding for Fiscal Year 2021-2022.

Attachment: [Agenda Item Summary Sheet Budget Presentation.pdf](#)

Attachment: [FY 21-22 Budget Draft 7 21 21.pdf](#)

Attachment: [FY 21-22 Budget Presentation.pdf](#)

**d. Resolution No. 2021-15**

Resolution No. 2021-15 A Resolution of the Village Council of the Village of Estero, Florida, Determining The Proposed Millage Rate for Fiscal Year 2021-2022, Setting The Date, Time and Place for the Public Hearings Required by State Law; Directing Staff to Transmit Necessary Documentation Pursuant to the Requirements of Florida Statutes and The Rules and Regulations of the Department of Revenue of the State of Florida; and Providing an Effective Date.

**Recommended Action:**

Motion to adopt Resolution No. 2021-15

**Financial Impact**

Approval of the resolution will provide the required information to initiate Ad Valorem taxes for Fiscal Year 2021-2022.

Attachment: [Agenda Item Summary Sheet - Resolution 2021-15.pdf](#)

Attachment: [Resolution 2021-15 Proposed Millage Rate FY 2021-2022.pdf](#)

**e. US 41 Landscape Maintenance Contract****Recommended Action:**

Approve award of Request for Bid No. RFB 2021-01, Mowing, Landscape, and Irrigation Maintenance for

the Village of Estero to P & T Lawn and Tractor Service, Inc. to provide mowing, landscape, and irrigation maintenance services for US 41 Median Landscaping as provided in the contract for a one-year period, at a rate of \$260,854.20 per year. Authorize the Village Manager to renegotiate and execute the renewal of this contract for three additional one year terms under the same terms and conditions, which would include adding Estero Parkway maintenance, if doing so is in the best interest of the Village of Estero.

Approve a contingency fund amount of \$52,170 (20% contingency) to cover unforeseen circumstances which may occur. This will include repairs of the irrigation system and replacement of plant material, as needed.

Authorize the Village Manager to execute the contract documents on behalf of the Village of Estero Council.

**Financial Impact:**

The financial impact of the proposed contract is approximately \$313,024.20 (bid plus 20% contingency) per year.

The Village is approximately ten months into Fiscal Year 2020-2021. For Fiscal Year 2020-2021 through March 2022, funds from the existing US 41 median landscape budget will be used to pay for the US 41 Landscape Maintenance. For Fiscal Year 2021-2022, the costs for the US 41 Median Landscape Maintenance will be budgeted within the general maintenance budget.

Attachment: [US 41 Landscape Maintenance Summary.pdf](#)

Attachment: [US 41 Proj Loc Map.pdf](#)

Attachment: [Amendment One - P & T Contract EC 2021-04.pdf](#)

Attachment: [P & T STEP TWO-Pricing.pdf](#)

**f. Seminole Gulf Railway Railroad Ditch Maintenance Contract**

**Recommended Action:**

Approve the attached contract with Seminole Gulf Railway in the amount of \$98,193.70.

Also approve a contingency fund amount of \$9,820 (an amount equal to 10% of the total project cost) to cover unforeseen circumstances which may occur.

Authorize the Village Manager to execute a contract and any other related ancillary documents on behalf of the Village of Estero Council.



**Financial Impact:**

Fiscal impact is \$108,013.70 which includes the contract amount of \$98,193.70 plus a 10% contingency of \$9,820.

Funds are available in the Village's general maintenance budget to cover the fees associated with this contract.

Attachment: [Agenda Item Summary Sheet.pdf](#)

Attachment: [Seminole Gulf Proposal.pdf](#)

Attachment: [Loc Map.pdf](#)

**7. SECOND READING****a. Ordinance 2021-09 Teco Peoples Gas Franchise**

Ordinance 2021-09 An Ordinance Granting to Peoples Gas System, a Division of

Tampa Electric Company, its Successors and Assigns, a Non-Exclusive Natural Gas Franchise Agreement to use the Public Rights of Way of the Village of Estero, Florida, and Prescribing the Terms and Conditions Under Which Said Franchise May Be Exercised; Making Findings; Providing for Conflicts; And Providing an Effective Date.

**Recommended Action:**

Approve Ordinance 2021-09.

**Financial Impact:**

No cost to the Village other than a minor cost associated with advertising the Ordinance for second reading.

Attachment: [Ordinance 2021-09 TECO - Agenda Item Summary Sheet.pdf](#)

Attachment: [Ordinance - TECO Franchise.pdf](#)

**8. PUBLIC COMMENT ON NON-AGENDA ITEMS****9. COUNCIL COMMUNICATIONS / FUTURE AGENDA ITEMS****10.VILLAGE ATTORNEY'S REPORT****11.VILLAGE MANAGER'S REPORT**

**Adjourn Regular Session and Convene Workshop Items**

**12.WORKSHOP ITEMS****a. Corkscrew Interchange Landscape Design**

Attachment: [Corkscrew Interchange Landscape Summary.pdf](#)

Attachment: [Loc Map.pdf](#)

Attachment: [Corkscrew Landscape-PRESENTION.pdf](#)

## **b. Discussion of Proposed 7th Anniversary Event**

Attachment: [Agenda Item Summary Sheet - Workshop - Template.pdf](#)

## **13.ADJOURNMENT**

**General Attachments**

[- Transcript.pdf](#)

VILLAGE OF ESTERO COUNCIL MEETING  
WEDNESDAY, JULY 21, 2021, 9:30 A.M.

DISCLAIMER:

THIS FILE REPRESENTS AN UNEDITED VERSION OF REALTIME  
CAPTIONING WHICH SHOULD NEITHER BE RELIED UPON FOR COMPLETE  
ACCURACY NOR USED AS A VERBATIM TRANSCRIPT.  
ANY PERSON WHO NEEDS A VERBATIM TRANSCRIPT OF THE  
PROCEEDINGS MAY NEED TO HIRE A COURT REPORTER.

>>Mayor Errington: GOOD MORNING.

>> GOOD MORNING.

>>Mayor Errington: WELCOME.

TODAY IS JULY THE 21st.

IT'S 9:30, AND I WOULD LIKE TO CALL THIS MEETING TO ORDER.

WE'LL REMIND EVERYONE TO SILENCE YOUR CELL PHONES OR OTHER  
DEVICES THAT MAKE NOISES, AND WE WILL CONTINUE WITH OUR  
MEETING.

AT THIS TIME, I WOULD LIKE TO ASK REVEREND KEVIN MORRIS,  
PASTOR OF THE HOPE UNITED CHURCH, TO COME FORWARD FOR THE  
INVOCATION.

WELCOME, PASTOR KEVIN.

>> THANK YOU, MADAM MAYOR.

HOW IS EVERYBODY TODAY?

>>Mayor Errington: GREAT, THANK YOU.

>>Jim Boesch: RIGHT SIDE OF THE GRASS ANYHOW.

>> YEP, WE ARE.

WELL, THE OTHER SIDE MAY NOT BE BAD DEPENDING -- WELL,

ANYWAY, WE WON'T GET INTO THAT.

[ LAUGHTER ]

>>Jim Boesch: SPOKEN LIKE A TRUE PASTOR.

>> SHALL WE PRAY?

ALMIGHTY AND LOVING GOD, YOU ARE OUR LIGHT AND OUR FORTRESS.

YOU ARE OUR WISDOM AND OUR STRENGTH.

WE ASK FOR YOUR GUIDING HAND TO LEAD ALL IN THIS CHAMBER  
THROUGH THIS MEETING.

MAY WE APPROACH OUR TASK WITH WISDOM AND MAY WE APPROACH ONE  
ANOTHER WITH RESPECT.

MAY WE CONDUCT A WONDERFUL ENVIRONMENT OF COOPERATION,  
FAIRNESS, AND KINDNESS.

MAY OUR EARS, MINDS, AND HEARTS TRULY BE OPEN AS WE STRIVE  
TO LOVE OUR ESTERO NEIGHBORS AS WE LOVE OURSELVES.

THANK YOU FOR HELPING US ACCOMPLISH OUR WORK THIS DAY.

WE ASK THESE THINGS IN YOUR POWERFUL NAME, AMEN.

>>Mayor Errington: THANK YOU.

PLEASE STAND AND JOIN US IN THE PLEDGE OF ALLEGIANCE TO THE

FLAG.  
[PLEDGE OF ALLEGIANCE]  
I BELIEVE THIS MORNING WE ONLY HAVE ONE PERSON ON ZOOM, AND  
THAT'S COUNCIL MEMBER JIM WARD.  
AND AT THIS TIME, WE WILL NEED TO TAKE A VOTE ON -- I NEED A  
MOTION TO APPROVE HIS PARTICIPATION BY ZOOM.  
>> SO MOVED.

>>Mayor Errington: MOVED BY COUNCIL MEMBER JIM WILSON AND  
SECONDED BY COUNCIL MEMBER RIBBLE.  
WOULD YOU CALL THE ROLL, MADAM CLERK?

>>Joanne Ribble: AYE.

>>Larry Fiesel: AYE.

>>Jim Boesch: AYE.

>>Jim Ward: AYE.

>>Jim Wilson: AYE.

>>Vice-Mayor McLain: AYE.

>>Mayor Errington: AYE.

THANK YOU.

>>Carol Sacco: I WILL NOW CALL ROLL CALL.

>>Joanne Ribble: HERE.

>>Larry Fiesel: HERE.

>>Jim Boesch: HERE.

>>Jim Ward: HERE.

>>Jim Wilson: HERE.

>>Vice-Mayor McLain: HERE.

>>Mayor Errington: HERE.

ITEM NUMBER 2, APPROVAL OF THE AGENDA.

DO WE HAVE ANY ADDITIONS OR DELETIONS?

VICE-MAYOR.

>>Vice-Mayor McLain: I'D LIKE TO MAKE AN ADDITION, A QUICK  
DISCUSSION.

I WATCHED THE NEW PLANNING, ZONING BOARD.

I MAY HAVE THE NAME INCORRECT, BUT THEY FUNCTION IN BOTH OF  
THOSE AREAS YESTERDAY, AND IT WAS A LONG MEETING, ABOUT  
THREE AND A HALF HOURS, BUT THERE WAS ONE PROPERTY THAT  
RECEIVED -- MAKE RELUCTANT APPROVAL.

IT'S A FIFTH-THIRD BANK, IT'S LOCATED IN MIROMAR RIGHT  
ADJACENT TO OR VERY CLOSE TO BEN HILL GRIFFIN.

IF YOU LOOK AT FORD'S GARAGE, IT'S GOING TO BE IN THAT  
PARKING LOT THERE.

IT'S A 1900-SQUARE-FOOT BUILDING, AND I'D LIKE TO HAVE A  
BRIEF DISCUSSION ON THAT AS PART OF OUR AGENDA.

I DON'T KNOW WHAT ITEM THAT WOULD BE.

ADD THAT ON THE END OR WHEREVER.

>>Mayor Errington: LET ME SEE.

>> MADAM MAYOR, MAY I SUGGEST MAYBE PUTTING IT BEFORE THE

PUBLIC HEARINGS WITH YOUR OTHER ACTION ITEMS?  
>>Mayor Errington: BETWEEN FIVE AND SIX?  
>> EITHER BETWEEN FIVE AND SIX OR LAST ON THE AGENDA.  
>>Mayor Errington: LET'S DO IT LAST ON THE AGENDA THEN.  
AFTER PUBLIC COMMENT, DEREK?  
>>Derek Rooney: NO, BEFORE PUBLIC COMMENT.  
>>Mayor Errington: BEFORE.  
OKAY.  
SO THAT WILL BE DISCUSSION --  
>>Derek Rooney: IT WOULD BE 7B.  
>>Mayor Errington: THIS WOULD BE LED BY VICE-MAYOR McLAIN.

OKAY.  
VERY GOOD.  
DO WE HAVE ANY OTHER AGENDA ADDITIONS OR DELETIONS?  
>>Jim Wilson: JUST A QUESTION, MADAM MAYOR.  
ITEM 6B, THE LOBBYING SERVICES AWARD, WE WERE TO BE PROVIDED  
INFORMATION HERE TODAY, AND I DIDN'T SEE ANY.  
WILL WE HOLD THAT?  
>>Steven Sarkozy: YES, ON THAT ISSUE, MADAM MAYOR AND  
MEMBERS OF COUNCIL, I RECOMMEND THAT WE WITHDRAW ITEM 7B FOR  
LOBBYING SERVICES.  
WE'RE NOT READY TO DISCUSS THAT ONE YET.  
WE'RE STILL IN THE REVIEW OF THE PROPOSALS THAT HAVE BEEN  
RECEIVED.  
WE RECEIVED SIX PROPOSALS.  
WE'LL NEED THOSE SERVICES BEFORE THE NEXT LEGISLATIVE  
SESSION, AND WE HAVE TIME TO CONSIDER THAT LATER.  
>>Mayor Errington: I WILL NEED A CONSENSUS ON THAT.  
DO WE HAVE CONSENSUS FROM THE COUNCIL?  
>> 6B.  
>>Mayor Errington: ON 6B.  
WE NEED A CONSENSUS --  
>>Derek Rooney: ON BOTH CHANGES, YES.  
>>Mayor Errington: VICE-MAYOR McLAIN.  
DO WE HAVE A CONSENSUS ON WHAT HIS TOPIC IS?  
LET'S BACK UP AND DO THAT.

DO WE HAVE A CONSENSUS?  
OKAY.  
>>Carol Sacco: ARE WE OKAY PUTTING THAT AS A SECOND READING  
FOR 7B OR PUT THAT AS 6G FOR AN ACTION ITEM.  
I UNDERSTAND 6B IS BEING PULLED.  
>>Derek Rooney: 6B IS BEING PULLED OFF AND 7B IS A  
DISCUSSION ITEM ABOUT A POTENTIAL FUTURE --  
>>Carol Sacco: PUT IT UNDER SECOND READING.  
>>Mayor Errington: JUST KEEP IT STRAIGHT, CAROL.  
ITEM 3, AT THIS TIME, WE WILL TAKE PUBLIC COMMENT ON

NON-AGENDA ITEMS.  
DO WE HAVE ANYONE WHO HAS ANYTHING TO SAY?  
>>Carol Sacco: NO, MAYOR.  
>>Mayor Errington: OKAY.  
MOVING FORWARD.  
CONSENT AGENDA.  
DO WE HAVE ANY COMMENTS ON THE CONSENT AGENDA?  
COUNCIL COMMENTS?  
>>Larry Fiesel: I HAVE ONE CORRECTION.  
I DID NOT CHECK WITH COUNCILMAN BOESCH ON THIS, BUT UNDER  
THE MOTION TO APPROVE THE LIEN MITIGATION REQUEST, I BELIEVE  
HIS VOTE ON THAT CALL WAS NAY, AND IT'S SHOWN HERE AS BEING  
YEA.  
YOU DID VOTE NAY, DIDN'T YOU?  
>>Mayor Errington: MADAM CLERK, THAT SHOULD BE THE  
  
CORRECTION ON THAT.  
>>Carol Sacco: SORRY.  
>>Mayor Errington: COUNCIL MEMBER BOESCH'S VOTE ON LIEN  
MITIGATION SHOULD BE NAY.  
IT'S SHOWING AS YEA.  
>>Carol Sacco: WE'LL HAVE THAT CORRECTED.  
>>Mayor Errington: THANK YOU.  
>>Larry Fiesel: I MIGHT ADD THAT IS THE FIRST -- THE ONLY  
NAY VOTE WE'VE HAD SINCE I'VE BEEN ON COUNCIL.  
WE TEND TO --  
>>Mayor Errington: WE STILL LOVE YOU.  
[ LAUGHTER ]  
THANK YOU.  
THAT CORRECTION HAS BEEN MADE.  
NUMBER 5 --  
>>Carol Sacco: I'M GOING TO CALL THE ROLL.  
>>Jim Boesch: MAKE A MOTION TO ACCEPT THE CONSENT.  
>>Mayor Errington: MAKE A MOTION TO ACCEPT THE CONSENT  
AGENDA.  
>>Carol Sacco: YES.  
WHO IS MAKING THE MOTION?  
>>Larry Fiesel: I'LL MAKE THE MOTION WITH THE CORRECTION.  
>>Mayor Errington: I NEED A SECOND.  
SECONDED BY THE VICE-MAYOR.  
>>Carol Sacco: COUNCIL MEMBER RIBBLE?  
  
>>Joanne Ribble: AYE.  
>>Larry Fiesel: AYE.  
>>Jim Boesch: AYE.  
>>Jim Ward: AYE.  
>>Jim Wilson: AYE.  
>>Vice-Mayor McLain: AYE.

>>Mayor Errington: AYE.  
ITEM NUMBER 6, CONSIDERATION OF ITEMS DEFERRED FROM CONSENT  
AGENDA.

WE HAD NO ITEMS PULLED.

NUMBER 6A IS THE COMMUNITY DEVELOPMENT SOFTWARE CONTRACT.  
STEVE, WOULD YOU LIKE TO INTRODUCE THIS?

>>Steven Sarkozy: THANK YOU, MAYOR, MEMBERS OF COUNCIL.  
THIS ITEM HAS BEEN BEFORE THE COUNCIL PREVIOUSLY BOTH AS A  
BUDGET ITEM AND MORE RECENTLY AS A WORKSHOP ITEM.  
THIS IS AN IMPORTANT ISSUE FOR THE INTERNAL OPERATION OF THE  
DEPARTMENT BUT ALSO HAS AN OUTWARD FACE IN THAT IT WILL HELP  
US IMPROVE CUSTOMER SERVICE.  
THE SOFTWARE PACKAGE FOR COMMUNITY DEVELOPMENT IS UTILIZED  
BY THE PERMITTING, PLANNING, AND CODE ENFORCEMENT DIVISIONS  
TO PROVIDE CUSTOMER SERVICE AND EFFICIENCY IN OUR  
OPERATIONS.  
THE COUNCIL PREVIOUSLY AUTHORIZED US TO PREPARE CONTRACTS  
AND SOLICIT A REQUEST FOR INFORMATION IN ACCORDANCE WITH THE  
STATE PURCHASING STATUTES.

WE RECEIVED 13 RESPONSES TO THAT REQUEST FOR INFORMATION  
THAT WERE SUBMITTED ON JULY 10th.  
WE HAD AN INTERNAL COMMITTEE THAT LOOKED AT EACH OF THE  
PROPOSALS AND HAS BROUGHT TO YOU THREE TOP PROPOSALS AND OUR  
OPINION AND AN ORDINAL RANKING.  
THE ACTION TODAY REQUESTS THAT THE COUNCIL CONFIRM AND  
APPROVE THAT ORDINAL RANKING AND AUTHORIZE THE STAFF THEN TO  
NEGOTIATE A CONTRACT FOR THE SERVICE.  
THIS WILL BE A VERY EXPENSIVE TRANSITION FOR US, BUT IS  
LONG, LONG OVERDUE.  
WE'VE BEEN USING A VERY OLD, ANTIQUATED PROPRIETARY SYSTEM  
THAT DOES NOT REALLY SERVE US THAT WELL AND THE SYSTEM WILL  
SET US UP FOR BETTER INFORMATION RECOVERY AND ADMINISTRATION  
OF THE DEPARTMENT.  
SO IT COMES TO THE COUNCIL WITH A REQUEST FOR APPROVAL.  
IT WILL COME BACK TO THE COUNCIL PROBABLY IN LATE SEPTEMBER  
FOR APPROVAL OF A FINAL CONTRACT.

>>Mayor Errington: THANK YOU.  
ANY QUESTIONS FROM COUNCIL?  
JIM?

>>Jim Boesch: STEVE, ONE QUESTION I HAVE THAT I SEE THIS  
HAPPENING.  
THERE'S BEEN SOME CHANGES AT THE STATE LEVEL WITH THE BILLS  
THAT THEY PASSED.  
WOULD THAT HAVE ANY EFFECT ON THESE PEOPLE AND THE SOFTWARE

THEY ARE GOING TO PRESENT?  
>>Steven Sarkozy: NO.



THE SOFTWARE WILL BE CONTINUALLY UPGRADED TO RESPOND TO NEW STATE STATUTES.

AND ALSO, FRANKLY, ANY NEW ORDINANCES OR BUILDING CODES OR ANY ORDINANCES THAT HAVE ENFORCEMENT ACTIONS OR COMPLIANCE REGULATIONS PASSED BY THE VILLAGE COUNCIL.

SO IT WILL BE FLEXIBLE IN THAT SENSE.

>>Mayor Errington: THANK YOU.

ANY OTHER COUNCIL COMMENTS?

>>Larry Fiesel: I HAVE A COUPLE.

IN THE NOTES THERE IS PRICING FOR CITYVIEW, AS A PIGGYBACK ON THE NAPLES.

CAN YOU GIVE US A LITTLE INPUT ON WHAT THAT MEANS?

>>Steven Sarkozy: YES.

THERE ARE RELATIVELY FEW QUALITY SOFTWARE PACKAGES THAT ARE OUT THERE.

AND WE RECEIVED PROPOSALS FROM THE SOFTWARE FIRMS THAT DO WORK THROUGHOUT THIS ENTIRE AREA, AND THEY ARE NATIONAL -- YOU KNOW, THESE ARE NATIONAL TYPES OF CONTRACTS.

EVERY CITY REQUIRES A VERY SIMILAR TYPE OF SOFTWARE.

SO AS PART OF OUR REVIEW PROCESS, THE STAFF TEAM INTERVIEWED THE VARIOUS SOFTWARE COMPANIES AS WELL AS THE LOCAL CLIENTS THEY HAVE AND ACTUALLY DID SITE VISITS TO EACH -- SEVERAL OF THE CITIES RELATED TO EACH OF THE SOFTWARE COMPANIES.

SO WE HAVE A VERY GOOD PERSPECTIVE ON HOW THE SOFTWARE WORKS AND HOW THE VARIOUS MUNICIPALITIES AROUND HERE ARE USING THE SOFTWARE PACKAGES.

THE PACKAGE THAT WAS THE FIRST PRIORITY SELECTED BY STAFF IS THAT SOFTWARE THAT'S USED BY NAPLES AND COLLIER COUNTY.

AND IT'S THOUGHT TO BE VERY INTERACTIVE, CUSTOMER FRIENDLY AND A QUALITY PACKAGE FOR US.

>>Larry Fiesel: I NOTICED THE THREE PRICES THAT YOU HAVE SHOWN HERE.

THERE SEEMS TO BE A SIGNIFICANT DIFFERENCE BETWEEN ALL THREE.

IS THIS FAIRLY COMMON WHEN YOU GO OUT FOR TECHNOLOGY PACKAGES?

>>Steven Sarkozy: YES.

>>Larry Fiesel: I'M FROM THE CONSTRUCTION WORLD WHERE PRICES DIDN'T VARY.

>>Steven Sarkozy: YEAH, THIS VARIES SOMEWHAT WIDELY. OVER TIME, WE THINK IT WILL BALANCE OUT.

SOME UP-FRONT PRICES, NOT NECESSARILY THE ONLY INDICATOR. WE'RE REALLY LOOKING FOR THE BEST QUALITY PACKAGE.

IN THIS CASE, IT'S ONE OF THE LEAST EXPENSIVE PACKAGES.

>>Mayor Errington: THANK YOU.

ANY OTHER COMMENTS FROM COUNCIL?

>>Jim Ward: YES, JIM WARD, PLEASE.

>>Mayor Errington: YES.

>>Jim Ward: STEVE.

ONE QUICK QUESTION.

I NOTICED THE IMPLEMENTATION COST FOR CITYVIEW THAT'S SHOWN IN THE PRICE COMPARISON MATRIX IS CONSIDERABLY LESS THAN THE OTHER TWO.

CAN YOU JUST GIVE ME A BRIEF OVERVIEW OF WHY THAT MIGHT BE?

>>Steven Sarkozy: NOT REALLY SURE THERE, COUNCIL MEMBER WARD.

WE MADE SURE THAT ALL OF THE PROPOSALS WERE SUBMITTED BLIND SO THEY DIDN'T KNOW WHAT THE OTHER PROPOSALS WERE BEING SUBMITTED.

ALL TOLD, THIS TOTAL PROJECT IS GOING TO BE IN PROBABLY THE FOUR TO FIVE HUNDRED THOUSAND DOLLAR COST IN AGGREGATE.

SO IN ADDITION TO THE STATED COST HERE FOR THE CONTRACT, THERE'S ALSO COSTS FOR STAFFING TO IMPLEMENT THE SWITCHOVER. IT'S A LITTLE BIT LIKE CHANGING TIRES WHILE THE CAR IS IN MOTION.

YOU'VE GOT TO CONTINUE DRIVING THE CAR BUT ALSO EFFECT THE CHANGE.

WE CAN'T STOP OPERATIONS FOR SEVERAL MONTHS WHILE WE UPGRADE OUR SYSTEMS.

SO I CAN'T REALLY EXPLAIN WHY THERE'S A VARIATION IN ANY OF THESE COSTS.

>>Mayor Errington: ANY OTHER COMMENTS?  
ANY PUBLIC COMMENTS?

ANY E-COMMENTS?

>>Carol Sacco: NO, MAYOR.

>>Mayor Errington: I'LL ENTERTAIN A MOTION.

>>Jim Boesch: I MAKE A MOTION WE APPROVE THIS.

>>Mayor Errington: THE MOTION HAS BEEN MADE BY COUNCIL MEMBER JIM BOESCH AND SECONDED BY COUNCIL MEMBER JIM WILSON. MADAM CLERK, WILL YOU PLEASE CALL THE ROLL?

>>Jim Wilson: AYE.

>>Jim Ward: AYE.

>>Jim Boesch: AYE.

>>Larry Fiesel: AYE.

>>Joanne Ribble: AYE.

>>Vice-Mayor McLain: AYE.

>>Mayor Errington: AYE.

THANK YOU.

NEXT ON THE AGENDA IS ITEM 6B, THE LOBBYING SERVICES.

>>Carol Sacco: THAT'S BEEN PULLED.

>>Mayor Errington: THAT WAS PULLED.

SO WE WILL MOVE ON WITH THAT.

NEXT ON THE AGENDA IS ITEM NUMBER 6C, PRESENTATION OF

PROPOSED BUDGET FOR FISCAL YEAR 2021-2022.

STEVE, WOULD YOU INTRODUCE THIS?

>>Steven Sarkozy: THANK YOU, MAYOR, MEMBERS OF COUNCIL.

THIS IS THE PROPOSED BUDGET FOR FISCAL YEAR 2021-2022.

THIS IS BEING SUBMITTED TO THE VILLAGE COUNCIL IN ACCORD

WITH OUR VILLAGE CHARTER REQUIREMENTS WHEREBY BY JULY 15th  
OF EACH FISCAL YEAR, ON OR BEFORE IN THAT TIME FRAME, THE  
COUNCIL HAS TO HAVE IN YOUR HANDS A COPY OF THE PROPOSED  
BUDGET.

IT'S STILL EARLY IN THE PROCESS, AND WE HAVE BEEN  
INCREMENTALLY INVOLVED IN THE DEVELOPMENT OF THE BUDGET  
SINCE ABOUT THE MARCH TIME FRAME WHEN YOU STARTED TO REVIEW  
THE CAPITAL IMPROVEMENT PROGRAM.

THE BUDGET, ACCORDING TO STATE STATUTE, NEEDS TO BE  
PRESENTED IN THE MONTH OF SEPTEMBER.

SO WHAT YOU HAVE HERE IS STILL IN VERY MUCH IN DRAFT FORM.  
BUT TO COMPLY WITH THE CHARTER, IT'S HERE AND WILL BE  
PUBLISHED FOR PUBLIC COMMENT.

WE'RE PLANNING ON COMING BACK THE FIRST MEETING BACK FROM  
YOUR BREAK ON SEPTEMBER 9th TO HAVE AN EXTENSIVE  
PRESENTATION OF THE BUDGET.

THERE'S NOTHING NEW IN THIS PACKAGE FROM WHAT YOU'VE SEEN  
ALREADY, SO IT'S SIMPLY BEING FORWARDED TO COMPLY WITH THE  
CHARTER REQUIREMENTS, BUT YOU WILL NOTICE THAT THERE'S A  
SUBSTANTIAL REWRITING OF THE BUDGET TO MAKE IT EVEN MORE  
CUSTOMER FRIENDLY AND MORE INFORMATIVE.

WE'RE TAKING THE APPROACH THAT THE BUDGET THAT THE COUNCIL  
ADOPTS IS YOUR MOST IMPORTANT POLICY DOCUMENT THAT YOU'RE  
INVOLVED WITH, AND, THEREFORE, IT CONTAINS A LOT OF YOUR  
POLICIES AND BACKGROUND INFORMATION.

SO IF SOMEBODY WANTS TO KNOW ANYTHING ABOUT WHAT'S GOING ON  
IN THE VILLAGE, THIS IS THE DOCUMENT THAT YOU WOULD  
REFERENCE.

SO THIS IS A VERY PRELIMINARY AT THIS POINT.

WE ARE NOT PROPOSING ANY INCREASE IN THE TAX RATE.

WE HAVE NOT DONE THAT SINCE THE INCEPTION OF THE VILLAGE,  
AND WE'RE CONTINUING WITH THAT PRACTICE.

THE FINAL TAX RATE AND ADOPTION OF THE BUDGET AND THE C.I.P.  
WILL COME AFTER PRESENTATION ON SEPTEMBER 9th AND FINALLY  
APPROVED ON SEPTEMBER 22nd.

>>Mayor Errington: THANK YOU.

ANY COUNCIL COMMENTS?

>>Jim Wilson: I WOULD LIKE TO CALL ATTENTION TO PAGE 17, THE  
PUBLIC SAFETY SECTION.

WITH ALL THE BAD NEWS WE'VE SEEN ABOUT RISING CRIME IN  
AMERICA, MY EYE CAUGHT A LINE WHERE IT SAYS ESTERO IS, IN

FACT, A UNIQUELY SAFE COMMUNITY, THAT THIS SHOULD BE A POINT OF PRIDE FOR US, AND WE HAVE ALL THE CRIME STATISTICS THAT GO BACK TO THE BEGINNING AND WE HAVE SOME COMPARISONS ON THE NEXT PAGE THAT I THOUGHT GIVEN ALL THE BAD NEWS THAT WE'RE BEING SUBJECTED TO ON A DAILY BASIS IN THE MEDIA, THAT I'M AT LEAST VERY PROUD -- SUCH A LOW CRIME.

>>Mayor Errington: THANK YOU.

I'M GLAD YOU SAW THAT AND POINTED IT OUT.

I SAW IT, TOO, BUT DIDN'T THINK TO POINT IT OUT.

THANK YOU.

ANY OTHER COMMENTS?

>>Jim Boesch: I HAVE ONE.

>>Steven Sarkozy: LET ME COMMENT ABOUT THAT.

GOOD CATCH.

AND THIS IS AN EXAMPLE OF HOW IT'S IN DRAFT FORM, BUT WE WERE GOING TO EVEN COMMENT FURTHER IN THE NARRATIVE ABOUT THIS BECAUSE THE CRIME STATISTICS THAT YOU SEE HERE UNDER THE PUBLIC SAFETY SECTION ON PAGE 17 AND 18 SHOW ONLY SIGNIFICANT CRIMES IN THE CATEGORIES OF LARCENY, THEFT, BURGLARY, AND WHAT ELSE?

THOSE ARE THE TWO MAIN CATEGORIES, AND THOSE ARE REALLY REFLECTIVE OF WHAT GOES ON IN THE TWO MAJOR MALLS THAT WE HAVE.

SO WE HAVE THE TWO LARGEST MALLS IN THE ENTIRE METRO REGION.

AND IF YOU STRIP OUT THOSE KIND OF THEFTS THAT HAPPENS AT THE MALLS OR AT LEAST IT'S REPORTED AT THE MALLS, WE'RE KIND OF BORING IN THIS CATEGORY, WHICH IS REALLY GOOD.

IF YOU'LL RECALL, WHEN WE STARTED OUT, WE WERE REPORTING EVERY MONTH ABOUT OUR CRIME STATISTICS, AND WE KIND OF LET THAT GO BECAUSE WE DIDN'T HAVE ANYTHING TO REPORT.

IT IS A GOOD-NEWS PIECE.

>>Mayor Errington: THANK YOU, THANK YOU.

>>Carol Sacco: EXCUSE ME, JUST TO REMIND EVERYBODY, TALK INTO THE MIKE, PLEASE.

THEY ARE HAVING A HARD TIME HEARING YOU.

>>Jim Boesch: STEVE, WHEN I WENT OVER ALL THIS STUFF, WHICH WAS OBVIOUSLY A BIG, LARGE AMOUNT, I DID COME ACROSS THE COMPARATIVE STATEMENT, DRAFTS -- BASICALLY, AND I THOUGHT FROM MY STANDPOINT IT MAKES SOME OF THE STUFF A LITTLE BIT SIMPLER, COMPREHEND THE DIFFERENCE BETWEEN THE YEARS THAT WE WERE IN BUSINESS.

MAYBE YOU MIGHT THINK OF INCLUDING THIS IN THE OVERALL PACKAGE THAT WE PUT TOGETHER, BECAUSE IT COULD BE -- ESPECIALLY FOR THE ACCOUNTANTS AND SO FORTH WHO LIKE TO GO THROUGH THIS.

THIS REALLY SUMS IT UP.

>>Steven Sarkozy: THAT WOULD BE GREAT.  
AS YOU SEE IN THIS, WE'RE TRYING TO INCLUDE MORE PERFORMANCE  
METRICS, MORE GRAPHS TO MAKE IT REALLY MORE READABLE.  
>>Mayor Errington: GOOD.  
ANYONE ELSE HAVE ANY COMMENTS ON COUNCIL?  
>>Jim Ward: YES, JIM WARD.  
>>Mayor Errington: YES, GO AHEAD.  
>>Jim Ward: JUST, AGAIN, VERY COMPREHENSIVE, WELL-DONE  
PACKAGE.  
APPRECIATE THE FACT THAT WE'RE KEEPING THE MILLAGE RATE AT  
THE LEVELS THAT WE'VE HAD IN THE PAST.  
ONE QUESTION, STEVE.  
ON PAGE 25 AND 26, THERE'S A SCHEDULE IN DRAFT FORM THAT I'M

NOT QUITE SURE I UNDERSTAND WHAT IT'S TRYING TO PORTRAY.  
>>Steven Sarkozy: YEAH, THAT SECTION THERE IS INCOMPLETE AT  
THIS POINT, AND WE'RE GOING TO HAVE TO PROVIDE MORE DETAIL.  
SO AT THIS POINT, COUNCIL MEMBER WARD, I'D JUST LIKE TO NOTE  
YOUR CONCERN AND BRING BACK A REVISION TO THAT AT A LATER  
DATE.

>>Jim Ward: I APPRECIATE THAT.  
THANK YOU.

>>Mayor Errington: GOOD.  
ANYONE ELSE?

>>Larry Fiesel: I WOULD LIKE TO COMMENT ON THE FACT THAT WE  
ARE A VERY SAFE COMMUNITY AND SOMETHING WE SHOULD BE PROUD  
OF.

KIND OF LIKE A TWO-EDGED SWORD.  
I THINK IT'S SOMETHING THAT WE OUGHT TO KIND OF ADVERTISE,  
BUT ON THE OTHER HAND, IT'S NOT A RECOMMENDATION TO COME  
HERE BECAUSE WE DON'T HAVE CRIME FOR THE CRIMINALS.

>>Mayor Errington: GOOD COMMENT.  
ANYTHING ELSE?

ANYONE WANT TO ADD ANYTHING ELSE?  
DO WE HAVE ANY COMMENTS FROM THE PUBLIC?

>>Carol Sacco: NO, MAYOR, WE DO NOT HAVE ANY COMMENTS OR  
E-COMMENTS.

>>Mayor Errington: OKAY.  
WE ARE READY TO ENTERTAIN A MOTION.

>>Derek Rooney: MAYOR, YOU'RE JUST ACKNOWLEDGING THE RECEIPT  
OF THE DRAFT BUDGET, THE ACTUAL ACCEPTANCE OF THE FORMAL  
BUDGET WILL HAPPEN IN SEPTEMBER.

>>Mayor Errington: MAKE NOTE THAT WE DON'T DO A MOTION THEN  
HERE.  
DO WE HAVE A CONSENSUS THEN THAT WE ACKNOWLEDGE EVERYTHING?  
OKAY.  
EVERYBODY IN AGREEMENT?

JIM WARD, ARE YOU IN AGREEMENT?

>>Jim Ward: YES.

>>Mayor Errington: OKAY.

THANK YOU.

>>Carol Sacco: WOULD YOU LIKE ME TO CALL ROLL?

>>Mayor Errington: NO, WE HAD A CONSENSUS.

ITEM NUMBER 6D.

RESOLUTION 2021-15.

WILL THE VILLAGE CLERK PLEASE READ THIS RESOLUTION, PLEASE  
-- THE TITLE OF THE RESOLUTION.

>>Carol Sacco: RESOLUTION NUMBER 2021-15, A RESOLUTION OF  
THE VILLAGE COUNCIL OF THE VILLAGE OF ESTERO, FLORIDA,  
DETERMINING THE PROPOSED MILLAGE RATE FOR FISCAL YEAR  
2021-2022, SETTING THE DATE, TIME, AND PLACE FOR THE PUBLIC  
HEARINGS REQUIRED BY STATE LAW; DIRECTING STAFF TO TRANSMIT  
NECESSARY DOCUMENTATION PURSUANT TO THE REQUIREMENTS OF  
FLORIDA STATUTES AND THE RULES AND REGULATIONS OF THE

DEPARTMENT OF REVENUE OF THE STATE OF FLORIDA; AND PROVIDING  
AN EFFECTIVE DATE.

>>Mayor Errington: THANK YOU.

STEVE, WOULD YOU INTRODUCE THIS, PLEASE?

>>Steven Sarkozy: THANK YOU, MADAM MAYOR AND MEMBERS OF  
COUNCIL.

THIS IS REQUIRED UNDER STATE STATUTE TO ADOPT THE PROPOSED  
MILLAGE RATE FOR THE UPCOMING YEAR.

AS PREVIOUSLY MENTIONED, THERE'S NO RECOMMENDATION TO  
INCREASE THE RATE AT THIS TIME.

THIS SETS THE DATE FOR THE PUBLIC HEARING AS SEPTEMBER 9th  
AT 5:30 AND THE FINAL HEARING AND ADOPTION ON SEPTEMBER 23  
AT 5:30 ALSO.

>>Mayor Errington: THANK YOU.

ANY MEMBERS OF COUNCIL HAVE QUESTIONS?

>>Jim Boesch: I THINK, STEVE, IT'S IMPORTANT TO NOTE THAT  
THIS CAN BE CHANGED IN THE FUTURE BY THE TIME WE GET TO  
SEPTEMBER 7, WHATEVER DATE, THAT'S THE FINAL DATE THAT WE  
CAN --

>>Steven Sarkozy: WE CAN MOVE THE TAX RATE DOWN, BUT WE  
CAN'T MOVE IT UP AFTER THIS POINT.

>>Derek Rooney: YES.

JUST FOR EDIFICATION TO THE COUNCIL, WHEN YOU ALL RECEIVE  
YOUR TRIM NOTICES IN THE MAIL, THE TRUTH IN MILLAGE, ALL  
THIS IS DOING IS NOTICING THE PUBLIC WHAT THE POTENTIAL

COULD BE SO THEY'LL COMPARE THE RATE THAT YOU SET TODAY WITH  
THE PREVIOUS RATE, WHICH IS THE SAME, AND YOU CAN BRING IT  
DOWN AT ANY TIME BEFORE YOUR SEPTEMBER 9th FINAL HEARING.

>>Mayor Errington: THANK YOU.

ANY OTHER?

>>Jim Wilson: FOR OUR THREE NEW MEMBERS, THE REASON THESE TWO MEETINGS ARE AT 5:30 P.M. IS STATE LAW REQUIRES US TO HAVE THE MEETINGS AT NIGHT.

WE CAN'T HOLD THEM DURING THE DAY.

>>Mayor Errington: VERY GOOD, YES.

EVERYONE GET THAT?

IT'S REQUIRED BY LAW.

ANY E COMMENTS OR PUBLIC COMMENTS?

>>Carol Sacco: NO, MAYOR.

>>Mayor Errington: THANK YOU.

NOW WE WILL ENTERTAIN A MOTION REGARDING THIS.

MOVED BY COUNCIL MEMBER RIBBLE AND SECONDED BY COUNCIL MEMBER FIESEL.

WILL YOU PLEASE CALL THE ROLL?

>>Joanne Ribble: AYE.

>>Larry Fiesel: AYE.

>>Jim Boesch: AYE.

>>Jim Ward: AYE.

>>Jim Wilson: AYE.

>>Vice-Mayor McLain: AYE.

>>Mayor Errington: AYE.

ITEM 6E IS NEXT ON THE AGENDA.

IT IS THE U.S. LANDSCAPE MAINTENANCE CONTRACT.

STEVE, WE'RE BACK TO YOU AGAIN.

>>Steven Sarkozy: THANK YOU, MADAM MAYOR AND MEMBERS OF COUNCIL.

THIS IS A PROPOSED CHANGE IN OUR MAINTENANCE CONTRACTUAL AGREEMENTS REGARDING THE U.S. 41 MEDIAN LANDSCAPE PROJECT.

AS THE COUNCIL WILL RECALL, THE VILLAGE CONTRIBUTED TO AND GOT SOME MONEY FROM THE STATE D.O.T. TO DO SOME LANDSCAPING ALONG U.S. 41.

AND WE'RE PROPOSING A CHANGE HERE IN THE MAINTENANCE CONTRACT FOR THAT WORK.

I'LL TURN IT OVER TO DAVID WILLEMS, OUR DIRECTOR OF PUBLIC WORKS, FOR DETAIL.

>>Mayor Errington: WELCOME, DAVID.

>>David Willems: GOOD MORNING, MAYOR, COUNCIL MEMBERS.

AS I THINK ALL OF YOU KNOW, THE MAINTENANCE THAT'S BEEN HAPPENING ON U.S. 41 WITH THE ORIGINAL CONTRACTOR HAS BEEN BELOW WHAT OUR STANDARDS ARE.

WE'VE BEEN TRYING TO WORK WITH THEM PROBABLY THE LAST YEAR AND A HALF TO GET IT UNDER CONTROL.

WE HAVEN'T BEEN ABLE TO GET THERE, SO WE SENT THEM A LETTER ABOUT TWO WEEKS AGO TELLING THEM THAT WE WERE GOING TO MAKE A CHANGE.

THEY WERE UNDER CONTRACT TO CONTINUE MAINTAINING THE ROADWAY UNTIL MARCH OF NEXT YEAR, BUT WHAT WE'RE GOING TO DO IS CHANGE THE CONTRACTOR TO USE THE CONTRACTOR THAT WE'RE USING ON EVERY OTHER ROADWAY IN ESTERO, WHICH IS P & T.

BACK IN NOVEMBER, WE REBID ALL OF OUR LANDSCAPE MAINTENANCE CONTRACTS.

P & T CAME IN AS THE LOW BID, AND THEY HAVE CONTINUED TO DO ALL OF OUR ROADWAYS EXCEPT U.S. 41 AND ESTERO PARKWAY BECAUSE BOTH OF THOSE ARE UNDER CONSTRUCTION CONTRACTS. BUT WE INCLUDED IN THAT BID COSTS TO EVENTUALLY MAINTAIN BOTH U.S. 41 AND ESTERO PARKWAY.

SO WHAT WE HAVE BEFORE YOU RIGHT NOW IS SIGNING ON P & T TO DO THE MAINTENANCE ON U.S. 41 UNDER THE BID THAT THEY DID IN NOVEMBER, WHICH THEY WERE THE LOW BID AT THE TIME.

CONTRACTUALLY, WE HAVE 30 DAYS AFTER NOTICE BEFORE SUPERIOR IS ACTUALLY OFF THE JOB, AND THEN AFTER THAT, P & T WOULD TAKE OVER AND START DOING ALL OF THE MAINTENANCE.

>>Jim Boesch: MAKE IT CLEAR, WE DON'T HAVE TO ACCEPT THE LOW BIDDER.

WE LOOK -- CERTAINLY INFLUENTIAL THING BUT YOU PICK THE MOST QUALIFIED BIDDER YOU FEEL WILL DO THE JOB.

>>David Willems: UNFORTUNATELY, WITH THE WAY STATE LAW WORKS, GENERALLY WITH A CONTRACTOR, YOU HAVE TO GO LOW BID, BUT WHAT WE'VE WORKED ON IS WE DO WITH SOME OF OUR CONTRACTORS AND WE DID IT IN THIS CASE, IT'S A TWO-STEP

PROCESS.

SO WHAT WE DID WAS AS WE PICKED OUT -- COMPANIES SUBMIT. THE FIRST STEP WE DECIDE, ARE THEY QUALIFIED TO DO THE WORK? OF THE PEOPLE THAT ARE QUALIFIED TO DO THE WORK, WE ACCEPTED THE LOW BIDDER.

SO THAT'S A GREAT POINT THAT WE DIDN'T JUST SAY THE LOW BID.

IT WAS, FIRST, WHO IS QUALIFIED TO DO IT?

AND THEN THE LOW BID OF THOSE QUALIFIED FIRMS.

>>Mayor Errington: ANY OTHER COUNCIL COMMENTS?

>>Jim Ward: YES, JIM WARD.

>>Mayor Errington: JUST A MOMENT, THE VICE-MAYOR HAS THE FLOOR.

>>Vice-Mayor McLain: I THINK IT'S A GOOD IDEA TO MAKE THE CHANGE.

A LOT OF THE LANDSCAPING HAS DIED OUT.

MY ONLY CONCERN IS I KNOW WE DIDN'T EXPEND THESE DOLLARS, BUT THE CONTRACT WITH SUPERIOR GOES TO MARCH, AND WE'RE GOING TO BE TAKING THAT OVER IN THE NEXT 30 DAYS OR SO.

SO THERE IS A REMAINING OBLIGATION, IN MY MIND, THAT SUPERIOR HAS.

ARE THEY GOING TO GET ANY REMUNERATION FOR THE CONTRACT? IS THAT WHERE WE ARE?



>>David Willems: WE HAVEN'T GOTTEN THAT FAR YET.  
WE HAVE PUT THEM ON NOTICE AND THEN WE'LL TALK ABOUT THE  
FINANCIALS WITH THEM, BUT THAT WOULD BE THE INTENT.

>>Vice-Mayor McLain: KEEP US INFORMED OF THAT.

>>David Willems: ABSOLUTELY.

>>Vice-Mayor McLain: I THINK WHEN THEY HAVE EIGHT OR NINE  
MONTHS LEFT, THAT IS A PRETTY GOOD CHUNK OF CHANGE.  
I DON'T KNOW WHAT THAT WOULD AMOUNT TO ON OUR NEW CONTRACT,  
BUT IT'S IN THE HUNDRED THOUSAND DOLLAR RANGE PROBABLY.

>>David Willems: CORRECT.

THERE'S STILL MONEY LEFT IN THAT BUDGET.

THE ORIGINAL BUDGET FOR THE MAINTENANCE AND THE  
CONSTRUCTION, THERE'S STILL MONEY LEFT IN THERE.

THAT HASN'T ALL BEEN SPENT.

THAT MONEY WILL BE USED -- THAT WILL BE THE FIRST MONEY USED  
TO PAY P & T.

>>Mayor Errington: NOW COUNCIL MEMBER WARD.

>>Jim Ward: THANK YOU.

DAVID, JUST A QUICK QUESTION.

ON THE FINANCIAL IMPACT, I NOTICED A 20% CONTINGENCY, WHICH  
IS GENERALLY 10%.

AND I WAS CURIOUS AS TO WHY IN THIS CASE IT'S 20%.

>>David Willems: 10% IS USUALLY -- THERE ARE LITTLE THINGS  
THAT MAY COME UP.

WITH A LANDSCAPE PROJECT, THE CONCERN IS YOU HAVE THOSE  
LITTLE THINGS THAT COME UP, BUT YOU ALSO HAVE TO REPLACE  
PLANTS.

SO THERE'S KNOWN EXPENSES THAT WE'RE GOING TO INCUR.

THAT'S WHY WE USED THE 20%.

AS WE CONTINUE MAINTAINING 41 AND ESTERO PARKWAY, WE'LL GET  
A BETTER UNDERSTANDING OF WHAT THAT PERCENTAGE WILL BE AND  
HOPEFULLY IN THE FUTURE WE'LL BE ABLE TO SHRINK THAT DOWN,  
BUT THAT'S WHY IT'S A LITTLE HIGHER THAN WHAT WE NORMALLY DO  
FOR CONTINGENCY.

>>Jim Ward: GENERAL QUESTION.

WHAT HAS OUR EXPERIENCE BEEN WITH LANDSCAPING CONTRACTORS  
OVER THE PAST FOUR OR FIVE YEARS?

HAVE WE TENDED TO FIND PEOPLE UNDERPERFORMING?

>>David Willems: SO THE ONLY CONTRACTOR THAT WE'VE HAD SINCE  
I'VE BEEN HERE IS P & T, AND THEY HAVE BEEN VERY RESPONSIVE.

WE DON'T RUN INTO -- WE HAVEN'T RUN INTO MANY ISSUES AND  
CONCERNS WITH THEM, BUT WE NEED SOMETHING DONE, THEY HAVE  
RESPONDED RELATIVELY QUICKLY TO US AND THEN GOTTEN THE WORK  
DONE.

SO THEY ARE THE ONLY ONES WE'VE WORKED WITH IN THE LAST FEW  
YEARS.

>>Jim Ward: THE ONLY REASON I MAKE THAT POINT IS I'VE SERVED ON THE CDD FOR A NUMBER OF YEARS AND LANDSCAPING CONTRACTORS HAVE ALWAYS BEEN A PROBLEM.

>>Mayor Errington: ANY OTHER COUNCIL COMMENTS?  
I'D LIKE TO SAY I APPRECIATE YOUR FINDING P & T.  
I KNOW THEY DO WORK ON 41 FOR THE COUNTY ALSO.  
THE FACT THAT U.S. 41 DID HAVE A FEW WEEKS OF NOT LOOKING

VERY NICE AND APPRECIATE YOUR TAKING THE STEPS TO SEE THAT CORRECTED.

RIGHT NOW, 41 IS LOOKING A WHOLE LOT BETTER.

>>David Willems: IT'S GETTING THERE.

>>Mayor Errington: IT'S GETTING THERE, YES.  
I THINK WE'VE HAD A LOT OF COMPETITION IN THE LAST TWO WEEKS WITH COMPANIES.  
THANK YOU.

DO WE HAVE ANY PUBLIC COMMENTS?

>>Carol Sacco: NO PUBLIC COMMENTS OR E-COMMENTS.

>>Mayor Errington: THANK YOU, DAVID.

NEED A MOTION?

HAVE A MOTION FROM COUNCIL MEMBER BOESCH TO MOVE FORWARD WITH THIS AND A SECOND BY COUNCIL MEMBER JOANNE RIBBLE.  
PLEASE CALL THE ROLL?

>>Jim Wilson: AYE.

>>Jim Ward: AYE.

>>Jim Boesch: AYE.

>>Larry Fiesel: AYE.

>>Joanne Ribble: AYE.

>>Vice-Mayor McLain: AYE.

>>Mayor Errington: AYE.

THANK YOU.

ITEM 6F IS THE SEMINOLE GULF RAILWAY RAILROAD DITCH MAINTENANCE CONTRACT.

I WILL TURN THIS OVER TO STEVE.

>>Steven Sarkozy: THANK YOU, MAYOR AND MEMBERS OF COUNCIL.  
THIS IS ONE OF OUR MORE IMPORTANT ELEMENTS OF OUR STORMWATER SYSTEM.

AND ODDLY, IT'S A PARCEL OF PROPERTY IN THE DITCH THAT'S OWNED BY THE SEMINOLE RAILROAD.

IN THIS CASE, AND THOSE OF US WHO WERE HERE DURING IRMA, FOUND THAT THIS DITCH IS THE MAJOR CONVEYANCE OF STORMWATER FOR MUCH OF THE AREA NORTH OF BROADWAY ALONG ESTERO PARKWAY DURING A MAJOR FLOOD.

ALL OF THAT AREA ALONG ESTERO PARKWAY -- I SHOULD SAY MOST OF THE AREA ALONG ESTERO PARKWAY ULTIMATELY FLOODS INTO THIS DITCH AND ULTIMATELY INTO THE ESTERO RIVER.

WHAT WE FOUND DURING THE MAJOR EVENT OF IRMA AND THE RAINS

BEFORE IS THAT THIS DITCH HAD NEVER BEEN CLEANED OUT. ODDLY, WHEN THE HOUSING PROJECTS ALONG ESTERO PARKWAY WERE PERMITTED, THEY DISCHARGED ULTIMATELY INTO THIS DITCH, BUT THE DITCH REMAINED OWNED BY SEMINOLE RAILROAD, AND THERE WAS NO EASEMENT TO ALLOW GOVERNMENT TO GO IN AND MAINTAIN THE DITCH. SO WHAT WE DID DURING THE MAJOR EVENT OF IRMA IS UNDER OUR EMERGENCY POWERS PROVISION UNDER THE STATE STATUTE, I AUTHORIZED US TO GO IN AND CLEAN OUT THAT DITCH SO THAT WE COULD GET WATER MOVEMENT OUT OF THERE AND AVOID CATASTROPHIC FLOODING ALONG ESTERO PARKWAY.

WE DID THAT THEN A SECOND TIME, TRIGGERING OUR EMERGENCY POWERS FOR THE SOLE PURPOSE OF CLEANING OUT THAT DITCH. BUT HONESTLY, WE CAN'T KEEP DOING THAT AND CALLING EMERGENCIES AS PART OF OUR ROUTINE MAINTENANCE OPERATION. SO WHAT WE'RE PROPOSING HERE IS TO GO IN AND DO A SIGNIFICANT CLEANOUT OF THIS DITCH FROM BROADWAY SOUTH TO THE RIVER ON THE WEST SIDE OF THAT DITCH AND ACTUALLY CLEAN IT OUT LIKE IT SHOULD BE SO THAT IT'S GOT A BROAD BASE IN THE PAN OF THE DITCH. BUT THIS IS NOT A PROJECT THAT WE CAN BID BECAUSE IT'S NOT ON PUBLIC PROPERTY. WE'VE APPROACHED SEMINOLE GULF RAIL LINE, AND THEY HAVE AGREED TO CLEAN IT OUT. THEY HAVE NO OBLIGATION TO DO SO, BUT HAVE PROPOSED THIS CONTRACT WHERE THEY WOULD DO THE WORK AND WE WOULD PAY FOR THEIR EFFORTS. IN THE PAST, WHEN WE HAD THIS EMERGENCY PROVISION AND WENT IN THERE, WE DID ONLY A VERY BASIC CLEANOUT, YOU KNOW, SOME OF THE MAJOR OBSTRUCTIONS. IT COST US ABOUT 30 -- FROM MEMORY, ABOUT 30 GRAND TO DO THAT. THIS IS FAR MORE EXTENSIVE, COSTING US JUST UNDER A HUNDRED THOUSAND DOLLARS. YET WE THINK THIS WILL PROBABLY BE ADEQUATE FOR A COUPLE, THREE YEARS, ANYWAY, BECAUSE, LIKE I SAY, IT'S NEVER BEEN

CLEANED OUT BEFORE. SO DURING THE MAJOR EVENT OF IRMA AND THE MAJOR FLOODS THE WEEK BEFORE, WE FOUND THAT THIS IS ONE OF THE MORE CRITICAL STRETCHES OF OUR STORM SEWER SYSTEM, IF YOU WILL, AND YET IT'S NOT UNDER PUBLIC CONTROL. WE'VE WORKED THROUGH THIS WITH SEMINOLE GULF RAILROAD. THEY HAVE PROVIDED THIS PROPOSAL, AND WE'RE BRINGING IT TO YOU WITH A RECOMMENDATION FOR APPROVAL IN ORDER TO ENSURE THAT WE LIMIT THE POTENTIAL OF FLOODING IN THE NORTH AREA OF OUR COMMUNITY.

>>Mayor Errington: THANK YOU.

COUNCIL MEMBER BOESCH.

>>Jim Boesch: THE LAST TIME THIS CAME UP, IT WAS SHOCKING TO GO THERE AND SEE THAT REFRIGERATORS WERE IN THE DITCH, HUGE TIRES.

IT WAS JUST UNBELIEVABLE TO THINK THAT THIS WAS EXISTING IN ESTERO.

IT'S IMPORTANT TO NOTE, ESPECIALLY THE PEOPLE ON ESTERO PARKWAY, THE SYSTEM THEY PUT IN FOR DRAINAGE IS THAT THE TWO COMMUNITIES, JON'S COMMUNITY AND THE COMMUNITY NEXT DOOR, HAVE PUT THEIR DRAINAGE SO THAT IT COMES RIGHT HALFWAY IN BETWEEN THE COMMUNITY.

YOU WALK ALONG ESTERO PARKWAY, YOU SEE THERE IS A BREAK BETWEEN THE TWO COMMUNITIES.

AND THAT IS WHERE THEY COLLECT THE WATER FROM THESE TWO

COMMUNITIES.

AND THEN IT GOES UNDER ESTERO PARKWAY, AND THERE IS A PIPE THAT GOES ALL THE WAY TO THE BACK OF CASCADES, AND THE AGREEMENT WAS ORIGINALLY THAT THAT WOULD HAPPEN, CASCADES, THE WATER WOULD BE TRANSPORTED OUT TO THIS DITCH, GOING NOW THE BACK OF CASCADES.

THEN WESTWARD OUT AND HIT THIS DITCH.

SO IT WENT THERE, PROBLEM THAT THE DITCH WAS TOTALLY, TOTALLY MISSED, PEOPLE DUMPING EVERYTHING IN THERE.

THERE IS A BIG PIPE THAT COMES THERE AT THAT POINT, AND THAT WAS ALL CLOGGED UP.

SO THAT'S WHERE A LOT OF THE PROBLEM WE HAD WITH THOSE TWO COMMUNITIES, ALL OF THE COMMUNITIES, EVEN CASCADE, WHEN WE HAD THAT BIG WATER PROBLEM THAT TIME.

STEVE WAS ABLE TO GET A PERSON WHO HAD -- DIGS DITCHES, AND HE WENT AHEAD AND THEY HAD TO DIG A NEW DITCH THERE CASCADES JUST TO LET THE WATER FLOW AND CLEAN OUT THE PIPE AND SO FORTH.

BUT THAT IS WHEN WE REALIZED HOW IMPORTANT THAT PARTICULAR DITCH IS.

IT PROBABLY IS MOST IMPORTANT WAY THAT WE HAVE IN ESTERO TO ELIMINATE FLOODING AND EVERYTHING ELSE.

AND FROM THAT POINT, IT WAS DECIDED -- I THINK DAVID AND STEVE DECIDED THAT THEY WOULD HAVE A POLICY WITH ALL OF THE COMMUNITIES, THAT EACH COMMUNITY WOULD MAINTAIN THEIR

DITCHES CONSTANTLY AND THEY ARE INSPECTED EVERY YEAR.

THAT'S ELIMINATED A LOT OF THE WATER PROBLEM.

BUT IF WE DON'T DO THIS PARTICULAR THING, THIS IS CRITICAL IN THAT WE -- WHETHER THEY DO IT OR NOT.

I SHOULD SAY THAT WHEN WE DID THIS ACCORDING TO THE EMERGENCY THAT SEMINOLE SHOWED UP HERE AND TOLD US THEY WERE

GOING TO PUT US IN JAIL IF WE CONTINUED TO CLEAN THE DITCH OUT.

WHEN WE DID IT, THEY CAME BACK AND IT WAS ALL FINISHED. IT WORKED OUT GOOD FOR THE WATER PROBLEMS THAT WE HAVE. I'M JUST MENTIONING HOW IMPORTANT IT IS THAT THAT WHOLE AREA, ALL OF THE COMMUNITIES ALONG THE ROAD FEED OFF OF THAT, EXCEPT MAYBE ROOKERY, FEED OFF OF THE WATER SOLUTION THAT GOES INTO THAT DITCH AND THEN OUT INTO THE RIVER. SO THIS IS, I AGREE WITH STEVE, THIS IS ESSENTIAL THAT WE GET THIS THING.

BECAUSE WHO KNOWS, THEY MAY SELL THIS AND THEN WE HAVE TO FIGHT WITH THE NEW.

AS LONG AS THEY ARE WILLING TO PARTICIPATE, IT'S ALMOST A MIRACLE, STEVE.

I'M STRONGLY IN FAVOR OF THIS PARTICULAR PART OF THE -- THE RECOMMENDATION GIVEN TO US.

>>Mayor Errington: THANK YOU.

YEAH, WE WOULDN'T WANT TO GO ANYBODY'S BAIL -- WE WOULD NOT WANT TO HAVE TO DO ANYBODY'S BAIL FOR THIS.

YOU SAID YOU WERE ABOUT READY TO GO TO JAIL.

THAT'S WHAT I UNDERSTOOD HIM TO SAY.

>>Steven Sarkozy: THERE WAS SOME QUESTION WHETHER WE HAD THE AUTHORITY TO DO THIS.

SO WITHOUT THE PROPER AUTHORITY, THAT WOULD HAVE BEEN CRIMINAL TRESPASS.

BUT THE PROSPECTS THEN OF WAITING OUT IRMA IN A NICE COMFORTABLE JAIL CELL MIGHT HAVE BEEN NOT BAD.

>>Mayor Errington: IF THIS IS APPROVED, WHEN WOULD THE DATE START TO BEGIN?

>>Steven Sarkozy: WE HAVE NOT WORKED OUT THE FINAL TIMELINE, BUT IT WOULD BE AS SOON AS POSSIBLE.

>>Mayor Errington: MAYBE BEFORE WEATHER PICKS UP.

>>Steven Sarkozy: ABSOLUTELY.

>>Jim Boesch: WILL THEY CHANGE THEIR MINDS?

>>Mayor Errington: ANY OTHER?

JOANNE?

>>Joanne Ribble: THERE IS A NEED TO HAVE THIS DONE AND I UNDERSTAND THAT.

BUT, STEVE, THESE SPECIFICATIONS FOR THE WORK, WAS THAT DESIGNED BY THE RAILROAD?

>>Steven Sarkozy: YES.

>>Joanne Ribble: AND THE RAILROAD IS GOING TO DO THE WORK?

>>Steven Sarkozy: YES.

>>Joanne Ribble: AND WE'RE GOING TO PAY THEM.

>>Steven Sarkozy: YES.

>>Joanne Ribble: AFTER THE PROJECT IS COMPLETE.

DO WE HAVE APPROVAL OF THE WORK TO BE DONE?

>>Steven Sarkozy: YES.

>>Joanne Ribble: CAN WE GO IN AND SEE THE QUALITY OF THE WORK AND IT WAS TO OUR SATISFACTION?

>>Steven Sarkozy: WE WILL MONITOR THAT ALONG WITH THEM AND MAKE SURE THAT THERE'S -- THAT WE'RE GETTING VALUE FOR THE CONTRACT.

>>Joanne Ribble: BECAUSE IT MAY HAVE TO HAPPEN, AS YOU SAID, IN THE YEARS TO COME, AND THEN THIS WHOLE PROCESS HAS TO HAPPEN AGAIN.

AND IF IT DOES, I DON'T WANT IT TO LEAD BACK TO THE FACT THAT THEY DID NOT DO SOMETHING RIGHT THE FIRST TIME.

>>Steven Sarkozy: CORRECT.

>>Joanne Ribble: THANK YOU.

>>Steven Sarkozy: THIS SHOULD BE A MAJOR IMPROVEMENT OUT THERE.

WE WERE TRYING TO MAKE SURE THAT WHEN WE WENT OUT THERE A FEW YEARS AGO THAT THERE WAS JUST A SMALL LITTLE WATER COURSE THROUGH THERE.

THIS SHOULD BE THREE TO FOUR FEET WIDE AT THE BASE OF THE DITCH.

SO IT SHOULD BE A SIGNIFICANT CHANGE FOR US.

THEY HAVE THE RIGHT EQUIPMENT TO DO THIS, WHEREAS IN THE

PAST WE WERE DOING THIS MOSTLY AS HAND WORK.

>>Mayor Errington: OTHER COMMENTS?

>>Larry Fiesel: MY SON-IN-LAW WORKED FOR ME FOR A NUMBER OF YEARS BEFORE I SOLD THE BUSINESS.

HE ALWAYS WALKED UP TO ME AND SAID TWO THINGS.

I'M STARTING TO BECOME MY SON-IN-LAW, BECAUSE EVERY TIME I COME HERE, I'M SAYING TWO THINGS.

I'VE GOT TWO THINGS HERE.

ONE IS, APPARENTLY IT'S THE WAY IT HAS TO BE, BUT I HAVE A LITTLE BIT OF A PROBLEM PAYING SOMEBODY WHO OWNS THEIR PROPERTY TO MAINTAIN THEIR PROPERTY.

I GUESS THAT'S JUST -- IS THAT A LAW IN FLORIDA?

WHY ARE WE PAYING THEM TO MAINTAIN THEIR OWN PROPERTY?

>>Steven Sarkozy: WELL, THAT'S A GOOD QUESTION.

WHEN THE NEIGHBORHOODS WERE PERMITTED BACK IN THE DAY AND PROBABLY IN THE '80s OR MAYBE EVEN BEFORE, THEY DID NOT GAIN CONTROL OF THE DOWNSTREAM CONVEYANCE AREAS FOR THEIR WATER RUNOFF.

I PRESUME THAT THEY WERE JUST ASSUMING THAT THE DITCH WAS A PUBLIC CONVEYANCE.

AND IT'S NOT.

IT'S PRIVATE PROPERTY.

EVEN THOUGH THERE'S BEEN A DITCH THERE AS LONG AS THERE'S BEEN A RAILROAD.

SO WITHOUT THE PUBLIC OWNERSHIP OF THAT DITCH, THEY HAVE NO

NEED TO MAINTAIN IT.

THE RAILROAD HAS NO NEED TO MAINTAIN IT.

AND IN THE AREA NORTH OF BROADWAY, LEE COUNTY YEARS AGO SECURED AN EASEMENT, A MAINTENANCE EASEMENT SO THAT THE COUNTY COULD GO IN AND CLEAN OUT THAT STRETCH.

SO IF YOU LOOK -- IF YOU'RE ON BROADWAY AND YOU LOOK NORTH ALONG THE DITCH, YOU'LL SEE AN AREA THAT HAS BEEN SCOOPED OUT.

IT'S A WIDE DITCH, AND YOU CAN TELL IT'S SUBSTANTIALLY DIFFERENT THAN THE AREA TO THE SOUTH.

WHY THE COUNTY DIDN'T DO AN EASEMENT TO THE SOUTH, I DON'T KNOW.

BUT THEY SHOULD HAVE TO ACTUALLY PROVIDE CONTROL FOR THE WATER CONVEYANCE ALL THE WAY DOWN TO THE RIVER.

WE'RE CORRECTING THAT BY FILLING IN, BY FILLING IN THE WORK, IF YOU WILL, FROM BROADWAY TO THE SOUTH.

>>Larry Fiesel: MY OTHER QUESTION IS, I APPRECIATE THE TUTORIAL YOU GAVE US ON THE WATER FLOW COMING DOWN THE WEST SIDE OF THE TRACK, BUT CASCADES WATER COMES FROM THE EAST SIDE.

HOW DOES THAT TRANSPORT FROM THE EAST SIDE OF THE TRACK TO THE WEST SIDE?

>>Steven Sarkozy: THERE'S AN OUTFALL FROM THE DITCH SYSTEM IN CASCADES.

THEY HAVE SEVEN DIFFERENT PONDS.

POND 7 DISCHARGES INTO THE EAST SIDE OF THE DITCH ALONG THE RAILROAD TRACK, AND THE WATER ACTUALLY FLOWS I BELIEVE TO THE NORTH FOR A SHORT PERIOD OF TIME, AND THEN THERE ARE TWO CULVERTS UNDERNEATH THE RAILROAD TRACK TO GET THE WATER OVER TO THE WEST SIDE AND THEN IT FLOWS SOUTH.

>>Vice-Mayor McLain: I, TOO, WANT TO THANK JIM FOR A LITTLE HISTORY LESSON IN THERE.

I THINK STEVE AND I DURING IRMA, WE HAD SOME INTERESTING CONVERSATIONS, AND I VOLUNTEERED HIM TO GO TO JAIL IF ANYBODY --

[ LAUGHTER ]

THIS IS REALLY AN IMPORTANT, I THINK, FIRST STEP IN IMPROVING THE WATER FLOW FROM BASICALLY MY DISTRICT, DISTRICT THREE, TO THE ESTERO RIVER.

I THINK IF WE IMPROVE THIS TODAY, MY DISTRICT IS GOING TO SLEEP MUCH BETTER.

BUT STEVE DISCUSSED THAT LEE COUNTY HAS A RIGHT-OF-WAY TO GO IN THERE WITH CERTIFICATE OR WHATEVER, WE NEED TO TRANSFER THAT TO OURSELVES.

AND THAT'S GOING TO BE SOME DOLLARS INVOLVED IN THAT.

I DON'T THINK IT'S GOING TO BE FREE OR WILL IT BE A FREEBIE?  
>>Steven Sarkozy: I'M ASSUMING IT WILL BE FREE.  
>>Vice-Mayor McLain: THAT WILL BE GREAT.  
THAT'S A NECESSARY AMOUNT OF WORK THAT NEEDS TO BE DONE,  
BECAUSE THE DITCH COMING OUT OF THE CASCADES DOES NEED TO BE

CLEANED UP BETWEEN NOW AND MAYBE THE STORM.  
IT MAY FLOW, BUT IT'S TAKING A RISK.  
I CAN TELL YOU THAT WITH THE COLLABORATIVE WORK AMONGST THE  
CASCADES, THE RESERVE, AND BELLE LAGO, THEY'VE WORKED  
TOGETHER TO MAKE SURE THAT THEY'VE CLEANED OUT AND ALL THE  
TRANSFERS BETWEEN THE LAKES THAT THEY HAVE INTERNALLY SO  
THEY ACTUALLY DO DISCHARGE PROPERLY INTO THIS SYSTEM THAT WE  
HAVE.  
I THINK IF WE GET THIS CLEANED OUT, IF WE HAVE A SIGNIFICANT  
RAINFALL, WE'RE NOT OUTFALLING YET, BUT WHEN WE DO, I THINK  
THIS IS GOING TO BE A MAJOR IMPROVEMENT TO THE SYSTEM.  
I WANT TO THANK -- I THINK DAVID WAS INVOLVED HEAVILY WITH  
THE RAILROAD IN THIS ALONG WITH STEVE.  
NOT EASY NEGOTIATIONS.  
WHEN I LOOK AT THE COST OF THIS, I'M SAYING, WELL, IT'S  
PRETTY EXPENSIVE IF WE SPEND 30.  
HOPEFULLY THIS WILL BE MORE EXTENSIVE.  
I'M WONDERING IF THEY HAVE ANY OPENINGS.  
BECAUSE WHEN I LOOK AT THE LABOR COST AT \$132.50 AN HOUR, I  
MIGHT VOLUNTEER MY SERVICES WITH A SHOVEL TO GO OUT AND DO  
THAT.  
IT SEEMS A LITTLE EXCESSIVE, BUT IT IS WHAT IT IS.  
THAT ADDS \$43,000 AND 330 HOURS TO CLEAN THIS OUT.  
BUT IT NEEDS TO BE DONE, SO I'M IN SUPPORT OF THIS AT THIS  
POINT.

>>Mayor Errington: THANK YOU.  
ANY OTHER COMMENTS?  
>>Jim Ward: YES, JIM WARD, PLEASE.  
>>Mayor Errington: YES, GO AHEAD, JIM.  
>>Jim Ward: STEVE, I APPRECIATE THE WORK THAT NEEDS TO BE  
DONE THERE.  
I SHARE THE COMMENTS EARLIER ABOUT PAYING FOR WORK ON  
SOMEBODY'S PROPERTY, BUT I DO UNDERSTAND IT AFTER HEARING  
YOUR COMMENTS.  
ONE POINT, I'M LOOKING AT WHAT I THINK IS AN INCONSISTENCY  
HERE.  
THE FISCAL IMPACT IS 108,000, WHICH IS 98,000 PLUS A 10%  
CONTINGENCY OF 9,000, BUT ON THE LAST SCHEDULE THAT YOU  
SHOW, IT SHOWS THE TOTAL COST INCLUDING THE CONTINGENCY OF  
98,000.  
SO I'M NOT SURE IF I'M MISREADING THAT OR IF THERE'S SOME



INCONSISTENCY.

>>Steven Sarkozy: I'M NOT SURE EXACTLY.

I DON'T BELIEVE WE INCLUDED THE CONTINGENCY ACCOUNT IN THAT FINAL ESTIMATE.

>>Jim Ward: WELL, IT LOOKS LIKE THE QUOTE FROM SEMINOLE IS A TOTAL OF 89,000.

WE INCLUDED A 10% CONTINGENCY WITH A TOTAL COST OF 98,000. THAT'S ON THE LAST PAGE OF THE PROPOSAL.

YET ON THE SUMMARY PAGE, IT SEEMS TO INDICATE THAT 98,000

PLUS 10% CONTINGENCY OF 9800 FOR A TOTAL OF 108.

I BELIEVE THERE'S AN INCONSISTENCY THERE, BUT I MAY NOT BE READING IT CORRECTLY.

>>Steven Sarkozy: WHY DON'T WE MODIFY THE COUNCIL ACTION TO APPROVE AN AMOUNT OF \$100,000 FOR THE PROJECT, AND JUST ROUND IT THERE, KIND OF BETWEEN THE TWO POINTS. WE'LL GET THE PROJECT UNDERWAY WITH THAT AUTHORIZATION.

>>Jim Ward: YOU CAN DO A NOT TO EXCEED.

>>Steven Sarkozy: SURE.

>>Mayor Errington: OKAY.

ANY OTHER DISCUSSIONS?

OKAY.

THEN WE HAVE SOMEONE TO MAKE -- OH, NEED -- NO, NOBODY. OKAY.

SO THE MOTION WILL BE AS STATED, BUT ALSO NOT TO EXCEED --

>>Steven Sarkozy: NOT TO EXCEED \$100,000.

>>Mayor Errington: NOT TO EXCEED \$100,000.

WE NEED A MOTION TO GO FORWARD.

>>Vice-Mayor McLain: I'LL MAKE THAT MOTION.

>>Mayor Errington: MOTION MADE BY VICE-MAYOR McLAIN AND SECONDED BY COUNCIL MEMBER JIM WILSON.

MADAM CLERK, PLEASE CALL THE ROLL.

>>Carol Sacco: FOR THE PUBLIC RECORD, WE DO NOT HAVE ANY COMMENTS, E-COMMENTS OR PUBLIC COMMENT.

>>Mayor Errington: OKAY.

THANK YOU.

>>Joanne Ribble: AYE.

>>Larry Fiesel: AYE.

>>Jim Boesch: AYE.

>>Jim Ward: AYE.

>>Jim Wilson: AYE.

>>Vice-Mayor McLain: AYE.

>>Mayor Errington: AYE.

THANK YOU.

THANK YOU, STEVE AND DAVID.

THAT WAS GREAT WORK ON THAT.

NEXT ITEM, NUMBER 7, IS THE SECOND READING OF THE ORDINANCE

NUMBER 2021-09.

MADAM CLERK, HAS THIS ORDINANCE BEEN PROPERLY ADVERTISED?

>>Carol Sacco: YES, MAYOR.

>>Mayor Errington: WILL YOU PLEASE READ THE TITLE OF THE ORDINANCE, PLEASE?

>>Carol Sacco: ORDINANCE 2021-09, AN ORDINANCE GRANTING TO PEOPLES GAS SYSTEM, A DIVISION OF TAMPA ELECTRIC COMPANY, ITS SUCCESSORS AND ASSIGNS, A NONEXCLUSIVE NATURAL GAS FRANCHISE AGREEMENT TO USE THE PUBLIC RIGHTS-OF-WAY OF THE VILLAGE OF ESTERO, FLORIDA, AND PRESCRIBING THE TERMS AND CONDITIONS UNDER WHICH SAID FRANCHISE MAY BE EXERCISED; MAKING FINDINGS; PROVIDING FOR CONFLICTS; AND PROVIDING AN EFFECTIVE DATE.

>>Mayor Errington: THANK YOU.

STEVE, WOULD YOU LIKE TO INTRODUCE THIS AGAIN?

>>Steven Sarkozy: THANK YOU, MAYOR, MEMBERS OF COUNCIL.

THIS IS THE TECO GAS FRANCHISE AGREEMENT.

AND SOME OF OUR COPIES OUT THERE WE HAVE A COVER SHEET THAT'S THE INAPPROPRIATE ONE.

NONETHELESS, THE ORDINANCE IS CORRECT.

THIS HAS BEEN PRESENTED IN PRIOR WORKSHOP AND HAS BEEN THE SUBJECT OF ALSO A PREVIOUS FIRST READING.

THIS IS A NEW ORDINANCE THAT WOULD AFFECT AND IMPLEMENT A NONEXCLUSIVE NATURAL GAS FRANCHISE AGREEMENT WITH TECO GAS THAT THEN ALLOWS FOR CONTROL OF THEIR WORK IN THE VILLAGE AND PROVIDES A FRANCHISE FEE COMING BACK TO THE VILLAGE FOR ANY GAS THAT'S UTILIZED IN THE VILLAGE.

THIS IS SOMETHING THAT COMES TO YOU WITH A RECOMMENDATION BY THE STAFF AS WELL AS FROM OUR CITY ATTORNEY.

IT'S BEEN REVIEWED AND IS VERY SIMILAR TO WHAT'S BEEN DONE

-- OR WHAT WAS PRESENTED PREVIOUSLY.

ONE MODIFICATION IS THAT WE DID CHANGE THE TERM, PROVIDING FOR A TEN-YEAR FIXED TERM UP FRONT AND TWO FIVE-YEAR RENEWALS.

SO THAT GIVES THE VILLAGE AN OPPORTUNITY TO PROVIDE SOME PERIODIC REVIEW AND STILL IS LONG ENOUGH TO PROVIDE CONTINUITY FOR TECO.

THIS IS SOME ADDED REVENUE COMING OUR WAY.

BUT, MORE IMPORTANTLY, IT PROVIDES FOR CONTROL OF THE RIGHT-OF-WAYS AND HOW THE GAS SYSTEM IS LAID OUT WITHIN THE VILLAGE.

>>Mayor Errington: THANK YOU.

DO WE HAVE ANY COMMENTS FROM THE COUNCIL?

ANY COMMENTS FROM THE PUBLIC?

>>Carol Sacco: WE DO NOT HAVE ANY PUBLIC COMMENTS OR E-COMMENTS.

>>Mayor Errington: THANK YOU.  
A MOTION WILL NOW BE TAKEN TO APPROVE THE ORDINANCE 2021-09.  
THE MOTION IS MADE BY COUNCIL MEMBER LARRY FIESEL AND  
SECONDED BY COUNCIL MEMBER RIBBLE.  
WILL YOU CALL THE ROLL, PLEASE?  
>>Joanne Ribble: AYE.  
>>Larry Fiesel: AYE.  
>>Jim Boesch: AYE.  
>>Jim Ward: AYE.  
>>Jim Wilson: AYE.  
>>Vice-Mayor McLain: AYE.  
>>Mayor Errington: AYE.  
THANK YOU.  
NOW, NEXT IS DISCUSSION FOR 7B, AND I'M GOING TO TURN THIS  
OVER TO VICE-MAYOR McLAIN.  
>>Vice-Mayor McLain: WE'LL MAKE THIS BRIEF.  
ONE OF MY RESPONSIBILITIES AS LIAISON TO THE NEWLY FORMED

PLANNING, ZONING, AND DESIGN BOARD.  
I TAKE THAT RESPONSIBILITY SERIOUSLY.  
I REVIEWED THEIR LAST MEETING THEY HAD, WHICH WAS LAST  
WEDNESDAY, AND THEY HAD A VERY FULL AGENDA.  
I'M NOT GOING TO GO THROUGH THEIR WHOLE AGENDA, BUT THERE  
WAS ONE ITEM THAT THERE WAS A STRUGGLE WITH TRYING TO GET  
THIS APPROVED YESTERDAY.  
AND IT HAS TO DO WITH FIFTH-THIRD BANK WITHIN THE MIROMAR  
SHOPPING COMPLEX AND CLOSE TO BEN HILL GRIFFIN, PROBABLY  
WHERE THE BANK OF AMERICA IS, IN THAT GENERAL VICINITY, BUT  
MAYBE A LITTLE NORTH OF THAT THERE'S SOME SPACE.  
IT'S GOING TO BE IN THE PARKING LOT.  
I'M NOT QUESTIONING THE LOCATION OF IT.  
WHAT I AM -- WOULD LIKE TO CHALLENGE AND HAVE MORE  
DISCUSSION AT OUR LEVEL BY PROPOSING THAT WE BRING THIS  
FORWARD TO THE COUNCIL FOR FINAL APPROVAL, EVEN THOUGH IT'S  
BEEN APPROVED.  
WE HAVE A 30-DAY WINDOW IN WHICH COUNCIL CAN SAY, NO, WE  
DON'T LIKE THAT DECISION.  
WE CAN BRING IT HERE.  
I DON'T THINK WE SHOULD DO THAT LIGHTLY.  
I DO THINK THAT WE SHOULD DO THESE WHERE THEY HAVE  
SIGNIFICANT ISSUES POSSIBLY WITH THIS.  
I THINK IF IT'S WITHIN MIROMAR AND BY BEN HILL GRIFFIN, I  
LOOK AT THAT AS A FAIRLY SERIOUS DESIGN THAT'S GOING TO BE  
  
SEEN BY NUMEROUS PEOPLE AND WE'RE SPENDING MORE MONEY ON BEN  
HILL GRIFFIN FOR LANDSCAPING HERE IN THE FUTURE, ALONG WITH  
ALL THE DEVELOPMENTS IN THERE, I WANT TO MAKE SURE THAT  
EVERY PIECE THAT GOES IN IS CORRECT.

SO I WOULD LIKE TO SEE THIS ON A FUTURE AGENDA TO BRING THE APPLICANT BACK IN AND HAVE THEM MAKE A PRESENTATION TO US AND TAKE A LOOK.

WE CAN TAKE A LOOK.

I'M SURELY NOT AN ARCHITECT, BUT IN THE DISCUSSION THAT I HEARD YESTERDAY ON THE TAPE RECORDING OF THE MESSAGE, THERE WAS SOME REAL CONFUSION ABOUT WHAT IS THE STYLE OF THIS BUILDING.

AS WE ALL KNOW, MEDITERRANEAN IS THE STYLE THAT WE'RE TRYING TO ADVOCATE MOVING FORWARD HERE.

I THINK THE TRENDING IN ARCHITECTURE RIGHT NOW IS, YOU KNOW, GOING MORE MODERN, MORE COASTAL, AND I THINK THAT'S ONE OF THE ZONING GROUPS AND ARCHITECTURAL REVIEW GROUPS HAVE TO MAKE SURE THAT OUR WISHES IN THAT AREA ARE FOLLOWED THROUGH IN BOTH COLOR SCHEME AND DESIGN OF BUILDINGS.

PEOPLE ASK, WELL, WHAT IS THE STYLE OF THIS BUILDING, AND THEY STRUGGLE AND SAY, WELL, IT'S KIND OF MEDITERRANEAN. OH, IT'S KIND OF PRAIRIE.

WHICH PRAIRIE WAS A LITTLE BIT NEW TO ME.

PRAIRIE, I THINK OF IT AS A THATCHED ROOF OR SOMETHING.

I THINK WHEN THERE'S THAT KIND OF CONFUSION, MAYBE WE SHOULD

HAVE A DISCUSSION AT COUNCIL BECAUSE WE HAVE THE ULTIMATE RESPONSIBILITY FOR WHAT HAPPENS IN THE VILLAGE, AND I'D LIKE TO SEE THAT GO FORWARD.

>>Mayor Errington: I THINK OUR ATTORNEY HAS A COMMENT TO MAKE.

>>Derek Rooney: THANK YOU, MAYOR AND COUNCIL.

JUST TO LAY A BIT OF PREDICATE FOR THE VICE-MAYOR'S DISCUSSION, YOU HAVE THE AUTHORITY UNDER YOUR RECENTLY ADOPTED LAND DEVELOPMENT CODE TO BASICALLY PULL THE JURISDICTION FROM THE PLANNING AND DESIGN BOARD TO THE COUNCIL AFTER A DECISION HAS BEEN RENDERED.

THAT HAS TO OCCUR WITHIN 30 DAYS.

YOU HAVE ESSENTIALLY WHAT THE VICE-MAYOR IS ASKING YOU TO MAKE, ONE OF TWO CHOICES.

EITHER TO REHEAR THE MATTER, AND IT WOULD BE A FRESH HEARING BEFORE THE VILLAGE COUNCIL IN WHICH YOU WOULD HAVE THE OPPORTUNITY TO CONDITION AND ACTUALLY APPROVE THE PROJECT, OR TO JUST HEAR A PRESENTATION FROM THE DEVELOPER TO GET THOSE ISSUES CLARIFIED.

WITH THE LATTER OPTION, THOUGH, YOU WOULD NOT HAVE THE ABILITY TO IMPOSE CONDITIONS OR TO ACTUALLY SET THE ARCHITECTURAL DESIGN, WHEREAS WITH THE FORMER YOU WOULD BE HEARING THE CASE AGAIN AS THE COUNCIL SITTING IN JUDGMENT. SO IF THAT IS THE DESIRE OF THE COUNCIL, I WOULD RECOMMEND THAT A MOTION BE MADE.

I UNDERSTAND YOU WILL NOT BE HAVING A MEETING IN THE NEXT 30 DAYS.

THAT IS NOT A REQUIREMENT OF THE CODE.

IT IS SIMPLY THAT THE DECISION BE MADE WITHIN 30 DAYS OF THE UNDERLYING BOARD'S DECISION.

THAT WOULD GIVE THE APPLICANT AN OPPORTUNITY TO PREPARE. IT WOULD GIVE US AN OPPORTUNITY TO READVERTISE THE HEARING FOR THE PUBLIC'S INVOLVEMENT AND GIVE EVERYONE THE OPPORTUNITY TO BE PREPARED FOR THAT DISCUSSION AND MAYBE ANSWER SOME OF THOSE QUESTIONS COMING INTO THE HEARING.

>>Vice-Mayor McLain: I MAKE THE MOTION THAT WE BRING THIS FORWARD TO THE COUNCIL TO MAKE A DECISION, NOT JUST FOR A PRESENTATION, BUT THAT WE HAVE A DISCUSSION AMONGST US AND EITHER APPROVE WHAT WAS ALREADY APPROVED BY THEM OR WE MAKE SOME MODIFICATIONS AT THAT POINT.

>>Mayor Errington: IS THAT WHAT YOU'RE SAYING?

>>Derek Rooney: YES, YES.

IT'S NOT AN APPEAL.

YOU'RE TAKING JURISDICTION.

YOU'RE ACTUALLY MAKING DECISION.

NOW, YOU ARE FREE, ABSOLUTELY, TO WEIGH IN THAT ACCOUNT, THE TERMINATION OF THE PLANNING AND DESIGN BOARD AND TO REVIEW THAT HEARING.

BUT IT SOUNDS LIKE THERE WAS CONFUSION AS TO WHAT WAS APPROVED.

THE ONLY WAY YOU CAN CLARIFY THAT CONFUSION IN A WAY THAT WILL SATISFY THE COUNCIL IS TO ACTUALLY HEAR THE CASE AGAIN.

>>Mayor Errington: DOES THAT HAVE TO BE AT THE NEXT MEETING OF SEPTEMBER THE 9th?

>>Derek Rooney: WE WOULD COORDINATE WITH THE APPLICANT FOR EITHER SEPTEMBER 9th OR THE SECOND MEETING IN SEPTEMBER.

>>Jim Boesch: THIS IS A DIFFERENT APPROACH THAT WE'VE USED IN THE PERIOD OF TIME THAT WE'RE ASKING.

MARY, COULD WE HAVE YOU COME UP HERE AND TELL US, DID YOU -- HOW THIS CONFUSION CAME UP AT THE MEETING.

CLARIFY THIS THING.

BEFORE WE GO FORWARD, I'D LIKE TO KNOW THAT IT'S CLEAR THAT THERE'S A LOT OF CONFUSION WITH THIS THING HERE THAT NEEDS TO BE CLARIFIED.

>>Mary Gibbs: WELL, I THINK WHAT HAPPENED AT THE MEETING IS THERE WAS I WOULD SAY AS COUNCIL MEMBER McLAIN SAID, A RELUCTANT APPROVAL.

THERE WAS CONFUSION WITH THE MEMBERS AS TO WHAT THE ARCHITECTURAL STYLE WAS.

BECAUSE WHEN THEY ASKED THE APPLICANT, THEY SAID, WELL, IT'S KIND OF MEDITERRANEAN, BECAUSE IT HAD A BARREL TILE ROOF. BUT THE BUILDING ITSELF WAS VERY MODERN.

IT'S LIKE A BOX.  
 SO A COUPLE OF THE MEMBERS SAID, OH, IT'S PRAIRIE STYLE.  
 NO, IT'S NOT PRAIRIE STYLE AT ALL.

WAS IT MEDITERRANEAN?  
 WAS IT MODERN?  
 SO THERE WAS DISCUSSION AMONG THE MEMBERS BECAUSE I THINK I  
 SENSED THAT SOME OF THEM JUST DIDN'T THINK IT WAS THAT  
 ATTRACTIVE.  
 I THINK THAT WAS THE MAIN THING.  
 THE REST OF THE SITE IS PRETTY ROUTINE.  
 SO IT REVOLVED AROUND THE ARCHITECTURE AND WHETHER THEY WERE  
 READY TO APPROVE IT OR NOT.  
 AS COUNCIL MEMBER McLAIN SAID, THERE WAS A DISCUSSION, AND  
 I DON'T THINK THEY WERE EXCITED ABOUT THE ARCHITECTURE.  
 SO IF IT COMES BACK, COUNCIL WANTS TO BRING IT BACK, I THINK  
 THAT WOULD BE THE MAIN DISCUSSION POINT BECAUSE THE REST OF  
 THE SITE WAS, LIKE I SAID, KIND OF MET THE TECHNICAL ISSUES.  
 >>Mayor Errington: DEREK, YOU'LL HAVE TO HELP ME OUT ON  
 THIS.  
 I THINK VICE-MAYOR McLAIN WAS BEGINNING TO MAKE A MOTION  
 AND I INTERRUPTED HIM AND ASKED TO YOU CLARIFY THE 30 DAYS.  
 SO WE HAVE TO GO BACK.  
 >>Derek Rooney: I BELIEVE HIS MOTION WOULD BE UNDER SECTION  
 2-409 OF THE LAND DEVELOPMENT CODE, WHICH WOULD BE TO ACCEPT  
 JURISDICTION OF THE CASE, AND THIS I BELIEVE IS THE  
 FIFTH-THIRD BANK HEARING.  
 SO THAT CASE WOULD BE CONSIDERED AGAIN AS SOON AS PRACTICAL  
 BY THE CITY COUNCIL.

IT WOULD BE A FULL REHEARING, ALTHOUGH YOU'VE ALREADY GOT A  
 STAFF RECOMMENDATION ON THE TECHNICAL ISSUES.  
 I DON'T THINK THAT WAS IN DISPUTE.  
 SO YOU COULD LEAVE IT TO THE APPLICANT WITH THE  
 UNDERSTANDING THAT REALLY WE'RE HERE TO DISCUSS THE ISSUES  
 THAT RELATE TO THE ARCHITECTURAL DESIGN.  
 >>Mayor Errington: GOT IT, MARY?  
 NOW I NEED A SECOND.  
 SECONDED BY COUNCIL MEMBER RIBBLE.  
 PLEASE CALL THE ROLL.  
 OH, YOU HAVE A COMMENT.  
 >>Jim Boesch: I'M NOT CLEAR ON -- WE HAVE THE CAPABILITY OF  
 THAT COMING TO US ANYHOW.  
 I DON'T KNOW WHY WE'RE GOING BACK TO THE PLANNING AND ZONING  
 AND TELLING THEM, WANT TO REDO -- I DON'T KNOW WHAT  
 OBJECTIVE --  
 >>Mayor Errington: I THINK OUR ATTORNEY CAN ANSWER THAT.  
 >>Derek Rooney: COUNCIL MEMBER BOESCH, THIS PARTICULAR

APPROVAL ONLY REQUIRED THE APPROVAL OF THE PLANNING AND ZONING BOARD.  
 IT DID NOT REQUIRE FUTURE APPROVAL OF CITY COUNCIL.  
 SO YOU WOULD NOT OTHERWISE SEE IT.  
 AND THIS WAS A UNIQUE FEATURE OF YOUR LAND DEVELOPMENT CODE.  
 AND THE BENEFIT OF IT IS ALSO THE BURDEN.  
 THE APPLICANTS, IF THEY GET AN APPROVAL FROM THE PLANNING

AND DESIGN BOARD, CAN MOVE FORWARD WITHOUT COMING TO THE CITY COUNCIL, BUT THERE'S ALWAYS THE POSSIBILITY THAT THE CITY COUNCIL WILL TAKE THAT JURISDICTION BACK AND DECIDE TO HEAR IT FOR THEMSELVES.

SO THAT IS THE REQUEST.

THIS WOULD NOT COME TO YOU OTHERWISE.

>>Mayor Errington: THINGS CHANGED WHEN THE NEW BOARD TOOK OVER.

>>Derek Rooney: YES, YOU CONSOLIDATED YOUR DESIGN AND YOUR PLANNING BOARDS INTO THE MEGABOARD, AND YOU'VE STREAMLINED YOUR PROCESSES SO THAT NOT EVERY DECISION WAS COMING THEN TO THE VILLAGE COUNCIL.

>>Mayor Errington: WELL, I APPRECIATE THE VICE-MAYOR STAYING ON TOP OF THIS.

THIS IS GREAT.

SO WE WANT ESTERO TO LOOK BEAUTIFUL, SO WE NEED TO CONTINUE DOWN THIS AVENUE.

>>Vice-Mayor McLain: JUST FOR THE RECORD, I THINK I DID STATE THIS, BUT BECAUSE WE'VE GIVEN A LOT OF AUTHORITY TO THIS NEW PLANNING AND ZONING AND DESIGN GROUP, I DO THINK IT'S APPROPRIATE THAT THEY MAKE THESE DECISIONS AND NOT INVOLVE US BECAUSE WE HAVE EXPERTS ON THAT BOARD THAT ARE ARCHITECTS AND ENGINEERS AND OTHER SKILL SETS IN THERE.  
 SO WE SHOULDN'T TAKE THAT LIGHTLY OF SAYING, THANKS FOR YOUR DECISION, BUT WE DON'T ACCEPT IT.

THAT'S BASICALLY WHAT WE'RE DOING RIGHT NOW.

BUT WHEN I SAW THE INTERACTIONS AMONGST THE GROUP, THERE JUST WASN'T -- THE VOTE WAS UNANIMOUS, BUT IT SURELY WASN'T STRONGLY SUPPORTED.

AND I BELIEVE I DON'T WANT COUNCIL OR CITIZENS TO BE SURPRISED AS A BUILDING IS BEING ERECTED AND SAY, GEEZ, WHO APPROVED THAT THING?

AND I THINK THAT WE'RE GOING TO GET THAT RESPONSIBILITY HERE AS COUNCIL MEMBERS.

I THINK IT'S IMPORTANT THAT YOU HAVE THE OPPORTUNITY TO LOOK AT THIS AND EITHER YEA OR NAY THE DECISION MADE BY THE PLANNING GROUP.

>>Mayor Errington: WE HAVE TO REMEMBER THAT THE VICE-MAYOR IS OUR LIAISON FOR THIS COMMITTEE.

SO THANK YOU.  
DO WE HAVE ANY COMMENTS?  
>>Carol Sacco: NO, MAYOR, WE DO NOT.  
>>Mayor Errington: SO WILL YOU -- ARE YOU STILL --  
>>Jim Boesch: DON'T GET ME WRONG.  
I AGREE WITH THE PRINCIPLE THAT YOU HAVE.  
WE SHOULD NOT BE LETTING ANY BUILDING GO UNQUALIFIED IN THE  
VILLAGE, THAT'S FOR SURE.  
AND IF THAT'S THE PROCESS THAT'S HAPPENING, IT REALLY  
SURPRISES ME THAT THIS IS GOING ON.  
I MEAN, IN ADDITION TO HAVING THE APPLICANT COME HERE AND  
  
SHOWING US WHAT THE PICTURE IS, WHICH I AGREE TO OR HAVE A  
DISCUSSION ON IT, I THINK WE ALSO SHOULD BE ADVISING THE  
TOWN PLANNING AND ZONING THAT THEY ARE DERELICT IN THEIR  
DUTY IF THEY ARE NOT DECIDING ON WHAT TYPE OF ARCHITECTURE  
--  
>>Vice-Mayor McLain: THEY HAD A VERY FULL AGENDA ON LAST  
WEDNESDAY.  
I THINK THAT THEY CONDUCTED THEMSELVES REPRESENTING OUR  
INTERESTS EXTREMELY WELL.  
WITH THE EXCEPTION OF THIS BUILDING, WHICH IS ONLY 1900  
SQUARE FEET.  
IT'S NOT A BIG DEAL.  
MIROMAR SUPPORTS THE IMPLEMENTATION OF THIS.  
THE APPLICANT IS ACTUALLY PAYING RENT FOR THIS SPACE RIGHT  
NOW.  
SO THERE WAS A LOT OF I THINK SOME PRESSURE THERE.  
BUT I AM NOT INDICATING THEY ARE NOT DOING A GREAT JOB.  
THERE WERE SOME SIGNAGE ISSUES THAT I THINK THEY ARE WORKING  
ON, THEY DIDN'T PASS FORWARD.  
THERE WERE SOME PAINTING ISSUES ON A BUILDING THAT WAS GOING  
ON THAT IS WHITE AND GRAY, WHICH IS NOT THE COLORS THAT WE  
WANT, PROHIBITED BY CODE.  
THEY STOPPED THAT -- WELL, THEY PUSHED IT OFF FOR ANOTHER  
AGENDA AND THE APPLICANT WILL BE COMING BACK.  
SO THIS IS NOT CRITICISM AT ALL OF THE ACTIVITIES.  
  
WE HAVE A GOOD BOARD.  
THEY ARE NEW, AND I THINK THEY ARE INTERACTING BECAUSE THE  
BOARD NOW IS LARGE AND I THINK THEY ARE STILL FEELING  
THEMSELVES AROUND A LITTLE BIT.  
SO MAYBE A LITTLE OVERSIGHT, WHICH I THINK IS ONE OF MY  
ROLES AS LIAISON.  
>>Mayor Errington: IT IS.  
>>Vice-Mayor McLain: I GAVE IT A SECOND LOOK AND SAID, YOU  
KNOW, -- I MEAN, IT'S NOT A MONSTROSITY THIS BUILDING, BUT  
IN MY MIND, IT DOESN'T ADD ARCHITECTURALLY TO WHAT WE'RE



TRYING TO ACCOMPLISH HERE IN ESTERO.  
 YOU PUT TREES AROUND IT, LIKE HERTZ AND YOU COVER IT UP,  
 MAYBE IT WON'T BE THAT BIG OF A DEAL.  
 I THINK WE SHOULD BUILD THE BASIC STRUCTURE IN THE RIGHT  
 LOCATION, WHICH I THINK IT'S OKAY, BUT THE BUILDING ITSELF  
 SHOULD HAVE THE RIGHT DESIGN ELEMENTS ON IT.  
 I THINK IT'S LACKING AT THIS POINT.  
 >>Mayor Errington: NOW WE'RE READY FOR A VOTE.  
 GONE THROUGH ALL COMMENTS, CORRECT?  
 OKAY.  
 MADAM CLERK, PLEASE CALL THE ROLL.  
 >>Jim Wilson: AYE.  
 >>Jim Ward: AYE.  
 >>Jim Boesch: AYE.  
 >>Larry Fiesel: AYE.

>>Joanne Ribble: AYE.  
 >>Vice-Mayor McLain: AYE.  
 >>Mayor Errington: AYE.  
 DO WE HAVE ANY COMMENTS FROM THE PUBLIC ON NON-AGENDA ITEMS?  
 >>Carol Sacco: NO, MAYOR, WE DO NOT.  
 >>Mayor Errington: WE ARE NOW TO ITEM NUMBER 9.  
 WE'LL BEGIN OUR COMMUNICATIONS, FUTURE AGENDA ITEMS,  
 COMMENTS, WHATEVER YOU WANT TO REPORT THIS MORNING.  
 COUNCIL MEMBER RIBBLE, DO YOU HAVE ANYTHING TO COMMENT ON?  
 >>Joanne Ribble: YES, I DO.  
 FIRST OF ALL, IS THE EVALUATION FOR LEGAL COUNSEL STILL  
 COMING ALONG FROM THE STAFF?  
 >>Steven Sarkozy: YES, WE'LL HAVE THAT PROBABLY HERE IN THE  
 MONTH OF AUGUST.  
 >>Joanne Ribble: ALL RIGHT.  
 THANK YOU.  
 IN ADDITION, I RECENTLY ATTENDED FLORIDA LEAGUE OF CITIES  
 POLICY MEETINGS.  
 IT WAS ANNOUNCED THAT THERE IS NOW FOR THE CITIES THAT ARE  
 MEMBERS A GRANT ASSISTANCE PROGRAM.  
 WHAT THAT WOULD GIVE THE VILLAGE ACCESS TO IS A CURATED  
 DATABASE OF 9,000 FEDERAL, STATE AND FOUNDATION GRANTS,  
 ACCESS TO A CUSTOMIZED SEARCH ENGINE THAT ALLOWS YOU TO TAG  
 RELEVANT GRANTS THAT YOU MIGHT BE INTERESTED IN, ACCESS TO A  
 LIBRARY OF PREVIOUSLY AWARDED GRANT APPLICATIONS, TRACKING

AND AID FOR ANY APPLICATIONS THAT YOU MAY WANT TO SUBMIT ON  
 BEHALF OF THE VILLAGE.  
 ACCESS TO GRANT WRITER NETWORK WITH WHOM THEY HAVE  
 NEGOTIATED -- PRENEGOTIATED RATES.  
 THEY ALSO WILL GIVE SYSTEM TRAINING FOR THIS PROCESS.  
 ALL YOU HAVE TO DO IS REGISTER THE VILLAGE.

SO I HAVE A SHEET I'D LIKE TO PASS OUT TO ALL OF YOU SO YOU CAN SEE JUST WHAT IS AVAILABLE IN THE FUTURE GRANTS. WE MAY BE LOOKING AT DIFFERENT GRANTS FOR DIFFERENT PROJECTS. YOU GO INTO THE DATABASE AND PUT IN PARKS. THEY WILL BRING UP ALL THE GRANTS THAT HAVE BEEN GIVEN TO CITIES FOR PARKS. YOU'LL SEE THE APPLICATIONS FOR THEM AND BE ABLE TO READ AND LEARN ABOUT ANY GRANT THAT YOU WOULD LIKE TO MOVE FORWARD WITH. I'LL ALSO GIVE THIS TO CAROL SO YOU CAN HAVE IT FOR STAFF. I WOULD LIKE TO SEE THE VILLAGE TAKE ADVANTAGE OF THIS, AT LEAST REGISTER FOR IT IN THE CASE THE NEED FOR A FUTURE GRANT COMES UP.

>>Mayor Errington: THANK YOU.

COUNCIL MEMBER FIESEL.

>>Larry Fiesel: WE GOT THE MEMORANDUM FROM NANCY STROUD THIS WEEK ON WHAT HAPPENED UP IN THE LEGISLATURE THIS PAST YEAR. SHE BROUGHT FORWARD SEVEN DIFFERENT ITEMS.

I JUST NEED TO -- OR LIKE TO HAVE A LEVEL OF CONFIDENCE THAT WE AS THE COUNCIL, IS THERE ANYTHING THAT WE NEED TO BE DOING?

I READ THROUGH THESE, AND IT'S LEGAL SPEAK, SO GOT TO READ THROUGH IT THREE, FOUR TIMES TO FIGURE OUT WHAT IT SAID. I DO KNOW THAT STAFF IS WORKING ON SOME ISSUES THAT DON'T HAVE TO BE DONE UNTIL 2025 I BELIEVE IT IS OR '24. IS THERE ANYTHING WE NEED TO BE LOOKING AT? OR IS THIS STAFF OBLIGATIONS THAT ARE GOING TO BE ON HERE, ANYTHING THAT NEEDS TO BE CHANGED?

>>Steven Sarkozy: IF YOU'RE REFERRING TO THE LEGISLATIVE UPDATE THAT NANCY PUT FORWARD, NANCY STROUD IS OUR LAND USE ATTORNEY, AND SHE DOES MONITOR LEGISLATION THAT AFFECTS OR COULD AFFECT ESTERO. THIS TYPE OF ACTIVITY WOULD BE PART OF THE WORK ELEMENT OF THE NEW LOBBYIST CONTRACT SO THAT THE LOBBYIST WOULD PROVIDE US A BROADER OVERVIEW AND THEN ALSO WORK ON OUR BEHALF IN TALLAHASSEE.

>>Derek Rooney: I'LL ADD THAT MS. STROUD DID A FANTASTIC JOB SUMMARIZING THE LAND USE ITEMS. I BELIEVE AND THE MAYOR WAS LOOKING AT ME, THE ONLY ITEM THAT THE LEGISLATURE DID NOT TAKE AWAY FROM YOU IS AN OBLIGATION THEY PLACED THAT YOU ADD A PRIVATE PROPERTY RIGHTS PROVISION TO YOUR COMPREHENSIVE PLAN. SOME GUIDANCE WENT OUT YESTERDAY, I BELIEVE, FROM THE STATE ON THAT. THERE WILL BE A REQUIREMENT IN THE COMING MONTHS THAT YOU

ADOPT SOME ADDITIONAL CHANGES TO YOUR CODE AND TO YOUR COMPREHENSIVE PLAN, BUT THAT WOULD BE THE PRIMARY ITEM.

>>Mary Gibbs: IF I COULD ADD ON TO THAT, NANCY AND I HAVE LOOKED AT ALL THE LEGISLATION AS IT WAS GOING THROUGH THE PROCESS TO SEE HOW IT WAS GOING TO AFFECT US AND AS DEREK MENTIONED, EVERYBODY HAS TO DO THIS PRIVATE PROPERTY RIGHTS ELEMENT.

I THINK IT'S GOING TO BE BRIEF.

WE'LL BE WORKING ON THAT, AND THEN THERE ARE A LOT OF OTHER THINGS.

MOST OF THEM DON'T AFFECT ANYTHING WE'VE GOT IN PROCESS, BUT WE MAY HAVE TO MAKE SOME MORE CODE CHANGES.

THE BIGGEST THINGS WERE THERE'S A LOT -- SHE DIDN'T INCLUDE IN HER MEMO, BUT THERE'S A LOT OF LEGISLATION THAT AFFECTS BUILDING PERMITTING AND TIME FRAMES AND PROCESSES.

SO WE'RE LOOKING AT THAT AS WELL TO SEE IF WE'VE GOT TO MAKE ANY CHANGES TO THOSE PROCESSES.

AND CODE ENFORCEMENT, INTERESTINGLY, HAD HER ADD THAT TO HER MEMO BECAUSE MOSTLY SHE TALKED ABOUT GROWTH MANAGEMENT, BUT FOR CODE ENFORCEMENT, IF SOMEBODY HAS AN ANONYMOUS COMPLAINT, LEGALLY, WE CANNOT HANDLE THOSE ANYMORE.

SO WE ADVISE STANLEY TO MAKE SURE ALL THE STAFF IS KNOWLEDGEABLE ABOUT THE PROCESSES.

SO WE'RE TRYING TO KEEP UP WITH THAT.

>>Mayor Errington: THANK YOU.

IS THAT OKAY?

VICE-MAYOR.

>>Vice-Mayor McLain: JUST QUICKLY, VETERANS DAY IS COMING UP HERE.

WE ACTUALLY HAVE OUR VETERANS DAY EVENT PLANNED FOR NOVEMBER 13.

I THINK 11, 1:00 OR SO.

I'M OPEN FOR COUNCIL COMMENTS, BUT WE'RE GOING TO CHANGE IT UP A LITTLE BIT TO NOT NECESSARILY REDUCE COSTS, BUT WE'RE NOT GOING TO PROVIDE FREE FOOD THIS YEAR.

WE'RE GOING TO LOOK AT AND MAYBE IT MIGHT EXCITE MORE PEOPLE TO SHOW UP AND BRING SOME FOOD TRUCKS TO THE EVENT.

SO MAYBE TWO OR THREE OF THOSE.

THAT'S A PRETTY GOOD MONEYMAKER FOR THEM, AND I THINK WE CAN GET SOME QUALITY FOLKS IN HERE.

IN ADDITION TO THAT, TRYING TO GET MORE THAN 200 TO 300 PEOPLE THERE.

IT WOULD BE NICE TO GET 500.

WE THOUGHT ABOUT POSSIBLY ADDING IN SOME ANTIQUE CARS OR HOT RODS IN THERE, MAYBE -- THEY ARE NOT BRINGING A WHOLE SLEW OF THEM BUT BRINGING IN FIVE OR SIX MAYBE WITH THE LEE COUNTY SHERIFF BRINGING IN THEIR SPECIAL ARMORED VEHICLE AND

ALL THAT, COULD MAYBE GET SOME YOUNGER PEOPLE IN THERE.

UNDERSTAND THE VALUE OF VETERANS DAY AND DO THE HONOR OF SERVICE AND ALL THAT.

I WANT TO SWITCH IT UP.

WE'LL OBVIOUSLY GO THROUGH THE RITUAL OF THE NORMAL VETERANS DAY, BUT IF COUNCIL HAS ANY COMMENTS, POSITIVE OR NEGATIVE ON THAT, I'M SURELY OPEN TO THAT.

BECAUSE THE MAIN FOCUS IS, LET'S GET MORE PEOPLE AT THIS EVENT IS REALLY THE FOCUS.

SO I'M TRYING TO PUT A LITTLE MORE EXCITEMENT.

I'M OPEN FOR IDEAS.

YOU CAN CONTACT ME INDIVIDUALLY ON THAT AND GO FROM THAT.

>>Jim Boesch: MAKE THE KIDS BE INVOLVED.

>>Vice-Mayor McLain: I THINK WE'LL HAVE THAT YOUNG CHOIR GROUP THAT WE HAD.

WE'LL PROBABLY HAVE THEM THERE ALONG WITH -- I THOUGHT THEY WERE CUTE.

EVEN IN THE RAIN AND ALL THAT, THEY DID A NICE JOB, AND WE'LL HAVE GAMES THERE, TOO.

THE ISSUE ON THAT IS HOW EXTENSIVE CAN THE GAMES BE AND THE LIABILITY AND WE'LL HAVE TO LOOK INTO THAT.

WHAT WILL DRAW KIDS WILL BE NOT JUST FACE PAINTING, INFLATABLE SLIDES, BUT THEN YOU WORRY ABOUT KIDS BUMPING THEIR HEADS.

WE HAVE TO LOOK AT THE LEGAL OBLIGATION.

>>Mayor Errington: COUNCIL MEMBER WILSON.

>>Jim Wilson: TODAY IS THE WILSON'S -- I WOULD LIKE TO TAKE THIS OPPORTUNITY TO THANK MY WIFE.

WONDERFUL JOB OF GETTING ME TO MOST OF THESE MEETINGS OVER THE LAST YEAR AND A HALF.

HAPPY ANNIVERSARY.

>>Mayor Errington: THANK YOU.

AND HAPPY ANNIVERSARY.

[ APPLAUSE ]

SHE TAKES GOOD CARE OF YOU, JIM.

THANK YOU.

THANK YOU.

COUNCIL MEMBER WARD, ARE YOU STILL WITH US?

>>Jim Ward: YES, I AM, THANK YOU.

NO COMMENTS AT THIS POINT.

>>Mayor Errington: OKAY.

>>Jim Ward: HAPPY ANNIVERSARY, JIM.

>>Mayor Errington: COUNCIL MEMBER BOESCH.

>>Jim Boesch: RECENTLY, I THINK ALL OF US ARE GRAVELY CONCERNED OVER THE NOW INCREASE OF THE COVID-19 PANDEMIC. IT SEEMS LIKE IT'S GOING BACK TO WHERE WE WERE.

ALL THE VACCINES THAT ARE AVAILABLE, HALF THE COUNTRY IS NOT BEING VACCINATED.

I WOULD LIKE TO BRING TO THE COUNCIL THAT ORIGINALLY WE USED TO HAVE A COUNT OF HOW MANY PEOPLE WERE INFECTED WITH COVID-19 AND WE HAD A REPORT ALMOST EVERY DAY, I THINK.

I WOULD LIKE TO GO BACK AND SEE IF IT'S POSSIBLE THAT WE CAN GO BACK TO THAT AND BRING THAT ON OUR WEBSITE SO PEOPLE CAN BE AWARE OF WHAT THE ACTUAL THING IS.

I WOULD SURMISE THAT MOST PEOPLE IN ESTERO THINK THERE'S NO PROBLEM.

I'M SURE IT'S THE SAME AS EVERYWHERE ELSE.

IF NOTHING ELSE, I THINK IT SHOULD BE BROUGHT OUT -- HOW MANY PEOPLE ARE GOING TO THE HOSPITAL.

SEE IF WE CAN GET THAT INFORMATION AND AT LEAST PROVIDE IT TO THE PEOPLE.

LET'S SEE IF WE CAN WORK TOGETHER AND THEN THERE SHOULD BE SOME CONTACT -- WHERE DO I GET VACCINATIONS? THERE SHOULD BE A LIST OF PLACES THEY CAN GET VACCINATED IN ESTERO.

I THINK WE'RE ON THE WAY BACK TO GOING TO WEAR MASKS AGAIN. THAT'S THE WAY IT LOOKS LIKE.

IT WILL BE A SAD DAY THAT WE HAVE TO GO BACKWARDS.

I'M SURE EVERY PERSON HERE IN THIS BUILDING HAS THE SAME CONCERN.

>>Mayor Errington: I THINK THERE WAS A MANDATE THAT CAME DOWN, CORRECT?

THAT THE RATES WOULD ONLY BE REPORTED ONCE A WEEK, THAT WE HAVE NO CONTROL OVER.

STEVE WANTS TO MAKE A COMMENT.

>>Steven Sarkozy: IF YOU WOULD, LET US CHECK ON THAT AND WE'LL GET BACK TO YOU WITH A MEMO HERE SHORTLY ABOUT THE

REPORTING.

BECAUSE IT HAS BEEN CURTAILED TO A CERTAIN EXTENT, BECAUSE IT'S VERY TIME-CONSUMING AND EXPENSIVE TO COMPILE THAT DATA. AND WE REPACKAGED THE DATA WE WOULD GET, AND I DON'T THINK IT'S AVAILABLE WITH THE SAME FREQUENCY OR THE SAME DETAIL. BUT LET ME GET BACK TO YOU THEN WITH THAT.

>>Jim Boesch: I WAS THINKING ABOUT THAT, STEVE, BUT I'M SURE THAT THE COUNTY DOESN'T WANT TO DO IT, SAY, WELL, WE'LL NOT GIVE INFORMATION.

BUT SINCE LEE HAS 98% OF THE HOSPITAL BEDS IN LEE COUNTY, I WAS THINKING WE COULD CALL LARRY AND SAY, ALL WE NEED IS ESTERO.

IT'S ALL COMPUTER LISTED.

I DON'T KNOW WHY HE CAN'T GIVE US THE INFORMATION.

>>Mayor Errington: LET'S LET THE MANAGER CHECK INTO THIS FOR US.

HE WILL.

THANK YOU, STEVE.

THANK YOU, JIM.

ANYTHING ELSE?

I WANTED TO REPORT THAT LAST WEDNESDAY AFTERNOON I HAD THE OPPORTUNITY TO PARTICIPATE IN A ZOOM MEETING WITH THE MAYOR DANIELLA LEVINE CAVA FROM MIAMI-DADE WHO YOU HAVE SEEN ON TV WITH THE SURFSIDE COLLAPSE.

SHE INVITED ALL FIRST RESPONDERS WHO HAD PARTICIPATED IN THE

RECOVERY EFFORTS.

WE HAD THE ESTERO FIRE RESCUE, THE SAN CARLOS FIRE RESCUE TASK FORCE 6, AND WE ALSO HAD A FIRE CHAPLAIN THERE REPRESENTING US.

SHE INVITED ALL THESE PEOPLE THROUGHOUT WHO HAD PLAYED ANY ROLE IN THE RECOVERY EFFORTS.

THAT ZOOM MEETING HAD 196 PEOPLE ON, AND SHE WAS TREMENDOUS IN HOW SHE HANDLED THAT WITH SUCH DIGNITY AND GRACE AND THANKING ALL THE FIRST RESPONDERS FOR WHAT THEY DID.

I WAS OVERWHELMED IN LISTENING TO ALL THE PEOPLE FROM AS FAR AWAY AS ORLANDO AND OTHER PLACES, I MEAN, EVEN FARTHER AWAY THAN ORLANDO COMING THERE AND HELPING WITH THE RECOVERY.

SO WHAT WE WOULD LIKE TO DO, I MADE A SUGGESTION, AND I HOPE IT'S IN AGREEMENT WITH THE COUNCIL, IS THAT WHEN WE COME BACK ON SEPTEMBER THE 9th, I WOULD LIKE TO HAVE AN HONOR BESTOWED ON OUR LOCAL FIRST RESPONDERS, THE ESTERO FIRE RESCUE, SAN CARLOS FIRE RESCUE, AND THE FIRE CHAPLAIN, AND MAYBE A KEY TO THE CITY.

LET THEM HAVE IT WHERE THEY CAN PUT IT UP AND EVERYBODY WHO PARTICIPATED, WENT OVER THERE TO HELP COULD ACKNOWLEDGE THAT WHEN THEY WALK INTO A ROOM.

SO I'D LIKE TO DO THAT IN SEPTEMBER AT OUR NEXT MEETING.

THE OTHER THING I WOULD LIKE TO DO IS IF IT'S WITH YOUR APPROVAL IS THAT I READ SOMEWHERE THAT THREE OF THE RESCUE DOGS WERE THERE, CHARLIE, FRECKLES, AND LUNA, AND IT WOULD

BE KIND OF NICE IF THEY DON'T HAVE TO COME OVER, BUT WE COULD RECOGNIZE THE DOGS FOR WHAT THEY DID.

YOU REMEMBER THE IMAGES OF THOSE DOGS GOING INTO RUBBLE WITH CUSHIONS ON THEIR PAWS.

I THINK IT GIVES A TREMENDOUS IMAGE COMING FROM THIS COMMUNITY TWO HOURS AWAY THAT WE REALLY CARE ABOUT WHAT HAPPENED TO OUR RESIDENTS ON THE OTHER SIDE, AND THE CHILDREN LOVE TO SEE THOSE DOGS SO IT WOULD BE GOOD BECAUSE ESTERO HAS A GREAT PART, AND WE WOULD LIKE TO SHARE THAT WITH OTHERS.

IF THAT'S WITH YOUR APPROVAL, ALL I NEED IS -- IS THAT OKAY THAT WE DO THAT?

>>Jim Boesch: WE CAN ALL CONTRIBUTE DOG BISCUITS.

>>Mayor Errington: AND HONORING THE FIRE RESCUE DEPARTMENTS.  
OKAY.

>>Vice-Mayor McLain: THE ONLY QUESTION I HAVE IS, KEY TO THE  
CITY OR CERTIFICATES OR WHATEVER, DO WE HAVE GROUND RULES OF  
WHO GETS A KEY TO THE CITY?

I DON'T WANT TO THROW COLD WATER ON IT.

>>Mayor Errington: A PROCLAMATION IS SOMETHING YOU HAVE TO  
HANG UP.

BUT IF YOU HAVE A BETTER IDEA, WE'LL TAKE IT.

WE STILL HAVE TIME.

IT DOESN'T HAVE TO BE A KEY TO THE CITY, BUT IT HAS TO HAVE  
SOME SIGNIFICANCE.

IF YOU HAVE A BETTER IDEA, LET US KNOW BECAUSE OUR VILLAGE  
CLERK WILL BE IN THE PROCESS OF DOING SOMETHING, JUST TO SAY  
THANK YOU.

BUT THAT WAS A TREMENDOUS JOB THAT THEY DID, AND WE NEED TO  
HONOR THEM FOR DOING THAT.

THAT WAS A TREMENDOUS JOB THAT THE MAYOR OVER THERE DID, AND  
I APPRECIATE THAT.

OKAY.

NOW WE'RE DOWN TO THE VILLAGE ATTORNEY'S REPORT.

>>Derek Rooney: NO COMMENTS.

>>Mayor Errington: YOU DON'T HAVE ANYTHING TO SAY.  
AREN'T YOU HAPPY TO BE HERE?

[ LAUGHTER ]

>>Derek Rooney: SO FAR, VERY PLEASANT.

HAVING A GREAT TIME.

>>Mayor Errington: OKAY.

STEVE, VILLAGE MANAGER.

>>Steven Sarkozy: THANK YOU, MAYOR, MEMBERS OF COUNCIL.

AS YOU'RE AWARE, I'VE BECOME AWARE OF THE SITUATION THAT I  
WANT TO MAKE YOU KNOWLEDGEABLE ABOUT.

KYLE, IF YOU COULD PULL THAT UP ON THE SCREEN.

THERE'S CURRENTLY 76 ACRES OF PROPERTY THAT'S OWNED BY THE  
COLLEGE OF LIFE FOUNDATION THAT HAS AN ENVIRONMENTAL  
EASEMENT AS AN OVERLAY.

THE 76 ACRES IS ON THE SOUTHWEST QUADRANT OF CORKSCREW AND

U.S. 41.

WE TALKED ABOUT THIS A NUMBER OF TIMES AT THE VILLAGE  
COUNCIL LEVEL, BUT IT'S COME TO MY ATTENTION THAT THIS  
PROPERTY IS UNDER CONTRACT WITH A DEVELOPER, AND THERE IS A  
NON-DISCLOSURE AGREEMENT RELATED TO ANY KIND OF TRANSACTION.  
SO I DON'T HAVE MUCH DETAIL ON THIS BECAUSE WE'RE NOT PRIVY  
TO THE NEGOTIATIONS OR WHAT'S HAPPENING, BUT WHAT IS OF  
CONCERN IS THAT THIS PROPERTY IS A SIGNIFICANT AMOUNT OF

PROPERTY.

IT'S AT A VERY SIGNIFICANT INTERCHANGE.

WE KNOW THAT THERE'S A LOT OF DEVELOPMENT INTEREST OUT THERE, BUT THERE'S BEEN A VALUE TO THE COMMUNITY THAT THIS PROPERTY IS PART OF THE OPEN SPACE AND THE PROTECTED LANDS IN THE COMMUNITY THAT SHOULD THAT CHANGE WOULD BE A SIGNIFICANT IMPACT ON THE COMMUNITY.

SO I ONLY LEARNED ABOUT THIS FRIDAY OF LAST WEEK AND WANTED TO BRING IT TO YOUR ATTENTION BECAUSE SHOULD SOMETHING HAPPEN ON THIS, OUR COMMUNITY AND YOUR CONSTITUENTS ARE GOING TO BE ASKING WHY IS THIS CHANGED?

WHY WOULD WE ALLOW THIS TO OCCUR AND SO ON AND SO FORTH? WHETHER WE HAVE ANY LEGAL STANDING IN THIS IS TO BE DETERMINED.

I GUESS WHAT I'M ASKING FOR IS COUNCIL DIRECTION AS TO HOW TO PROCEED, BUT MY RECOMMENDATION WOULD BE THAT WE EXTEND OUR STRONGEST CONCERN AND OBJECTION AT THIS POINT, NOT

KNOWING THE DETAILS OF ANY CHANGE IN THE STATUS OF THIS PROPERTY.

THE ENVIRONMENTAL EASEMENT IS THE PRIMARY VALUE, IF YOU WILL, ON THE PROPERTY WITH THE ENVIRONMENTAL EASEMENT, NOTHING CAN OCCUR ON THAT PROPERTY IN TERMS OF DEVELOPMENT. THAT ENVIRONMENTAL EASEMENT WAS PURCHASED BY THE NATURE CONSERVANCY.

AND THEY HAVE A CERTAIN SET OF INTERESTS.

THE UNDERLYING PROPERTY OWNER THAT HAS THE FEE TITLE TO THE PROPERTY, THE COLLEGE OF LIFE, HAS A SET OF INTERESTS, BUT THIS COMMUNITY ALSO HAS A SET OF INTERESTS ON THAT PROPERTY THAT I THINK THAT WE NEED TO REPRESENT.

BY WAY OF BACKGROUND, IN THE PAST, WE HAVE TALKED ABOUT SOME TYPE OF TRANSFER OF THE VALUE OF THIS PROPERTY, BUT IT'S ALWAYS BEEN WITH THE INTENT THAT WE WOULD TAKE THE VALUE OF THAT PROPERTY AND REINVEST IT ELSEWHERE WITHIN THE VILLAGE TO GAIN OTHER, QUITE POSSIBLY, MORE ENVIRONMENTALLY SENSITIVE LAND, AND THAT HAS NOT BEEN PART OF THE EQUATION, TO OUR KNOWLEDGE, AT THIS POINT.

I WANTED TO BRING THIS TO THE COUNCIL'S ATTENTION AND ASK YOUR DIRECTION.

>>Jim Boesch: ALSO NOTE THE LAST 30 YEARS, NO ONE HAS PAID TAXES ON THAT PROPERTY ON THE BASIS THAT IT IS AN OPEN SPACE.

>>Steven Sarkozy: THAT'S CORRECT.

>>Jim Boesch: BASED ON THE FACT THAT -- [INAUDIBLE] CERTAINLY A PRESERVE.

>>Steven Sarkozy: THAT'S CORRECT. THAT'S SIGNIFICANT.



THERE'S BEEN A PUBLIC PRICE TO BE PAID THERE, OR THAT HAS BEEN PAID, AND TO CHANGE THAT NOW WOULD SEEM TO BE AT LEAST A VIOLATION OR AT LEAST GOING BACK ON THE COMMITMENT TO THE ENVIRONMENT.

>>Mayor Errington: I WOULD LIKE TO SAY SOMETHING. I'VE HAD A LOT OF NOTES ON THIS PROPERTY FOR A LONG TIME, SO FOR THOSE OF YOU WHO ARE NEW ON THE COUNCIL AND THOSE OF YOU WHO MAYBE DO NOT KNOW THE FULL HISTORY ON THIS PROPERTY, LET ME SHARE WITH YOU A LITTLE HISTORY.

THIS IS WHAT I CALL THE COLLEGE OF LIFE AND THE NATURE CONSERVANCY TIMELINE.

DURING THE TURN OF THE CENTURY, WHEN THE KORESHAN SETTLEMENT THRIVED IN SOUTH LEE COUNTY, THE COMMUNAL GROUP OWNED 7,500 ACRES STRETCHES FROM ESTERO TO FORT MYERS BEACH TO HICKORY ISLAND.

AFTER THE DEATH OF THE KORESHAN FOUNDER CYRUS TEED, THERE WAS NO LEADER TO TAKE HIS PLACE.

AN IMMIGRANT FROM WAR-TORN GERMANY BY THE NAME OF HEDWIG MICHEL CAME TO ESTERO AND HAD ENOUGH OF HER OWN MONEY TO TAKE OVER THE KORESHAN PROPERTIES AND BECOME ITS LEADER FOR THE PURPOSE OF PRESERVING THE KORESHAN LEGACY.

HER LEADERSHIP WAS BASED ON KEEPING THE KORESHAN NAMESAKE ALIVE FOR YEARS TO COME.

SHE FORMED A NONPROFIT CALLED KORESHAN UNITY, WHICH IN 2001, THROUGH A NEW CEO, CHANGED THE NAME TO COLLEGE OF LIFE FOUNDATION.

IN 1961 UNDER THE LEADERSHIP OF HEDWIG MICHEL, SHE GAVE THE STATE OF FLORIDA 305 ACRES TO PRESERVE IT IN ITS NATURAL CONDITION.

SIX YEARS LATER, THAT LAND BECAME KORESHAN STATE PARK.

A COUPLE OF YEARS LATER, 30-PLUS ACRES OF THIS PROPERTY BECAME KORESHAN STATE HISTORIC SITE IN ESTERO.

AS SHE GREW OLDER, SHE WANTED TO DO MORE TO PRESERVE THE LAND SHE CONTROLLED WITH THE KORESHAN UNITY BY DONATING 76 ACRES, ACCORDING TO PUBLIC RECORDS, ON APRIL THE 14th, 1966, TO THE NATURE CONSERVANCY.

THE LAND WOULD REMAIN A NATURAL -- A NATURE PRESERVE TO BE USED ONLY FOR SCIENTIFIC, EDUCATIONAL, AND AESTHETIC PURPOSES.

THE LAND REMAINED THAT WAY UNTIL IN 1993, A LOCAL DEVELOPER, WCI, CAME TO TOWN AND STARTED BUYING 178 ACRES OF LAND FROM THE KORESHAN UNITY FOR THE DEVELOPMENT OF PELICAN SOUND.

AFTER THE SALE OF THE 178 ACRES OF LAND FOR DEVELOPMENT, THE KORESHAN LAND OWNERSHIP CONSISTED OF 15 ACRES.

THOSE ACRES ARE INTERTWINED WITH THE PROPERTY THE VILLAGE PURCHASED A COUPLE OF YEARS AGO.

SO THEN AN ONGOING BATTLE BEGAN BETWEEN THE KORESHAN UNITY AND THE NATURE CONSERVANCY. KORESHAN UNITY WANTED THE NATURE CONSERVANCY TO RETURN THE 76 ACRES TO THEM. THE DEVELOPER OF THE WCI PROJECT WANTED TO PURCHASE THE 76 ACRES AND DEVELOP THE LAND. HE SAID THAT HE ASSUMED THE LAND WOULD BE OF NO VALUE TO THEM IF THEY CAN'T DEVELOP IT. THE KORESHANS DEEDED THE LAND TO THE NATURE CONSERVANCY IN 1966. BUT WHEN A LOCAL DEVELOPER WANTED TO BUY IT IN 1993, THE KORESHAN UNITY WENT TO COURT AND SUED THE NATURE CONSERVANCY WANTING THE PROPERTY RETURNED TO THEM. CIRCUIT JUDGE LEN GERALD OF THE SECOND DISTRICT COURT OF APPEALS REJECTED THE KORESHAN'S APPEAL OF A LOWER COURT DECISION RULED DEED RESTRICTIONS WERE MADE DEVELOPMENT. DURING THIS PERIOD OF TIME, THE IRS FORCES THE SALE OF \$400,000 OF OTHER KORESHAN LAND TO SATISFY DEBT THAT THEY OWED. ACCORDING TO PUBLIC RECORDS, A LAWSUIT HAS BEEN PENDING BETWEEN KORESHAN UNITY AND THE NATURE CONSERVANCY SINCE SEPTEMBER THE 29th, 1995. THE RECORDS ARE SEALED ONLINE AND CANNOT BE SEEN BY SOMEONE LIKE ME. IN 2001, A NEW CEO TOOK OVER AND CHANGED THE NAME OF KORESHAN UNITY TO COLLEGE OF LIFE FOUNDATION. ACCORDING TO TAX RETURNS, WHICH ARE PUBLIC, FOR THE COLLEGE OF LIFE FOUNDATION SINCE 2007 THROUGH 2018, THE TAX-EXEMPT ORGANIZATION HAS REPORTED AN AVERAGE ANNUAL RETURN OF \$4 MILLION, EXCEPT IN 2018, THE TAX REPORT SHOWS THE COLLEGE OF LIFE FOUNDATION WITH ZERO DOLLARS. THEY ARE BROKE. AND NOW HERE WE ARE AS A COUNCIL, THE ONLY LEGAL BODY IN ESTERO THAT CAN SAY BY VOTING ENOUGH IS ENOUGH. WHO WOULD HAVE THOUGHT THE NATURE CONSERVANCY WOULD EVER BETRAY THE TRUST OF A PERSON OR ORGANIZATION THAT BEQUEATHED THE PRESERVATION OF LAND TO THEIR CARE. THE MISSION OF THE NATURE CONSERVANCY IS TO PROTECT ANIMALS, PLANTS, AND NATURAL COMMUNITIES THAT REPRESENT THE DIVERSITY OF LIFE ON EARTH BY PROTECTING THE LANDS AND WATERS THEY NEED TO SURVIVE. THIS HAS BEEN ONGOING. IT'S NOW RESURFACED. IT JUST HAS NEW PLAYERS. AND IT'S VERY TROUBLESOME FOR ME BECAUSE I DON'T THINK THERE'S ANYTHING THAT THIS COUNCIL CAN DO OR HAS DONE THAT WOULD BE MORE IMPORTANT THAN THIS DECISION ON WHAT WE DO.

EVEN PURCHASING THE LAND THAT WE DID, THE ACREAGE THAT WE BOUGHT, THIS IS VERY SIGNIFICANT.  
76 ACRES.

YOU KNOW WHERE WE'RE TALKING ABOUT.  
IT'S RIGHT ACROSS FROM KORESHAN STATE PARK ON CORKSCREW ROAD GOING INTO PELICAN SOUND.  
WHEN YOU IMAGINE WHAT 76 ACRES WOULD APPEAR TO LOOK LIKE, TAKE THE ESTERO GRANDE WHERE SPROUTS AND THE TEXAS ROADHOUSE, THAT'S 29 ACRES.  
MAKE IT 76.

SO THEY WANT TO CUT DOWN ALL THE TREES, I GUESS.  
SOMEBODY IS COMING IN, WANTS TO DEVELOP IT.

>>Steven Sarkozy: WE DON'T KNOW.

>>Mayor Errington: WE DON'T KNOW.

IF THIS SHOULD OCCUR, THEN THIS COUNCIL WILL HAVE TO DEAL WITH THE ENVIRONMENTALISTS, IT WILL BE MONUMENTAL.  
MY RECOMMENDATION IS IF ANYBODY IN SOCIAL MEDIA DOES INVESTIGATIVE REPORTING, LET THEM CHECK IT OUT.  
CHECK OUT AND SEE WHAT'S GOING ON.

BRING IT BACK TO US.

I THINK WE NEED A GOOD ATTORNEY TO DO SOMETHING.

YES.

>>Jim Wilson: EXACTLY THE SAME THOUGHT PROCESS I WAS GOING THROUGH.

I THINK WHAT WE OUGHT TO DO IS AUTHORIZE THE VILLAGE MANAGER TO SEEK KNOWLEDGEABLE LEGAL REPRESENTATION TO INVESTIGATE WHAT COURSES OF ACTION WE COULD HAVE.  
THIS ISN'T A CLASSIC ZONING CASE.

THIS IS A COMPLICATED BUSINESS DEAL WHERE IT SOUNDS LIKE SOMEBODY IS BEING DOUBLE-CROSSED AND SOMEBODY IS DOUBLE DIPPING.

I FIND IT VERY OFFENSIVE.

ANYWAY, THAT'S MY THOUGHTS ON WHERE WE SHOULD GO.

WE SHOULD GET SOME LEGAL ADVICE ON WHAT WE CAN DO.

>>Jim Boesch: I DON'T BELIEVE IN COINCIDENCES.

EVERYBODY TALKS ABOUT COINCIDENCE.

IT SEEMS TO ME THAT THIS IS VERY TIMELY WHERE SOMEONE COME IN DURING THIS PERIOD OF TIME, WE'RE BASICALLY NOT AROUND FOR 48 OR 49 DAYS, WHICH TALKED ABOUT BEFORE, AND I THINK IF WE'RE IN AGREEMENT, STEVE SHOULD HAVE SOME TYPE OF LEGAL AUTHORITY IF SOMETHING HAPPENS TO COME UP DURING THE INTERIM, WE'RE NOT AROUND, IF YOU HAVE SOME TYPE OF AUTHORITY TO PUT A STOP, HOLD OR WHATEVER UNTIL WE GET BACK AND WE CAN GET OUR HANDS AROUND THIS THING.  
BECAUSE I CAN SEE THIS THING MOVING ALONG IN THE NEXT 30 DAYS, WE'RE NOT AROUND, YOU'RE LEFT HOLDING NOTHING.

I BELIEVE SOME TYPE OF LEGAL POSITION WE SHOULD AUTHORIZE TODAY IN CASE SOMETHING LIKE THAT HAPPENS TO COME UP, AND THEN -- MARY AND YOU SHOULD LEGALLY -- I DON'T KNOW WHAT THE EXACT POSITION IS ON THIS THING HERE, AND MAKE SURE WE KNOW THE FACTS, THE CORRECT FACTS SO THAT WHEN WE'RE BACK IN COUNCIL, YOU CAN GIVE US THE FACTS AND WE CAN -- IF THERE'S A LEGAL POSITION, WE CAN HAVE THE KNOWLEDGE -- [INAUDIBLE]

-- TO DISCUSS THIS AND MAKE A KNOWLEDGEABLE DECISION HOW WE'RE GOING TO GO FORWARD WITH THIS WHOLE SITUATION.

>>Mayor Errington: THANK YOU, JIM.

DEREK.

>>Derek Rooney: MADAM MAYOR AND COUNCIL, TO BORROW A PHRASE FROM THE VICE-MAYOR, I DON'T WANT TO THROW TOO MUCH COLD WATER ON THIS, BUT I TEND TO AGREE WITH COUNCIL MEMBER BOESCH.

YOU NEED TO AUTHORIZE THE MANAGER TO HAVE SOME AUTHORITY TO ACT IN THE NEXT 30 DAYS.

I WOULD BE CAUTIOUS ABOUT TAKING A POSITION ABOUT TAKING ANY LEGAL ACTION.

FIRST OF ALL, YOU DON'T KNOW ALL THE NAMES OF THE PARTIES.

YOU DON'T KNOW WHAT THE AGREEMENT IS FROM THE MANAGER AND MY PRIOR CONVERSATIONS WITH THE NATURE CONSERVANCY, THEY DISCLAIMED ANY POSSIBILITY OF SOMETHING LIKE THIS HAPPENING FOR THE PURPOSES OF DEVELOPMENT BECAUSE OF PUBLIC TRUST ISSUES AND THINGS THAT APPARENTLY NOW THEY NO LONGER HAVE.

CERTAINLY, THE VILLAGE WILL BE A STAKEHOLDER IN WHATEVER HAPPENS IN THIS PROCESS, WHETHER IT IS BY TAKING A ROLE IN PROTECTION OF PUBLIC TRUST OR IN THE LAND USE AND ENTITLEMENT OF THE PROCESS.

THERE'S CERTAINLY SOME ROLE.

WHAT WE HAVE TO BE CONCERNED ABOUT AND WHAT I WOULD NOT WANT TO PUT THE VILLAGE BEHIND THE BALL ON IS WHAT WOULD BE --

TORTIOUS INTERFERENCE OF CONTRACT, TRYING TO TERMINATE A CONTRACT THAT WE DON'T KNOW EXISTS, WE DON'T KNOW WITH WHO IT EXISTS THAT COULD POTENTIALLY OPEN UP THE VILLAGE TO LIABILITY AND THEN PUT US IN A BAD POSITION WHEN IT COMES FORWARD FOR AN ULTIMATE DEVELOPMENT PLAN, SHOULD ONE PROCEED ON THE PROPERTY, AS THE VILLAGE COULD BE DEEMED PREJUDICIAL AGAINST ANY PROJECT AND THEREFORE WE END UP STEAMROLLING OURSELVES INTO A PROCESS WE DON'T WANT TO BE IN.

WHAT WE NEED TO UNDERSTAND, WE NEED TO UNDERSTAND WHAT'S GOING ON, WHO ARE THE PLAYERS, WHAT ACTIONS ARE ACTUALLY BEING CONTEMPLATED, AND YOU NEED TO GIVE AUTHORITY TO STEVE TO BE ABLE TO TAKE SOME ACTIONS TO PRESERVE THE COUNCIL'S INTEREST.

NOW, THAT COULD BE ACTIONS THAT INCLUDE MAKING

COUNTEROFFERS.

IT COULD BE ACTIONS THAT INCLUDES TRYING TO SECURE PARTS OF THE PROJECT OR THE PROPOSAL THAT ARE IN THE BEST INTEREST OF THE VILLAGE OR AUTHORIZING SOME LEGAL ACTION TO INTERVENE WHERE THE STEPS ARE NECESSARY.

WHAT I WOULD SAY IS YOU WANT TO GIVE THE MANAGER BROAD AUTHORITY TO TAKE STEPS TO HIRE CONSULTANTS, TO HIRE OUTSIDE COUNSEL, WHATEVER IS NECESSARY TO PRESERVE THE INTEREST OF THE VILLAGE IN THE INTERVENING TIME, UNTIL WE HAVE MORE INFORMATION.

BUT I WOULDN'T JUMP TO ANY CONCLUSIONS THAT LEGAL ACTION HAS

TO OCCUR OR THAT THE VILLAGE -- AT THIS POINT, WE'RE STILL TRYING TO FIGURE OUT WHAT THE VILLAGE'S ROLE IN THE PROCESS WILL BE.

THERE WILL CERTAINLY BE SOME ROLE, BUT UNTIL WE HAVE MORE FACTS, WE ALSO NEED TO TREAD CAUTIOUSLY SO THAT WE'RE NOT -- WE'RE NOT PERCEIVED AS DOING SOMETHING INAPPROPRIATE, WHICH THEN PUTS US ON THE SIDELINES AS WE MOVE FORWARD.

>>Mayor Errington: ANY OTHER COMMENTS?

VICE-MAYOR.

>>Vice-Mayor McLain: THIS IS UNFAMILIAR TERRITORY FOR ME, ANYWAY.

SO I RESPECT YOUR OPINION ON THIS.

I DO THINK THERE'S SOME ACTIVITY THAT THE VILLAGE MANAGER COULD CONDUCT THAT MAY MAKE SOME SENSE.

IF WE LOOK AT HISTORY, AS YOU'VE LAID OUT VERY CLEARLY, I THINK IS THERE A VALUE MAYBE OF US LOOKING AT THE NATURE CONSERVANCY'S PREVIOUS HISTORY AND HIRING THE RIGHT PEOPLE MAYBE TO LOOK AT THAT AND FIND OUT WHAT KIND OF ACTIVITIES HAVE THEY DONE THAT MIGHT BE SIMILAR TO WHAT WE THINK IS HAPPENING WITH THIS PROPERTY AND WHAT AND HOW THAT TURNED OUT SO THAT WE CAN MAYBE DEVELOP A STRATEGY THAT MIGHT SERVE THE CITIZENS OF ESTERO AT A MUCH HIGHER LEVEL THAN WHAT WE'RE THINKING COULD HAPPEN.

WE'D HATE TO SEE A HUGE DEVELOPMENT GO IN THERE.

SO I THINK WE SHOULD LOOK AT HISTORY.

THAT'S NOT SAYING WE'RE TAKING ACTION AGAINST IT, BUT AT LEAST WE'RE PREPARING OURSELVES SO THAT WE UNDERSTAND WHAT POTENTIAL ACTIONS WE MIGHT BE ABLE TO DO BASED ON HISTORICAL FACT AND IF THERE ARE ANY LEGAL CASES THAT MIGHT HELP US PREVENT THIS ACTION.

>>Derek Rooney: YEAH, MY UNDERSTANDING FROM THE REVIEW OF THE PRIOR CASE IS THE ESSENTIAL ARGUMENT OF THE COLLEGE OF LIFE FOUNDATION AGAINST THE NATURE CONSERVANCY WAS THAT THEY DIDN'T DO ENOUGH WITH THE GIFT, THAT THE PROPERTY SAT ESSENTIALLY VACANT.

IT WASN'T MANAGED TO REMOVE EXOTICS.  
 IT WASN'T MANAGED IN A WAY THAT PRESERVED ITS CONSERVATION  
 VALUE, AND THAT WAS THE BASIS OF THE COURT ALLOWING THE  
 PROPERTY RETURNED TO THE COLLEGE OF LIFE FOUNDATION, BUT  
 PLACING THE CONSERVATION EASEMENT ACROSS THE PROPERTY.  
 SIMILAR ARGUMENT COULD HAVE BEEN MADE, SIMILAR POSITIONS  
 WERE MADE BY MYSELF AND THE VILLAGE MANAGER TO SAY, YOU  
 KNOW, LET US SEEK WITH THIS PROPERTY BETTER QUALITY  
 PROPERTIES WITHIN THE VILLAGE.  
 NOW, I DON'T KNOW WHAT THE NATURE CONSERVANCY IS UP TO,  
 WHETHER THERE IS A SIMILAR PLAN, WHETHER THIS IS ONLY A  
 PROPOSAL FOR A PORTION OF THE PLAN IN EXCHANGE FOR  
 MITIGATING SOMETHING ON-SITE OR OFF-SITE.  
 THERE ARE A LOT OF QUESTIONS OUT THERE, BUT CLEARLY, THE  
 NATURE CONSERVANCY'S ROLE, CHARTER, IS ESSENTIALLY TO

PRESERVE QUALITIES OF NATURE.  
 BUT THAT'S NOT LIMITED TO THE VILLAGE.  
 SO IN THAT SENSE, I THINK THE VILLAGE ABSOLUTELY HAS A  
 STAKE, EVEN IF THIS IS A DEAL WITH THEM THAT PROVIDES SOME  
 OFF-SITE BENEFIT, WHAT ABOUT THE OFF-SITE BENEFITS WITHIN  
 THE VILLAGE'S OWN INTERIOR.  
 THAT'S CERTAINLY SOMETHING THAT IS OF INTEREST TO THE  
 VILLAGE, AND I THINK THAT WE'RE GOING TO HAVE TO PLAY A ROLE  
 IN THAT ONE WAY OR THE OTHER.

>>Mayor Errington: ANY OTHER COMMENTS?

JIM WARD.

>>Jim Ward: YEAH.

I JUST WANT TO ECHO A LOT OF WHAT'S BEEN SAID ALREADY.  
 I REALLY DO APPRECIATE MAYOR ERRINGTON'S BACKGROUND ON THIS.  
 IT'S REALLY INFORMATIVE.  
 I WOULD LOVE TO GET A COPY OF THAT IF YOU COULD FORWARD IT  
 TO ME.

BUT WHAT REALLY DISTURBS ME IN SOME RESPECTS IS THE FACT  
 THAT THIS LAND HAS BEEN TAX-FREE FOR SO MANY YEARS BECAUSE  
 IT WAS ENVIRONMENTALLY SENSITIVE, AND NOW IT'S THE POTENTIAL  
 TO OPEN IT UP FOR DEVELOPMENT IS OF REAL CONCERN.  
 I REALLY TAKE HEART IN WHAT OUR ATTORNEY HAS SAID IN TERMS  
 OF UNDERSTANDING WHAT IS GOING TO BE THERE AND NOT GETTING  
 TOO FAR OUT IN FRONT OF OURSELVES IN TERMS OF PUTTING  
 OURSELVES IN FUTURE LEGAL JEOPARDY WHEN THIS DOES COME

BEFORE THE COUNCIL AT SOME POINT IN TIME.  
 BUT I DO RECOGNIZE THE IMPACT ON THE COMMUNITY.  
 I GUESS PARTICULARLY PELICAN SOUND.  
 AND IT'S SOMETHING THAT THE VILLAGE REALLY NEEDS TO GET ITS  
 ARMS AROUND.  
 AND I ENDORSE GIVING COUNCIL AND STEVE WHATEVER MECHANISMS

THEY CAN USE TO FIND OUT MORE ABOUT THIS.  
I DON'T KNOW HOW LONG THE NON-DISCLOSURE AGREEMENT CAN STAY  
IN PLACE WITHOUT US UNDERSTANDING WHAT IS INTENDED FOR THIS  
LAND.

BUT I CERTAINLY DO AGREE THAT COUNCIL NEEDS TO STAY INFORMED  
ON THIS AND TAKE INTO CONSIDERATION WHATEVER WE CAN DO.

>>Larry Fiesel: I WOULD LIKE TO -- BECAUSE THIS PIECE OF  
GROUND IS IN MY DISTRICT.

IT IS ALSO ADJACENT TO THE COMMUNITY THAT I LIVE IN IN  
PELICAN SOUND, WHICH YOU ADDRESSED IN YOUR MONOLOGUE.  
AND IT'S ALSO VERY SENSITIVE TO THE ENTIRE VILLAGE, SO I  
THINK, AS YOU INDICATED, MAYBE ONE OF THE MORE IMPORTANT  
THINGS THAT WE'RE GOING TO BE LOOKING AT IN THE VERY NEAR  
FUTURE.

I WAS FIRST MADE AWARE OF SOME ACTIVITY ON THIS PIECE OF  
GROUND ABOUT THREE, FOUR MONTHS AGO, AND I BROUGHT THAT TO  
STEVE'S ATTENTION.

I DON'T KNOW THAT WE KNOW ANY MORE TODAY THAN WE DID THEN  
OTHER THAN STEVE HAS FOUND OUT IT'S UNDER CONTRACT WITH A

DEVELOPER, WHICH IS A LITTLE BIT DIFFERENT THAN THE  
INFORMATION I ORIGINALLY WAS TOLD.

NON-DISCLOSURE AGREEMENTS IN PLACE.

SO THAT'S SOME NEW INFORMATION.

FROM MY VIEWPOINT, MY RECOMMENDATION THAT I WOULD THINK THIS  
COUNCIL WOULD GIVE STEVE FULL AUTHORITY TO DO WHATEVER IS  
NECESSARY ON HIS PART TO REPRESENT OUR VILLAGE IN THIS VERY  
IMPORTANT PIECE OF PROPERTY SO THAT WE STILL MAINTAIN AN  
INTEREST IN IT AND HAVE HOPEFULLY SOME CONTROL AND INPUT  
INTO WHAT HAPPENS ON THAT PIECE OF PROPERTY.

I CAN SEE A LOT OF THINGS THAT CAN HAPPEN TO THAT PIECE OF  
PROPERTY AND MOST OF THEM, IF NOT ALL OF THEM, WOULD BE A  
NEGATIVE IMPACT ON THE ENTIRE COMMUNITY.

>>Mayor Errington: THANK YOU.

ANY OTHER COMMENTS?

>>Jim Boesch: MENTION TO OUR ATTORNEY, THE CONCEPT OF THIS  
GOES BACK TO 1966.

IT WAS CLEARLY STATED BY THE OWNER OF THE PROPERTY,  
DEFINITELY -- GETS TO THAT POINT, YOU HAVE POSITION THAT  
RELATES TO THE JUDGE AND THEN ANOTHER SUIT THAT SAYS THIS IS  
GOING TO BE THE CASE.

FROM THE STANDPOINT OF OUR POSITION, OUR POSITION IS CLEAR.  
WE WANT TO MAINTAIN IT AS A WILDLIFE PRESERVE.

IT'S NOT ANYTHING PERSONALLY AGAINST ANYBODY ELSE.

I'M SORT OF SHOCKED TO SEE THE NATURE CONSERVANCY CHANGE ITS

POSITION ON THIS.

ONLY STRIKES ME -- [INAUDIBLE] I DON'T KNOW WHAT THE STORY

IS.

IF THAT'S THE CASE, IT'S A VERY IMPORTANT POSITION TO BE TAKING IN COURT.

I THINK OUR POSITION ON IT SHOULD STAY -- LEGAL POSITION FOR US TO STAND ON.

I THINK WE'RE ALL IN AGREEMENT WITH THAT -- INCREASE THE TAX ROLLS.

[INAUDIBLE]

>>Derek Rooney: YOU WOULD HAVE UNDER FLORIDA'S CONSERVATION EASEMENT LAWS, YOU WOULD HAVE STANDING TO, EVEN THOUGH YOU ARE NOT WHAT'S KNOWN IN PRIVACY IN CONTRACT, YOU'RE NOT A HOLDER OF THE EASEMENT, YOU MAY HAVE THE ABILITY TO FILE AN INJUNCTION.

SO I WANT TO BE CLEAR THAT THE AUTHORIZATION TO STEVE SHOULD BE TO BE ABLE TO TAKE LEGAL ACTION.

AT THIS POINT, YOU DON'T KNOW WHO THE PARTIES ARE YOU'RE NOTICING FOR THE LEGAL ACTION NOR DO YOU KNOW -- SO YOUR INJUNCTION WOULD FAIL FACIALLY BECAUSE YOU WOULDN'T BE ABLE TO ARTICULATE IT FOR THE COURTS.

BUT WE WANT TO HAVE THAT ABILITY BECAUSE IN THE NEXT 30 DAYS, CIRCUMSTANCES COULD CHANGE.

SO YOU NEED TO HAVE THAT FLEXIBILITY BUILT IN SO THAT STEVE CAN TAKE WHATEVER ACTIONS ARE NECESSARY SHOULD THOSE

CONDITIONS CHANGE.

>>Mayor Errington: STEVE, DO YOU FEEL COMFORTABLE IF WE GET A CONSENSUS HERE TODAY?

I WANT THE CONSENSUS, IF WE GET ONE, TO REALLY SUPPORT YOU WITH WHAT YOU'RE TRYING TO DO.

WE TAKE OWNERSHIP TO HELP YOU.

>>Derek Rooney: I WOULD RECOMMEND AN ACTUAL VOTE.

>>Mayor Errington: AN ACTUAL VOTE.

>>Steven Sarkozy: YES, TO CONVEY YOUR DEEPEST CONCERN TO THE NATURE CONSERVANCY TO AUTHORIZE STAFF TO SECURE LEGAL RESOURCES, AS NECESSARY, TO REPRESENT THE VILLAGE'S INTERESTS AND TAKE OTHER SIMILAR ACTIONS AND REPORT BACK TO THE COUNCIL AS SOON AS WE KNOW MORE.

>>Mayor Errington: YOU'RE COMFORTABLE WITH THAT?

>>Steven Sarkozy: YES.

>>Mayor Errington: AND THAT COULD BE A MOTION.

>>Steven Sarkozy: YES.

>>Mayor Errington: ANY OTHER COMMENTS?

>>Vice-Mayor McLain: THE ONLY COMMENT I HAD IS, IF WE GET SOME ADDITIONAL SKILL LEVELS FOR YOU TO WORK WITH, THAT'S GOOD.

BUT WITH THE GAG ORDER IN PLACE, IS IT GOING TO BE DIFFICULT FOR ANYONE TO GET INFORMATION ON HOW THIS IS MOVING FORWARD?

>>Steven Sarkozy: YES, BUT THE FIRST STEP WOULD BE TO CONVEY



TO THE NATURE CONSERVANCY THE CONCERN OF THE COUNCIL, AND

THEY SHOULD, I WOULD THINK, WOULD RECOGNIZE THAT GIVEN YOUR ABILITY TO ULTIMATELY CHALLENGE SOMETHING IF IT'S NOT IN THE BEST INTEREST OF THE VILLAGE.

SO IT'S NOT TAKING ANY DRASTIC ACTION, BUT TO CONVEY OUR DEEP CONCERN ABOUT WHAT'S GOING ON HERE.

>>Mayor Errington: SO, WITH THAT BEING SAID, WE NEED A MOTION.

>>Jim Boesch: I'LL MOVE THE MOTION.

>>Mayor Errington: MOTION MADE BY COUNCIL MEMBER BOESCH. AND SECONDED BY COUNCIL MEMBER -- OR VICE-MAYOR McLAIN. WILL YOU CALL THE ROLL?

>>Carol Sacco: COUNCIL MEMBER RIBBLE?

>>Joanne Ribble: AYE.

>>Larry Fiesel: AYE.

>>Jim Boesch: AYE.

>>Jim Ward: AYE.

>>Jim Wilson: AYE.

>>Vice-Mayor McLain: AYE.

>>Mayor Errington: AYE.

YOU KNOW, WE HAVE A LOT OF FORCES BEHIND US WHO WILL SUPPORT US, AND WE'VE GOT A LOT OF ENVIRONMENTALISTS OUT THERE WHO WOULD LIKE TO KNOW ABOUT THIS.

AND IF THEY WANT TO KNOW ABOUT IT, THEY CAN VOICE THEIR OPINIONS.

AND I WOULD APPRECIATE THAT.

THIS IS AN ENVIRONMENTAL ISSUE WITH THE VILLAGE OF ESTERO.

>>Steven Sarkozy: THANK YOU.

>>Mayor Errington: WHY DON'T WE TAKE A BREAK.

>>Steven Sarkozy: COUNCIL MEMBERS, I'VE GOT A PERSONAL ISSUE THAT I HAVE TO ATTEND TO.

MY SON IS IN FOR A MEDICAL PROCEDURE, AND I NEED TO LEAVE TO GET TO AN APPOINTMENT, IF YOU WOULDN'T MIND.

THE REMAINING PORTIONS OF THE AGENDA ARE WORKSHOP ITEMS AND DAVID CAN CARRY US THROUGH THAT WITH REGARD TO THE CORKSCREW AND I-75 LANDSCAPE PROJECT.

SO WITH YOUR APPROVAL, I WOULD LIKE TO EXCUSE MYSELF.

>>Mayor Errington: YES.

THANK YOU, STEVE.

OKAY.

LET'S TAKE A BREAK AND COME BACK.

AT A QUARTER TO --

[RECESS]

>>Mayor Errington: THANK YOU.

I WILL ASK ALL TO SPEAK INTO THE MIKE CLEARLY WE'RE HAVING LITTLE ISSUES WITH NOT BEING ABLE TO HEAR SOME OF US.

JUST BEFORE WE BEGIN, DAVID, I WANT TO BRING SOMETHING UP THAT JUST OCCURRED TO ME, AND I CHECKED WITH OUR ATTORNEY, AND HE SAID I COULD DO THIS. OUR VILLAGE MANAGER HAS A LOT ON HIS PLATE RIGHT NOW, AND HE'S ALSO TRYING TO TAKE VACATION, AT LEAST FOUR WEEKS, AND

HE DOESN'T KNOW I'M DOING THIS. IT WOULD BE NICE IF WE COULD TALK ABOUT THIS IN SEPTEMBER AND MAYBE POSSIBLY -- BECAUSE HE'S GOT AN AWFUL LOT ON HIS PLATE THAT WE'VE PUT ON HIS PLATE, PLUS HE HAS SOME PERSONAL ISSUES INVOLVING FAMILY, AND WE'RE ALL FAMILY ORIENTED HERE, THAT WE CAN GRANT HIM THE ABILITY TO ROLL OVER SOME OF HIS VACATION DAYS.

HE'S ABOUT TO LOSE FOUR WEEKS OF VACATION IF HE CAN'T TAKE IT.

BUT WE PUT A CAP ON IT.

DEREK, KEEP ME STRAIGHT, THAT'S WHAT WE NEED TO DO.

>>Derek Rooney: NO, NO, WHAT THE MAYOR IS DESCRIBING IS UNAWARE TO ME AS WELL, BUT THE MANAGER HAS NOT BEEN ABLE TO TAKE SIGNIFICANT VACATION OVER THE LAST SEVERAL YEARS AND AS A RESULT OF OUR PERSONNEL POLICIES, HAS LOST MUCH OF THAT VACATION TIME EACH YEAR, GIVEN ADDITIONAL DEMANDS MADE ON HIM LATELY, UNFORTUNATELY, HE WILL LOSE ANOTHER FOUR WEEKS BEFORE THE COUNCIL RECONVENES IN SEPTEMBER.

SO WHAT THE MAYOR IS ASKING IS THAT WE BRING BACK AN ITEM IN SEPTEMBER TO ALLOW HIM TO RECOVER SOME OF THAT LOST TIME AND POSSIBLY SET UP A PROCESS FOR ROLLING OVER TIME UP TO A CERTAIN AMOUNT GOING FORWARD IN THE FUTURE.

WE JUST WANT TO PUT THAT ON YOUR RADAR SO THAT WHEN IT COMES IN SEPTEMBER, IT'S NOT A SURPRISE.

>>Mayor Errington: IS THAT OKAY?

>> YES.

>> YES.

>>Mayor Errington: OKAY.

>>Jim Boesch: I HAVE AN IDEA.

WHY DON'T WE HAVE A COUNCIL MEMBER --

>>Mayor Errington: I THINK YOU BETTER STAY RIGHT WHERE YOU ARE.

[ LAUGHTER ]

OKAY.

WE HAVE LOST ONE.

WE LOST THAT MOTION.

JIM WILSON IS GONE.

JIM WARD, YOU ARE STILL WITH US.

OKAY.

SO NOW WE WILL START OUR WORKSHOP.

WE HAVE IT LOOKS LIKE TWO ITEMS HERE.

THE FIRST ONE IS THE CORKSCREW INTERCHANGE LANDSCAPE DESIGN.  
DAVID?

>>David Willems: I'M GOING TO DO A BRIEF INTRODUCTION.  
THIS IS A PRESENTATION THAT F.D.O.T. AND THEIR CONSULTANT  
AECOM ARE GOING TO DO.  
THE INTERCHANGE CORKSCREW AND I-75 ORIGINALLY, IF I WAS  
TALKING TO YOU LAST YEAR, I WOULD HAVE TOLD YOU THAT THESE  
LANDSCAPE IMPROVEMENTS WERE GOING TO HAPPEN FOUR TO FIVE  
YEARS FROM NOW, BUT F.D.O.T. HAS MOVED IT UP.

THEY ARE WORKING ON THE DESIGN RIGHT NOW.  
THEY ARE WORKING ON I THINK FINALIZING THE PLANS HERE  
SHORTLY, BIDDING IT, AND I THINK CONSTRUCTION IS SCHEDULED  
TO START NEXT YEAR, MARCHISH OF NEXT YEAR.  
SO GENERALLY RIGHT AFTER THEY FINISH THIS, A FEW MONTHS  
LATER, THEY'LL START -- ONCE THEY FINISH THE INTERCHANGE  
ITSELF WITH THE TWO TURN LANES ONTO THE INTERSTATE, THEY'LL  
START A FEW MONTHS LATER TO DO THE LANDSCAPING.  
AND WHAT WE WANTED TO DO IS BRING TO COUNCIL JUST A BRIEF  
UPDATE OF THE SCHEDULE AND ALSO WHAT THE LANDSCAPE LOOKS  
LIKE RIGHT NOW AND GET COUNCIL'S INPUT AND ANSWER ANY  
QUESTIONS THAT YOU MIGHT HAVE.  
DARRYL RICHARD WITH F.D.O.T. IS GOING TO PROVIDE AN  
INTRODUCTION.

>>Mayor Errington: THANK YOU.  
WELCOME, DARRYL.

>> DARRYL RICHARD, F.D.O.T. DISTRICT ONE OUT OF BARTOW.  
GLAD TO BE HERE TODAY.  
EXCITING MOMENT.  
WE ACTUALLY, LIKE DAVID SAID, WE ADVANCED THIS PROJECT.  
THIS WAS ABOUT THREE OR FOUR YEARS MOVED UP IN THE SCHEDULE.  
I'M GLAD WE DID BECAUSE IT'S GOING TO BE PERFECTLY TIMED  
WITH THE COMPLETION OF THE ROADWAY JOB, WHICH HAS GONE  
OVERTIME IN CONSTRUCTION, BUT I'M NOT THE ROADWAY PROJECT  
MANAGER.

SO.  
[ LAUGHTER ]  
CAN'T REALLY ANSWER THE ROADWAY.  
I'M THE LANDSCAPE GUY.  
FROM A LANDSCAPE ARCHITECTURAL STANDPOINT, AECOM HAS BEEN  
DOING WORK WITH DISTRICT ONE FOR OVER TEN YEARS AND HAS  
EXTENSIVE EXPERIENCE IN DOING ROADWAY LANDSCAPING FOR D.O.T.  
SO I'M HAPPY THAT THEY ARE ON BOARD.  
I HAVE MIKE SCHULTE AS SENIOR LANDSCAPE ARCHITECT WITH AECOM  
AND CASEY STALLCUP WITH AECOM AS WELL.  
THEY'LL PRESENT THE PROJECT TO YOU, AND WE WOULD BE HAPPY TO  
ENTERTAIN ANY QUESTIONS YOU MAY HAVE OR COMMENTS.

AS PLANT MATERIALS GO, THERE'S A LOT OF CHOICES OUT THERE.  
THERE ARE THOUSANDS, LITERALLY, OF CHOICES WE CAN MAKE.  
AECOM HAS COME UP WITH A NICE PLANT PALETTE AND THEY'LL  
PRESENT THE PROJECT TO YOU.

>>Mayor Errington: THANK YOU.

YOU ARE CASEY?

>> YES, MA'AM.

>>Mayor Errington: STATE YOUR NAME FOR THE RECORD.

>> CASEY STALLCUP.

I AM A LANDSCAPE ARCHITECT AND ARBORIST WITH AECOM JOINED BY  
DARRYL AND MIKE.

THANK YOU FOR HAVING US HERE.

IT'S GOOD TO SEE PEOPLE'S FACES AGAIN IN PERSON.

TO GIVE YOU A BRIEF PROJECT BACKGROUND, THIS PROJECT IS AT  
THE INTERCHANGE OF I-75 AND CORKSCREW.  
IT DOES INCLUDE THE INTERSECTION WHERE THE OFF-RAMP MEETS  
CORKSCREW AND THE ROAD SIDES AS WELL.

IT'S LOCATED WITHIN THE F.D.O.T. LIMITED ACCESS  
RIGHT-OF-WAY, THEREFORE FUNDED BY F.D.O.T. AND IS DESIGNED  
BY AECOM.

LANDSCAPE ARCHITECTS WITH CONJUNCTION OF DESIGN COMMENTS AND  
REQUESTS FROM F.D.O.T. AND THE VILLAGE OF ESTERO.

GO TO THE NEXT SLIDE HERE.

OKAY.

AS YOU CAN SEE HERE, THESE ARE SOME OF THE MILESTONES.

LETTING DATE MARCH.

BULK SUMMER OF 2022.

ONCE COMPLETED, TWO-YEAR ESTABLISHMENT MAINTENANCE PERIOD  
THAT IS INCLUDED WITH THE F.D.O.T. CONTRACTOR BID.

AND THEN AFTER THE TWO-YEAR ESTABLISHMENT PERIOD, THE  
MAINTENANCE WILL BE TURNED OVER TO THE VILLAGE OF ESTERO.

AND WHATEVER FASHION THAT CONTRACT ENTAILS WILL BE UP TO YOU  
AFTER THAT.

INCLUDED IN THAT MAINTENANCE CONTRACT WILL BE THE LANDSCAPE  
AND THE COMPLETE AUTOMATIC IRRIGATION SYSTEM.

THE PROJECT STATUS AS IT STANDS RIGHT NOW, WE ARE AT 90%,  
WHICH MEANS WE'VE GONE THROUGH THE CONCEPTUAL DESIGN, DESIGN  
REFINEMENTS.

AND THAT MEANS THAT EACH REVIEW HAS BEEN REVIEWED BY  
F.D.O.T. AND THE VILLAGE OF ESTERO, WHICH INCLUDES MULTIPLE  
MEETINGS AND SITE VISITS.

PRIOR TO AND DURING THE DESIGN.

GO TO THE NEXT SLIDE NOW.

TO START OFF WITH, WE'LL TAKE A LOOK AT THE PLANT PALETTE.

HERE YOU CAN SEE THE SYMBOLS THAT YOU'LL LATER SEE ON THE  
PLAN DESIGN, INCLUDING THE COMMON NAME.

LISTED HERE ARE TREES, PALMS, SHRUBS, AND NUMEROUS GROUND COVERS AND ONE VARIETY OF SOD. THESE SPECIES SELECTED WERE BASED ON THE FOLLOWING CRITERIA: THE ONE AND MOST IMPORTANT IS PRIMARILY NATIVE SPECIES. PALMS LIKE SABAL OR CABBAGE PALM AND ROYAL PALM. PINE TREES, SAW PALMETTO, FAKAHATCHEE GRASS ARE AMONG A FEW. THE SECOND CRITERIA BEING SIMILAR SELECTION TO EXISTING PLANT MATERIALS AND EXISTING ROADWAY PROJECTS WITHIN THE VILLAGE OF ESTERO, ONE BEING THE ESTERO PARKWAY PLANS THAT HAVE RECENTLY BEEN INSTALLED AND ARE NOW UNDER MAINTENANCE. THOSE PLANT MATERIALS, A FEW OF THOSE THAT WE HAVE INCORPORATED INTO THIS PLAN SET ARE THE BOUGAINVILLEA, VERAWOOD AND MUHLY GRASS WHICH GIVE COLOR AND SOME GREAT TEXTURE TO THE PLANT PALETTE. THE THIRD BEING THAT ALL THESE PLANTS CAN SURVIVE THE HARSH CONDITIONS OF ROADWAY ENVIRONMENT. TYPICALLY, THEY ARE VERY POOR SOILS, MOSTLY SAND AS MOST OF

FLORIDA IS, BUT ESPECIALLY NEAR ROADWAYS WHERE THEY HAVE TO ENSURE DRAINAGE AND COMPACTION.

ANOTHER BEING FULL SUN AND WIND EXPOSURE.

THERE'S TYPICALLY NOT A LOT OF WIND BREAK, SO THEY ARE EXPOSED TO ALL OF THE ELEMENTS.

AS ALWAYS, WATER IS A CRUCIAL PART OF PLANT SURVIVABILITY.

IN OUR PLANS, WE HAVE INCLUDED A COMPLETE AND AUTOMATIC IRRIGATION SYSTEM FOR THE SHRUBS, THE TREES, THE PALMS, AND THE SOD AS WELL TO KEEP IT LUSH AND GREEN THROUGHOUT THE YEAR.

WE WILL MOVE ON TO THE OVERALL PLAN.

SO THIS IS THE DESIGN THAT WE HAVE.

AT THIS POINT, THERE'S A LOT GOING ON HERE.

TO MAKE IT EASIER TO UNDERSTAND AND DESCRIBE AND DISCUSS, I WILL BREAK IT UP INTO FOUR MAJOR COMPONENTS.

THE FIRST IS GOING TO BE THE CURVILINEAR SHRUB BEDS ON THE EMBANKMENTS OF THE INTERSTATE.

WITHIN THE SHRUB BEDS, THERE WILL BE CLUSTERS OF PALMS AND FLOWERING CANOPY TREES.

BETWEEN THE SHRUB BEDS, YOU WILL SEE A LIGHT GREEN HATCH.

THIS WILL BE THE PROPOSED SOD WHICH WILL ALSO BE IRRIGATED.

THE SECOND COMPONENT I'LL IDENTIFY IS THE MEDIANS, THE ROADSIDES, AND THE TRIANGULAR, I GUESS, MEDIANS, WE CALL THEM PORK CHOPS.

IT'S AT THE INTERSECTION RIGHT HERE AND RIGHT HERE OF WHERE

THE ON AND OFF RAMPS MEET CORKSCREW ROAD.

THESE WILL BE FILLED WITH SHRUBS AND ACCENT PLANTS AND ALSO GROUND COVERS.

WE DO HAVE THE OPPORTUNITY IN ONE OF THESE PORK CHOPS TO

INCLUDE A HANDFUL OF PALMS, WHICH WILL BE THE NORTHEASTERN PORK CHOP AT THE TOP LEFT OF YOUR SCREEN.  
 THE THIRD COMPONENT IS GOING TO BE CLUSTERS OF ROYAL PALMS AT THE FAR END OF THE I-75 STRETCH AND ON THE INSIDE OF THE TURN RAMPS.  
 THESE ARE GOING TO BE SPECIMEN PALMS, VERY LARGE IN STATURE, AND THEY'LL MAKE A STATEMENT AND CREATE A GATEWAY AS YOU COME THROUGH THIS CORRIDOR OF I-75 TO DRAW YOUR EYE.  
 THE FOURTH COMPONENT IS GOING TO BE THE ENHANCEMENT OF EXISTING VEGETATION THAT IS IN ONE PLACE IN PARTICULAR, IN THIS AREA BETWEEN THE OFF-RAMP AND THE INTERSTATE.  
 THIS HAS GOT EXISTING PALMS, EXISTING PINES, EXISTING WILDFLOWERS AND GROUND COVERS, AND WHAT WE WANT TO DO IS TO ENHANCE THIS AREA BY ADDING LARGE SHRUB MATERIAL, NATIVE, OF COURSE, AND ALSO A FEW PINES AND PALMS TO INCREASE THE QUANTITY AND OVERALL IMPACT OF THIS EXISTING VEGETATION.  
 SO AS WE CONTINUE THROUGH THE PRESENTATION, THESE WILL BE MORE IN-DEPTH.  
 A LOOK AT EACH, WE CALL THEM QUADRANTS OF THE DESIGN.  
 GO AHEAD, MAYOR.  
 >>Mayor Errington: THE ROYAL POINCIANA, IT'S A BEAUTIFUL

TREE AND I NOTICE EVERYTHING IS RED.  
 THAT IS IT, CORRECT?  
 >> I'LL GO TO THE NEXT SLIDE, AND THIS WILL GIVE YOU A MORE IN-DEPTH.  
 SO THE ORANGE SYMBOLS HERE AND HERE ARE GOING TO BE THE ROYAL POINCIANA.  
 SO ON THIS, THIS EMBANKMENT, IT LOOKS LIKE WE HAVE SEVEN, AND THOSE WILL BE MIXED WITH CLUSTERS OF PALMS, WHICH ARE THESE GREEN SYMBOLS AND ALSO THESE GREEN SYMBOLS, WHICH ARE ANOTHER VARIETY OF PALMS.  
 >>Mayor Errington: MY QUESTION IS, IT'S A BEAUTIFUL TREE WHEN IT'S BLOOMING, BUT SIX MONTHS OUT OF THE YEAR, IT DOESN'T BLOOM AND IT LOOKS DEAD.  
 I'M SURE WE WILL GET COMPLAINTS FROM THE NORTHERNERS WHO COME DOWN THAT WHY IS THAT TREE DEAD.  
 YOU KNOW THEY LOOK DEAD WHEN THEY DON'T HAVE ANY LEAFS ON THEM.  
 >> THEY CAN BE A LITTLE ROUGH, YES, I DO UNDERSTAND.  
 >>Mayor Errington: WHAT ELSE?  
 IT'S BEAUTIFUL WHEN IT'S BLOOMING, BUT IT DOESN'T BLOOM BUT -- IT DOESN'T EVEN BLOOM SIX MONTHS.  
 >> YEAH, IT'S A LITTLE SHORT THAN SIX MONTHS.  
 >>Mayor Errington: THE REST OF THE TIME IT DOESN'T HAVE ANY LEAFS ON IT.  
 WHAT ELSE COULD YOU SUBSTITUTE FOR THAT THAT WOULD BE

BEAUTIFUL AND BRIGHT?

>> SO I MAY NOT BE ABLE TO DRAW ONE RIGHT OFF THE TOP OF MY HEAD, BUT WHAT WE CAN LOOK FOR IS ANOTHER SPECIES THAT HAS SOME SORT OF WARM HUE TO THE FLOWERS.

IF YOU LOOK AT THIS DESIGN, WE'RE LOOKING AT BASICALLY THREE DIFFERENT COLORS.

WE HAVE A YELLOW FLOWERING TREE, ORANGE FLOWERING TREE AND A SORT OF PINK AND FUCHSIA FLOWERING TREE.

>>Mayor Errington: WOULD A HOLLY WORK FOR THE BIRDS COMING IN AND WANTING LAND THERE AND EAT THE FRUIT OR NOT A BIG ENOUGH TREE TO DO THAT?

>> IT MAY NOT BE LARGE ENOUGH.

WHAT WE WERE LOOKING FOR WAS THE FORM OF THE POINCIANA WHERE IT BRANCHES OUT, BUT IT MORE OR LESS GOES, IT SPREADS SIDE TO SIDE RATHER THAN A HOLLY THAT'S MORE VERTICAL OR CONICAL. BUT THERE ARE SEVERAL SPECIES THAT WE CAN TAKE A LOOK AT AND WE'LL MAKE NOTE THAT POINCIANA HASN'T SERVED AS THE BEST AND MOST ROBUST CANOPY TREE.

>>Mayor Errington: IT'S JUST THAT IT SHOULD LAST LONGER.

>> YEAH, I AGREE.

THEY ARE A BIT TRICKY.

I'VE SEEN SOME SPECIMENS IN MY NEIGHBORHOOD, AND THEY ARE 50 FEET TALL, AND THEY ARE SO MASSIVE, IT'S IMPRESSIVE.

I DO UNDERSTAND AND WE WILL TAKE NOTE AND TAKE A LOOK AT OTHER SPECIES.

>>Vice-Mayor McLain: THE SITE WE'RE LOOKING AT, IS THAT A SLOPED SITE OR FLAT AT THAT POINT?

>> SO THIS AREA THAT YOU'RE LOOKING AT IS GOING TO BE SLOPED.

IT'S ABOUT A 3:1 SLOPE.

IT'S GOING TO BE ON A PITCH.

IT WILL BE HIGHLY VISIBLE FROM CORKSCREW ROAD AND THE ON AND OFF RAMPS.

>>Vice-Mayor McLain: THAT'S WHAT I WAS LOOKING AT, MORE VISIBILITY THE BETTER, I THINK.

>> YES, SIR.

I WOULD ACTUALLY LIKE TO GO BACK ONE SLIDE -- SEE IF I CAN GET THAT OUT OF THE WAY.

THERE WE GO.

I WILL POINT OUT THAT THERE ARE SOME CONSTRAINTS TO THE SITE, AND MOST OF THESE LARGER TRIANGULAR, I GUESS, AREAS IN BETWEEN THE RAMPS AND THE INTERSTATE, A LOT OF THEM ARE DEPRESSIONS, SO THEY ARE SEASONAL DETENTIONS AND RAINS, THEY WILL FLOOD, SO WE HAVE AVOIDED THOSE AREAS, AND THEN ALSO ON THE ROADSIDES OF THE OFFRAMPS, THIS AREA IS MORE OF A LINEAR DETENTION, SO THE HIGH POINT IS THAT THE ROAD -- IS AT THE ROAD AND THEN GOES DOWN TO THE DETENTION AND COMES THE BACK

UP BEFORE THE RIGHT-OF-WAY.  
IT'S NOT IDEAL OR SUITABLE FOR PLANTING FOR THE MOST PART.  
SO THE AREAS THAT WE'VE SHOWN ARE THE MOST IDEAL AND LOGICAL

PLACES TO PUT PLANTS FOR THE LONG TERM.  
>>Vice-Mayor McLain: WHAT KIND OF VEGETATION IS IN THE  
DETENTION POND?  
JUST WEEDS AND GRASS?  
>> I BELIEVE MOST OF IT IS SOD, GRASS, SOME WEEDS.  
ON THE ROADSIDES, I DO BELIEVE THERE'S SOME LARGER PLANT  
MATERIAL.  
KIND OF A MIX.

I'M NOT SURE IF IT'S ACTUALLY PROPOSED AND PLANTED.  
I THINK IT'S MORE WHATEVER FINDS ITS WAY THERE KIND OF  
STAYS.

>>Vice-Mayor McLain: ALONG ESTERO PARKWAY, WE PUT IN THE  
SWALES.  
THERE'S SOME KIND OF VEGETATION IN THERE THAT GIVES A LITTLE  
BIT OF COLOR IN THERE AS OPPOSED TO WHAT A DETENTION POND  
WOULD NORMALLY LOOK LIKE.  
BECAUSE THOSE ARE PRETTY BIG AREAS.

>> YES, THAT'S PART OF IT.  
IT'S SUCH A WIDE EXPANSE THAT IT MIGHT MAKE OUR PLANTING, IF  
WE PROPOSED ANY, WOULD BE DWARFED BY HOW BIG THAT AREA IS.  
ANOTHER CONSIDERATION THAT WE HAVE TO FOLLOW IS F.D.O.T.  
GUIDELINES OF SAFETY, SO THEY HAVE A MINIMUM SETBACK FROM  
THE TRAVEL WAY TO THINGS THAT WOULD CAUSE INJURY OF IMPACT.  
SO IN THESE AREAS, WE DON'T HAVE REALLY ENOUGH ROOM TO PUT  
TREES AND KEEP THEM OUT OF THE WATER OR THE DETENTION AREAS.

SO IF WE WERE TO DO ANYTHING, IT WOULD BE SMALLER SHRUBS OR  
GRASSES, BUT INSTEAD OF DOING THAT, WE'VE PUT MOST OF THE  
DESIGN AND THE FUNDS INTO THE EMBANKMENTS --

>>Vice-Mayor McLain: WOULD CYPRESS TREES WORK IN THAT AREA  
OR THEY ARE NOT GOOD FOR DETENTION PONDS?

>> THE THING WITH CYPRESS IS, IT'S VERY DIFFICULT TO PLANT  
THEM IN WATER AND TO GET THEM TO SURVIVE.  
THEY MORE OR LESS HAVE TO COME UP FROM SEED AND SEND OUT  
ROOTS AND KNEES TO ACTUALLY SURVIVE.

I THINK WE'VE HAD ISSUES WITH TRYING TO PROPOSE THAT, BUT  
ALSO IN THE LONG-TERM, MAINTENANCE OF HOW TO IRRIGATE IT,  
HOW TO ACCESS IT, AND ALSO HOW TO STAKE IT AND KEEP IT  
STRAIGHT.

THERE ARE MORE THAN A FEW THINGS.

I WOULD AGREE, I WOULD LOVE TO SEE WETLANDS SPECIES IN AND  
OUT, BUT I THINK IT'S A COMPLICATED PROCESS TO PROPOSE FOR  
CONTRACTORS.

IN THESE, THESE ARE THE CLOSE-UPS OF EACH QUADRANT.



HERE WOULD BE THE NORTHEAST.  
YOU CAN SEE THE EMBANKMENTS WITH CLUSTERS OF PALMS,  
FLOWERING CANOPY TREES.  
IN THIS AREA, THE PORK CHOP, THIS WOULD BE A COMBINATION OF  
GROUND COVERS AND LOW SHRUBS AND THEN A HANDFUL OF PALMS AS  
WELL TO BRING A VERTICAL ELEMENT TO THIS AREA, BUT WE WANT  
TO KEEP EVERYTHING LOWER TO NOT IMPEDE INTO MOTORISTS' VIEW

AS THEY WILL EVENTUALLY MERGE TOGETHER.  
SO THAT SAFETY IS A CONCERN FOR US.  
>>Mayor Errington: EXCUSE ME.  
WILL YOU HAVE ENOUGH TREES IN THERE TO ABSORB FOR POLLUTION?  
WE WOULD LIKE TO SOME WAY -- I KNOW I WOULD -- HAVE MORE  
TREES SO THAT THE AIR QUALITY -- THAT'S A BIG INTERCHANGE.  
A LOT OF POLLUTANTS WILL BE IN THE AIR.  
SO ANYTHING THAT'S PLANTED THERE, IF IT COULD ABSORB SOME OF  
THOSE POLLUTANTS FLOATING AROUND WOULD REALLY BE A GREAT  
BENEFIT TO THE REST OF THE OVERALL AIR QUALITY FOR THIS  
AREA.

>> SO I DO KNOW -- I MEAN, AS WE ALL KNOW, THE MAJORITY OF  
PLANTS DO FILTER OXYGEN AND PRODUCE CARBON DIOXIDE AND  
THINGS.  
HOWEVER, I'M NOT EXACTLY SURE HOW THEY COMPARE TO ONE  
ANOTHER.  
WE DO HAVE A LOT OF PLANT MATERIAL PROPOSED HERE IN TERMS OF  
TREES AND SHRUBS AND GROUND COVERS AND NEW SOD, BUT I CAN'T  
REALLY GIVE YOU MORE INFORMATION ABOUT HOW THEY STACK UP  
AGAINST EACH OTHER.  
MAYBE A CYPRESS COMPARED TO AN OAK OR COMPARED TO LIKE  
VERAWOOD OR POINCIANA OR --

>>Mayor Errington: ANYTHING WITH LEAF.  
>> YES, YES.  
>>Mayor Errington: WILL ABSORB PRETTY MUCH.

>> I REALLY DON'T KNOW HOW THEY COMPARE.  
I CAN'T REALLY GIVE YOU MORE INFORMATION.  
>>Mayor Errington: IT WOULD JUST BE NICE FOR US TO BE ABLE  
TO SAY, YOU KNOW, THAT INTERCHANGE, WE REALLY WANTED TO HAVE  
TRY HE IS THAT ABSORBED POLLUTANTS IN THE AIR.  
GOOD BRAGGING RIGHTS, WOULDN'T IT?  
>> YEAH, THAT IS GOOD BRAGGING RIGHTS.  
I AGREE WITH YOU.  
I THINK YOU COULD STILL SAY THAT.  
I THINK IF SOMEBODY WERE TO REALLY WANT TO PUSH THE POINT,  
THEY COULD SAY, WELL, PLANT LIKE A THOUSAND OAKS TEN FEET ON  
CENTER AND YOU RE-CREATE A FOREST, BUT IT'S NOT EXACTLY  
FEASIBLE HERE.  
MAYBE THAT COULD BE ANOTHER POINT WITH THE CONSERVATION

EASEMENT TOPIC GOING ON.

BUT I DO UNDERSTAND AND WILL TAKE IN YOUR COMMENTS, SEE IF THERE'S ANYTHING WE CAN DO TO MAYBE GET SOME MORE BROAD LEAF OR SOMETHING LIKE THAT, MAYBE WITH THE REPLACEMENT OF POINCIANA, WE CAN GET SOMETHING WITH A MORE BULKY LEAF TO IT.

>>Mayor Errington: GOOD.

THANK YOU.

>> SO THIS AREA, I'M MOVING MY CURSOR OVER, THE MEDIAN TIP OF CORKSCREW AS IT APPROACHES THE INTERSECTION OF THE OFF-RAMP.

THERE IS EXISTING VEGETATION.

I BELIEVE IT'S CRAPE MYRTLES AND SOME SHRUBS THAT EXTEND FURTHER DOWN CORKSCREW, BUT THE ROADWAY CONSTRUCTION WILL DEMOLISH ABOUT 200 FEET OF THE NODES OF THIS MEDIAN. OUR PLANTING SCHEME DOES INCLUDE MORE SHRUBS AND GRASSES AND GROUND COVERS TO FILL IN THIS MEDIAN TIP FROM CURB TO CURB. SO WE WILL FLESH THIS OUT AND BRING EVERYTHING BACK TOGETHER AGAIN WITH PROPOSED PLANTINGS.

THE LAST THING I'LL TALK ABOUT IN THIS AREA, THIS IS A SLOPE IN BETWEEN THE TWO BRIDGES THAT CROSS CORKSCREW ROAD, THE I-75 BRIDGES.

SO THIS WILL BE FULLY PLANTED.

IT WILL HAVE SOME FLOWERING GROUND COVERS AND SHRUBS, SO YOU WILL HAVE THAT AREA AS AN ACCENT AS YOU GO BETWEEN THE TWO BRIDGES AND THE UNDERPASS.

THIS IS THE NORTHWEST QUADRANT.

SO YOU CAN SEE FROM LEFT TO RIGHT, WE HAVE THE ROYAL PALMS THAT WILL BE THE GATEWAY OF I-75.

THEN YOU CAN SEE SOUTH YOU'LL BE ABLE TO GET THE SHRUBS, GROUND COVERS, AND THE MIX OF CLUSTERS OF PALMS AND FLOWERING TREES.

THIS AREA IN FRONT IS WHERE THE EXISTING VEGETATION IS.

AS I MENTIONED PREVIOUSLY, THERE ARE EXISTING NATIVE PALMS, PINES, A FEW GROUND COVERS, WILDFLOWERS AND OTHER THINGS THAT WE WANT TO PRESERVE.

SO IF YOU SEE THERE ARE SOME LIGHTER GREEN CIRCLES AND I GUESS THESE WOULD BE SORT OF A PURPLISH HUE WHICH ARE OTHER NATIVE SPECIES LIKE AMERICAN BEAUTY BERRY.

IT IS A LARGE SHRUB THAT CAN FILL OUT THE SPACE.

PROVIDES BERRIES FOR BIRDS AND IT GIVES THAT PINK-PURPLE HUE PRETTY MUCH YEAR-ROUND.

WE'RE TRYING TO BRING COLOR AND ONLY PLANT NATIVES IN THIS AREA.

SO THAT'S THE INTENT HERE.

BEHIND THIS AREA, WE ONLY HAVE PROPOSED TREES AND CLUSTERS

OF PALMS.

WE THOUGHT IT WOULD BE MORE COST-EFFECTIVE TO NOT USE SHRUB BEDS IN THIS AREA SINCE SOME OF THE VIEWS WILL BE BLOCKED BY THE EXISTING VEGETATION.

SO WE MADE THE CHOICE TO INCLUDE PROPOSED TREES AND SHRUBS IN THE EXISTING, RATHER THAN TO PUT IT BEHIND THE EXISTING ON THE EMBANKMENTS.

AND THEN AS I MENTIONED EARLIER, THIS MEDIAN WILL BE FILLED IN WITH SHRUBS AND GROUND COVERS TO EXTEND THE EXISTING PLANTING ALL THE WAY TO THE MEDIAN TIP, AND THE AREA IN BETWEEN THE TWO BRIDGES WILL ALSO BE FULLY PLANTED.

>> [NOT SPEAKING INTO A MICROPHONE]

>> I SEE.

WHAT MIKE IS POINTING OUT IS THIS FAR END AND THIS FAR END, WE DO HAVE PROPOSED SHRUBS.

THEY SORT OF BOOKEND THIS EMBANKMENT, SO YOU WILL GET THE SAME EFFECT AT THE CORNERS WHERE YOU HAVE SHRUB BEDS, PALMS, AND TREES.

BUT ON THE INSIDE, WHERE THE VIEWS ARE BLOCKED, WE HAVE NOT USED THE SHRUBS.

BUT YOU WILL STILL HAVE TREES AND PALMS.

>>Vice-Mayor McLain: THE MEDIANS, ARE THEY NOT SUITABLE FOR ANY TREES?

>> SO THERE'S TWO CONSTRAINTS THAT WE HAVE WITH THIS.

FOR ONE, F.D.O.T. DOES NOT ALLOW FOR PLANTING WITHIN A HUNDRED FEET OF A MEDIAN NOSE, JUST FOR THE SAFETY ISSUE.

IF SOMEBODY WERE TO TOP A CURB, THEY COULD GO STRAIGHT INTO IT.

ANOTHER THING IS THERE IS A WATER LINE THAT GOES RIGHT IN THE MIDDLE OF EACH MEDIAN, AND THERE ARE F.D.O.T. SETBACKS FROM UTILITIES THAT WE HAVE TO ABIDE BY.

SO IT HAS NOT LEFT US WITH MUCH ROOM TO PLANT PALMS OR TREES IN THESE AREAS.

>>Mayor Errington: WHAT KIND OF WATER SOURCE ARE YOU USING? DRILLING FOR A WELL?

>> YES, IT WILL BE PUMP AND WELL FOR THE IRRIGATION.

THE WATER LINE IS AN EXISTING -- AN EXISTING WATER LINE, I'M NOT SURE IF IT'S POTABLE OR IRRIGATION, BUT IT IS AN EXISTING IN THE MEDIANS IN QUESTION HERE.

>>Mayor Errington: THE QUESTION I HAVE, I DON'T KNOW, WILL

IT BE DRILLED DEEP ENOUGH WHERE WE WON'T GET INTO THE RUST AND STAINS LIKE WE'VE SEEN?

>> LIKE IRON AND --

>>Mayor Errington: YES, THAT'S IMPORTANT.

>>Vice-Mayor McLain: ESTERO PARKWAY IS LOADED WITH IT.

>>Mayor Errington: WE WANT TO MAKE SURE TO GET THIS RIGHT.

>> SO THAT MAY BE A QUESTION MORE FOR THE IRRIGATION CONTRACTOR AND HIS COORDINATION WITH THE WELL DRILLER. IF WE CAN'T GET ANSWERS THERE, I MAY HAVE TO REDIRECT TO DARRYL, WHO DOES A LOT OF PUMPS AND WELLS ON OTHER F.D.O.T. PROJECTS.

MAYBE HE HAS OTHER EXPERIENCE WHERE THERE HAS BEEN THAT CONCERN.

>> LIKE CASEY MENTIONS, A LOT OF THIS ACTUALLY HAPPENS WHEN YOU GET THE ACTUAL WELL DRILLER UNDER PERMIT WITH THE WATER MANAGEMENT DISTRICT DRILLING THE WELL, AND HE FINDS OUT HOW DEEP HE ACTUALLY NEEDS TO GO TO OBTAIN THE WATER SUPPLY NECESSARY.

AS FAR AS THE RUST STAINING FACTOR, WE DON'T REALLY ANTICIPATE -- I MEAN, THERE MAY BE SOME, YOU KNOW, MISTING THAT WOULD OCCUR SINCE WE'RE ACTUALLY -- THE VILLAGE REQUEST THAT WE IRRIGATE THE SOD THAT'S ADJACENT TO THE ROADWAY, SO THERE MAY BE SOME MISTING THAT WOULD GO OVER THAT SIDEWALK AND POTENTIALLY STAIN IT.

I CAN'T SAY IT IS FOR A CERTAINTY TODAY WHETHER THAT WOULD

OR WOULD NOT HAPPEN.

ANYTIME YOU USE WELL WATER, AS YOU MENTIONED, THAT COULD BE A FACTOR.

WE CAN LOOK AT THAT A LITTLE BIT FURTHER.

HOWEVER, REALLY, WE CAN'T ANSWER AS A CERTAINTY TODAY TO WHAT DEGREE THERE MAY BE SOME IRON IN THE WATER.

>> WE CAN HAVE OUR IRRIGATION DESIGNER TAKE A LOOK AT A FILTER ON THE PUMP AND WELL AND JUST SEE -- NOW, AGAIN, I'M NOT GOING TO PROMISE THAT EVEN WITH THAT FILTER, DEPENDING ON THE WATER QUALITY THAT WE GET THAT WE COULD STILL HAVE A LITTLE BIT OF STAINING.

WE CAN TALK TO OUR CONSULTANT ABOUT THAT AND DO OUR BEST TO FILTER THAT WATER BEFORE IT GETS UP ONTO -- NEAR THE SIDEWALKS.

BECAUSE MOST OF THE PROJECT ISN'T ANYWHERE WHERE ANYTHING WOULD STAIN.

WITH THE MAJORITY OF THE DESIGN UP ON THE SLOPES.

BUT LIKE CASEY MENTIONED, THERE ARE SOME AREAS ALONG THE SIDEWALKS THAT WE'D BE CONCERNED ABOUT, TOO.

>>Vice-Mayor McLain: IS TOO MUCH IRON AN ISSUE FOR PLANTS OR GOOD FOR PLANTS?

I DID ESTERO PARKWAY LIAISON, AND SOMEBODY SAID, YOU'RE GOING TO KILL ALL THE PLANTS BECAUSE YOU HAVE SO MUCH IRON GOING OUT THERE.

HAVEN'T GOTTEN CONFIRMATION OF THAT ONE WAY OR THE OTHER.

>> I'VE NEVER REALLY SEEN IT AFFECT THE PLANT LIFE BEFORE.

I'VE SEEN IT AFFECT SIDEWALKS BEFORE, BUT NOT PLANTS, THANK

GOODNESS.

USUALLY, LIKE YOU SAY, A LOT OF PLANTS LOVE IRON.

BUT PROBABLY A THRESHOLD LIKE MANY THINGS THAT YOU DON'T WANT TO EXCEED.

HOWEVER, I THINK THAT, YEAH, THAT'S NOT AS MUCH A CONCERN.

I THINK MIKE IS RIGHT.

WE'LL GET THE IRRIGATION CONSULTANT PART OF AECOM'S TEAM TO LOOK AT THE FILTRATION SYSTEM AND SEE IF WE COULD GET A RECOMMENDATION THERE, AND REPORT BACK TO DAVID ON WHAT WE FIND.

>>Mayor Errington: WE DON'T WANT TO GO DOWN THAT ROAD AGAIN.

WE DO NOT WANT TO GO DOWN THAT ROAD AGAIN WITH STAINING.

IF YOU PUT A FILTER IN, HOW OFTEN DO YOU HAVE TO CHANGE THE FILTER?

>> AGAIN, THAT'S A QUESTION WE WOULD ASK.

>>Mayor Errington: WE WOULD HAVE TO PAY FOR THAT IN THE FUTURE.

>> YES, MA'AM, AFTER THE FIRST TWO YEARS.

>>Mayor Errington: HOW LONG DOES IT LAST, YOU KNOW ALL THE QUESTIONS.

YOU'LL FIND THE ANSWERS.

OKAY, GOOD.

>> ALL RIGHT.

AS WE CONTINUE, THIS IS GOING TO BE THE SOUTHEAST QUADRANT, VERY SIMILAR TO THE NORTHEAST QUADRANT WHERE YOU HAVE SHRUBS, PALMS, AND FLOWERING TREES.

ON THE SLOPES, ROYAL PALM GATEWAY.

AT THE END, AREA BETWEEN BRIDGES IS ALSO PLANTED, AND THEN MEDIAN OF CORKSCREW, WHICH WE COVERED A COUPLE OF SLIDES AGO AS PLANTED.

SO THIS IS THE SOUTHWEST QUADRANT.

BASICALLY, THE SAME DESIGN SCHEME AS THE OTHER QUADRANTS.

HOWEVER, IN THIS PORK CHOP, OR THIS TRIANGULAR MEDIAN AREA, IT IS QUITE LITTERED WITH UTILITIES.

ALL THESE LINES THAT DON'T MAKE SENSE AND GO NOWHERE, THAT IS THE ACTUALITIES THAT ARE UNDERGROUND.

SO, UNFORTUNATELY, WE DON'T HAVE ANY ROOM TO PLANT TREES OR PALMS.

ALL RIGHT.

FUN STUFF.

SO THIS IS A SECTION ELEVATION.

BASICALLY, IF YOU WERE TO TAKE THE SITE AND YOU CUT TOP TO BOTTOM, LIKE YOU'RE GOING THROUGH A CAKE, THIS IS WHAT YOU WOULD SEE.

THIS IS THE TYPICAL SLOPE RIGHT AT THE BRIDGE APPROACH.

AT THE CORNERS OF WHERE ESTERO -- SORRY, CORKSCREW ROAD WOULD GO UNDER THE I-75 BRIDGES, THIS WOULD BE YOUR VIEW.

SO WE HAVE CLUSTERS OF PALMS.

THESE WOULD BE A FEW FLOWERING CANOPY TREES.  
THEN YOU HAVE A MIX OF GRASSES, SHRUBS AND GROUND COVERS ON  
THE SLOPES.

AND WE HAVE HUMAN SCALE HERE.

SO IF YOU GET A PICTURE OF THE SCALE OF HOW TALL THE PALMS  
ARE AND HOW TALL THE TREES ARE, AND THEN YOUR TRAVEL LANES  
UP HERE.

MOVE ON TO ANOTHER SECTION.

THIS IS THE ROYAL PALM GATEWAY.

THIS IS AT THE END OF THE DESIGN.

THIS IS GOING TO BE THE HANDFUL OF ROYAL PALMS THAT ARE  
SPECIMEN PALMS, VERY LARGE IN STATURE AND THEY'LL DRAW YOUR  
EYE AS YOU APPROACH ON I-75 TO THE BRIDGES THAT GO OVER  
CORKSCREW ROAD.

LAST BUT NOT LEAST, WE HAVE PERSPECTIVE RENDERERS.

THIS IS THE EYE-LEVEL PERSPECTIVE OF WHAT A MOTORIST WOULD  
SEE AS YOU APPROACH THE BRIDGE OF I-75 GOING DOWN CORKSCREW  
ROAD.

SO ON THE VERY END OF OUR SHRUB BEDS, THESE ARE GOING TO BE  
FLOWERING PLANTS AND WE HAVE SPECIMEN PALMS IN THIS AREA, SO  
HIGHLY ATTRACTIVE, LOTS OF FLOWERS AND VERY IMPACTFUL AND  
SPECIMEN PALMS ON THIS CORNER.

THIS IS SORT OF THE HIGHLIGHT.

>>Mayor Errington: WHERE DOES THE WATER GO IN THE FLOW WAY  
THERE BESIDE THE INTERSTATE AND THE --

>> SO IF YOU CAN SEE, THERE'S SORT OF A CREASE RIGHT HERE.

SO ON THIS SIDE, THIS IS WHERE THE DETENTION WOULD BE.

IN SEASONAL RAINS, THIS WOULD POND, AND IT MAY GET ONLY  
ANYWHERE FROM 3 TO 12 INCHES AND IT WOULD HOLD IT FOR A  
COUPLE OF DAYS OR MAYBE A WEEK, DEPENDING ON THE FREQUENCY  
OF RAIN.

SO TO AVOID ANY KIND OF PONDING ON THE PLANTING, WE HAVE PUT  
AN OFFSET FROM THAT CREASE OF ABOUT FIVE FEET, WHICH WOULD  
BE SOD, TO GET THE MULCH BED AWAY FROM THE WATER.

SO ANY KIND OF RUNOFF OR ANY KIND OF FLOW FROM THIS PONDING  
WOULD NOT INTERFERE WITH THE MULCH BEDS.

>>Mayor Errington: WHAT ABOUT ON THE LEFT?  
THAT CONCRETE?

>> ON THE LEFT, THE PONDING DOESN'T INTERFERE WITH THIS  
CORNER.

SO FROM WHERE WE'RE STANDING ON CORKSCREW ROAD, THERE'S ALSO  
A SLOPE THAT GOES DOWN TO THE POND WHERE THIS DETENTION AREA  
ON THE RIGHT.

SO ON THIS CORNER, YOU'RE STILL AT HIGH BACKGROUND BASICALLY  
ON THE SAME LEVEL AS CORKSCREW ROAD, AND THEN IT SLOPES DOWN

TO WHERE THIS DETENTION WOULD BE.  
 >> CASEY, IF I COULD ADD, THE WATER FROM THE INTERSTATE IS  
 COLLECTED UP TOP, COMES DOWN THROUGH PIPES AND IS EMPTIED  
 INTO THE POND.  
 SO EVERYTHING THAT'S HITTING THE SLOPE AND HITTING THAT

CONCRETE THAT YOU CAN SEE IS JUST THE RAIN, SO IT'S NOT --  
 IT'S NOT COLLECTING THERE, SO EVERYTHING FROM THE ROADWAY  
 THAT'S COLLECTED AND IS MOVING FAST GOES INTO DRAINS, GOES  
 THROUGH PIPES AND COME OUT INTO THE PONDS.  
 SO REALLY, THAT'S ONLY GETTING RAINWATER OR OUR IRRIGATION  
 WATER, DEPENDING ON THE TIME OF YEAR.  
 >> THE NEXT SLIDE IS GOING TO BE WHAT WE'VE BEEN CALLING THE  
 PORK CHOP.  
 THIS IS THE TRIANGULAR MEDIAN IN BETWEEN THE RAMPS AND  
 CORKSCREW ROAD.  
 SO THIS IS THE ONE WHERE WE ARE ABLE TO PLANT A HANDFUL OF  
 PALM TREES.  
 IT WOULD BE VARIED IN HEIGHT.  
 THESE WOULD ALL BE IN A BED OF SHRUBS AND GROUND COVERS, AND  
 THEY WOULD ALSO HAVE ACCENT PLANTS.  
 SO WHAT YOU'RE SEEING HERE, THE YELLOW AND GREEN GROUND  
 COVER HERE, WE HAVE PROPOSED AS PERENNIAL PEANUT.  
 IT STAYS IN BETWEEN 6 TO 12 INCHES.  
 AND IN CERTAIN AREAS, WE HAVE PROPOSED SOME ACCENT PLANTS TO  
 GIVE SOME VERTICALITY TO THIS LOW GROUND COVER.  
 AND THEN IN OTHER AREAS, WE'VE USED A CONTRASTING FLOWERING  
 SHRUB IN THIS AREA.  
 SO IF YOU WERE TO TAKE THIS IDEA AND APPLY IT TO THE OTHER  
 PORK CHOP, IT WOULD BE THE SAME SCHEME.  
 WE WOULD JUST NOT HAVE THE PALMS.

I BELIEVE THAT IS THE LAST SLIDE.  
 BEFORE WE OPEN UP TO QUESTIONS, I'D LIKE TO TURN TO DARRYL  
 AND MIKE IF THEY HAVE ANYTHING ELSE TO ADD.  
 >> I THINK CASEY COVERED IT REALLY GOOD, ACTUALLY.  
 THE PROJECT HAS A REALLY NICE DIVERSE SPECIES PLANT PALETTE,  
 NATIVES AND NONNATIVES.  
 A LOT OF TIMES IN DOT WE USE NATIVE PLANTS WHERE WE CAN AND  
 THEN THE NON-NATIVES A LOT OF TIMES SUPPLEMENT WITH THE  
 COLOR.  
 IT JUST SO HAPPENS A LOT OF TIMES THE NON-NATIVES HAVE THE  
 NICE FLOWERING EFFECT THAT WE HAVE FOR THE EYE APPEAL ON OUR  
 PROJECTS.  
 THAT'S ALL I HAVE TO ADD.  
 >> THE ONLY THING I WOULD ADD THAT'S REALLY DIFFERENT FOR  
 THIS, IT'S A HIGHER LEVEL THAN WE DO ON MOST OF OUR  
 INTERCHANGES IS WE'RE ACTUALLY GOING TO SOD THE ENTIRE SLOPE

AND IRRIGATE IT.  
WHILE THAT IS GOING TO TAKE A LITTLE BIT MORE IN MAINTENANCE  
BECAUSE YOU'RE GOING TO NEED TO MOW IT A LITTLE MORE OFTEN  
BECAUSE YOU'RE GOING TO BE PUTTING WATER ON IT, I THINK  
YOU'LL GET A MUCH BETTER LOOK.  
BECAUSE TYPICALLY ON A D.O.T. -- AND I HATE TO SAY IT LIKE  
THIS -- GENERALLY THOSE AREAS BECOME VERY WEEDY BECAUSE THEY  
ARE NOT IRRIGATED, AND THAT'S JUST WHAT HAPPENS TO THEM.  
WHEN A ROADWAY CONTRACTOR, WHEN THEY INSTALL THE SOD, IT'S

JUST NOT AS GOOD.  
SO HOPEFULLY THIS TIME WE'RE GOING TO INSTALL THE SOD.  
WE'RE GOING TO WATER IT, AND WE'LL HAVE IT MAINTAINED.  
I THINK YOU'LL HAVE A LOT NICER LOOK AS YOU PASS UNDERNEATH  
THE INTERSTATE THAN MOST OF THE INTERCHANGES IN THE AREA,  
JUST FOR THAT REASON ALONE, I THINK YOU'LL SEE A NOTICEABLE  
DIFFERENCE.

>>Mayor Errington: THANK YOU.

>> I AGREE.

IT'S HIGHER LEVEL THAN WHAT WE DO.

IT WILL BE A NOTICEABLE DIFFERENCE.

IT WILL BE A VERY NICE EFFECT WITH IRRIGATED SOD, LIKE MIKE  
SAYS.

WHEN YOU HAVE -- THE SOD THAT WE USE ON TYPICAL D.O.T.  
ROADWAYS IS BAHIA GRASS, ARGENTINE BAHIA, AND WHENEVER WE  
HAVE A DROUGHT -- IT'S ALMOST HARD TO REMEMBER IT, WHEN WE  
HAD AN EXTENSIVE DROUGHT THIS YEAR WHERE NO RAIN OCCURRED  
AND THAT REALLY WIDENS UP THE OPPORTUNITY FOR WEED SPECIES  
TO GET INTO THE SOD.

WITH IRRIGATED SOD, IT SHOULD LOOK A LOT BETTER.

LIKE MIKE SAID, THERE IS A MAINTENANCE COMPONENT ASSOCIATED  
WITH IT, BUT IT'S WORTH IT.

>>Mayor Errington: WHAT TYPE OF GRASS?

>> IT IS THE SAME SPECIES, ARGENTINE BAHIA.

IT WILL BE GREEN AS OPPOSED TO BROWN.

>> IT WON'T BROWN IN THE WINTERTIME BECAUSE YOU'RE WATERING  
IT.

>>Mayor Errington: IS THAT A SOFTER BLADE GRASS?

LIKE ST. AUGUSTINE --

>> ST. AUGUSTINE -- WELL, THEY ARE JUST DIFFERENT.

YES, IT'S SOFTER THAN ST. AUGUSTINE, AND USES A LOT LESS  
WATER THAN ST. AUGUSTINE.

IT'S A VERY GOOD VARIETY OTHER THAN THE FACT IN THE  
WINTERTIME WHEN IT REALLY GETS DRY, IT GETS BROWN, BUT IT  
COMES RIGHT BACK.

AS SOON AS THE RAIN HITS IT, YOU KNOW THE GRASSES ALONG THE  
INTERSTATE ARE ALL GREEN AGAIN.



BUT WE'RE GOING TO HELP CUT THAT OFF AND WE'RE NOT GOING TO LET IT EVER DRY OUT COMPLETELY LIKE MOST OF THE INTERSTATE DOES.

SO YOU'LL HAVE A LOT GREENER LOOKING EMBANKMENTS AS YOU GO THROUGH THERE.

>>Mayor Errington: THANK YOU.

JIM.

>>Jim Boesch: I'VE BEEN GOING UP AND DOWN I-75 SINCE 2003 WITH NO LANDSCAPING AT ALL, SO THIS DEFINITELY WILL BE A WONDERFUL IMPROVEMENT TO THAT AREA.

AND SINCE WE ARE PROBABLY ONE OF THE BEST TOWNS, MUNICIPALITIES IN THE STATE OF FLORIDA, ALL THIS STUFF IS DESERVING OF US BECAUSE WE WANT TO SHOW OTHER TOWNS WHAT A

WONDERFUL -- F.D.O.T. HAS BROUGHT TO US.

IT WILL BE A GREAT EXAMPLE.

I CAN TELL YOU, I LIVED RIGHT OFF THAT AREA THERE, THE PEOPLE WILL BE VERY PROUD AND PLEASED TO SEE -- GET ACCOMPLISHED WHAT YOU'RE SHOWING WILL BE A GREAT ADDITION, AN ASSET TO THE MUNICIPALITIES.

WE THANK YOU.

>> YEAH, I JUST ADD, CASEY DID A WONDERFUL JOB ON THE DESIGN.

I REALLY LIKE IT.

I THINK IT'S TAKEN A LOT OF THE QUALITIES OF WHAT YOU'VE DONE ON OTHER THINGS IN THE AREA, OTHER PLANT MATERIAL IN THE AREA AND BROUGHT IT ALL TOGETHER.

AND IT'S SIMPLIFIED.

ESTERO PARKWAY, IT'S KIND OF THE SAME, BUT ESTERO PARKWAY YOU'RE GOING SO MUCH SLOWER ON, WHERE YOU'RE GOING BY AT 75 MILES AN HOUR, THESE ARE MUCH SIMPLER ARCS AND SHAPES OF THE BEDS BUT ENOUGH TO WHERE YOU CAN SEE DIFFERENCE IN THE COLORS AND TEXTURES AND THE TREES FROM BOTH OF THE INTERSTATE AND FROM CORKSCREW ROAD.

>>Mayor Errington: WHEN COULD WE EXPECT THIS TO HAPPEN?

>> WELL, THE LETTING IS IN MARCH OF NEXT YEAR.

GENERALLY, THE CONTRACTOR GETS 60 DAYS OR SO AFTER HE RECEIVES THE CONTRACT.

SO THAT WILL PUT US IN MAY.

USUALLY THE CONTRACT IS USUALLY BETWEEN 120 AND 180 DAYS, DEPENDING ON WHAT D.O.T. DEEMS IS THE APPROPRIATE AMOUNT OF TIME.

CERTAINLY BY THE END OF THE SUMMER OF NEXT YEAR, YOU'LL HAVE THIS INSTALLED.

>>Mayor Errington: GREAT.

ANY COMMENTS FROM COUNCIL?

>>Vice-Mayor McLain: I KNOW YOU GUYS ARE THE ARCHITECTS, BUT

MAYBE DAVID KNOWS THIS.  
 THE CURRENT INTERCHANGE CONSTRUCTION, I WENT BY IT  
 YESTERDAY.  
 IT DOES LOOK LIKE -- AND I WAS WATCHING WHERE I WAS GOING.  
 IT LOOKS LIKE THE NORTHBOUND LANE ENTRANCE LANES MAY HAVE  
 BEEN PUT IN RECENTLY, BUT WHEN IS THAT -- IT WAS SUPPOSED TO  
 BE DONE LAST DECEMBER.  
 NOW IT'S -- NOW WE'RE GETTING INTO AUGUST.  
 WHEN DO WE EXPECT THAT TO ACTUALLY BE FLOWING THE WAY IT IS  
 GOING TO BE DESIGNED?  
 WITHOUT THE LANDSCAPE, OBVIOUSLY.  
 >>David Willems: UNFORTUNATELY, I HAVE NOT BEEN ABLE TO GET  
 A DEFINITIVE DATE.  
 I'VE ASKED NUMEROUS TIMES WHEN IT'S GOING TO BE COMPLETED  
 AND THEN EVEN PULLED BACK.  
 I THINK REALLY THE RESIDENTS ARE CONCERNED WHEN IS THE  
 TRAVEL LANE ON CORKSCREW ROAD GOING TO BE COMPLETED AND AT

LEAST BE SMOOTH?  
 I WAS NOT GIVEN A DATE.  
 THEY STILL HAVE TO DO SOME LANE SHIFTS, IF YOU'VE DRIVEN OUT  
 THERE RECENTLY, YOU'LL NOTICE THAT THE WESTBOUND LANE HAS  
 NOW SHIFTED TO THE SOUTH.  
 THEY DID THAT SO THEY COULD PUT THE GUARDRAILS IN.  
 SO THERE'S STILL SEVERAL ITEMS THAT THEY NEED TO FINISH  
 BEFORE THEY CAN ACTUALLY REDO THE ROAD.  
 IT'S STILL SEVERAL MONTHS AWAY, I WOULD GUESS.  
 >>Vice-Mayor McLain: I LIKE THE COLOR PALETTE.  
 I THINK YOU DID A REALLY NICE JOB IN THERE.  
 I UNDERSTAND YOUR CONCERN, BUT WHEN I LOOK AT ALL THE OTHER  
 PLANTS THAT ARE IN THERE, MAYBE YOU CAN HAVE SOME THAT ARE  
 BEAUTIFUL OTHER TIMES OF THE YEAR.  
 THAT'S YOUR DECISION.  
 DID I UNDERSTAND INITIALLY THE CONTRACTOR PUTS THIS IN WILL  
 MAINTAIN IT FOR TWO YEARS?  
 WE'VE HAD SOME MIXED RESULTS BY CONTRACTORS ON THESE THINGS.  
 I GUESS DAVID WILL KEEP AN EYE ON THAT, AND THEN WE TAKE  
 OVER THE MAINTENANCE, THEORETICALLY, AFTER THAT.  
 IF I GOT ASKED THE QUESTION, IS IT UNUSUAL FOR A CITY OR A  
 VILLAGE TO BE TAKING OVER THE MAINTENANCE ON ENTRANCE AND  
 EXITS, IS THAT A NORMAL SITUATION FOR COMMUNITIES TO TAKE  
 OVER THAT?  
 >> SOME OF YOUR FELLOW COMMUNITIES HAVE TAKEN THAT

INITIATIVE.  
 CITY OF BONITA BEACH IS MAINTAINING THEIR INTERCHANGE, I-75  
 AND BONITA BEACH ROAD AND ALSO COLLIER COUNTY MAINTAINS I  
 THINK TWO INTERCHANGES, MAYBE EVEN THREE.

YEAH, THREE ACTUALLY.  
 GOLDEN GATE PARKWAY.  
 YOU'VE GOT IMMOKALEE ROAD AND ALSO PINE RIDGE ROAD, COLLIER COUNTY MAINTAINS.  
 SO WE LOVE TO PARTNER WITH LOCAL AGENCIES LIKE YOURSELF.  
 AND LIKE WAS MENTIONED BEFORE, THIS IS A GATEWAY FEATURE FOR YOUR COMMUNITY.  
 IT'S A REALLY NICE WAY TO MAKE THINGS LOOK GOOD FOR THE RESIDENTS OF FLORIDA.  
 IT'S NOT UNCOMMON.  
 AND THEN LIKE YOU MENTIONED, THE TWO-YEAR CONTRACT, THE TWO-YEAR ESTABLISHMENT PERIOD IS REALLY A NICE D.O.T. WORKED INTO OUR SPECIFICATIONS WHERE THE CONTRACTOR THAT INSTALLS THE JOB ALSO MAINTAINS IT FOR TWO YEARS.  
 NOW, WE HAVE CONTRACT MECHANISMS THAT WE CAN PURSUE IF THERE'S NONPERFORMANCE ON THE PART OF THE CONTRACTOR.  
 SO WE'LL BE WATCHING THE CONTRACT VERY CLOSELY AND MAKING SURE THAT THE CONTRACTOR IS PERFORMING.  
 PERIODICALLY, WE'LL BE GETTING WITH DAVID AND LET HIM KNOW HOW THINGS ARE GOING AS YOU GUYS WILL BE THE MAINTAINING AGENCY AFTER THE TWO-YEAR PERIOD.

NOW, THAT SAID, WE DO NEED TO EXECUTE AN AGREEMENT.  
 NEED TO GET WITH DAVID ON TIMING OF THAT TO -- FOR MAINTENANCE FOR THE PROJECT.  
 WE'LL HAVE TO COORDINATE ON THAT WITH YOU GUYS.  
 BUT OTHERWISE, STANDARD-WISE IN D.O.T. CONTRACTS, THE TWO-YEAR ESTABLISHMENT HAS REALLY PROVEN TO BE A GOOD FACTOR IN OUR PROCESS AND OUR DESIGN SPECIFICATIONS.  
 WE'LL LOOK FORWARD TO HAVING THAT DONE SUCCESSFULLY.  
 WHATEVER EFFORT WE NEED TO PUT INTO IT, WE'LL MAKE SURE IT'S DONE PROPERLY, AND WE HAVE -- ULTIMATELY, THERE'S ALWAYS A SURETY THAT WE CAN DO SUBSTITUTION IF WE HAD TO, BUT HOPEFULLY WOULDN'T HAVE TO GO DOWN THAT ROAD, WHERE THERE'S A DEFAULT OF THE CONTRACTOR.  
 WE HAVE THE SAME SCENARIO THAT DAVID MENTIONED, TOO, WHERE WE ELIMINATE, WE GO THROUGH QUALIFICATIONS, QUALIFIED CONTRACTOR, THEN WE GET A LOW-BID SITUATION.  
 JUST LIKE ANY OTHER GOVERNMENT AGENCY, D.O.T. IS FORCED TO PLAY BY THE SAME RULES.  
 IT'S NOT EASY, I'LL ADMIT.  
 THE TYPICAL SCENARIO, EVEN THE BEST OF OUR CONTRACTORS CAN BE CHALLENGING.  
 ANYWAY, THAT'S ALL I HAVE ON THAT.  
 >>Vice-Mayor McLain: I'VE GOT CONFIDENCE IN THE TEAM.  
 YOU GUYS ARE DOING A REALLY NICE JOB TODAY.  
 I THINK THE PLAN IS GREAT.

IT'S GOOD, I THINK, TO HAVE THAT TEAMWORK WITH DAVID THAT WE CAN WORK TOGETHER AND THAT'S GOING TO GUARANTEE -- NOT GUARANTEE, BUT GIVE US THE BEST OPPORTUNITIES FOR A GREAT-LOOKING PROJECT, WHICH IS WHAT WE'RE LOOKING FOR, AND I THINK YOU ARE, TOO.

THANK YOU FOR YOUR WORK.

>>Mayor Errington: VERY WELL DONE.

>> THANK YOU VERY MUCH.

>>Mayor Errington: THANK YOU.

>>Larry Fiesel: I WOULD LIKE TO COMPLIMENT AND THANK WHOEVER CHOSE TO MOVE THIS FORWARD ON THE IMPLEMENTATION DATE SO THAT WE DON'T JUST LOOK AT -- FOR A COUPLE OF YEARS LIKE ORIGINALLY PLANNED.

THIS HAS GOT A LOT OF COLOR IN IT.

I LIKE THAT PRESENTATION.

I'M A FAN OF ROYAL POINCIANAS.

THEY DO HAVE THE SIX-MONTH BLOOM TIME.

UNFORTUNATELY, FOR THE NORTHERNERS, THEY NEVER SEE THAT BECAUSE IT'S IN THE SUMMERTIME, BUT WE GET TO ENJOY IT.

I THINK IT'S GOT SUCH A GREAT PRESENTATION, UNLESS YOU CAN COME UP WITH SOMETHING THAT'S JUST GOING TO BLOW ME AROUND WHICH MAY OR MAY NOT EXIST, I LIKE THE ROYAL POINCIANA JUST FOR THE TIME IT'S BLOOMING, IT'S WORTH THE TIME IT'S NOT BLOOMING.

THIS IS OBVIOUSLY A LITTLE BIT BIGGER PROJECT FOR AN

INTERCHANGE THAN IS NORMAL.

THIS A COLLABORATION, DAVID, OR IS THIS PART -- ARE WE CONTRIBUTING THIS TO OVERALL COST OF THIS IN SUGGESTING SOME OF THE DESIGN LAYOUT?

>>David Willems: THE VILLAGE IS NOT CONTRIBUTING TO THE OVERALL CONSTRUCTION COSTS.

BUT THE REASON THAT WE'RE ABLE TO GET THIS SOD IRRIGATED AND GET SOME OTHER THINGS IS WE'RE GOING TO BE MAINTAINING IT INTO THE FUTURE.

SOME OF THOSE THINGS D.O.T. LIKELY WOULDN'T HAVE DONE IF WE DIDN'T AGREE TO MAINTAIN THAT.

SO THAT'S WHERE THE GIVE AND TAKE IS.

WE GET A LITTLE BIT MORE BECAUSE WE'RE GOING TO BE THE ONES MAINTAINING IT.

>>Larry Fiesel: I THINK IT'S VERY IMPORTANT BECAUSE THIS IS THE ONLY INTERCHANGE THAT COMES INTO OUR COMMUNITY AND IT'S OUR STEPPING-STONE INTO US.

AND IT'S IMPORTANT, I THINK, TO HAVE THE FIRST IMPRESSION COMING OFF OF THE ROAD OR EVEN GOING THROUGH, JUST GOING ON, PEOPLE SAY, WOW, I REMEMBER GOING THROUGH ESTERO.

THAT WAS QUITE AN INTERCHANGE.

>> IF I COULD ADD REAL QUICK, ONE OF THE THINGS -- ONE OF

THE QUESTIONS THE VICE-MAYOR ASKED EARLIER WAS, IS THIS COMMON, YOU KNOW, THROUGHOUT THE STATE?  
AND WE DO A LOT OF WORK FROM ALL OVER THE STATE OF FLORIDA.

GENERALLY, THE PROJECTS THAT WORK OUT THE BEST ARE THE ONES WHERE THE LOCALS HAVE AN INTEREST IN IT AND HAVE TAKEN OVER THE MAINTENANCE, BECAUSE D.O.T. -- I MEAN, IT'S A BIG MACHINE AND IT'S HARD TO GET THINGS DONE QUICKLY WHERE YOU GUYS GENERALLY CAN GET THINGS DONE QUICKER AND KEEP -- SOME DISEASE OR BLIGHT HITS A TREE OR A PLANT, YOU GUYS WILL USUALLY BE ABLE TO RESPOND A LOT FASTER AND YOU HAVE A LOT BETTER LUCK OVER TIME.

ONCE THESE LANDSCAPES MATURE, THEY GET EASIER TO MAINTAIN AND THERE ARE LESS ISSUES.

SO WE REALLY FEEL GOOD.

IT'S ALWAYS BETTER TO WORK WITH A COMMUNITY AND GET THEM A LITTLE BIT MORE TO WHAT THEY WANT IF THEY HAVE THE ABILITY TO MAINTAIN.

NOW, SOME COMMUNITIES DON'T, AND IT'S OKAY, TOO.

BUT I THINK YOU'LL GET A HIGHER LEVEL OF RETURN THIS WAY.

>>Mayor Errington: THIS IS VERY EXCITING.

THANK YOU.

THANK YOU FOR YOUR HARD WORK.

AND THANK YOU FOR BEING HERE TODAY.

APPRECIATE IT.

I'M NOT OPPOSED TO THE ROYAL POINCIANA.

I MEAN, I'M WITH LARRY WITH THAT.

>>Joanne Ribble: ME TOO.

I'D LIKE TO SEE THEM STAY.

>>Mayor Errington: I'M AGREEABLE, YOU KNOW.  
OKAY.

>>HANG DECORATIONS ON THEM.

>>Mayor Errington: AND BEAUTIFUL BIRDS COULD FLY IN THERE, TOO.

THANK YOU.

THANK YOU VERY MUCH.

>>THANK YOU.

THANK YOU VERY MUCH.

>>Mayor Errington: COME BACK AGAIN.

OKAY, THE LAST ITEM HERE IS DISCUSSION OF PROPOSED 7th ANNIVERSARY EVENT.

I DON'T KNOW WHO --

>>Vice-Mayor McLain: STEVE WAS GOING TO DO IT, BUT WE DIDN'T COORDINATE MUCH ON THIS.

CAROL AND I WERE BOTH AT A MEETING HERE.

I'VE NEVER BEEN TO AN ANNIVERSARY, BECAUSE IT HAPPENS TO BE WHEN I GO TO SEBRING FOR THE RACES, BUT THIS YEAR, I DON'T

KNOW IF WE'VE GOTTEN CONFIRMATION ON THE 5th OF MARCH.  
 WE'RE GOING TO MOVE IT TO THE 5th OF MARCH.  
 AND I CAN GO TO MY RACES, TOO.  
 SO WE'VE GOT A LOT OF NEW MEMBERS HERE.  
 I'M NOT REALLY SURE -- NOLEN ROLLINS KIND OF STARTED WHAT WE  
 WERE -- I DON'T KNOW WHEN WE STARTED THIS, JIM.  
 MAYBE LIKE A THIRD ANNIVERSARY OR SOMETHING WE STARTED

HAVING AN ANNUAL EVENT.  
 WE DIDN'T DO IT LAST YEAR.  
 I THINK IT'S BEEN ACCEPTED.  
 THEY ARE GETTING BETWEEN 250 AND 300 PEOPLE THERE.  
 THERE'S MUSIC, AND THEN THERE'S PUBLIC SPEAKERS, LIKE THE  
 MAYOR, THE WAY THE AGENDA LOOKS THIS YEAR, WE'RE GOING TO --  
 IT LOOKS LIKE WE MAY HAVE LIKE 10 OR 12 OFFICIALS, AND EACH  
 OF THEM ARE GOING TO SAY SOMETHING ABOUT ESTERO FOR TWO TO  
 THREE MINUTES.  
 SO THAT'S GOING TO BE A FAIRLY LENGTHY DISCUSSION.  
 SO THEY'VE GOT TO BE UPBEAT.  
 WE'LL PRACTICE THAT.  
 ALSO AT THAT EVENT, I THINK WE'RE LOOKING AT MAYBE HAVING  
 CARS THERE AGAIN, KIDS' GAMES THERE, AND FOOD TRUCKS.  
 THE MUSIC AND THE ORGANIZATION OF IT, THERE'S GOING TO BE A  
 COST.  
 IT SHOWS NO FINANCIAL IMPACT.  
 WE TALKED ABOUT A BUDGET I THINK OF ABOUT \$5,000, IF I'M NOT  
 MISTAKEN.  
 SO I THINK WE COULD INCUR A COST OF BETWEEN FOUR AND FIVE.  
 IT'S NOT -- WE'RE NOT PROVIDING FREE FOOD.  
 WE ARE GOING TO PROVIDE WATER, BUT WE'VE GOT TO BUY TRASH  
 CONTAINERS AND ALL THAT.  
 >>Carol Sacco: AND ENTERTAINMENT ALSO WE'LL BE PAYING.  
 >>Vice-Mayor McLain: PORT-A-POTTIES, SO THE COST ADDS UP.

I THINK STEVE WANTED TO GET CONSENSUS FROM THE GROUP THAT  
 IT'S OKAY TO MOVE FORWARD WITH THIS.  
 I DO HAVE A QUESTION THAT WE SHOULD GET SOME DISCUSSION ON  
 ABOUT THE COUNCIL.  
 WE ONLY HAVE FROM A SPECIAL EVENTS STANDPOINT FOR ESTERO, I  
 THINK WE COULD LIVEN US UP MORE.  
 WE DON'T DO A 4th OF JULY BECAUSE WE DON'T HAVE A BIG  
 ENOUGH SPACE TO FIRE OFF FIRECRACKERS, AND FIRECRACKERS  
 COULD BE A HUNDRED GRAND PROBABLY PRETTY EASY FOR A DISPLAY.  
 WE DON'T HAVE A LOT OF COMMUNITY-CENTRIC-TYPE EVENTS.  
 SO THIS IS ONE WAY TO DO IT.  
 THE QUESTION THAT I HAVE TO MYSELF AND I'LL ASK YOU GUYS,  
 SHOULD WE BE DOING THIS EVERY YEAR GOING FORWARD OR SHOULD  
 WE BE DOING IT ON FIVE-YEAR INCREMENTS?

I'M OPEN FOR EITHER WAY, BECAUSE I DID PREFACE THIS SAYING WE DON'T HAVE VERY MANY EVENTS. THIS IS AN OPPORTUNITY TO GET IN FOR VETERANS DAY, WHICH WILL CONTINUE, AND THIS SEPARATES A LITTLE BIT INTO THE MARCH TIME FRAME, WHICH THE REASON FOR MARCH, ACCORDING TO ROLLINS, I THINK THAT WAS THE FIRST LIKE 16th OR 17th OF WHATEVER YEAR, IT WAS THE FIRST ACTUAL MEETING WE HAD. THAT'S THE REASON WE'RE DOING IT THIS TIME FRAME. I'M OPEN FOR COMMENTS ABOUT HOW TO MAKE THIS A MORE VIBRANT SHOT. IF YOU HAVE PROBLEMS WITH THE COST, AND SHOULD WE CONTINUE

IT.

>>Joanne Ribble: I'LL START WITH THAT, JON.

ANY EVENT THAT YOU PLAN, YOU DO A BANG-UP JOB.

YOU DO DO A GREAT JOB.

I KNOW THERE'S A GREAT DEAL OF PLANNING THAT GOES INTO IT, AND THEY TURN OUT WELL.

MY FEAR IS, WHEN YOU START HAVING AN ANNUAL EVENT, I THINK YOU GET LESS AND LESS AND LESS OF A PARTICIPATION.

WHEN I FIRST READ THIS, I SAID WHY ARE YOU GOING TO HAVE A 5th ANNIVERSARY AT THE 7th YEAR?

I WOULD LIKE TO SEE US MAYBE START A LINE ITEM IN THE BUDGET FOR AN ANNIVERSARY EVENT AND SAVE UP THE MONEY AND DO A BANG-UP JOB EVERY FIVE YEARS.

I'D LIKE TO SEE US DO A 10th ANNIVERSARY AND REALLY GO ALL OUT AND DO IT AND ADVERTISE IT, NOT THAT YOU WOULDN'T, BUT I THINK YEAR AFTER YEAR, PEOPLE GET TIRED OF IT.

AND I THINK YOU'LL GET LESS AND LESS PARTICIPATION.

THAT'S JUST MY THOUGHT.

AS FAR AS CELEBRATING THE VILLAGE BECAUSE WE COULDN'T DO ANYTHING DURING COVID, WHICH REALLY DISRUPTED SO MANY THINGS FOR SO MANY PEOPLE LAST YEAR, I THINK GOING ON WITH THE THEME OF TODAY'S MEETING, THAT TRAIN HAS LEFT THE STATION.

BUT I WOULD LIKE TO SEE IT ON A LESS FREQUENT BASIS MYSELF AND REALLY HAVE A BUDGET, SAVE UP SOME MONEY AND DO SOMETHING REALLY, REALLY BIG.

>>Mayor Errington: ANY OTHER COMMENTS?

>>Jim Ward: YES, JIM WARD.

I WOULD TEND TO AGREE WITH WHAT COUNCILWOMAN RIBBLE JUST SAID IN TERMS OF SPACING IT OUT A LITTLE BIT FURTHER AND MAYBE DOING A LARGER EVENT.

BUT I ALSO WOULD AGREE WITH THE COUNCILMAN WITH RESPECT TO DOING MORE OUTREACH WITHIN THE COMMUNITY AND DOING MORE CONCERTS AND DOING MORE THINGS TO BRING PEOPLE OUT OF THE GATED COMMUNITIES AND INTO THE LIFE OF ESTERO.

SO I THINK WE DO NEED TO BE MORE PROACTIVE IN TERMS OF

PROMOTING ESTERO AND LIFE WITHIN ESTERO AND DOING THINGS LIKE CONCERTS ON DIFFERENT PARTICULAR DATES. WITH RESPECT TO THE ANNIVERSARY, I THINK 5th, 10th, 15th, THOSE TYPES OF ANNIVERSARIES ARE MORE IMPACTFUL.

>>Vice-Mayor McLain: MAYBE I DIDN'T MAKE IT CLEAR, BUT THERE IS GOING TO BE A CONCERT.

WE'RE HAVING -- I CAN'T REMEMBER THE NAME, GOING TO SHOW UP AND BE THERE.

THEY'LL HAVE A NICE BUNCH OF MUSIC AND YOU CAN DANCE AND ALL THAT.

IN ADDITION, WE'LL HAVE SOME PUBLIC SPEAKERS IN THERE.

>>Mayor Errington: SO I THINK, IF I REMEMBER CORRECTLY, THIS WAS SUPPOSED TO HAVE BEEN THE FIFTH -- WE MISSED LAST YEAR. THIS WAS SUPPOSED TO BE -- THIS IS A MAKEUP FOR THE FIFTH. SO IT WOULD BE ON THE 7th.

BUT WHAT IF WE DID IT ON THE 7th AND THEN NOT DO ANOTHER ONE UNTIL THE 10th?

WE'RE JUST MAKING UP FOR LOST TIME.

BUT WE'RE STILL DEALING WITH THIS VARIANT.

WE DON'T KNOW WHAT THE FUTURE HOLDS.

WE MAY NOT BE ABLE TO HAVE IT.

I HATE TO SEE EVERYBODY WORK SO HARD.

I KNOW THOSE OF YOU WHO WORK ON THAT COMMITTEE WORK VERY, VERY HARD.

I CAN STILL SEE CAROL CARRYING WATER BOTTLES AROUND.

I JUST HATE TO SEE YOU EXPEND YOUR ENERGIES TO DO THAT AND THEN HAVE IT CANCELED.

I'M AGREEABLE WITH WHATEVER YOU WANT TO DO.

I THINK IF WE WANTED TO HONOR THE 7th WOULD BE IN HONOR OF THE FIFTH, BUT THEN SKIP 8, 9 AND GO TO THE 10th ANNIVERSARY.

>>Vice-Mayor McLain: OKAY.

I'M HEARING THAT.

ONE, WE'VE COME OUT OF COVID SO IT WOULD BE GOOD TO HAVE AN ACTIVITY.

WE'LL CALL IT THE 7th OR WHATEVER.

AND THEN I'LL GO BACK TO THE VOLUNTEERS THAT WE HAVE FOR THIS COMMITTEE AND SAY COUNCIL HAS INDICATED TO ME THEY WOULD RATHER DO IT ON MEANINGFUL DATES, 5, 10, 15, 20, WHATEVER.

AND THEN I'M HEARING I THINK ALSO THAT SHOULD WE DO SOME OTHER EVENTS IN THERE.

I THINK THAT'S WHERE YOUR BUDGETING COMES INTO PLAY, THAT IF WE DO THINGS INDIVIDUALLY -- AND I'M ALL IN SUPPORT OF THAT, AND I'M OPEN FOR HAVE SAID BECAUSE ONE OF MY LIAISON ASSIGNMENTS, WHAT SHOULD WE DO, AND THEN WE CAN ESTABLISH



SOME BUDGETS.

I THINK IT DOES LIGHTEN THE BURDEN FOR THE VOLUNTEERS BY NOT HAVING FOOD SERVICE PROVIDED BY US, BY HAVING FOOD TRUCKS IN HERE, I THINK THAT CAN BE A PRETTY GOOD DRAW BECAUSE IT SEEMS LIKE PEOPLE LIKE THAT, AND THAT'S WHERE THE CARS CAME IN, MAYBE LIVEN IT UP A LITTLE BIT.

>>Joanne Ribble: MAKE ANOTHER SUGGESTION.

SINCE IT IS AN OFF YEAR, RATHER THAN TRY TO ESTABLISH IT AS A POSTPONED FIFTH ANNIVERSARY, COULD WE RENAME IT AND NOT MAKE IT AN ANNIVERSARY EVENT, EVEN THOUGH YOU'RE HOLDING IT MARCH, MAKE IT A POST-COVID CELEBRATION?

JUST A VILLAGE CELEBRATION AND NOT ATTACH IT TO AN ANNIVERSARY DATE SO THAT PEOPLE DON'T ASSUME THAT IT'S GOING TO HAPPEN EVERY YEAR.

MOST OF THEM ARE NOT HEARING THE DISCUSSION WE'RE HAVING, BUT JUST NAME IT SOMETHING ELSE.

ESTERO SPRING FESTIVAL.

SOMETHING LIKE THAT.

>>Vice-Mayor McLain: I HEAR THAT.

YES.

>>Jim Boesch: YOUR PATRIOTIC EVENTS ARE ALWAYS SUCCESSFUL.

I THINK THE PEOPLE APPRECIATE THE FACT THAT WE HAVE THOSE PATRIOTIC EVENTS, ESPECIALLY VETERANS DAY.

JULY 4th, EVEN THOUGH THE RESIDENTS ARE HALF OF WHAT THEY NORMALLY ARE, IT SAYS WE CARE ABOUT THE PEOPLE.

SO THOSE EVENTS, EVEN THOUGH -- AFTER A PERIOD OF TIME, IF YOU'RE DOING IT, IT WILL DEVELOP.

>>Vice-Mayor McLain: WE COULD DO -- 4th OF JULY WE COULD DO MAYBE A LITTLE PARADE.

THE POPULATION IS GOING TO GET YOUNGER AND YOUNGER, MAYBE GET LITTLE KIDS TO DECORATE THEIR BICYCLES AND DO THAT.

WE'LL LOOK AT SOME ADDITIONAL ONES.

THE COST OF THOSE ARE NOT --

>>Joanne Ribble: I ALSO LIKE WHEN WE DID THE CHRISTMAS LIGHTING.

CHRISTMAS TREE LIGHTING.

I DON'T KNOW THAT THAT WORKS FOR US SOMEWHERE.

I KNOW WE USED TO GO UP TO THE METHODIST CHURCH.

>> WE'RE PLANNING THAT FOR THE FIRST SATURDAY IN DECEMBER.

>>Joanne Ribble: OH, GOOD, THE ROTARY IS TAKING CARE OF THAT.

ANOTHER VILLAGE EVENT.

>>Vice-Mayor McLain: AT THE REC CENTER OR --

>> AT THE PARK, YES.

>>Mayor Errington: THERE'S A CELEBRATION.

>>Joanne Ribble: THAT'S ACTUALLY OFF OF YOUR SHOULDERS.

>>Vice-Mayor McLain: ROTARY CHAIRS THAT.  
>>Mayor Errington: ROTARY BRINGS THE TREE OVER HERE.  
IS THAT ENOUGH FOR YOU TO THINK ABOUT?  
>>Vice-Mayor McLain: THANK YOU FOR YOUR COMMENTS.  
I APPRECIATE IT.  
>>Mayor Errington: THANK YOU.  
WELL, I GUESS WE'VE COME TO THE END OF THE MEETING.  
I WANT TO WISH ALL OF YOU, EACH OF YOU A VERY NICE BREAK,  
AND I'LL SEE YOU IN A FEW.  
THIS SEEMS INTERESTING, DOESN'T IT.  
SEPTEMBER THE 9th IS OUR NEXT MEETING.  
>>Carol Sacco: THURSDAY NIGHT AT 5:30 P.M.  
>>Jim Boesch: I WOULD LIKE TO MAKE THE COMMENT, LAST WEEK WE  
SET THE RECORD FOR THE SHORTEST.  
THIS WEEK --  
>>Mayor Errington: NOT TODAY.  
>>Jim Boesch: THIS WEEK, YOU SET THE RECORD FOR THE LONGEST  
MEETING.  
>>Mayor Errington: OKAY.  
WITH THAT IN MIND, I NEED A MOTION TO ADJOURN.  
>>Larry Fiesel: SO MOVED.  
>>Vice-Mayor McLain: SECOND.  
>>Mayor Errington: THANK YOU.

HAVE A GOOD BREAK.

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**DRAFT**

**FINAL ACTION AGENDA/MINUTES**

**VILLAGE COUNCIL MEETING**

**Village of Estero Council Chambers**  
**9401 Corkscrew Palms Circle**  
**Estero, FL 33928**  
**July 7, 2021      9:30 a.m.**

**1. CALL TO ORDER**

**INVOCATION:** Pastor Chris Mueller Legacy Church

**PLEDGE OF ALLEGIANCE:** Mayor Errington.

**ROLL CALL:** Present: Mayor Katy Errington - District 4, Vice Mayor Jon McLain - District 3, Councilmember Joanne Ribble - District 1, Councilmember Larry Fiesel - District 2, Councilmember Jim Boesch - District 5, Councilmember Jim Ward - District 6 (via Zoom), and Councilmember Jim Wilson - District 7 (via Zoom).

Also present: Village Manager Steve Sarkozy, Village Attorney Burt Saunders, Deputy Village Manager Kyle Coleman, Community Development Director Mary Gibbs, Deputy Village Clerk Tammy Duran, and Village Clerk Carol Sacco.

**2. APPROVAL OF AGENDA, ADDITIONS, AND DELETIONS**

**Motion:** Motion to permit Councilmembers Ward and Wilson to participate remotely in Zoom Presentation.

**Motion by:** Vice Mayor McLain

**Seconded by:** Councilmember Ribble

**Action:** Motion to permit Councilmembers Ward and Wilson to participate remotely in Zoom Presentation.

**Vote:**

**Aye:** Councilmembers Boesch, Fiesel, Ward, Wilson, Ribble, Vice Mayor McLain, and Mayor Errington.

**Nay:**

Abstentions:

**Motion:** Motion to approve agenda.

**Motion by:** Councilmember Boesch

**Seconded by:** Councilmember Fiesel

**Action:** Approved agenda.

**Vote:** (Roll Call)

Aye: Councilmembers Boesch, Fiesel, Ward, Wilson, Ribble, Vice Mayor McLain, and Mayor Errington.

Nay:

Abstentions:

**3. PUBLIC COMMENT ON NON-AGENDA ITEMS:**

**In Person:**

Gary Israel, Estero Life Magazine.

**4. CONSENT AGENDA**

(a) June 16, Council Meeting Minutes

(b) Financial Report May 2021

**Motion:** Motion to approve the consent agenda with the correction to the June 16, 2021 minutes.

**Motion by:** Councilmember Ribble

**Seconded by:** Councilmember Fiesel

**Action:** Approved the consent agenda with the correction to the June 16, 2021 minutes.

**Vote:** (Roll Call)

Aye: Councilmembers Boesch, Fiesel, Wilson, Ward, Ribble, Vice Mayor McLain, and Mayor Errington.

Nay:

Abstentions:

**5. CONSIDERATION OF ITEMS DEFERRED FROM CONSENT AGENDA**

**6. ACTION ITEMS:**

**(a) Comprehensive Annual Financial Report (CAFR) for the Fiscal Year Ended September 30, 2020**

**Staff Presentation/Comments:**

Steve Sarkozy, Village Manager

**Council Questions or Comments:**

Councilmembers Boesch and Ward

**Public Comment:** None.

**Motion:** Motion to approve Comprehensive Annual Financial Report.

**Motion by:** Councilmember Fiesel

**Seconded by:** Councilmember Ward

**Action:** Approved Comprehensive Annual Financial Report.

**Vote:** (Roll Call)

**Aye:** Councilmembers Boesch, Fiesel, Wilson, Ward, Ribble, Vice Mayor McLain, and Mayor Errington.

**Nay:**

**Abstentions:**

**(b) Cloud Server Transition**

**Staff Presentation/Comments:**

Steve Sarkozy, Village Manager

Kyle Coleman, Deputy Village Manager

**Council Questions or Comments:**

Councilmembers Boesch, Fiesel, Vice Mayor McLain, and Mayor Errington.

**Public Comment:** None.

**Motion:** Motion to authorize the Village Manager to execute the attached three letters of engagement, or similarly priced alternatives, and other invoices related to these services.

**Motion by:** Councilmember Boesch

**Seconded by:** Councilmember Wilson

**Action:** Authorized the Village Manager to execute the attached three letters of engagement, or similarly priced alternatives, and other invoices related to these services.

**Vote:** (Roll Call)

Aye: Councilmembers Boesch, Fiesel, Wilson, Ward, Ribble, Vice Mayor McLain, and Mayor Errington.

Nay:

Abstentions:

**(c) Public Hearing Date and Time for school Site Comprehensive Plan Amendment**

**Staff Presentation/Comments:**

Steve Sarkozy, Village Manager

**Council Questions or Comments:**

Councilmember Boesch, and Vice Mayor McLain.

**Public Comment:** None.

**Motion:** Motion to set public hearing date and time for July 14, 2021 at 9:30am.

**Motion by:** Councilmember Ribble

**Seconded by:** Councilmember Fiesel

**Action:** Set public hearing date and time for July 14, 2021 at 9:30am.

**Vote:** (Roll Call)

Aye: Councilmembers Boesch, Fiesel, Wilson, Ward, Ribble, Vice Mayor McLain, and Mayor Errington.

Nay:

Abstentions:

**(d) Code Enforcement Lien Mitigation - 20318 Sherrill Lane**

**Staff Presentation/Comments:**

Steve Sarkozy, Village Manager

Mary Gibbs, Community Development Director

**Presentation/Information by:**

Sebastiana Hernandez, Home Owner

Javier Canizares, Xclusive Homes

**Council Questions or Comments:**

Councilmembers Boesch, Fiesel, Ward, Ribble, Vice Mayor McLain, and Mayor Errington.

**Public Comment:** None.

**Motion:** Motion to approve the lien mitigation request from Ms. Hernandez releasing any outstanding liens against the Property in exchange for payment of a reduced fine of \$5,000.00 and \$327.20 for administrative cost.

**Motion by:** Vice Mayor McLain

**Seconded by:** Councilmember Ward

**Action:** Approved the lien mitigation request from Ms. Hernandez releasing any outstanding liens against the Property in exchange for payment of a reduced fine of \$5,000.00 and \$327.20 for administrative cost.

**Vote:** (Roll Call)

Aye: Councilmembers Fiesel, Wilson, Ward, Ribble, Vice Mayor McLain, and Mayor Errington.

Nay: Councilmember Boesch

Abstentions:

**7. FIRST READINGS:**

**(a) Ordinance 2021-09 Teco People's Gas Franchise Agreement**

Ordinance 2021-09 An Ordinance Granting to Peoples Gas System, a Division of Tampa Electric Company, its Successors and Assigns, a Non-Exclusive Natural Gas Franchise Agreement to use the Public Rights of Way of the Village of Estero, Florida, and Prescribing the Terms and Conditions Under Which Said Franchise May Be Exercised; Making Findings; Providing for Conflicts; And Providing an Effective Date.

**Staff Presentation/Comments:**

Steve Sarkozy, Village Manager

**Council Questions or Comments:** None.

**Public Comment:** None.

**Motion:** Motion to pass first reading of Ordinance 2021-09 and set second reading for July 21, 2021.

**Motion by:** Vice Mayor McLain

**Seconded by:** Councilmember Wilson

**Action:** Passed first reading of Ordinance 2021-09 and set second reading for July 21, 2021.

**Vote:** (Roll Call)

Aye: Councilmembers Boesch, Fiesel, Wilson, Ward, Ribble, Vice Mayor McLain, and Mayor Errington.

Nay:

Abstentions:

**8. PUBLIC COMMENT ON NON-AGENDA ITEMS:** None.

**9. COUNCIL COMMUNICATIONS / FUTURE AGENDA ITEMS**

Councilmembers Boesch, Fiesel, Wilson, Ward, Ribble, Vice Mayor McLain, and Mayor Errington.

**10. VILLAGE ATTORNEY'S REPORT:** None.

**11. VILLAGE MANAGER'S REPORT:**

**Staff Presentation/Comments:**

Steve Sarkozy, Village Manager

David Willems, Public Works Director

**Council Questions or Comments:**

Councilmember Ribble, Vice Mayor McLain, and Mayor Errington.

**Adjourn Regular Session at 11:22 am and Convene Workshop Item at 11:23 am**

**12. WORKSHOP ITEMS:**

**(a) Lee County Proposed FY 21/22 Municipal Solid Waste Disposal and Solid Waste System Assessment**

**Staff Presentation/Comments:**

Steve Sarkozy, Village Manager

**Council Questions or Comments:**

Councilmember Boesch.

**Public Comment:** None.

**13. ADJOURNMENT at 11:25 am**



ATTEST:

VILLAGE OF ESTERO, FLORIDA

By: \_\_\_\_\_  
Carol Sacco, Village Clerk

By: \_\_\_\_\_  
Katy Errington, Mayor

(td/CS)

**AGENDA ITEM SUMMARY SHEET**  
**VILLAGE COUNCIL MEETING**  
**July 21, 2021**

---

**Agenda Item:**

Community Development Software Contract RFI 2020-01

**Description:**

The Village's budget includes the purchase of a new software package for Community Development to enhance customer service and efficiency. The software currently in use is outdated.

The acquisition of this software is a unique and complicated process; thus Village staff elected to utilize the Request for Information (RFI) process in order to preserve the competitively bid element of the procedure while retaining the flexibility to negotiate and obtain a product that is tailored to the Village's specific requirements. The awarded vendor will provide a turn-key Community Development software solution including implementation, data conversion, training, maintenance, and future updates.

Thirteen (13) responses were received to the RFI on July 10, 2020. A committee made up of Village staff and the Village's Project Manager (Provision, Inc.) have reviewed the responses and ranked the firms with a concentration on the top three (3). A baseline/approximate project cost has been obtained from the three (3) top ranked firms and is attached.

The action requested approves the recommended ranking order of the committee and authorizes the Village Manager to negotiate a contract with the top ranked firm which will be brought back to Council for final approval.

Staff has attached firm ownership disclosure of greater than 5% as recommended by the Village Attorney.

**Action Requested:**

Approval of committee ranking for the purchase of a Community Development Software package as follows: Number 1 – CityView; Number 2 – EnerGov (Tyler Technologies); Number 3 – Accela (Silver Lining Solutions, LLC).

Authorize Village Manager to negotiate a contract with the Number 1 ranked firm, CityView (pricing based on a piggyback of The City of Naples contract) to purchase a Community Development Software package.

**Financial Impact:**

The final amount will be determined by the results of the contract negotiations. The final contract and cost will be brought before Council for approval.

**Attachments:**

1. Pricing Comparison Matrix
2. Baseline Pricing from CityView
2. Baseline Pricing from EnerGov
3. Baseline Pricing from Accela/SLS
4. Ownership Disclosure for CityView

**COMMUNITY DEVELOPMENT SOFTWARE PRICE COMPARISON MATRIX**

|                                        | Accela/SLS <sup>1</sup> | CitiView <sup>2</sup>  | Tyler <sup>3</sup>     |
|----------------------------------------|-------------------------|------------------------|------------------------|
| <b>Total Estimated Cost</b>            | \$272,875 <sup>4</sup>  | \$218,397 <sup>5</sup> | \$346,019 <sup>6</sup> |
| Additional Costs:                      |                         |                        |                        |
| <b>Estimated Travel &amp; Expenses</b> | TBD                     | TBD                    | TBD                    |
| Annual Fees:                           |                         |                        |                        |
| <b>Annual Subscription Fees</b>        | \$59,874                | \$67,950 <sup>7</sup>  | \$94,869               |
| <b>Annual Software Maintenance</b>     | \$10,000 <sup>8</sup>   | \$3,183 <sup>9</sup>   | TBD                    |

<sup>1</sup> Software used by Lee County and Charlotte County

<sup>2</sup> Software used by Naples and Collier County

<sup>3</sup> Software used by Bonita Springs, Marco Island and Fort Myers

<sup>4</sup> \$52,920 for initial purchase of software + \$219,955 for implementation

<sup>5</sup> \$80,409 for initial purchase of software + \$137,988 for implementation

<sup>6</sup> \$94,869 for initial purchase of software + \$251,150 for implementation

<sup>7</sup> Subject to annual revision

<sup>8</sup> \$10,000 annually for Connector license for Bluebeam which has an initial cost of \$16,000

<sup>9</sup> Year 1 (Bluebeam Revu, maintenance on custom interfaces and customizations) – subject to annual revision

We have chosen a cloud/hosted solution for our Community Development System which includes:

- Building permitting, plan review and inspections (including floodplain review).
- Code Enforcement
- Planning and Zoning
- Development Review (site plan review) including their inspections and permits
- Impact fees (while not a department, a function that must be integrated)
- Finance (export of bi-directional compatibility with Sage Accounting)
- GIS
- **No IVR**

**We will have 20 daily named users and will need price per user Initially and annually:**

Initial purchase \$ 99/month/user      Annually \$ 23,760 for 20 named users, year 1

CityView is pleased to offer the Village a discount of \$47/month/user on the initial 20 named users

**We will have 5 mobile users and will need price per user Initially and annually:**

Initial purchase \$ 59/month/user      Annually \$ 3,540 for 5 mobile users, year 1

CityView is pleased to offer the Village a discount of \$10/month/user

**We will have 1 shared user (this would be for the once of twice a month a City/County needs access) and will need price per user Initially and annually:**

Initial purchase \$ 79/month/user      Annually \$ 948, year 1

We need pricing on each module Initially and Annually: (If modules are separate or lumped, please arrange them as necessary below).

<CityView Response> There are no initial costs or annual costs for any of the modules listed below. Annual Subscription costs are based on the user licenses above and the CityView Add-ons – please see below a breakdown of the Annual Subscription costs for user licenses and add-ons reflecting the discounts mentioned above. We are also pleased to provide the Village a further discount on the CityView Electronic Plans Review Add-on. Some of the implementation services and training are required with the initial Permitting module such as CityView Basics training, property information data collection etc. so we have included these costs as part of the Building Permitting costs below

| Software Licensing & Annual Subscription Fees:                     | Quantity | Annual Subscription Fees |
|--------------------------------------------------------------------|----------|--------------------------|
| Application Software - CityView Solutions Accessed by Subscribers: |          |                          |
| CityView Property Information (required)                           | 1        | Included                 |

|                                                                                                                   |    |                  |
|-------------------------------------------------------------------------------------------------------------------|----|------------------|
| CityView Permits & Inspections                                                                                    | 1  | Included         |
| CityView Planning                                                                                                 | 1  | Included         |
| CityView Code Enforcement                                                                                         | 1  | Included         |
| CityView Cashiering                                                                                               | 1  | Included         |
| <b>User Licensing &amp; Subscriptions:</b>                                                                        |    |                  |
| Named Users Read/Write                                                                                            | 20 | \$ 26,400        |
| Named Users Read Only                                                                                             | 1  | \$ 978           |
| Named Users CityView Virtual Inspections                                                                          | 0  | \$ -             |
| Named Users CityView Mobile                                                                                       | 5  | \$ 3,540         |
| Bluebeam Revu (Standard)                                                                                          | 5  | \$ 1,745         |
| <b>Software Add ons:</b>                                                                                          |    |                  |
| CityView Esri ArcGIS Mapping Extension (unlimited users)                                                          | 1  | \$ 3,144         |
| CityView Portal (licensed for 3 business processes only i.e. Building permits, Planning Permits, Code Complaints) | 1  | \$ 9,432         |
| CityView Electronic Plans Review                                                                                  | 1  | \$ 12,000        |
| CityView Configuration Console)                                                                                   | 1  | \$ 4,716         |
| CityView MS Outlook Add-in                                                                                        | 1  | \$ 3,084         |
| CityView MS Word Add-in                                                                                           | 1  | \$ 3,084         |
| CityView-Supported or non-supported Payment Processor                                                             | 1  | \$ 1,572         |
| <b>Total: With itemized Add-ons</b>                                                                               |    | <b>\$ 69,695</b> |

**Building permitting.** Note: all services are to be provided remotely, and should the Village determine that onsite services are required travel costs will be extra.

Initial purchase \$0                      Annually \$0

Implementation and Training = \$129,412

**Plan review.**

Initial purchase \$0                      Annually \$0

Implementation and Training costs for Plan review are included in Building permitting above

**Inspections (including floodplain review).**

Initial purchase \$0                      Annually \$0

Implementation and Training costs for Inspections are included in Building permitting above

**Code Enforcement**

Initial purchase \$0                      Annually \$0

Implementation and Training = \$31,675

#### **Planning**

Initial purchase \$0                      Annually \$0

Implementation and Training = \$55,563

#### **Zoning**

Initial purchase \$0                      Annually \$0

Zoning is included in the pricing above for Planning

#### **Development Review (site plan review) including their inspections and permits.**

Initial purchase \$0                      Annually \$0

Development Review is included in the pricing above for Planning

#### **Impact fees**

Initial purchase \$0                      Annually \$0

Impact Fees are included in the pricing above for Planning

#### **Finance (your fee to Export/Import into Sage Accounting).**

Initial purchase \$10,938                      Annually \$2,688 for support of the batch export

#### **GIS – We use TWO GIS sources to be used daily.**

Initial purchase \$0                      Annually \$3,144, year 1

CityView uses the mapping services published by the Village's GIS department and can use multiple services (maps with different layers) in CityView Workspace – it is our understanding that the Village's GIS is updated from the two GIS sources and CityView will use the Village's GIS data as the authoritative database for parcel, address and owner information

#### **Mobile Software pricing.**

Initial purchase \$0                      Annually \$0

CityView Mobile is included in the pricing above for 5 users

**We have three sources that we need to retrieve data from. They main is Accela from Lee County Government and Inkforce that we are currently using. We also images and Excel Spreadsheets. We understand that there are several factors in importing data into each system but since each vendor was done this before we would like a price range not to exceed 20%. <CityView Response> Our proposal includes an estimate of \$49,000 for data mapping and data conversion. This is based on previous experience and historical norms of other similar conversions. The estimate will be confirmed**

during the data collection phase of the project and should the Village want a not to exceed cost we can provide that upon review of the data to be converted.

Accela:

Inkforce:

Spreadsheets:

**We want a price on using BlueBeam as our markup and digital signature tool:** <CityView Response> \$349 per user plus annual maintenance of \$99 – our proposal includes 5 named users of Bluebeam Revu Standard and our proposal also includes CityView Electronic Plans Review which is seamlessly integrated with Bluebeam

**Except for the Sage import and export all your modules are seamlessly integrated (Meaning we don't have to open a separate module/application, the data automatically populates, no copy and paste, etc.)?**

YES or NO - <CityView Response> - YES all of our solutions (modules) are seamlessly integrated.

**If you hosting agreements increase annually, what is the percent increase years two to five?** <CityView Response> The Annual Subscription and Annual Maintenance increase for years two to five is 4% per year.

**Can we store uploads (PDF files, etc) on a third party storage and still be able to retrieve them seamlessly from within the applications/modules?**

<CityView Response> - in theory yes, but more discussions with our technical team may be required to confirm this once the Village determines which third party storage solution they want to use – our solution includes 250 GB of data storage. I am researching the current storage use of several of our customers and will provide that to the Village.

An alternative the Village may want to consider is the use of an electronic document management system – if this is used as the document repository, all documents and images are stored in this system and would not use any of the CityView data storage. CityView supports integration with numerous electronic document management systems including Laserfiche and OnBase and CityView also offers a seamless integration with Questys Document management which is another Harris offering.  
<https://www.questys.com/>

Note: with regards to online payments, we have included our preferred partner payment processor (InvoiceCloud) and the Village will be required to enter into an agreement with them. Should InvoiceCloud charge additional licensing or services costs those will be the responsibility of the Village.



**Detailed Pricing Breakdown of Subscriptions and Implementation and Training****Investment Summary**

| <b>Cost Summary (including Add-ons &amp; Extensions)</b>                                                                              |                   |
|---------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| Bluebeam Revu License costs                                                                                                           | \$ 1,745          |
| Implementation Services                                                                                                               | \$ 137,988        |
| Data Conversion                                                                                                                       | \$ 49,000         |
| Training                                                                                                                              | \$ 29,664         |
| <b>Total</b>                                                                                                                          | <b>\$ 218,397</b> |
| Travel & expenses (billed on a cost recovery basis)                                                                                   | \$ -              |
| <b>Annual Fees</b>                                                                                                                    |                   |
| Annual Subscription Fees - subject to annual revision.                                                                                | \$ 67,950         |
| Annual Software Maintenance year 1 (Bluebeam Revu, maintenance on custom interfaces and customizations) - subject to annual revision. | \$ 3,183          |

| <b>Software Licensing &amp; Annual Subscription Fees:</b>                 | <b>Quantity</b> | <b>Annual Subscription Fees</b> |
|---------------------------------------------------------------------------|-----------------|---------------------------------|
| <b>Application Software - CityView Solutions Accessed by Subscribers:</b> |                 |                                 |
| CityView Property Information (required)                                  | 1               | Included                        |
| CityView Permits & Inspections                                            | 1               | Included                        |
| CityView Planning                                                         | 1               | Included                        |
| CityView Code Enforcement                                                 | 1               | Included                        |
| CityView Cashiering                                                       | 1               | Included                        |
| <b>User Licensing &amp; Subscriptions:</b>                                |                 |                                 |
| Named Users Read/Write                                                    | 20              | \$ 26,400                       |
| Named Users Read Only                                                     | 1               | \$ 978                          |
| Named Users CityView Virtual Inspections                                  | 0               | \$ -                            |
| Named Users CityView Mobile                                               | 5               | \$ 3,540                        |
| Bluebeam Revu (Standard)                                                  | 5               | \$ 1,745                        |
| <b>Software Add ons:</b>                                                  |                 |                                 |
| CityView Esri ArcGIS Mapping Extension (unlimited users)                  | 1               | \$ 3,144                        |

|                                                                                                                   |   |                  |
|-------------------------------------------------------------------------------------------------------------------|---|------------------|
| CityView Portal (licensed for 3 business processes only i.e. Building permits, Planning Permits, Code Complaints) | 1 | \$ 9,432         |
| CityView Electronic Plans Review                                                                                  | 1 | \$ 12,000        |
| CityView Configuration Console)                                                                                   | 1 | \$ 4,716         |
| CityView MS Outlook Add-in                                                                                        | 1 | \$ 3,084         |
| CityView MS Word Add-in                                                                                           | 1 | \$ 3,084         |
| CityView-Supported or non-supported Payment Processor                                                             | 1 | \$ 1,572         |
| <b>Total: With itemized Add-ons</b>                                                                               |   | <b>\$ 69,695</b> |

| Implementation Services:                                        |                                                                                                                                                                                                                                                           | Cost      |
|-----------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| <b>Project Management</b>                                       | Ongoing project facilitation, billing, status reports, issues resolution, escalation, resource allocation, scheduling, budget management, change orders etc.                                                                                              | \$ 30,625 |
| <b>Infrastructure Review (remote service)</b>                   | Remote review of customer infrastructure for purposes of accessing CityView Workspace and for interface purposes                                                                                                                                          | \$ 700    |
| <b>Data Collection &amp; Process Mapping (remote)</b>           | Remote reviews of CityView Select, completion of CityView Select, web based configuration workbook & other digital materials, collection of business data required to tweak & refine CityView Select pre-configuration.                                   | \$ 19,775 |
| <b>Installation (remote) &amp; Environment Management</b>       | Production and test environments set up and tested, includes up to 3 installs during the project                                                                                                                                                          | \$ 4,200  |
| <b>Data Mapping (Estimate)</b>                                  | Data Mapping for historic data conversion and property interface. Mapping of Assess & Address Views to corporate property data source. Assumes two data sources. Data mapping for historic data conversion. Data requirements for creation of interfaces. | \$ 16,800 |
| <b>Configuration from Data Collection &amp; Process Mapping</b> | - Fees, custom data fields, business rules for all products licensed.                                                                                                                                                                                     | \$ 44,100 |
|                                                                 | - Configuration of up to 58 tailor-configured letters (assumption is Customer creates the balance of letters required with knowledge from advanced configuration training).                                                                               |           |
|                                                                 | - Metadata for scheduled processes                                                                                                                                                                                                                        |           |

|                                                                              |                                                                                                                                                                                                                                                                                |                   |
|------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| <b>Integrations + non-standard configuration</b>                             | CityView Customizations and/or Integrations with 3rd party applications (includes project management and quality assurance, as well as documentation on customizations, referencing where they fit into the product) Currently this included a batch export to SAGE Financials | \$ 10,938         |
| <b>Data Conversion (estimate)</b>                                            | Initial data conversion.                                                                                                                                                                                                                                                       | \$ 30,800         |
| <b>Reviews for Validation &amp; Refinements (remote); Acceptance Testing</b> | In-scope refinements to configuration, business rules etc. Conducted through a series of remote environment reviews, focusing on configuration and workflow, data conversion, customizations and interfaces (where applicable). Latter review/s client-led.                    | \$ 27,650         |
| <b>Final Data Update/install (remote) &amp; Go-live</b>                      | Final data update/conversion to get current data into client database for go-live. Must be the same scripts used in initial data conversion. Data must be verified by both CityView and Client before go-live. Sign off required.                                              | \$ 1,400          |
| <b>Total Implementation Services</b>                                         |                                                                                                                                                                                                                                                                                | <b>\$ 186,988</b> |

| <b>Training:</b>                                         | <b>Max. Students/<br/>session</b> | <b>Days</b> | <b>Cost</b>      |
|----------------------------------------------------------|-----------------------------------|-------------|------------------|
| <b>CityView End User Training</b> (remote)               | 10                                | 7           | \$ 12,600        |
| <b>Go-live facilitation &amp; Assistance</b> (remote)    | -                                 | 2           | \$ 4,375         |
| <b>Configuration &amp; Maintenance Training</b> (remote) | 6                                 | 2           | \$ 4,375         |
| <b>CityView Reporter Training</b> (remote)               | 4                                 | 1           | \$ 2,188         |
| <b>CityView System Administrator Training</b> (remote)   | 4                                 | 1           | \$ 2,188         |
| <b>CityView Virtual Inspections Training</b> (remote)    | 10                                | 0           | \$ -             |
| <b>CityView Mobile Training</b> (remote)                 | 10                                | 0.5         | \$ 1,094         |
| <b>CityView Portal Training</b> (remote)                 | 10                                | 0.75        | \$ 1,750         |
| <b>Bluebeam Electronic Markup Training</b> (remote)      | 10                                | 0.5         | \$ 1,094         |
| <b>Total Training Services</b>                           |                                   | <b>15</b>   | <b>\$ 29,664</b> |

| Mandatory ASM (Annual Support & Maintenance)                                                                                                                                                                                                                                                                                                                      | Cost            |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| <p>The ASM is due at Initial Installation of hosted environment or in the case of Bluebeam Revu, on contract execution, and provides:</p> <p>Support for Esri GIS integration, Bluebeam electronic markup solution, and batch export to SAGE Financials GL</p> <p>Support for in-scope, CityView-delivered customizations to product and Select configuration</p> | <p>\$ 3,183</p> |

We have chosen a cloud/hosted solution for our Community Development System which includes:

- Building permitting, plan review and inspections (including floodplain review).
- Code Enforcement
- Planning and Zoning
- Development Review (site plan review) including their inspections and permits
- Impact fees (while not a department, a function that must be integrated)
- Finance (export of bi-directional compatibility with Sage Accounting)
- GIS
- **No IVR**

**We will have 20 daily named users and will need price per user Initially and annually:**

| Module                                               | Users / Units | User / Unit Price | Initial Purchase | Annually |
|------------------------------------------------------|---------------|-------------------|------------------|----------|
| EnerGov Community Development Suite                  | 20            | \$178/User/Month  | \$42,720         | \$42,720 |
| EnerGov Advanced Automation Bundle                   | 1             | \$394/Unit/Month  | \$4,728          | \$4,728  |
| EnerGov Central Cashiering SDK                       | 1             | \$280/Unit/Month  | \$3,363          | \$3,363  |
| EnerGov Citizen Self Service - Community Development | 1             | \$762/Unit/Month  | \$9,143          | \$9,143  |
| EnerGov Core Foundation Bundle                       | 1             | \$210/Unit/Month  | \$2,521          | \$2,521  |
| EnerGov e-Reviews                                    | 1             | \$876/Unit/Month  | \$10,509         | \$10,509 |
| EnerGov IG Workforce Apps                            | 5             | \$52/Unit/Month   | \$3,120          | \$3,120  |
| EnerGov Report Toolkit                               | 1             | \$0/Unit/Month    | \$0              | \$0      |
| EnerGov Standard Technical Support                   | 1             | \$0/Unit/Month    | \$0              | \$0      |
| Socrata-EnerGov Executive Insights Bundle            | 1             | \$876/Unit/Month  | \$10,509         | \$10,509 |
| Tyler GIS                                            | 1             | \$0/Unit/Month    | \$0              | \$0      |
| Tyler Payments                                       | 1             | \$0/Unit/Month    | \$0              | \$0      |
| Tyler Payments POS                                   | 1             | \$0/Unit/Month    | \$0              | \$0      |

**We will have 5 mobile users and will need price per user Initially and annually:**

| Module                    | Users / Units | User / Unit Price | Initial Purchase | Annually |
|---------------------------|---------------|-------------------|------------------|----------|
| EnerGov IG Workforce Apps | 5             | \$52/Unit/Month   | \$3,120          | \$3,120  |

**We will have 1 shared user (this would be for the once of twice a month a City/County needs access) and will need price per user Initially and annually:**

| Module                              | Users / Units | User / Unit Price | Initial Purchase | Annually |
|-------------------------------------|---------------|-------------------|------------------|----------|
| EnerGov Community Development Suite | 1             | \$178/User/Month  | \$2,136          | \$2,136  |

We need pricing on each module Initially and Annually: (If modules are separate or lumped, please arrange them as necessary below).

| Module                                                                                                                                       | Village Identified Business Functions                                                                                | Users / Units | User / Unit Price | Initial Purchase | Annually |
|----------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|---------------|-------------------|------------------|----------|
| EnerGov Community Development Suite                                                                                                          | Building Permitting<br>Planning<br>Zoning<br>Impact Fees<br>Code Enforcement<br>Development<br>Review<br>Inspections | 20            | \$178/User/Month  | \$42,720         | \$42,720 |
| EnerGov iG Workforce Apps                                                                                                                    | Mobile Inspections<br>& Code Enforcement                                                                             | 5             | \$52/Unit/Month   | \$3,120          | \$3,120  |
| EnerGov eReviews                                                                                                                             | Plan Review                                                                                                          | 1             | \$876/Unit/Month  | \$10,509         | \$10,509 |
| Tyler GIS                                                                                                                                    | GIS                                                                                                                  | 1             | \$0/Unit/Month    | \$0              | \$0      |
| EnerGov Central Cashiering SDK                                                                                                               | Financial<br>Integration API                                                                                         | 1             | \$280/Unit/Month  | \$3,363*         | \$3,363* |
| <i>*This is the API SaaS fee. The professional services fee to build the integration would be a one-time fee of \$12,000 (not-to-exceed)</i> |                                                                                                                      |               |                   |                  |          |
| EnerGov Advanced Automation Bundle                                                                                                           | ALL                                                                                                                  | 1             | \$394/Unit/Month  | \$4,728          | \$4,728  |
| EnerGov Citizen Self Service - Community Development                                                                                         | ALL                                                                                                                  | 1             | \$762/Unit/Month  | \$9,143          | \$9,143  |
| EnerGov Core Foundation Bundle                                                                                                               | ALL                                                                                                                  | 1             | \$210/Unit/Month  | \$2,521          | \$2,521  |
| EnerGov Report Toolkit                                                                                                                       | ALL                                                                                                                  | 1             | \$0/Unit/Month    | \$0              | \$0      |
| EnerGov Standard Technical Support                                                                                                           | ALL                                                                                                                  | 1             | \$0/Unit/Month    | \$0              | \$0      |
| Socrata-EnerGov Executive Insights Bundle                                                                                                    | ALL                                                                                                                  | 1             | \$876/Unit/Month  | \$10,509         | \$10,509 |
| Tyler Payments                                                                                                                               | ALL                                                                                                                  | 1             | \$0/Unit/Month    | \$0              | \$0      |
| Tyler Payments POS                                                                                                                           | ALL                                                                                                                  | 1             | \$0/Unit/Month    | \$0              | \$0      |

**We have three sources that we need to retrieve data from. They main is Accela from Lee County Government and Inkforce that we are currently using. We also images and Excel Spreadsheets. We understand that there are several factors in importing data into each system but since each vendor was done this before we would like a price range not to exceed 20%.**

- Accela: \$48,000
- Inkforce: \$36,000
- Spreadsheets: \$12,000

**We want a price on using BlueBeam as our markup and digital signature tool:**

- ~\$3,000/Year for Bluebeam Studio Prime.
- Digital Signature function is included with EnerGov Citizen Self Service for no additional fee.

**Except for the Sage import and export all your modules are seamlessly integrated (Meaning we don't have to open a separate module/application, the data automatically populates, no copy and paste, etc.)?**

- YES or NO

**If you hosting agreements increase annually, what is the percent increase years two to five?**

- Typically 5% per year

**Can we store uploads (PDF files, etc) on a third party storage and still be able to retrieve them seamlessly from within the applications/modules?**

- Yes, but this would require you purchase our Content Management API and the 3<sup>rd</sup> party vendor you choose would need to build the integration
- We provide native document retention with our base solution
- We also provide a full content management system (Tyler Content Manager) if your document retention needs are more advanced
- We also provide an integration to Laserfiche (it requires you purchase certain components from your Laserfiche VAR such as MCCi).

#### **Implementation Cost**

Tyler's proposal is based upon a "shared-service" implementation methodology in which Tyler staff and Village staff will share configuration responsibilities. This can be augmented if the Village would like Tyler to do more of the work.

- Proposed Cost: \$149,230

#### **Training Cost**

- Proposed Cost: \$5,920



**Community Development Software Project**  
Accela Civic Platform Implementation



**ENHANCING  
GOVERNMENT**

Together we are transforming the way we serve our communities through improved efficiency, reliability, and transparency.

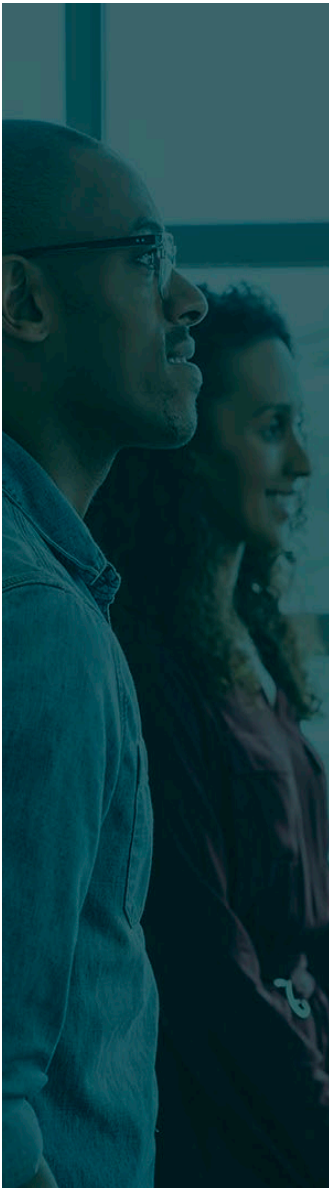




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June 10, 2021

Bob Franceschini, C.P.M., CPPB  
Village of Estero  
9401 Corkscrew Palms Circle #101  
Estero, FL 33928

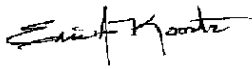
**RE: Community Development Software Project**

Dear Bob Franceschini,

It is my pleasure, on behalf of Silver Lining Solutions, LLC (SLS) and Accela Inc. to submit our responses to the additional questions you have submitted for the **Community Development Software** Project. We remain enthusiastic to provide the Village with information about our Accela Civic Solutions Platform.

If you have any additional questions related to our response, please contact Eric Koontz directly at 720.789.1122 or via email at [eric@slsGov.com](mailto:eric@slsGov.com). Thank you for your time and consideration. We look forward to working with you.

Sincerely,



Eric A. Koontz, President  
Silver Lining Solutions, LLC

## Questions and Responses

*We will have 20 daily named users and will need price per user Initially and annually:*

| Initial Purchase | Annually                                                             | Implementation Cost | Training Cost |
|------------------|----------------------------------------------------------------------|---------------------|---------------|
| \$50,400         | Y2 \$52,920.00<br>Y3 \$55,566.00<br>Y4 \$58,344.40<br>Y5 \$61,261.60 | \$0                 | \$0           |

*We will have 5 mobile users and will need price per user Initially and annually:*

| Initial Purchase | Annually | Implementation Cost | Training Cost |
|------------------|----------|---------------------|---------------|
| \$0              | \$0      | \$0                 | \$0           |

Our licenses for named users or shared users already include the licensing for mobile. We are assuming that these 5 mobile users are NOT distinct from the other 21 users identified here. If they are in addition

*We will have 1 shared user (this would be for the once of twice a month a City/County needs access) and will need price per user Initially and annually:*

| Initial Purchase | Annually                                                         | Implementation Cost | Training Cost |
|------------------|------------------------------------------------------------------|---------------------|---------------|
| \$2,520          | Y2 \$2,646.00<br>Y3 \$2,778.30<br>Y4 \$2,917.22<br>Y5 \$3,063.08 | \$0                 | \$0           |

**We need pricing on each module Initially and Annually: (If modules are separate or lumped, please arrange them as necessary below).**

There are no specific costs to using the modules identified. The SaaS licensing quoted above includes the Initial Purchase and the Annual costs. Should the Agency expand the usage of Accela to include Asset Management or Environment Health, there may be module costs.

Much of the work that will be provided is not specific to a single module, so it does not seem ideal to put this cost into a single category below.

|                                       |             |
|---------------------------------------|-------------|
| ✚ Training                            | \$11,160.00 |
| ✚ Project Delivery (oversight, mgmt.) | \$26,815.00 |
| ✚ Global System Configuration         | \$14,100.00 |
| ✚ Production Readiness and Deployment | \$24,800.00 |
| ✚ Online Portal & Reporting           | \$27,050.00 |

*Building permitting.*

*Plan Review.*

*Inspections (including floodplain review).*

*Impact fees*

| Initial Purchase | Annually | Implementation Cost | Training Cost |
|------------------|----------|---------------------|---------------|
| \$0              | \$0      | \$15,500.00         | \$0           |

*Code Enforcement.*

| Initial Purchase | Annually | Implementation Cost | Training Cost |
|------------------|----------|---------------------|---------------|
| \$0              | \$0      | \$3,100.00          | \$0           |

*Planning*

*Zoning*

| Initial Purchase | Annually | Implementation Cost | Training Cost |
|------------------|----------|---------------------|---------------|
| \$0              | \$0      | \$12,400.00         | \$0           |

*Development Review (site plan review) including their inspections and permits.*

| Initial Purchase | Annually | Implementation Cost | Training Cost |
|------------------|----------|---------------------|---------------|
| \$0              | \$0      | \$15,500.00         | \$0           |

*Finance (your fee to Export/Import into Sage Accounting).*

| Initial Purchase | Annually | Implementation Cost | Training Cost |
|------------------|----------|---------------------|---------------|
|------------------|----------|---------------------|---------------|

|     |     |             |     |
|-----|-----|-------------|-----|
| \$0 | \$0 | \$10,000.00 | \$0 |
|-----|-----|-------------|-----|

*GIS – We use TWO GIS sources to be used daily.*

| Initial Purchase | Annually | Implementation Cost | Training Cost |
|------------------|----------|---------------------|---------------|
| \$0              | \$0      | \$8,680.00          | \$0           |

*Mobile Software pricing*

| Initial Purchase | Annually | Implementation Cost | Training Cost |
|------------------|----------|---------------------|---------------|
| \$0              | \$0      | \$500               | \$430         |

We have three sources that we need to retrieve data from. They main is Accela from Lee County Government and Inkforce that we are currently using. We also images and Excel Spreadsheets. We understand that there are several factors in importing data into each system but since each vendor was done this before we would like a price range not to exceed 20%.

*Accela:*

\$12,400.00

*Inkforce:*

\$15,500.00

*Spreadsheets:*

\$6,200.00

*Electronic Documents:*

\$6,200.00

*We want a price on using BlueBeam as our markup and digital signature tool: \$*

The Village is responsible for acquiring the BlueBeam licenses. To integrate BlueBeam with the Accela Platform we use Velosimo connector. The initial services cost for the integration is \$16,000.00 and the yearly Connector license is \$10,000.

*Except for the Sage import and export all your modules are seamlessly integrated (Meaning we don't have to open a separate module/application, the data automatically populates, no copy and paste, etc.)?*

YES – all modules are seamlessly integrated.

*If you hosting agreements increase annually, what is the percent increase years two to five?*

The annual increase is 5%.

*Can we store uploads (PDF files, etc) on a third party storage and still be able to retrieve them seamlessly from within the applications/modules?*

Yes, the Accela Civic Platform can integrate with third-party Electronic Document Management Systems and can support multiple connections simultaneously. The storage and retrieval are seamless but do require an integration for each. Accela has a free native Electronic Document Management system that is also available.

VILLAGE OF ESTERO, FLORIDA  
VENDOR DISCLOSURE FORM

Project No.: RFI 2020-01

Project Name: Community Development Software

Please check as appropriate:

☐ I am the sole proprietor/owner. The company is not publicly held.

☐ The company is not publicly held.  
The names and addresses of the owners having a greater than 5% interest is attached.

☒ The company is publicly held.  
The names and addresses of the owners having a greater than 5% interest is attached.

I do hereby certify that to the best of my knowledge and belief certify that the information above and attached is true and correct.

Signed:  \_\_\_\_\_

Vendor

Printed Name Sean Higgins, EVP CityView

Company Name: CityView, a division of N.  
Harris Computer Corporation

Date: June 9, 2021

### NAMES & ADDRESSES OF OWNERS

NOTE: Please list individuals; the listing of a corporation(s) is **NOT** acceptable.

Not applicable. No owner has greater than 5% interest.

[illegible]



**AGENDA ITEM SUMMARY SHEET**  
**VILLAGE COUNCIL MEETING**  
**July 21, 2021**

---

**Agenda Item:**

Presentation of proposed budget for Fiscal Year 2021-2022.

**Description:**

The Village Charter Section 8 (2) requires submission of the budget to Council on or before July 15<sup>th</sup> each fiscal year. The budget was provided to Council via email prior to this deadline, and is being presented in greater detail today.

As required by Florida Statute Section 200.065, on July 21, 2021, Village Council will vote on the proposed millage rate. Two public hearings will be held on September 9, 2021 at 5:30 P.M. and September 22, 2021 at 5:30 P.M. to include votes to approve the millage rate and proposed budget for Fiscal Year 2021-2022.

**Action Requested:**

Review proposed budget for Fiscal Year 2021-2022

**Financial Impact:**

The proposed budget will provide funding for the Fiscal Year 2021-2022.

**Attachments:**

1. Proposed budget for Fiscal Year 2021-2022
2. Presentation

## Village of Estero, Florida

### Annual Operating Budget Fiscal Year 2021-2022



#### Mayor

Katy Errington, District 4

#### Vice Mayor

Jon McLain, District 3

#### Village Council

Joanne Ribble, District 1

Larry Fiesel, District 2

Jim Boesch, District 5

Jim Ward, District 6

Jim Wilson, District 7

#### Administrative Personnel

Steven. R. Sarkozy, Village Manager

Burt Saunders, Village Attorney

Kyle Coleman, Deputy Village Manager

Chris Kessler, CPA, Interim Finance Director

Carla Fixel, Finance Clerk

Karen Gudella, Finance Clerk

The Village of Estero, Florida was incorporated December 31, 2014.



GOVERNMENT FINANCE OFFICERS ASSOCIATION

*Distinguished  
Budget Presentation  
Award*

PRESENTED TO

**Village of Estero  
Florida**

For the Fiscal Year Beginning

**October 01, 2020**

*Christopher P. Morill*

**Executive Director**

The Government Finance Officers Association of the United States and Canada (GFOA) presented an award of Distinguished Budget Presentation to the Village of Estero, Florida for its annual budget for the fiscal year beginning October 1, 2018. In order to receive this award, a governmental unit must publish a budget document that meets program criteria as a policy document, as an operations guide, as a financial plan, and as a communications device.

This award is valid for a period of one year only. We believe our current budget continues to conform to program requirements, and we are submitting it to GFOA to determine its eligibility for another award.

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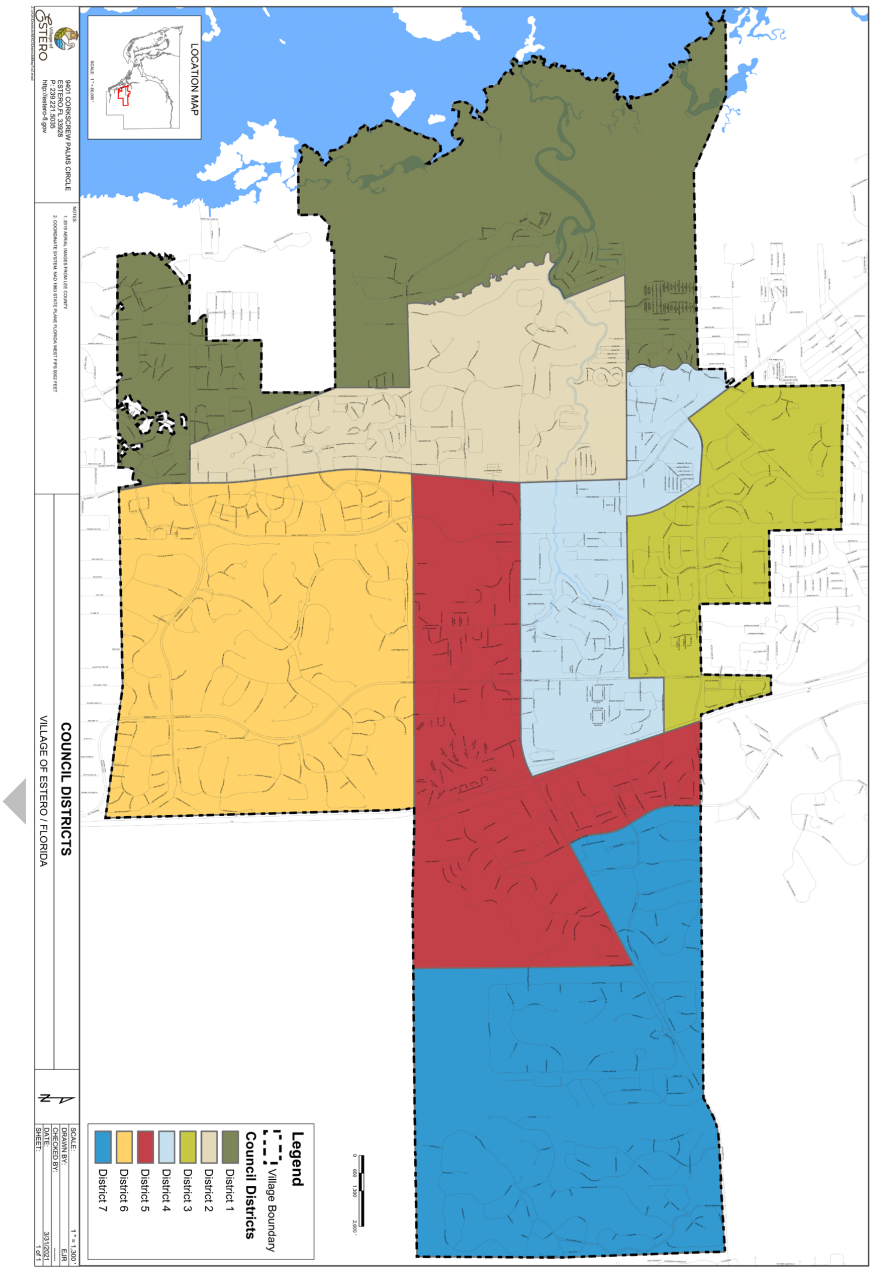
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DRAFT

Council District Map



## Village Council



**District 4:**  
Katy Errington, Mayor  
(239) 292-1237  
errington@estero-fl.gov



**District 1:**  
Joanne Ribble  
(239) 326-1588  
jribble@estero-fl.gov



**District 2:**  
Larry Fiesel  
(239) 326-1590  
fiesel@estero-fl.gov



**District 3:**  
Jon McLain, Vice Mayor  
(239) 292-1119  
mclain@estero-fl.gov



**District 5:**  
Jim Boesch  
(239) 292-1715  
boesch@estero-fl.gov



**District 6:**  
Jim Ward  
(239) 326-1591  
ward@estero-fl.gov



**District 7:**  
Jim Wilson  
(239) 292-2978  
wilson@estero-fl.gov



## Guide to Readers

The Fiscal Year 2021-2022 Annual Budget for the Village of Estero serves four fundamental purposes:

### Policy Document

As a policy document, the budget serves to inform the reader about the Municipal Corporation and its policies. The Village Manager's Budget message provides a condensed analysis highlighting the principal issues of the Village as well as setting the theme for the Fiscal Year. The Council Adopted Budget includes organization-wide financial, as well as its short-term financial and operational policies that guide the development of the annual Adopted Budget. This budget document details the services that the Village will provide during the twelve-month period from October 1, 2021 through September 30, 2022.

### Financial Plan

As a financial plan, the budget details the costs associated with providing municipal services and how the services will be funded. The General Fund section includes a summary and detailed description of all revenues and expenditures. Specific Fund sections also describe revenue and expenditure sources and uses and significant trends affecting specific funds. The budget document explains the underlying assumptions for the revenue estimates and discusses significant revenue trends. Beginning and ending fund balances are shown for the budget year as are projected changes for each fund. In addition, there is discussion of the Village's accounting structure and budgetary policies.

### Operations Guide

As an operations guide, the budget details how cost centers and funds are organized. The budget informs the reader of all the activities, services and functions carried out by each cost center. Each cost center budget section includes a description of the cost center's function, duties, authorized positions within the organizational structure, budget highlights, and the budgetary appropriation.

### Communications Device

As a communication device, the budget provides summary information to aid the reader in interpreting the document. Charts, graphs, tables and text are included to consolidate the information as much as possible. The budget also includes a detailed table of contents to make it easy to locate and understand its contents. The budget includes the Village Manager's Budget Message, which provides readers with a condensed analysis of the fiscal plans of the Village of Estero for the upcoming fiscal year.

## Budget Message

# Memorandum

**TO:** Village Council

**FROM:** Steve Sarkozy, Village Manager

**DATE:** July 15, 2021

**SUBJECT:** Budget Message – Proposed 2021-2022 Operating and Capital Budget

---

Honorable Mayor and Village Council:

I am pleased to provide you with my recommended Fiscal Year 2021-2022 Annual Budget in compliance with Section 8(2) of the Village Charter. In summary, the proposed budget is balanced and provides sufficient funds to meet the operating needs for the coming year, without raising taxes.

The primary purpose of the budget is to explain our priorities and finances in accessible terms for the Estero community. The Village finances work similarly to any household, business or nonprofit budget, with several exceptions. Each year, our government collects taxes, which can be spent on any expense of our choosing (unrestricted funds). We also collect fees that are often restricted, by State law, to certain expenditures (restricted funds). Unused funds carry over in these accounts from year-to-year as “fund balance.” Outlined below is a breakdown of the projected flow of funds in and out of the Village for FY 21-22, for operating costs.

|                                                             |                     |
|-------------------------------------------------------------|---------------------|
| New Revenue                                                 | \$14,412,941        |
| Operating Expenditures                                      | \$8,978,533         |
| <u>Net Operating Impact (prior to capital expenditures)</u> | <u>+\$5,434,408</u> |

In addition to the spending amounts shown above, the Village has accumulated significant amounts in our General Fund Balance over the preceding five (5) years. While the revenues and budget of the first six (6) years of Estero's incorporation have been generally similar, the build-up of the large Fund Balance is reflective of the very professional and deliberate policies of the initial Village Council. Outlined below is a breakdown of the projected flow of funds in and out of the Village for FY 21-22, now including existing fund balance and requested capital expenditures.

|                                                       |                     |
|-------------------------------------------------------|---------------------|
| Projected Beginning Fund Balance (including reserves) | \$35,222,194        |
| New Revenue (property taxes, impact fees, etc.)       | \$14,412,941        |
| Transfers from other funds (debt service, capital)    | \$6,963,600         |
| <u>Total Available Funds</u>                          | <u>\$56,598,735</u> |
| Operating Costs                                       | \$8,978,533         |
| Capital Costs                                         | \$19,206,200        |
| Reserves (operating, litigation, road maintenance)    | \$7,268,770         |
| Debt Prepayment                                       | \$6,439,170         |
| Unallocated/Restricted Fund Balance                   | \$14,706,062        |
| <u>Projected Use of Funds</u>                         | <u>\$56,598,735</u> |

Due to spending restrictions on certain revenue streams, such as impact fees and gas taxes, fund balance is to be expected. Planned, future capital expenditures will make use of these funds and draw down these accounts. Improvements to Corkscrew Road and Estero Parkway are examples of one-time capital expenditures that make use of restricted funds to deliver lasting value to our community.

Having weathered the COVID-19 pandemic with limited interruptions to customer service or capital improvements, the Village is excited for what is to come in FY 21-22. The budget to follow represents the Village's values, history, and future, and we look forward to discussing its merits with you and the community.

Sincerely,

Steve Sarkozy  
Village Manager  
Village of Estero

### Strategic Direction

The Village Council and Staff pride ourselves on providing forwarding-thinking, efficient, transparent municipal operations. The principles of our management approach are outlined below:

#### Strategic Principles:

- o Practice OUTSTANDING ETHICS, by guarding against Council, Staff, and Board member conflict of interest issues.
- o Provide EXCEPTIONAL TRANSPARENCY, by actively soliciting resident input and proactively distributing meaningful, comprehensible information to the public.
- o Cultivate a SENSE OF COMMUNITY, by helping residents engage with one another and create a distinct Estero community.
- o Preserve OPERATIONAL FLEXIBILITY, by maintaining zero ongoing pension liabilities and a commitment to limited staffing.
- o Protect ENVIRONMENTAL ASSETS, by engaging in water quality management and open space preservation.

#### Operating Standards:

- o Adhere to PERFORMANCE MANAGEMENT, by implementing and tracking annual service delivery goals based on quantifiable performance metrics.
- o Coordinate UNIVERSALLY STRONG CUSTOMER SERVICE, by working with service delivery partners to ensure all resident interactions are helpful.
- o Mandate EXCELLENT CONSTRUCTION PRACTICES, by creating high standards for public and private projects and inspecting them with prudence and diligence.
- o Maintain SUPERB MAINTENANCE, by prioritizing upkeep of current Village assets and by requiring such upkeep by private communities and businesses.
- o Manage DEBT ACCUMULATION, by identifying a specific source of funding in the budget sufficient to pay all debt service and related costs.

Our implementation of “government-lite” has yielded benefits to our residents across a spectrum of functions. Further details about the past year, and the years to come, are provided below.

#### Reflection:

Our governance model reflects the dual priorities of providing daily governance and the nimbleness to act on unique opportunities. This has required us to develop a unique approach to “government lite”. Our purchase of Estero River frontage has provided the Village with substantial recreational and development opportunities, that will further improve the quality of life that we enjoy today. The process of acquiring this land, and the subsequent and ongoing planning process, are quite unique in a “government lite” environment. We obtained subject-matter expertise via contract, carefully reviewed the project merits and costs with the community, aligned stakeholder interests around a common set of goals, and executed the acquisition. Our model allowed us to “ramp up” operations, build sound policy based on subject matter expertise, and then “ramp down” operations, in a short time span.

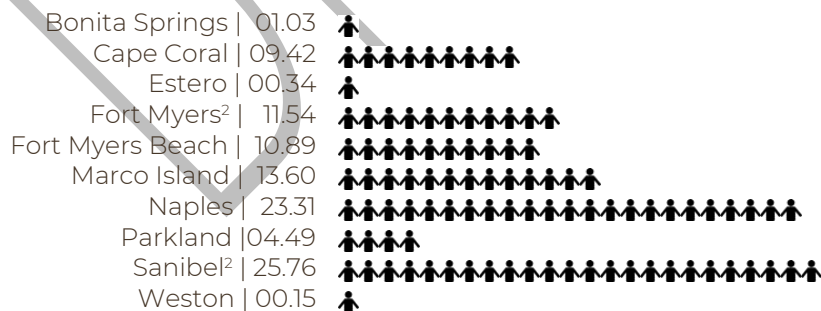
Our ability to make our annual debt payments, whilst growing a substantial \$6.4 million prepayment fund and a \$6.3 million operating reserve (12 months of operating costs), demonstrate our financial sustainability. We wish to reduce the original ten-year payoff term via early these payment set-asides, land sales, easement trades, and grants. This would free substantial funds for further community improvement, effectively multiplying the impact of the initial investment.

All data metrics provided in the pages to follow will be updated for the final budget presentations in September.

#### Population and Staff, By Municipality:

|                  | Population <sup>1</sup><br><u>2019</u> | FTE Staff<br><u>FY 18-19</u> | FTE Staff<br><u>FY 19-20</u> | FTE Staff <sup>2</sup><br><u>FY 20-21</u> |
|------------------|----------------------------------------|------------------------------|------------------------------|-------------------------------------------|
| Bonita Springs   | 54,432 (+6.4%)                         | 60.50                        | 57.50                        | 56.00                                     |
| Cape Coral       | 185,837 (+3.1%)                        | 1,716.30                     | 1,742.62                     | 1,750.62                                  |
| Estero           | 32,412 (+1.9%)                         | 11.50                        | 11.00                        | 11.00                                     |
| Fort Myers       | 87,871 (+6.8%)                         | 990.70                       | 1,014.00                     | TBD <sup>3</sup>                          |
| Fort Myers Beach | 6,520 (+1.8%)                          | 67.50                        | 65.50                        | 71.00                                     |
| Marco Island     | 17,348 (+1.5%)                         | 225.50                       | 235.50                       | 236.00                                    |
| Naples           | 20,922 (+2.8%)                         | 473.60                       | 477.60                       | 487.60                                    |
| Parkland         | 34,109 (+4.2%)                         | 151.00                       | 151.00                       | 153.00                                    |
| Sanibel          | 6,756 (+0.8%)                          | 170.97                       | 174.03                       | TBD <sup>3</sup>                          |
| Weston           | 67,314 (+0.5%)                         | 10.00                        | 10.00                        | 10.00                                     |

<sup>1</sup>Population data based on most recent county-wide data provided by the Florida Bureau of Economic and Business Research, dated April 1, 2018, compared with data from the same study, dated April 1, 2017.



## Looking Ahead:

We believe that this approach to government can be applied to a variety of challenges the Village will soon face. Building construction oversight capacity for our Estero Parkway and US-41 projects and developing technology enhancements to respond to COVID-19 and provide long-term ADA compliance are just two examples where this approach was called upon. Estero can remain fiscally conservative and operationally nimble by continuing to apply this formula.

Administrative

## Reflection:

Our focus, from an administrative standpoint, remains centered on delivering high-quality government at an affordable rate. Thus far, this goal has manifested itself through the reduction of taxes (four consecutive years, with a constant rate held for FY 20-21) and the development of a substantial operating reserve (now at 12 months of operating reserves). These accomplishments outpace neighbor municipalities and dwarf our earliest expectations. This unique record is demonstrated in the figures below.

## Tax Rate and Reserve Level, By Municipality:

|                      | Tax Rate<br>FY 20-21  | Reserves<br>FY 20-21               | Reserves (% of operating)<br>FY 20-21 |
|----------------------|-----------------------|------------------------------------|---------------------------------------|
| Bonita Springs       | 0.8173<br>(no change) | \$5,500,000<br>(+\$200,000)        | 38.1% (no change)                     |
| Cape Coral           | 6.4903<br>(no change) | \$58,087,184<br>(-\$902,671)       | 34.2% (-1.2%)                         |
| Estero               | 0.7726<br>(no change) | \$5,922,300<br>(+\$325,600)        | 100% (no change)                      |
| Fort Myers           | 7.9643<br>(-3.5%)     | \$8,877,200<br>(-\$1,520,500)      | 7.8% (-1.3%)                          |
| Fort Myers Beach     | 0.9500<br>(no change) | \$3,144,440 (change unclear)       | 13.2% (change unclear)                |
| Lee County Unincorp. | 0.8398<br>(no change) | Included in full Lee County budget | Included in full Lee County budget    |
| Marco Island         | 1.8374<br>(-2.4%)     | \$5,647,703<br>(+\$282,461)        | 25% (no change)                       |
| Naples               | 1.1500<br>(-2.5%)     | 4,200,000<br>(+\$112,701)          | 10% (no change)                       |
| Parkland             | 4.4000<br>(no change) | \$9,412,000<br>(+\$102,124)        | 25% (no change)                       |
| Sanibel              | 1.8922<br>(no change) | \$9,299,879<br>(-\$730,300)        | 31.1% (-4.3%)                         |
| Weston               | 3.3464<br>(no change) | \$13,261,181<br>(+\$88,000)        | 31.2% (+4.0%)                         |

Tax Rate vs. Reserve Level, Since Estero Incorporation:



## Looking Ahead:

We anticipate a slowdown in both trends, as our tax rate and reserve level stabilize for long term operations. The Village may wish to fragment the tax levy and reserve, including options such as a dedicated tax for stormwater maintenance or an additional reserve for street light maintenance, respectively, while maintaining the cumulative totals. A risk to our long-term viability is large, unexpected expenditures: four such potential expenditures are identified below:

- o Land Use Litigation: The Village has settled multiple, significant lawsuits to mitigate this threat.
- o Natural Disasters: During Hurricane Irma, we partnered with Lee County to avoid most of the cash flow impact from the storm (we expended ~\$250,000, as opposed to several million dollars). Following negotiations with Lee County, we are now responsible for the cash flow impact of any hurricanes. This could offer a one-time impact, but our reserves are well in excess of any anticipated natural disaster cost. We have received 98%+ reimbursement for costs expended during Hurricane Irma and the COVID-19 pandemic, so this presents a minimal short and long term threat.
- o ADA Compliance: Several years ago, our neighbor cities were served lawsuits alleging non-compliance with the Americans with Disabilities Act. We responded by bringing our website and all documents into compliance. We believe that our operation is well within the acceptable range of accessibility, as we well outpace neighbor municipalities on this front.
- o Cyber Crime: This is a threat posed to all organizations, globally. We have taken multiple proactive steps, and continue to work on improvements that will further mitigate our exposure to this risk.

## Public Works

### Reflection:

The past year included the completion of several notable efforts, which are outlined below.

- o Estero parkway Improvements: After several years of discussion and a full year of construction, Estero parkway now serves as an example of the quality that our Village prides itself on delivering. Removal of rust stains is ongoing.
- o US 41 Median Landscaping: The construction of the US 41 median landscaping enhancements was completed in late 2020 and early 2021. The project is currently in the maintenance Phase of the project.

### Issue Requests and Response Time (in days) by category:

|                 | 2017                      | 2018                      | 2019                     | Average                    |
|-----------------|---------------------------|---------------------------|--------------------------|----------------------------|
| Animals         |                           | 0 requests<br>N/A         | 1 request<br>0.6 days    | 0.7 requests<br>0.7 days   |
| Drainage        | 21 requests<br>63.5 days  | 15 requests<br>29.6 days  | 14 requests<br>17.6 days | 16.7 requests<br>36.9 days |
| Landscaping     | 17 requests<br>23.3 days  | 17 requests<br>23.0 days  | 11 requests<br>15.5 days |                            |
| Other           | 21 requests<br>10.3 days  | 32 requests<br>22.9 days  | 21 requests<br>29.0 days |                            |
| Road Condition  | 22 requests<br>37.2 days  | 27 requests<br>9.2 days   | 40 requests<br>25.8 days |                            |
| Roadway Traffic | 97 requests<br>17.8 days  | 23 requests<br>37.0 days  |                          |                            |
| Trash           | 18 requests<br>4.1 days   | 8 requests<br>10.0 days   |                          |                            |
| Water & Sewer   | N/A <sup>1</sup>          | N/A <sup>1</sup>          |                          |                            |
| Total           | 197 requests<br>23.2 days | 122 requests<br>22.5 days |                          |                            |

<sup>1</sup>The "water & sewer" category was created in 2019

### Looking Ahead:

The year to come promises the beginning and completion of multiple notable capital improvements projects. These are discussed in detail below.

- o Corkscrew & I-75 Interchange Improvements: The Florida Department of Transportation (FDOT) is in the process of finishing the roadway construction. In addition, FDOT is now planning landscaping improvements, with construction to begin in late 2022. This project is expected to take approximately one year to complete and will not require Village funds.
- o Geographic Information System (GIS) Implementation: This effort has an anticipated full rollout of public features to occur in 2021. This integrated system will enhance the customer experience and staff productivity for minimal cost.



### Community Development

#### Reflection:

The past year saw significant improvements to both our community and government. An outline of these projects is provided below.

- o Land Development Code: The Village's first Land Development Code, to replace our current transitional code, was completed and approved by Village Council in FY 20-21. This builds upon the previously adopted Village Comprehensive Plan and paints a clearer picture of allowable development in the Village, providing the exceptional customer service and high quality development that we have come to expect in Estero.
- o Previously accepted building permit applications have been scanned into digital, searchable forms and moved into our Laserfiche public records database. In late 2021/early 2022, we will roll out a public portal to ease searching of these records for the public.

|                                                | <u>2016</u>                        | <u>2017</u>           | <u>2018</u>           | <u>2019</u>          | <u>Average</u> |
|------------------------------------------------|------------------------------------|-----------------------|-----------------------|----------------------|----------------|
| Residential Single Family Residence            | 126 apps <sup>1</sup><br>23.0 days | 104 apps<br>12.8 days | 129 apps<br>46.4 days | 49 apps<br>16.9 days |                |
| Residential Single Family Attached (Townhomes) | 0 apps<br>N/A                      | 1 app<br>106.3 days   | 12 apps<br>10.7 days  | 12 apps<br>12.9 days |                |
| New Commercial Construction                    | 13 apps<br>69.7 days               | 11 apps<br>121.5 days |                       |                      |                |
| Commercial Multi-Family                        | 8 apps<br>90.5 days                | 16 apps<br>109.9 days |                       |                      |                |
| Commercial Pool                                | 6 apps<br>20.2 days                | 2 apps<br>9.8 days    |                       |                      |                |
| Commercial Roof                                | 54 apps<br>1.8 days                | 35 apps<br>1.0 days   |                       |                      |                |
| Miscellaneous Commercial                       | 13 apps<br>20.1 days               | 4 apps<br>7.6 days    |                       |                      |                |

#### Looking Ahead:

This year, the Village will look to build upon the completion of the Comprehensive Plan and encourage quality development in our community. A summary of these efforts is identified below.

- o The Village is moving towards the selection and implementation of sweeping software improvements to our Building, Planning, Zoning, and Cde compliance functions. This will greatly improve the efficiency of our limited staff, increase the transparency of our operations and improve customer service.

### Parks and Recreation

#### Reflection:

The past year reflected a significant shift in focus for the Village, as we turn towards park and recreation development and administration. The first piece of this puzzle is described below.

- o Planning for *Estero on the River*: A master planning process for this site is underway, with substantial public input and expert analysis driving the process.

#### Looking Ahead:

The year to come will provide a continuation of our progression into the provision of parks and recreation services. The major tenets of this effort are outlined below.

- o Parks and Recreation Master Plan: This will be completed in 2021, providing the Village with a detailed inventory, set of objectives, and plan of action.
- o Estero Community Park Enhancement: We continue to have conversations with partner municipalities, which is supplemented by our purchase of land in this space in 2020. We are continuing to work through the design of this space via expert consultancy.

### Education

#### Reflection:

To continue to attract individuals and families of all ages, Estero's educational opportunities must be exceptional. We are fortunate to have both an elementary and high school in Estero and Florida Gulf Coast University close by. Our educational efforts and results are discussed below.

- o Pinewoods Elementary and Estero High School Score Well: Both Estero schools received high marks for the quality of education they provide, which is further described in the table below. This should be a source of tremendous pride for our Village community.

Bonita Springs Charter School<sup>1</sup>  
 Bonita Springs Elementary School  
 Bonita Springs High School  
 Bonita Springs Middle Center for the Arts  
 Estero High School<sup>2</sup>  
 Pinewoods Elementary School<sup>2</sup>  
 San Carlos Park Elementary School  
 Spring Creek Elementary School  
 Three Oaks Elementary School  
 Three Oaks Middle School

#### State School Grades

| <u>2017</u> | <u>2018</u> | <u>2019</u> |
|-------------|-------------|-------------|
| A           |             | B           |
| A           |             | A           |
|             |             |             |
| B           | B           | B           |
| C           | A           | B           |
| A           | B           | A           |
| D           | C           | C           |
| C           | B           | B           |
| A           | A           | A           |
| A           | A           | A           |

### Looking Ahead:

Given our shared interests, we hope to build on our strong relationships with Florida Gulf Coast University and the Lee County School District over the coming year. Working together on meaningful projects, such as a regional water quality center, could greatly improve the Estero community and the quality of education available to our youth.

### Public Safety

#### Reflection:

The Village of Estero continues to be a uniquely safe place to live and work. During our most recent community survey, which was conducted for our branding study, our residents consistently rated safety as a top value point for the Estero experience. In fact, this interest united every demographic tested. This sentiment was tested against actual crime data, provided by the Lee County Sheriff's Office. This data clearly shows that Estero is, in fact, a uniquely safe community. This should be a point of pride for Estero, as well as a point of emphasis in economic development efforts.

Total Crime in Estero since the Village government started in 2015:

|                     | 2015 | 2016 | 2017 | 2018 | 2019 | Average |
|---------------------|------|------|------|------|------|---------|
| Homicide            | 0    | 0    | 0    | 1    | 0    | 0.2     |
| Aggravated Assault  | 13   | 12   | 17   | 6    | 3    | 10.2    |
| Simple Assault      | 38   | 36   | 58   | 55   | 55   | 48.4    |
| Rape                | 3    | 3    | 9    | 4    | 6    | 5.0     |
| Forcible Fondling   | 4    | 2    | 4    | 1    | 3    | 2.8     |
| Burglary            | 34   | 32   | 41   | 24   | 18   | 29.8    |
| Robbery             | 4    | 5    | 7    | 5    | 7    | 5.6     |
| Arson               | 0    | 0    | 0    | 1    | 2    | 0.6     |
| Simple Stalking     | 0    | 0    | 1    | 0    | 0    | 0.2     |
| Threat/Intimidation | 0    | 0    | 1    | 2    | 0    | 0.6     |
| Motor Vehicle Theft | 13   | 15   | 13   | 14   | 15   | 14.0    |
| Larceny Theft       | 221  | 264  | 268  | 313  | 315  | 276.6   |
| Total               | 330  | 369  | 419  | 426  | 424  | 393.6   |

Included below is a breakdown of crime levels across several comparable cities, based on the most recent FBI Uniform Crime Report (UCR) for 2018. Data for Bonita Springs and Fort Myers Beach is being compiled using data from the Lee County Sheriff's Office (only cities that have their own, dedicated police force are listed on the FBI UCR).

|                     | Cape Coral | Fort Myers | Sanibel | Marco Island | Naples | Parkland | Weston |
|---------------------|------------|------------|---------|--------------|--------|----------|--------|
| Homicide            | 3          |            | 0       |              | 0      |          |        |
| Aggravated Assault  | 196        | 372        | 0       | 5            | 7      | 18       | 22     |
| Simple Assault      | N/A        | N/A        | N/A     | N/A          | N/A    | N/A      |        |
| Rape                | 17         | 53         | 2       | 0            | 0      | 1        |        |
| Forcible Fondling   | N/A        | N/A        | N/A     | N/A          | N/A    | N/A      |        |
| Burglary            | 413        | 376        | 11      | 11           | 19     | 19       |        |
| Robbery             | 51         | 146        | 0       | 1            | 2      | 2        |        |
| Arson               | 2          | 5          | 0       | 0            | 0      | 0        |        |
| Simple Stalking     | N/A        | N/A        | N/A     | N/A          | N/A    | N/A      |        |
| Threat/Intimidation | N/A        | N/A        | N/A     | N/A          | N/A    | N/A      |        |
| Motor Vehicle Theft | 178        | 257        | 0       | 5            | 24     | 41       |        |
| Larceny Theft       | 2,110      | 1,652      | 58      | 82           | 277    | 180      |        |
| Total               | 2,970      | 2,872      | 71      | 104          | 329    | 432      |        |

#### Looking Ahead:

While our crime levels are low, we remain committed to further reducing these figures. We will seek further improvements via our strong relationship with the Lee County Sheriff's Office. Additionally, we could explore enhanced services, at an additional charge, in the future, if desired.

#### Economic Development

The Village continues to promote economic development via purposeful public planning and exceptional public infrastructure. Renovation efforts on Estero Parkway, US-41 and River Ranch Road & Williams Road (as they relate to Estero High School student safety and traffic flow), are just a few examples of this philosophy in action.

The pending decision as to the future of our Estero on the River property, of which significant public input is being sought, is noteworthy. The use of this critical Village asset will help to shape our Village for years to come. We are committed to a transparent public process, with input from our team of expert consultants.

### Conclusion

The Village staff is proud to present this budget for FY 20-21. As evidenced above, the future of the Village is bright and full of opportunities to improve our beautiful community. We expect the challenges of COVID-19 to remain and for our community to continue to weather this storm. We are excited to continue the work of improving Estero into the 2020-2021 fiscal year!

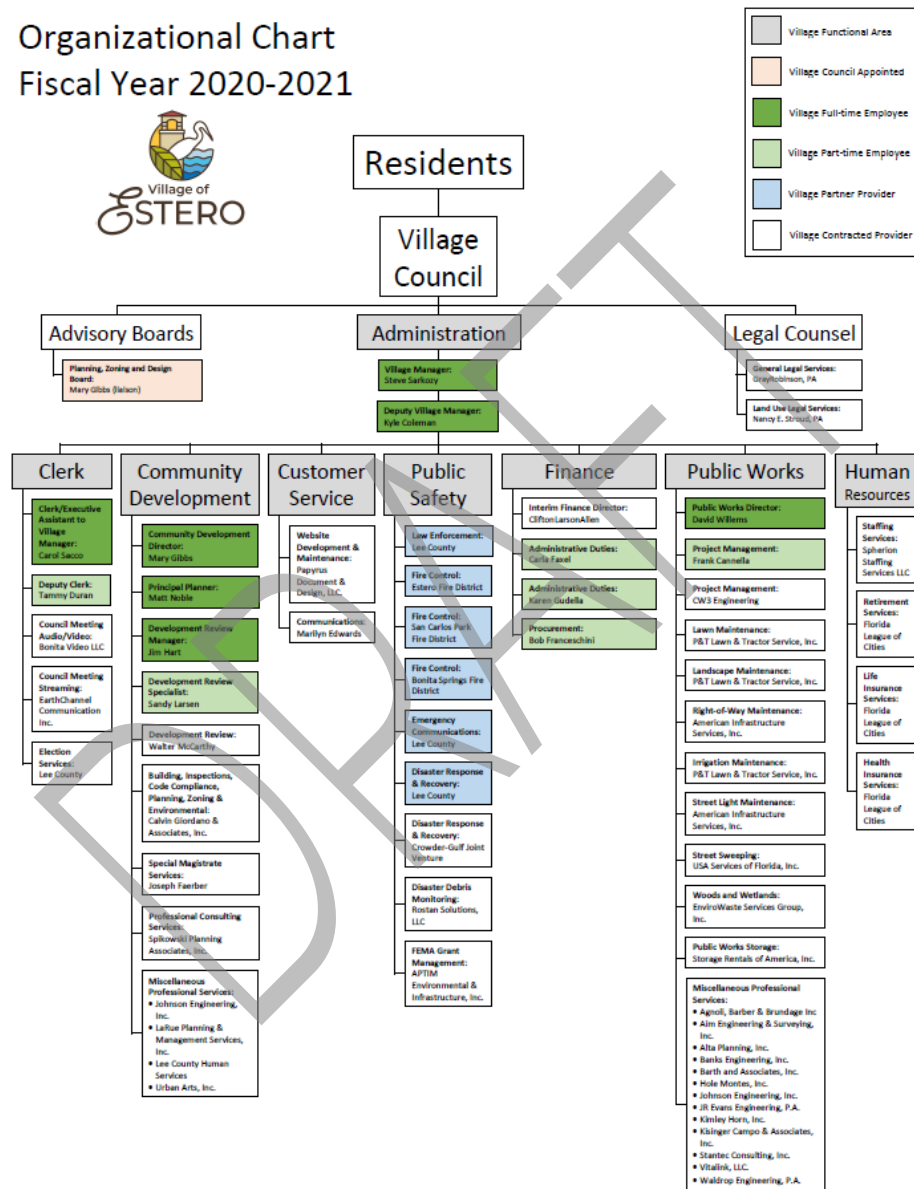
Steve Sarkozy  
Village Manager

DRAFT



## Organizational Chart

### Organizational Chart Fiscal Year 2020-2021



## Budget Process

### Budget Preparation Process

A budget is a financial plan for an entity. It includes both estimates of resources available, including revenues, fund balances/reserves and appropriations, which are the authority to spend money for specific purposes. For the Village of Estero, the budget is prepared by the Village Manager and the Finance staff and adopted by the Village Council after receiving public input. The steps in the Village's formal budget process are established by state law, commonly known as the Truth in Millage Act, or "TRIM", and are detailed later in this section of the document.

The budget document is prepared to provide information about the Village, both financial and operational, from a variety of perspectives and degrees of detail. In order to accomplish this, the document begins with an introduction section including the budget message from the Village Manager, followed by:

1. Budget highlights and summary, including review of current year and prior year budget data;
2. Detailed financial data, summaries and budgets, segregated by fund and cost centers, used to account for the costs associated with specific activities and for the use of funds received from specific revenue sources; and
3. History, trends and assumptions for the Village's major revenue sources. The reader of the annual budget

The reader of the annual budget report will be able to understand the budget document by reviewing the Table of Contents, the budget message from the Village Manager, and the Budget Summary section to obtain an overall view

of the budget.

### Budget Amendment Process

The Village Council may, by resolution, provide for the transfer of all or part of any unencumbered appropriations balance from one department, fund, service, strategy or organizational unit to the appropriation for other departments or organizational units or a new appropriation.

The Village Manager may transfer funds among programs within a department, fund, service, strategy, or organizational unit and shall report such transfers to the council, in writing, in a timely manner.

Florida Statutes, Chapter 166.241 provides for budget amendments up to sixty days subsequent to fiscal year end.

### Capital Budget Preparation Process

The Village's annual budget preparation process includes the preparation of a capital improvement program. The Village Charter requires two public hearings and adoption of the capital improvement program by resolution on or before August 15th of each fiscal year which includes five years of future capital.

The Village is required by Chapter 163.3177 Florida Statutes to prepare the capital improvement program as part of the comprehensive planning process.

During the 2020-2021 fiscal year, the Village developed and adopted a capital improvement program and will conclude the initial land development code process.



### Budget Calendar – All Funds

Key dates in the budget calendar are as follows:

March/April: Village Manager and staff begin to develop a capital improvement Program.

May/June: Village Manager and staff begin to develop revenue and expenditure estimates.

June/July: State issues revenue estimates with updates to budget draft as needed.

July: Village Manager presents proposed budget to Village Council on or before July 15<sup>th</sup>.

July/August: Village Council conducts two public hearings to adopt the capital improvement budget on or before August 15<sup>th</sup>.

September: Village Council conducts two public hearings to set the tax millage rate and adopt the budget.

October 1: New fiscal year commences.

### Truth in Millage (TRIM)

Florida Statutes, Chapter 200, and Truth in Millage, known as TRIM, govern the budget and property tax rate adoption process. In Florida, properties are assessed by the County Property Appraiser and property taxes are collected by the County Tax Collector. Various exemptions are available to property owners, including, but not limited to, two homestead exemptions of \$50,000 each on the principal place of residence, \$500 widow/widower exemption, \$500 disability exemption, agriculture exemptions, exemption for the permanently disabled, exemptions for

churches and governmental property, and up to \$25,000 senior exemption for persons 65 and over based on annual household income. In addition, there is a "Save Our Homes" assessment differential that limits the increase in assessed value of a property with a homestead exemption to the lesser of the Consumer Price Index or 3% (with some exceptions). All property is assessed at one hundred percent of real value, which approximates eighty-five percent of market value.

The Village Council is required to hold two public hearings for adoption of a property tax rate and budget. The first public hearing is advertised via the TRIM Notice, mailed by the Property Appraiser to each property owner. In addition to notification of this first public hearing, the TRIM notice contains the following information:

1. The new assessed value, exemptions and taxable value for the new year and the prior year.
2. The tax rates and amounts paid for the prior year.
3. The tax bill if no budget change is adopted. These amounts assume the rolled-back rate is levied for the new year. The rolled-back rate is that tax rate which would derive the same amount of revenue based on the new taxable values as was raised in the prior year at the old taxable values, excluding net new taxable value. Net new taxable value consists primarily of new construction and additions.
4. The property tax rates and amounts due if the proposed budget millage rates are adopted.

The second public hearing is advertised by means of a newspaper advertisement. Accompanying this advertisement is a summary of the revenues and expenditures contained within the budget tentatively approved at the first public hearing.

## Property Taxes

Property taxes are levied on November 1 of each year. Lee County Tax Collector's office bills and collects property taxes on behalf of the Village. The tax rate to finance general governmental services for the fiscal year is assessed per \$1,000 of assessed taxable property value. Property tax revenues are recognized currently in the fiscal year for which they are levied. On April 1 of each year, unpaid taxes become delinquent and a lien is placed on the property May 1. Past due tax certificates are sold at public auction prior to June 1, and the proceeds collected are remitted to the Village.

Key dates in the property tax cycle (latest date, where appropriate) are as follows:

|                 |                                                                                              |
|-----------------|----------------------------------------------------------------------------------------------|
| June 1          | Estimated taxable value provided to Village.                                                 |
| July 1          | Assessment roll validated and preliminary taxable values provided to Village.                |
| August 24       | TRIM notices are mailed to property owners.                                                  |
| September 30    | Millage resolution approved and taxes levied following certificate of assessment roll.       |
| October 1       | Beginning of fiscal year for which tax is to be levied.                                      |
| November 1      | Property taxes due and payable (levy date) with various discount provisions through March 1. |
| April 1         | Taxes become delinquent.                                                                     |
| Prior to June 1 | Tax certificates sold by Lee County, Florida Tax Collector                                   |

## Budget Highlights

Summarized below are the activity by Fund Type:

|                                                   | Actual<br>2019-2020 | Budget<br>2020-2021 | Estimated<br>2020-2021 | Budget<br>2021-2022 | + / (-) over<br>Budget |
|---------------------------------------------------|---------------------|---------------------|------------------------|---------------------|------------------------|
| <b>General Fund</b>                               |                     |                     |                        |                     |                        |
| Revenue <sup>1</sup>                              | \$ 12,844,704       | \$ 11,563,340       | \$ 12,997,597          | \$ 12,371,600       | \$ 808,260             |
| Expenditures                                      | 4,643,959           | 5,922,210           | 8,268,076              | 6,280,474           | 358,264                |
| Operating Excess                                  | 8,200,745           | 5,641,130           | 4,729,521              | 6,091,126           | 449,996                |
| Debt Service/Issuance Cost                        | -                   | 1,415,800           | -                      | -                   | (1,415,800)            |
| Debt Reduction                                    | -                   | 1,100,000           | -                      | -                   | (1,100,000)            |
| Capital Projects Funding                          | 5,162,053           | 3,044,660           | 1,117,795              | 4,447,800           | 1,403,140              |
| Excess (Deficit)                                  | 3,038,692           | 80,670              | 3,611,726              | 1,643,326           | 1,562,656              |
| <b>Special Revenue: Building Permit Fees Fund</b> |                     |                     |                        |                     |                        |
| Revenue <sup>1</sup>                              | 1,182,493           | 998,300             | 1,090,057              | 1,061,500           | 63,200                 |
| Expenditures                                      | 1,082,979           | 1,089,800           | 1,124,427              | 1,322,230           | 232,430                |
| Excess (Deficit)                                  | 99,514              | (91,500)            | (34,370)               | (260,730)           | (169,230)              |
| <b>Debt Service Fund</b>                          |                     |                     |                        |                     |                        |
| Revenue <sup>1</sup>                              | 38,645              | 10,000              | 1,212                  | 10,000              | -                      |
| Proceeds from Sale of Asset <sup>2</sup>          | -                   | -                   | -                      | -                   | -                      |
| Debt Proceeds                                     | -                   | -                   | -                      | -                   | -                      |
| Debt Service <sup>2</sup>                         | 2,411,883           | -                   | 1,407,663              | 1,375,829           | 1,375,829              |
| Debt Reduction                                    | -                   | 1,100,000           | -                      | -                   | (1,100,000)            |
| Capital Projects Funding                          | -                   | -                   | -                      | -                   | -                      |
| Excess (Deficit)                                  | (2,373,238)         | 1,110,000           | (1,406,451)            | (1,365,829)         | (2,475,829)            |
| <b>Capital Projects Fund</b>                      |                     |                     |                        |                     |                        |
| Revenue <sup>1</sup>                              | 2,630,771           | 4,233,090           | 2,380,643              | 928,500             | (3,304,590)            |
| Capital Projects Funding                          | 4,231,024           | 6,319,570           | 2,660,533              | 14,758,400          | 8,438,830              |
| Excess (Deficit)                                  | (1,600,253)         | (2,086,480)         | (279,890)              | (13,829,900)        | (11,743,420)           |
|                                                   | (835,285)           | (987,310)           | 1,891,015              | (13,813,133)        | (12,825,823)           |

<sup>1</sup> Revenue projections remain uncertain as the result of the continued impacts of Covid-19 and, if needed, budgeted revenue amounts will be adjusted as future collections data becomes available. Capital Projects fund revenue includes approximately \$3.1 million of non-recurring capital projects funding from a local government and private developer contributions.

<sup>2</sup> In 2019-2020, the Village sold a parcel of Estero on the River property. The proceeds from the sale of this surplus property totaled \$996,690 and were required to be applied to the bank loan that funded the acquisition of the property.

|                  |             |  |  |  |  |
|------------------|-------------|--|--|--|--|
|                  | \$5,744,670 |  |  |  |  |
| Operating Excess | \$7,048,910 |  |  |  |  |

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|                  |  |              |  |  |  |  |  |
|------------------|--|--------------|--|--|--|--|--|
|                  |  | \$1,100,000  |  |  |  |  |  |
|                  |  | \$7,776,600  |  |  |  |  |  |
| Excess (Deficit) |  | -\$3,243,490 |  |  |  |  |  |
|                  |  |              |  |  |  |  |  |
|                  |  | \$1,020,100  |  |  |  |  |  |
|                  |  | \$1,138,830  |  |  |  |  |  |
| Excess (Deficit) |  | -\$118,730   |  |  |  |  |  |
|                  |  |              |  |  |  |  |  |
|                  |  | \$0          |  |  |  |  |  |
|                  |  | \$996,690    |  |  |  |  |  |
|                  |  | \$0          |  |  |  |  |  |
|                  |  | \$996,690    |  |  |  |  |  |
|                  |  | \$1,100,000  |  |  |  |  |  |
|                  |  | \$1,000,000  |  |  |  |  |  |
| Excess (Deficit) |  | \$100,000    |  |  |  |  |  |
|                  |  |              |  |  |  |  |  |
|                  |  | \$6,455,700  |  |  |  |  |  |
|                  |  | \$7,491,620  |  |  |  |  |  |
| Excess (Deficit) |  | -\$1,035,920 |  |  |  |  |  |
|                  |  | -\$4,298,140 |  |  |  |  |  |
|                  |  |              |  |  |  |  |  |
|                  |  |              |  |  |  |  |  |
|                  |  |              |  |  |  |  |  |
|                  |  |              |  |  |  |  |  |
|                  |  |              |  |  |  |  |  |
|                  |  |              |  |  |  |  |  |
|                  |  | \$5,744,670  |  |  |  |  |  |
| Operating Excess |  | \$7,048,910  |  |  |  |  |  |
|                  |  | \$1,415,800  |  |  |  |  |  |
|                  |  | \$1,100,000  |  |  |  |  |  |

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|                         |  |              |  |  |  |  |  |
|-------------------------|--|--------------|--|--|--|--|--|
| <i>Excess (Deficit)</i> |  | -\$3,243,490 |  |  |  |  |  |
|                         |  |              |  |  |  |  |  |
|                         |  | \$1,020,100  |  |  |  |  |  |
|                         |  | \$1,138,830  |  |  |  |  |  |
| <i>Excess (Deficit)</i> |  | -\$118,730   |  |  |  |  |  |
|                         |  |              |  |  |  |  |  |
|                         |  | \$0          |  |  |  |  |  |
|                         |  | \$996,690    |  |  |  |  |  |
|                         |  | \$0          |  |  |  |  |  |
|                         |  | \$996,690    |  |  |  |  |  |
|                         |  | \$1,100,000  |  |  |  |  |  |
|                         |  | \$1,000,000  |  |  |  |  |  |
| <i>Excess (Deficit)</i> |  | \$100,000    |  |  |  |  |  |
|                         |  |              |  |  |  |  |  |
|                         |  | \$6,455,700  |  |  |  |  |  |
|                         |  | \$7,491,620  |  |  |  |  |  |
| <i>Excess (Deficit)</i> |  | -\$1,035,920 |  |  |  |  |  |
|                         |  | -\$4,298,140 |  |  |  |  |  |
|                         |  |              |  |  |  |  |  |
|                         |  |              |  |  |  |  |  |
|                         |  |              |  |  |  |  |  |
|                         |  |              |  |  |  |  |  |
|                         |  |              |  |  |  |  |  |
|                         |  |              |  |  |  |  |  |

The following schedule represents a summary of *Revenues by Category*:<sup>1</sup>

|                         |  |              |  |  |  |  |  |
|-------------------------|--|--------------|--|--|--|--|--|
|                         |  |              |  |  |  |  |  |
|                         |  | \$12,793,580 |  |  |  |  |  |
|                         |  | \$5,744,670  |  |  |  |  |  |
| <i>Operating Excess</i> |  | \$7,048,910  |  |  |  |  |  |
|                         |  | \$1,415,800  |  |  |  |  |  |
|                         |  | \$1,100,000  |  |  |  |  |  |

|                         |  |              |  |  |  |  |  |
|-------------------------|--|--------------|--|--|--|--|--|
|                         |  | \$7,776,600  |  |  |  |  |  |
| <i>Excess (Deficit)</i> |  | -\$3,243,490 |  |  |  |  |  |
|                         |  |              |  |  |  |  |  |
|                         |  | \$1,020,100  |  |  |  |  |  |
|                         |  | \$1,138,830  |  |  |  |  |  |
| <i>Excess (Deficit)</i> |  | -\$118,730   |  |  |  |  |  |
|                         |  |              |  |  |  |  |  |
|                         |  | \$0          |  |  |  |  |  |
|                         |  | \$996,690    |  |  |  |  |  |
|                         |  | \$0          |  |  |  |  |  |
|                         |  | \$996,690    |  |  |  |  |  |
|                         |  | \$1,100,000  |  |  |  |  |  |
|                         |  | \$1,000,000  |  |  |  |  |  |
| <i>Excess (Deficit)</i> |  | \$100,000    |  |  |  |  |  |
|                         |  |              |  |  |  |  |  |
|                         |  | \$6,455,700  |  |  |  |  |  |
|                         |  | \$7,491,620  |  |  |  |  |  |
| <i>Excess (Deficit)</i> |  | -\$1,035,920 |  |  |  |  |  |
|                         |  | -\$4,298,140 |  |  |  |  |  |
|                         |  |              |  |  |  |  |  |
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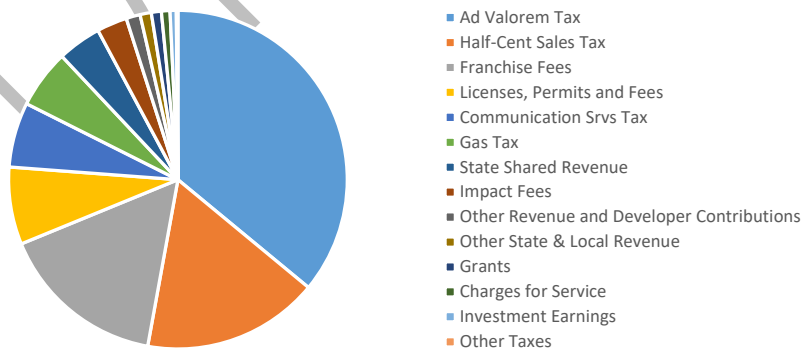


|                                              | Actual<br>2019-2020 | Budget<br>2020-2021 | % of Total | Estimated<br>2020-2021 | Budget<br>2021-2022 | % of Total | + / (-) over<br>Requested |
|----------------------------------------------|---------------------|---------------------|------------|------------------------|---------------------|------------|---------------------------|
| Ad Valorem Tax                               | \$ 5,054,886        | \$ 5,075,000        | 30.2%      | \$ 5,021,646           | \$ 5,172,100        | 36.0%      | \$ 97,100                 |
| Gas Tax                                      | 857,585             | 748,500             | 4.5%       | 748,500                | 802,800             | 5.6%       | 54,300                    |
| Franchise Fees                               | 2,280,033           | 2,291,500           | 13.6%      | 2,291,500              | 2,291,500           | 15.9%      | -                         |
| Communication Svcs Tax                       | 909,318             | 891,700             | 5.3%       | 891,700                | 891,700             | 6.2%       | -                         |
| Other Taxes                                  | 19,624              | 21,900              | 0.1%       | 9,997                  | 21,900              | 0.2%       | -                         |
| Licenses, Permits and Fees                   | 1,187,400           | 998,800             | 5.9%       | 1,091,857              | 1,062,000           | 7.4%       | 63,200                    |
| State Shared Revenue                         | 754,716             | 535,700             | 3.2%       | 881,102                | 601,500             | 4.2%       | 65,800                    |
| Half-Cent Sales Tax                          | 2,675,131           | 1,919,800           | 11.4%      | 2,977,064              | 2,424,900           | 16.9%      | 505,100                   |
| Other State & Local Revenue                  | 811,706             | 2,353,180           | 14.0%      | 171,696                | 153,600             | 1.1%       | (2,199,580)               |
| Grants                                       | -                   | 146,350             | 0.9%       | -                      | 137,600             | 1.0%       | (8,750)                   |
| Charges for Service                          | 200,901             | 130,800             | 0.8%       | 254,444                | 117,500             | 0.8%       | (13,300)                  |
| Impact Fees                                  | 1,432,917           | 570,000             | 3.4%       | 744,343                | 415,600             | 2.9%       | (154,400)                 |
| Investment Earnings                          | 319,602             | 85,400              | 0.5%       | 6,520                  | 85,400              | 0.6%       | -                         |
| Other Revenue and<br>Developer Contributions | 192,797             | 1,036,100           | 6.2%       | 262,420                | 193,000             | 1.3%       | (843,100)                 |
| Total Revenues <sup>1</sup>                  | 16,696,615          | 16,804,730          | 100.0%     | 15,352,789             | 14,371,100          | 100.0%     | (2,433,630)               |
| Transfers from Other Funds                   | 11,178,860          | 5,560,460           |            | 3,632,992              | 6,963,600           |            | 1,403,140                 |
| Proceeds from Debt                           | -                   | -                   |            | -                      | -                   |            | -                         |
| Proceeds from Sale of Asset                  | -                   | -                   |            | -                      | -                   |            | -                         |
| Beginning Fund Balance                       | 36,048,104          | 32,634,850          |            | 38,797,795             | 35,222,194          |            | 2,587,344                 |
| Total Sources of Funds                       | \$ 63,923,579       | \$55,000,040        |            | \$ 57,783,576          | \$ 56,556,894       |            | \$ 1,556,854              |

Included in the categories above is revenue restricted for use on roads, parks and building inspections. The Village's restricted revenue totals approximately \$2.6million (15% of total revenues) and is included in the above amounts as follows: Gas Tax of \$748,500, Building Fees of \$997,300, State Shared Revenue-Fuel Tax of \$123,400, Grants of \$146,350, and Impact Fees of \$570,000.

<sup>1</sup> Revenue projections remain uncertain as the result of the continued impacts of Covid-19 and, if needed, budgeted revenue amounts will be adjusted as future collections data becomes available.

<sup>2</sup> Other State and local revenue of approximately \$2.2 million and developer contributions of \$974,600 are non-recurring capital projects funding.

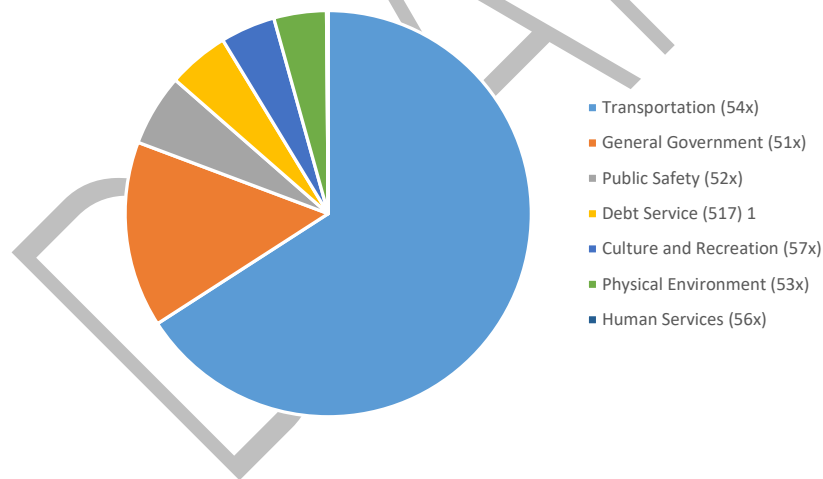


The following schedule represents a summary of *Expenditures by Function*: <sup>2</sup>

|                                 | Actual<br>2019-2020  | Budget<br>2020-2021  | % of<br>Total | Estimated<br>2020-2021 | Budget<br>2021-2022  | % of<br>Total | + / (-) over<br>Requested |
|---------------------------------|----------------------|----------------------|---------------|------------------------|----------------------|---------------|---------------------------|
| General Government (51x)        | \$ 3,203,219         | \$ 3,859,710         | 21.7%         | \$ 3,336,780           | \$ 4,177,514         | 14.8%         | \$ 317,804                |
| Public Safety (52x)             | 1,322,971            | 1,324,860            | 7.4%          | 1,293,154              | 1,612,950            | 5.7%          | \$ 288,090                |
| Physical Environment (53x)      | 191,691              | 1,072,900            | 6.0%          | 148,794                | 1,179,600            | 4.2%          | \$ 106,700                |
| Transportation (54x)            | 2,904,122            | 8,850,670            | 49.7%         | 4,617,060              | 18,570,740           | 65.9%         | \$ 9,720,070              |
| Human Services (56x)            | 37,932               | 38,000               | 0.2%          | 38,000                 | 38,000               | 0.1%          | \$ 0                      |
| Culture and Recreation (57x)    | 88,794               | 1,230,100            | 6.9%          | 104,051                | 1,230,100            | 4.4%          | \$ 0                      |
| Debt Service (517) <sup>1</sup> | 762,353              | 1,415,800            | 7.96%         | 2,515,197              | 1,375,829            | 4.9%          | (\$ 39,971)               |
| <i>Total Expenditures</i>       | 8,511,082            | 17,792,040           | <b>100.0%</b> | 12,053,036             | 28,184,733           | <b>100.0%</b> | \$ 10,392,693             |
| Transfers to Other Funds        | 11,178,860           | 5,560,460            |               | 3,632,992              | 6,963,600            |               | \$ 1,403,140              |
| Projected Ending Fund Balance   | 38,797,795           | 31,647,540           |               | 15,599,501             | 21,409,061           |               | (\$ 10,238,479)           |
| <b>Total Uses of Funds</b>      | <b>\$ 58,487,737</b> | <b>\$ 55,000,040</b> |               | <b>\$ 31,285,530</b>   | <b>\$ 56,557,394</b> |               | \$ 1,557,354              |
| Full Time Equivalent Positions  | 11.0                 | 11.0                 |               | 11.0                   | 13.5                 |               | <u>2.5</u>                |
| Contract Full Time Equivalent   | 12.0                 | 12.0                 |               | 12.0                   | 12.0                 |               | <u>0.0</u>                |

<sup>1</sup> In 2019-2020, the Village sold a parcel of Estero on the River property. The proceeds from the sale of this surplus property totaled \$996,690 and were required to be applied to the bank loan that funded the acquisition of the property.

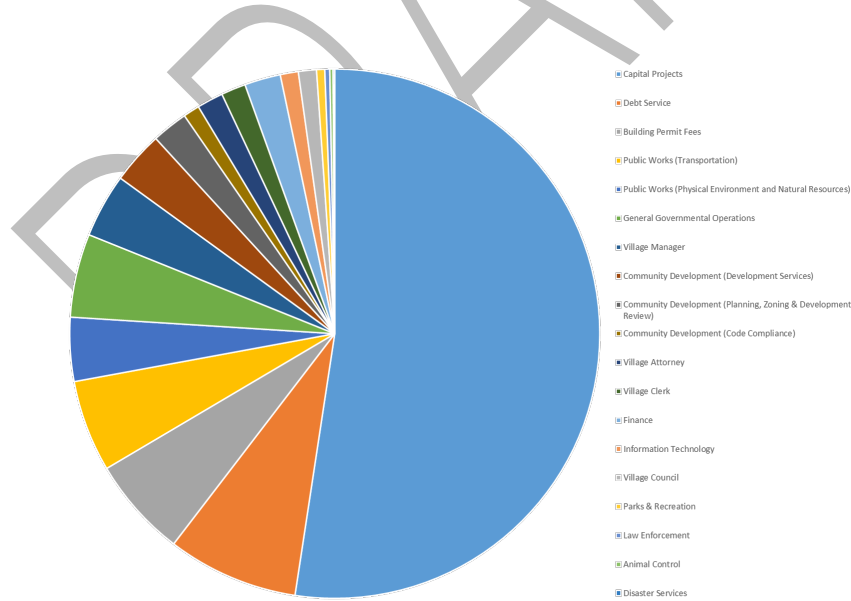
<sup>2</sup> Expenditure Functions are as required by the Florida State Chart of Accounts.



The following schedule represents a summary of *Expenditures by Cost Center*:

|                                            | Actual<br>2019-2020 | Budget<br>2020-2021 | % of<br>Total | Estimated<br>2020-2021 | Budget<br>2021-2022 | % of<br>Total | + / (-) over<br>Amended |
|--------------------------------------------|---------------------|---------------------|---------------|------------------------|---------------------|---------------|-------------------------|
| Village Council                            | \$ 144,566          | \$ 165,200          | 0.9%          | \$ 145,407             | \$ 165,200          | 1.1%          | \$ -                    |
| Village Manager                            | 345,957             | 699,760             | 3.9%          | 603,269                | 750,660             | 3.9%          | 50,900                  |
| Village Attorney                           | 289,326             | 277,000             | 1.6%          | 302,532                | 277,000             | 1.6%          | -                       |
| Village Clerk                              | 135,395             | 269,700             | 1.5%          | 269,700                | 158,300             | 1.5%          | (111,400)               |
| Finance                                    | 345,467             | 389,500             | 2.2%          | 340,065                | 406,486             | 2.2%          | 16,986                  |
| Community Development                      |                     |                     |               |                        |                     |               |                         |
| Development Services                       | 491,302             | 565,400             | 3.2%          | 513,114                | 585,600             | 3.2%          | 20,200                  |
| Planning, Zoning & Development Review      | 343,695             | 398,800             | 2.2%          | 452,597                | 664,918             | 2.2%          | 266,118                 |
| Code Compliance                            | 148,845             | 171,200             | 1.0%          | 150,791                | 226,860             | 1.0%          | 55,660                  |
| Animal Control                             | 37,932              | 38,000              | 0.2%          | 38,000                 | 38,000              | 0.2%          | -                       |
| Public Works                               |                     |                     |               |                        |                     |               |                         |
| Physical Environment and Natural Resources | 191,691             | 700,900             | 3.9%          | 148,794                | 825,600             | 3.9%          | 124,700                 |
| Transportation                             | 1,131,527           | 998,440             | 5.6%          | 856,057                | 858,540             | 5.6%          | (139,900)               |
| Information Technology                     | 209,978             | 233,800             | 1.3%          | 204,056                | 238,800             | 1.1%          | 5,000                   |
| Law Enforcement                            | 4,668               | 53,860              | 0.3%          | 7,936                  | 53,860              | 0.3%          | -                       |
| Parks & Recreation                         | 94,844              | 90,100              | 0.5%          | 86,726                 | 90,100              | 0.5%          | -                       |
| General Governmental Operations            | 411,285             | 860,550             | 4.8%          | 506,040                | 930,550             | 5.1%          | 70,000                  |
| Disaster Services                          | 69,504              | 10,000              | 0.1%          | 10,000                 | 10,000              | 0.1%          | -                       |
| Operating Expenditures                     | 4,395,980           | 5,922,210           | 33.3%         | 4,635,084              | 6,280,474           | 33.5%         | 358,264                 |
| Building Permit Fees                       | 1,082,979           | 1,089,800           | 6.1%          | 1,124,427              | 1,322,230           | 6.1%          | 232,430                 |
| Debt Service <sup>1</sup>                  | 3,411,882           | 1,415,800           | 8.0%          | 1,407,663              | 1,375,829           | 8.0%          | (39,971)                |
| Capital Projects                           | 9,393,077           | 9,364,230           | 52.6%         | 3,778,328              | 19,206,200          | 52.4%         | 9,841,970               |
| Total Expenditures                         | 18,283,918          | 17,792,040          | 100.0%        | 10,945,802             | 28,184,733          | 100.0%        | 10,392,693              |
| Transfers to Other Funds                   | 11,178,860          | 5,560,460           |               | 3,632,992              | 6,963,600           |               | 1,403,140               |
| Projected Ending Fund Balance              | 38,797,795          | 31,647,540          |               | 15,599,501             | 21,409,061          |               | (10,238,479)            |
| Total Use of Funds                         | \$ 68,260,573       | \$ 55,000,040       |               | \$ 30,177,996          | \$ 56,557,394       |               | \$ 1,557,354            |

<sup>1</sup> In 2019-2020, the Village sold a parcel of Estero on the River property. The proceeds from the sale of this surplus property totaled \$996,690 and were required to be applied to the bank loan that funded the acquisition of the property.



## Executive Summary

The 2021-2022 revenue is projected to total \$14,412,941, a decrease of \$2,391,789, 14.23%, from the FY 2020-2021 budget. The following material changes are noted:

- o Other State & Local Revenue: These are predicted to decline by approximately \$2.2 million, as a result of the one-time expenditure received from Lee County for Estero Parkway cost reimbursement in FY 20-21.
- o Impact Fees: Impact fees are difficult to predict as they are based upon new construction permits. As a result of continued demand and rising costs, it is difficult to predict housing market growth or decline;
- o Investment Earnings: Interest rates have come down due to the economic recession that the pandemic caused and the Fed's response. Banks have been flooded with deposits as loan demand has diminished which has resulted in lowering of the deposit interest rate. Also, the funds held by the Village are projected to decrease as monies are spent for capital projects;

The 2021-2022 budgeted expenditures total \$28,184,733 which is a \$10,392,693 increase, 58.41%, from the FY 2020-2021 budget.

- o General Fund Total Operating Expenditures increased \$358,264. The following material changes are noted:
  - Development Services, Planning, Zoning and Development Services, and the Building Permit Fee Fund), page 56: New software is budgeted with an acquisition cost of \$375,000, and an ongoing annual maintenance cost of \$75,000;
  - Village Manager, page 47: A cost increase of \$50,900 is budgeted, as the cost of a new, budgeted *Assistant to the Village Manager* position is partially offset by the sharing of the Clerk/Executive Assistant costs across both cost centers;
  - Village Clerk, page 53: A cost decrease of \$111,400 is budgeted, due to the Village reducing staff levels and costs in this function, as well as the completion of several special projects.;
  - The following Personal Services items are related to all cost centers containing employees:
    - ❖ Full Time Equivalent (FTE) positions: A net increase of 1.5 FTE is anticipated.
    - ❖ Compensation levels: A salary increase of 2.5 for Village staff and 4.0% for CGA staff is budgeted for the 2021-2022 fiscal year.
    - ❖ Retirement contributions: The 2021-2022 budget includes Village funding at 10.5% of salaries with a requirement for an employee match of 2.5%. The Village contribution remains constant from FY 2020-2021.

The 2021-2022 budget projects a decrease of \$13,813,133 in fund balance. Significant changes are outlined below:

- o Building Permit Fees fund balance is projected to decrease, partially due to the cost of new building software.
- o Debt Service fund balance is anticipated to increase as the result of continued accumulation for debt reduction which is funded from the general fund operating surplus.
- o Capital Projects fund balance will decrease as prior year restricted revenues which were accumulated for project funding are spent on capital projects in 2021-2022.

## Budget Summary

|                                           | General Fund         | Special Revenue     | Debt Service        | Capital Projects     | Total Governmental Funds |
|-------------------------------------------|----------------------|---------------------|---------------------|----------------------|--------------------------|
| Prior Year Surplus/Beginning Fund Balance | \$ 20,368,618        | \$ 711,739          | \$ 5,289,199        | \$ 8,852,638         | \$ 35,222,194            |
| Revenues <sup>1</sup>                     |                      |                     |                     |                      |                          |
| Ad Valorem Tax                            | 5,172,100            | -                   | -                   | -                    | 5,172,100                |
| Gas Tax                                   | 463,900              | -                   | -                   | 338,900              | 802,800                  |
| Franchise Fees                            | 2,291,500            | -                   | -                   | -                    | 2,291,500                |
| Communication Services Tax                | 891,700              | -                   | -                   | -                    | 891,700                  |
| Other Taxes                               | 21,900               | -                   | -                   | -                    | 21,900                   |
| Licenses and Permits                      | 1,500                | 1,060,500           | -                   | -                    | 1,062,000                |
| Intergovernmental Revenues                | 3,317,600            | -                   | -                   | -                    | 3,317,600                |
| Charges for Services                      | 117,500              | -                   | -                   | -                    | 117,500                  |
| Fines and Forfeitures                     | 500                  | -                   | -                   | -                    | 500                      |
| Impact Fees                               | -                    | -                   | -                   | 415,600              | 415,600                  |
| Investment Earnings                       | 32,400               | 1,000               | 10,000              | 42,000               | 85,400                   |
| Other Miscellaneous Revenues              | 61,000               | -                   | -                   | 132,000              | 193,000                  |
| Total Revenues <sup>1</sup>               | 12,371,600           | 1,061,500           | 10,000              | 928,500              | 14,371,600               |
| Other Financing Sources                   |                      |                     |                     |                      |                          |
| Transfers from Other Funds                | -                    | -                   | 2,515,800           | 4,447,800            | 6,963,600                |
| <b>Total Sources of Funds</b>             | <b>\$ 32,740,218</b> | <b>\$ 1,773,239</b> | <b>\$ 7,814,999</b> | <b>\$ 14,228,938</b> | <b>\$ 56,557,394</b>     |
| Expenditures                              |                      |                     |                     |                      |                          |
| General Government                        | \$ 4,177,514         | \$ -                | \$ -                | \$ -                 | \$ 4,177,514             |
| Public Safety                             | 290,720              | 1,322,230           | -                   | -                    | 1,612,950                |
| Physical Environment                      | 825,600              | -                   | -                   | 354,000              | 1,179,600                |
| Transportation                            | 858,540              | -                   | -                   | 17,712,200           | 18,570,740               |
| Human Services                            | 38,000               | -                   | -                   | -                    | 38,000                   |
| Culture and Recreation                    | 90,100               | -                   | -                   | 1,140,000            | 1,230,100                |
| Debt Service                              | -                    | -                   | 1,375,829           | -                    | 1,375,829                |
| Total Expenditures                        | 6,280,474            | 1,322,230           | 1,375,829           | 19,206,200           | 28,184,733               |
| Surplus (deficit)                         | 6,091,126            | (260,730)           | (1,365,829)         | (18,277,700)         | (13,813,133)             |
| Other Financing Uses                      |                      |                     |                     |                      |                          |
| Transfers to Other Funds                  | 6,963,600            | -                   | -                   | -                    | 6,963,600                |
| Change in Fund Balance                    | (872,474)            | (260,730)           | 1,149,971           | (13,829,900)         | (13,813,133)             |
| Fund Balances                             |                      |                     |                     |                      |                          |
| Unassigned and Reserved for:              |                      |                     |                     |                      |                          |
| Operating Reserves at 12 m                | 6,280,500            | -                   | -                   | -                    | 6,280,500                |
| Litigation Defense Reserve                | 670,000              | -                   | -                   | -                    | 670,000                  |
| Major Road Maintenance F                  | 318,270              | -                   | -                   | -                    | 318,270                  |
| Capital Projects                          | 12,227,374           | -                   | -                   | (1,479,900)          | 10,747,474               |
| Debt Reduction                            | -                    | -                   | 6,439,170           | -                    | 6,439,170                |
| Restricted for Capital Projects:          |                      |                     |                     |                      |                          |
| Road Impact Fees                          | -                    | -                   | -                   | (4,476,629)          | (4,476,629)              |
| Gas Tax Construction or Re                | -                    | -                   | -                   | 1,313,848            | 1,313,848                |
| Public Land Acquisition                   | -                    | -                   | -                   | 143,107              | 143,107                  |
| Park Impact Fees and Park Ent             | -                    | -                   | -                   | (477,688)            | (477,688)                |
| Building Permit Fees Surplus              | -                    | 451,009             | -                   | -                    | 451,009                  |
| Total Ending Fund Balance                 | 19,496,144           | 451,009             | 6,439,170           | (4,977,262)          | 21,409,061               |
| <b>Total Use of Funds</b>                 | <b>\$ 32,740,218</b> | <b>\$ 1,773,239</b> | <b>\$ 7,814,999</b> | <b>\$ 14,228,938</b> | <b>\$ 56,557,394</b>     |

<sup>1</sup> Revenue projections remain uncertain as the result of the continued impacts of Covid-19 and, if needed, budgeted revenue amounts will be adjusted as future collections data becomes available.

## Revenue

### General Fund Revenue Summary

| Fund    | 001 General Fund                               | Actual<br>2019-2020  | Budget<br>2020-2021  | Estimated<br>2020-2021 | Budget<br>2021-2022  | +/- over<br>Budget |
|---------|------------------------------------------------|----------------------|----------------------|------------------------|----------------------|--------------------|
| 3110000 | Ad Valorem Taxes <sup>1</sup>                  | \$ 5,054,886         | \$ 5,075,000         | \$ 5,021,646           | \$ 5,213,441         | \$ 138,441         |
| 3152000 | Local Communication Services Tax               | 909,318              | 891,700              | 891,700                | 891,700              | -                  |
| 3160000 | Business Tax - Estero Portion                  | 19,624               | 21,900               | 9,997                  | 21,900               | -                  |
|         | <b>Taxes Total</b>                             | <b>\$ 5,983,828</b>  | <b>\$ 5,988,600</b>  | <b>\$ 5,923,343</b>    | <b>\$ 6,127,041</b>  | <b>\$ 138,441</b>  |
| 3124100 | Local Option Gas Tax-1 to 6 Cent               | 496,117              | 432,500              | 432,500                | 463,900              | 31,400             |
|         | <b>Gas Tax Total</b>                           | <b>\$ 496,117</b>    | <b>\$ 432,500</b>    | <b>\$ 432,500</b>      | <b>\$ 463,900</b>    | <b>\$ 31,400</b>   |
| 3231000 | Franchise Fees-FPL Electric                    | 2,121,895            | 2,130,400            | 2,130,400              | 2,130,400            | -                  |
| 3237000 | Franchise Fees-Solid Waste                     | 158,137              | 161,100              | 161,100                | 161,100              | -                  |
|         | <b>Franchise Fees Total</b>                    | <b>\$ 2,280,033</b>  | <b>\$ 2,291,500</b>  | <b>\$ 2,291,500</b>    | <b>\$ 2,291,500</b>  | <b>\$ -</b>        |
| 3290000 | Right of Way Permits                           | 2,750                | 1,500                | 1,800                  | 1,500                | -                  |
|         | <b>Licenses &amp; Permits Total</b>            | <b>\$ 2,750</b>      | <b>\$ 1,500</b>      | <b>\$ 1,800</b>        | <b>\$ 1,500</b>      | <b>\$ -</b>        |
|         | State Shared Revenues                          |                      |                      |                        |                      |                    |
| 3351200 | Revenue Sharing-Sales Tax Portion              | 583,901              | 412,300              | 681,885                | 462,900              | -                  |
| 3351201 | Revenue Sharing-Fuel Tax Portion               | 170,815              | 123,400              | 199,217                | 138,600              | -                  |
| 3351400 | Mobile Home License Tax                        | 2,809                | 2,800                | 4,595                  | 3,600                | 800                |
| 3351500 | Alcohol Beverage Licenses                      | 33,987               | 32,300               | 33,161                 | 32,300               | -                  |
| 3351800 | Half-cent Sales Tax                            | 2,675,131            | 1,919,800            | 2,977,064              | 2,424,900            | 505,100            |
| 33x5000 | FEMA                                           | 3,274                | -                    | -                      | 121,300              | 121,300            |
| 3354901 | Florida DOT-US41 Light Maint                   | 118,525              | 122,080              | 122,080                | 122,100              | 20                 |
| 3373000 | Marine Patrol Grant (WCIND)                    | 544                  | 11,860               | 11,860                 | 11,900               | 40                 |
|         | <b>Intergovernmental Total</b>                 | <b>\$ 3,588,986</b>  | <b>\$ 2,624,540</b>  | <b>\$ 4,029,862</b>    | <b>\$ 3,317,600</b>  | <b>\$ 627,260</b>  |
| 3413000 | Impact Fee Administrative Fees                 | 54,171               | 20,000               | 25,521                 | 18,000               | (2,000)            |
| 3413000 | Cost Recovery-Administrative Fees              | 14,000               | 10,000               | 13,100                 | 9,000                | (1,000)            |
| 3419000 | Development/Zoning-Fixed Fees                  | 52,869               | 45,000               | 84,654                 | 40,400               | (4,600)            |
| 3419009 | Cost Recovery-Professional Svcs                | 47,619               | 48,800               | 128,302                | 43,800               | (5,000)            |
| 3439000 | Code Comp & Contractor License                 | 32,242               | 7,000                | 2,867                  | 6,300                | (700)              |
|         | <b>Charges for Service Total</b>               | <b>\$ 200,901</b>    | <b>\$ 130,800</b>    | <b>\$ 254,444</b>      | <b>\$ 117,500</b>    | <b>\$ (13,300)</b> |
| 3590000 | Fine and Forfeitures                           | 920                  | 500                  | 381                    | 500                  | -                  |
|         | <b>Fines &amp; Forfeitures Total</b>           | <b>\$ 920</b>        | <b>\$ 500</b>        | <b>\$ 381</b>          | <b>\$ 500</b>        | <b>\$ -</b>        |
| 3611000 | Interest Income                                | 183,392              | 32,400               | 4,058                  | 32,400               | -                  |
|         | <b>Interest Income Total</b>                   | <b>\$ 183,392</b>    | <b>\$ 32,400</b>     | <b>\$ 4,058</b>        | <b>\$ 32,400</b>     | <b>\$ -</b>        |
| 3620000 | Rents and Royalties                            | 51,000               | 36,000               | 42,000                 | 36,000               | -                  |
| 3699000 | Other Miscellaneous Revenue                    | 11,710               | 25,000               | 17,709                 | 25,000               | -                  |
|         | <b>Miscellaneous Revenue Total</b>             | <b>\$ 62,710</b>     | <b>\$ 61,000</b>     | <b>\$ 59,709</b>       | <b>\$ 61,000</b>     | <b>\$ -</b>        |
|         | <b>Total General Fund Revenues<sup>2</sup></b> | <b>\$ 12,799,637</b> | <b>\$ 11,563,340</b> | <b>\$ 12,997,597</b>   | <b>\$ 12,412,941</b> | <b>\$ 783,801</b>  |

<sup>1</sup> Budget 2021-2022 revenue was based upon the property taxable value as of May 28, 2021, \$7,103,071,000, with millage rate of 0.7726 tax rate per \$1,000 of taxable value and budgeted at a 95% collection rate.

<sup>2</sup> Revenue projections remain uncertain as the result of the continued impacts of Covid-19 and, if needed, budgeted revenue amounts will be adjusted as future collections data becomes available.

## Ad Valorem Taxes

### Legal Authorization

Florida Statutes §166.211 authorizes the Village of Estero, in a manner not inconsistent with general law, to levy Ad Valorem taxes on real and tangible personal property in an amount not to exceed 10 mills. Ad Valorem Taxes are also known as property taxes. The 2015 tax was the initial year of the Village assessing a millage rate.

### Major Assumptions

The Certified Values of the Village are provided below. We have seen an increase in total taxable value of 1.5% along with a 0.8% increase in new construction. In fiscal year 2020-2021, the maximum millage rate allowed by a majority vote of the governing body is 0.8598 and is based on the rolled back rate of 0.7681 and adjusted 1.03% for the change in per capita Florida personal income. A two-thirds (5 out of 7) council member vote allows for a maximum millage rate of 0.9458. These rules are outlined in Florida Statutes §200.065.

### Fee Schedule

Resolution No. 2020-20 fixed the millage rate of the Village of Estero, for the tax year 2020, levying an annual tax for said year at 0.7726 mills per thousand dollars of the total assessed taxable value of all real and tangible personal property. The Ad Valorem Revenue is budgeted at a 95% collection rate.

### Revenue Trends

| Tax Year | Just Accessed Value | Taxable Value   | % Over (Under) Prior Year | Millage Rate | Rolled Back Rate | % Over (Under) Rolled Back Rate | Revenue Collected/ Budgeted |
|----------|---------------------|-----------------|---------------------------|--------------|------------------|---------------------------------|-----------------------------|
| 2015     | \$6,960,615,458     | \$5,675,825,842 | n/a                       | 0.8398       | n/a              | n/a                             | \$4,589,279                 |
| 2016     | \$7,557,342,274     | \$6,097,421,427 | 7.4%                      | 0.7998       | 0.8004           | -0.1%                           | \$4,699,042                 |
| 2017     | \$8,023,726,022     | \$6,484,202,557 | 6.3%                      | 0.7798       | 0.7682           | 1.5%                            | \$4,819,043                 |
| 2018     | \$8,035,620,944     | \$6,649,259,073 | 2.5%                      | 0.7750       | 0.7692           | 0.7%                            | \$4,955,863                 |
| 2019     | \$8,284,006,502     | \$6,808,708,418 | 2.4%                      | 0.7726       | 0.7630           | 1.2%                            | \$5,006,000                 |
| 2020     | \$8,368,207,123     | \$6,907,286,529 | 1.4%                      | 0.7726       | 0.7681           | 0.6%                            | \$5,075,000                 |

|                        | <u>Actual</u><br><u>2018-2019</u> | <u>Budget</u><br><u>2019-2020</u> | <u>Estimated</u><br><u>2019-2020</u> | <u>Budget</u><br><u>2020-2021</u> |
|------------------------|-----------------------------------|-----------------------------------|--------------------------------------|-----------------------------------|
| Total Ad Valorem Taxes | <u>\$4,955,863</u>                | <u>\$5,006,000</u>                | <u>\$5,006,000</u>                   | <u>\$5,075,000</u>                |



|                        | <u>Actual</u><br>2018-2019 | <u>Budget</u><br>2019-2020 | <u>Estimated</u><br>2019-2020 | <u>Budget</u><br>2020-2021 |
|------------------------|----------------------------|----------------------------|-------------------------------|----------------------------|
| Total Ad Valorem Taxes | <u>\$4,955,863</u>         | <u>\$5,006,000</u>         | <u>\$5,006,000</u>            | <u>\$5,075,000</u>         |

## Taxes Paid by Village of Estero Residents

A mil of tax is the rate of tax equal to \$1.00 for each \$1,000 of taxable property value. Below is a breakdown of the millage rates for all taxing authorities paid by Village residents by Fire District.

| Taxing Authority                                                                      | 2019 Millage Rate | 2020 Millage Rate | 2020 % of Total Tax Bill | 2020 Assessment Projected <sup>1</sup> |
|---------------------------------------------------------------------------------------|-------------------|-------------------|--------------------------|----------------------------------------|
| Lee County General Revenue                                                            | 4.0506            | 4.0506            | 29%                      | \$27,978,655                           |
| Lee County Library District                                                           | 0.4956            | 0.4956            | 4%                       | \$3,423,251                            |
| Village of Estero                                                                     | 0.7726            | 0.7726            | 5%                       | \$5,336,570                            |
| Public School by Local Board                                                          | 2.2480            | 2.2480            | 16%                      | \$16,839,816                           |
| Public School by State Law                                                            | 3.8990            | 3.8100            | 27%                      | \$28,540,791                           |
| Hyacinth Control District                                                             | 0.0230            | 0.0221            | 0%                       | \$171,929                              |
| Mosquito Control District                                                             | 0.2539            | 0.2439            | 2%                       | \$1,897,443                            |
| South Florida Water Management District                                               | 0.2795            | 0.2675            | 2%                       | \$1,847,699                            |
| West Coast Inland Navigation District                                                 | 0.0394            | 0.0394            | 0%                       | \$272,147                              |
| Subtotal Excluding Fire District                                                      | 12.0616           | 11.9497           |                          | \$86,308,301                           |
| The following apply to property located in the <i>Estero Fire Rescue District</i> :   |                   |                   |                          |                                        |
| Estero Fire Rescue District <sup>2</sup>                                              | 2.1300            | 2.1300            | 15%                      | \$15,448,713                           |
| Total Estero Fire Rescue District                                                     | 14.1916           | 14.0797           |                          |                                        |
| The following apply to property located in the <i>San Carlos Park Fire District</i> : |                   |                   |                          |                                        |
| San Carlos Fire Rescue District <sup>2</sup>                                          | 2.8000            | 2.8000            | 19%                      | \$1,452,917                            |
| Total San Carlos Park Fire District                                                   | 14.8616           | 14.7497           |                          |                                        |
| The following apply to property located in the <i>Bonita Springs Fire District</i> :  |                   |                   |                          |                                        |
| San Carlos Fire Rescue District <sup>2</sup>                                          | 2.2600            | 2.2300            |                          | \$17,348                               |
| Total Bonita Springs Fire District                                                    | 14.3216           | 14.1797           |                          | \$103,227,279                          |

| Taxing Authority                                                                      | 2019 Millage Rate | 2020 Millage Rate | 2020 % of Total Tax Bill | 2020 Assessment Projected <sup>1</sup> |
|---------------------------------------------------------------------------------------|-------------------|-------------------|--------------------------|----------------------------------------|
| Lee County General Revenue                                                            | 4.0506            | 4.0506            | 29%                      | \$27,978,655                           |
| Lee County Library District                                                           | 0.4956            | 0.4956            | 4%                       | \$3,423,251                            |
| Village of Estero                                                                     | 0.7726            | 0.7726            | 5%                       | \$5,336,570                            |
| Public School by Local Board                                                          | 2.2480            | 2.2480            | 16%                      | \$16,839,816                           |
| Public School by State Law                                                            | 3.8990            | 3.8100            | 27%                      | \$28,540,791                           |
| Hyacinth Control District                                                             | 0.0230            | 0.0221            | 0%                       | \$171,929                              |
| Mosquito Control District                                                             | 0.2539            | 0.2439            | 2%                       | \$1,897,443                            |
| South Florida Water Management District                                               | 0.2795            | 0.2675            | 2%                       | \$1,847,699                            |
| West Coast Inland Navigation District                                                 | 0.0394            | 0.0394            | 0%                       | \$272,147                              |
| Subtotal Excluding Fire District                                                      | 12.0616           | 11.9497           |                          | \$86,308,301                           |
| The following apply to property located in the <i>Estero Fire Rescue District</i> :   |                   |                   |                          |                                        |
| Estero Fire Rescue District <sup>2</sup>                                              | 2.1300            | 2.1300            | 15%                      | \$15,448,713                           |
| Total Estero Fire Rescue District                                                     | 14.1916           | 14.0797           |                          |                                        |
| The following apply to property located in the <i>San Carlos Park Fire District</i> : |                   |                   |                          |                                        |
| San Carlos Fire Rescue District <sup>2</sup>                                          | 2.8000            | 2.8000            | 19%                      | \$1,452,917                            |
| Total San Carlos Park Fire District                                                   | 14.8616           | 14.7497           |                          |                                        |
| The following apply to property located in the <i>Bonita Springs Fire District</i> :  |                   |                   |                          |                                        |
| San Carlos Fire Rescue District <sup>2</sup>                                          | 2.2600            | 2.2300            |                          | \$17,348                               |
| Total Bonita Springs Fire District                                                    | 14.3216           | 14.1797           |                          | \$103,227,279                          |

<sup>1</sup> Property values are subject to change during the Value Adjustment Board process which could significantly change the assessment projections. Assessments projected for the various taxing authorities are based upon the property values applicable to the type of entity as provided in Florida Statutes and set by the Lee County Property Appraiser.

<sup>2</sup> Three Fire Districts have property within the Village. Percentages were calculated based upon Property Appraiser Real Property, Personal Property and Centrally Assessed Property data is not available and are typically approximately 2% of total value and not expected to materially impact assessment projected.

## Local Option Gas Tax Revenue

### Legal Authorization

The 6-cents fuel tax, and the additional 5-cents fuel tax, pursuant to Chapter 336.025, Florida Statutes, were levied by an ordinance adopted by a majority vote of the County's governing body. The proceeds of the fuel tax are distributed to the municipalities

located within Lee County based upon an interlocal agreement.

#### Major Assumptions

The interlocal agreement was effective October 1, 2015; therefore, no Local Option Gas Taxes were received prior to that date. Revenue estimates and allocations are provided by the State.

#### Fee Schedule

Florida Statute §336.025 allows for the distribution of the Local Option Gas Tax whether through an interlocal agreement or by transportation methodology outlined in the Statutes. The County and Cities entered into an interlocal agreement, which distributes 2.5% to the Village of Estero.

#### Revenue Trends

|                                   | Actual<br>2019-2020      | Budget<br>2020-2021      | Estimated<br>2020-2021   | Budget<br>2021-2022      |
|-----------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Local Option Gas Tax 1 to 6 Cent  | \$ 496,117               | \$ 432,500               | \$ 432,500               | \$ 463,900               |
| Local Option Gas Tax 1 to 5 Cent  | <u>361,467</u>           | <u>316,000</u>           | <u>316,000</u>           | <u>338,900</u>           |
| <b>Total Local Option Gas Tax</b> | <b><u>\$ 857,585</u></b> | <b><u>\$ 748,500</u></b> | <b><u>\$ 748,500</u></b> | <b><u>\$ 802,800</u></b> |

## Franchise Fees

#### Legal Authorization

The Village of Estero Ordinance No. 2015-09 (electrical) grants the non-exclusive right, privilege or franchise to construct, maintain and operate, under, upon, over and across the present or future streets for the respective services. Ordinance No. 2016-12 authorizes the assessment of solid waste fees within the Village. The franchise fee collected by Lee County will be shared with the Village pursuant to an interlocal agreement (EC 2016-32).

#### Major Assumptions

The Franchise Agreement negotiated with FPL was effective October 1, 2015. Solid Waste franchise fees were effective September 7, 2016 and the rate is set by Lee County. Current franchise fees are: Electrical, 4.5% (6% maximum) and Solid Waste, 5.5%. Village Council has the option to increase electrical franchise fees once annually and Lee County has the ability to increase the solid waste franchise fee. Revenue estimates are based upon trend analysis.

#### Fee Schedule

Contained in Village Ordinance 2015-09.

|                             | Actual<br>2019-2020        | Budget<br>2020-2021        | Estimated<br>2020-2021     | Budget<br>2021-2022        |
|-----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Franchise Fees-Electrical   | \$ 2,121,895               | \$ 2,130,400               | \$ 2,130,400               | \$ 2,130,400               |
| Franchise Fees-Solid Waste  | <u>158,137</u>             | <u>161,100</u>             | <u>161,100</u>             | <u>161,100</u>             |
| <b>Total Franchise Fees</b> | <b><u>\$ 2,280,033</u></b> | <b><u>\$ 2,291,500</u></b> | <b><u>\$ 2,291,500</u></b> | <b><u>\$ 2,291,500</u></b> |

## Communication Services Tax

### Legal Authorization

Florida Statutes §202.19, authorizes the Village of Estero to adopt Local Communication Services Tax (CST). The Village adopted Ordinance 2015-07 to establish the rates.

### Major Assumptions

The Village of Estero Ordinance 15-07 set a CST rate of 3.61% which was effective January 1, 2016. Village Council, by Florida Statutes §202.21, can increase upon adoption by Ordinance before September 1st of any year for an increase beginning on January 1st of the following year with a maximum of 5.22% allowed. Revenue estimates and allocations are provided by the State.

### Fee Schedule

All payment schedules are established by Florida Statutes and are received monthly for the prior two month's collection, i.e., January collections are received in March.

|                            | Actual<br>2019-2020      | Budget<br>2020-2021      | Estimated<br>2020-2021   | Budget<br>2021-2022      |
|----------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Communication Services Tax | <b><u>\$ 909,318</u></b> | <b><u>\$ 891,700</u></b> | <b><u>\$ 891,700</u></b> | <b><u>\$ 891,700</u></b> |

## State Shared Revenues

### Legal Authorization

The Shared State Revenues are comprised of a variety of fees and taxes collected by the State and distributed to municipalities based on formulas established by appropriate Florida Statutes.

The Municipal *Revenue Sharing* apportionment of Sales Tax for municipalities is discussed in Florida Statutes §218.245. State Fuel Taxes are levied pursuant to Florida Statutes §206.41 with the County Local Option Gas Tax levied pursuant to Florida

Statutes §336.025 This revenue category is comprised of the 8 cent fuel tax collected and distributed by the State. The Cigarette Tax is levied by Florida Statutes §210.02 and was consolidated into the State Shared Revenue proceeds in Fiscal Year 2000-2001.

Local Government Half Cent Sales Tax distributions are provided for in Florida Statutes §218.61.

### Major Assumptions

Collections for Sales and Fuel Taxes are projected to decrease as the result of continued impacts of Covid-19 and related economic slowdown.

### Fee Schedule

All payment schedules are established by Florida Statutes. Revenue Sharing is received monthly based upon an apportionment formula. Mobile Home Licenses and Half Cent Sales Tax are received monthly for the prior two month's collection, i.e., January collections are received in March. Alcoholic Beverage Licenses are received quarterly for the prior quarter's collections.

### Revenue Trends

|                                   | Actual<br>2019-2020        | Budget<br>2020-2021        | Estimated<br>2020-2021     | Budget<br>2021-2022        |
|-----------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Revenue Sharing-Sales Tax Portion | \$ 583,901                 | \$ 412,300                 | \$ 681,885                 | \$ 462,900                 |
| Revenue Sharing-Fuel Tax Portion  | 170,815                    | 123,400                    | 199,217                    | 138,600                    |
| Half Cent Sales Tax               | <u>2,675,131</u>           | <u>1,919,800</u>           | <u>2,977,064</u>           | <u>2,424,900</u>           |
| <b>Total Shared State Revenue</b> | <b><u>\$ 3,429,846</u></b> | <b><u>\$ 2,455,500</u></b> | <b><u>\$ 3,858,166</u></b> | <b><u>\$ 3,026,400</u></b> |

## Impact Fee Revenues

### Legal Authorization

Florida Statutes §163.31801 provides the authority for the Village of Estero to adopt Impact Fees as a home rule revenue source. The Village adopted Ordinance No. 2018-09 & 2018-10 imposing impact fees as outlined in the provisions of the Estero Land Development Code, Chapter 2, Article VI.

### Major Assumptions

Impact fees are imposed on new construction and as a result of the continued economic uncertainty, new construction permits are anticipated to decrease significantly until the local new construction housing market shows signs of pending recovery.

### Fee Schedule

Contained in Village of Estero Development Code, Chapter 2, Article VI.

### Revenue Trends

|                                 | Actual<br>2019-2020        | Budget<br>2020-2021      | Estimated<br>2020-2021   | Budget<br>2021-2022      |
|---------------------------------|----------------------------|--------------------------|--------------------------|--------------------------|
| Road Impact Fees                | \$ 1,139,906               | \$ 400,000               | \$ 400,000               | \$ 291,600               |
| Park Impact Fees                | <u>293,011</u>             | <u>170,000</u>           | <u>83,311</u>            | <u>124,000</u>           |
| <b>Total Impact Fee Revenue</b> | <b><u>\$ 1,432,917</u></b> | <b><u>\$ 570,000</u></b> | <b><u>\$ 483,311</u></b> | <b><u>\$ 415,600</u></b> |

## Building Permits & Fees

### Legal Authorization

Florida Statutes § 163.31801 authorizes the Village to impose building permit fees which are regulatory fees adopted pursuant to a local government's policy powers in the exercise of a sovereign function. The Village adopted Resolution No. 2015-68 as amended with Resolution 2017-11 for Village Center and Resolution 2019-22 for Private Provider inspections.

### Major Assumptions

Revenue projections are based upon historically collection trends and relevant economic data. As of the approval of the 2020-2021 budget, future revenue collection remains uncertain as the result of the continued impacts of Covid-19 and the related economic downturn.

### Fee Schedule

Contained in Village Resolution 2017-11 and amended in Resolution 2019-22.

### Revenue Trends

|                                    | Actual<br>2019-2020        | Budget<br>2020-2021      | Estimated<br>2020-2021     | Budget<br>2021-2022        |
|------------------------------------|----------------------------|--------------------------|----------------------------|----------------------------|
| <b>Building Permits &amp; Fees</b> | <b><u>\$ 1,147,131</u></b> | <b><u>\$ 979,000</u></b> | <b><u>\$ 1,050,592</u></b> | <b><u>\$ 1,062,000</u></b> |

## General Fund Expenditures

### General Fund Expenditure Summary

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|                                               | Actual<br>2019-2020         | Budget<br>2020-2021         | Estimated<br>2020-2021     | Budget<br>2021-2022         | + / (-) over<br>Budget     |
|-----------------------------------------------|-----------------------------|-----------------------------|----------------------------|-----------------------------|----------------------------|
| Personal Services                             | \$ 1,396,056                | \$ 1,736,400                | \$ 1,680,428               | \$ 2,017,000                | \$ 280,600                 |
| Operating Expenditures                        | 2,995,509                   | 4,175,810                   | 2,944,657                  | 4,161,874                   | (13,936)                   |
| Capital Outlay                                | <u>4,416</u>                | <u>10,000</u>               | <u>10,000</u>              | <u>122,500</u>              | <u>112,500</u>             |
| Total Operating Expenditures                  | 4,326,477                   | 5,922,210                   | 4,635,084                  | 6,301,374                   | 379,164                    |
| Transfers to Debt Service & Reduction         | 2,515,197                   | 2,515,800                   | 2,515,197                  | 2,515,800                   | -                          |
| Transfers to Capital Projects                 | <u>5,162,053</u>            | <u>3,044,660</u>            | <u>1,117,795</u>           | <u>4,447,800</u>            | <u>1,403,140</u>           |
|                                               | <b><u>\$ 12,003,727</u></b> | <b><u>\$ 11,482,670</u></b> | <b><u>\$ 8,268,076</u></b> | <b><u>\$ 13,264,974</u></b> | <b><u>\$ 1,782,304</u></b> |
| Full Time Equivalent Positions                | <u>11.0</u>                 | <u>11.0</u>                 | <u>11.0</u>                | <u>13.5</u>                 | <u>2.5</u>                 |
| Contract Full Time Equivalent Positions       | <u>6.0</u>                  | <u>6.0</u>                  | <u>6.0</u>                 | <u>6.0</u>                  | <u>-</u>                   |
| <b>Expenditures by Cost Center:</b>           |                             |                             |                            |                             |                            |
| Village Council                               | \$ 144,566                  | \$ 165,200                  | \$ 145,407                 | \$ 165,200                  | \$ -                       |
| Village Manager                               | 345,957                     | 699,760                     | 603,269                    | 750,660                     | 50,900                     |
| Village Attorney                              | 289,326                     | 277,000                     | 302,532                    | 277,000                     | -                          |
| Village Clerk                                 | 135,395                     | 269,700                     | 269,700                    | 158,300                     | (111,400)                  |
| Finance                                       | 345,467                     | 389,500                     | 340,065                    | 406,486                     | 16,986                     |
| Community Development                         |                             |                             |                            |                             |                            |
| Development Services                          | 491,302                     | 565,400                     | 513,114                    | 585,600                     | 20,200                     |
| Planning, Zoning & Development                | 343,695                     | 398,800                     | 452,597                    | 664,918                     | 266,118                    |
| Code Compliance                               | 148,845                     | 171,200                     | 150,791                    | 226,860                     | 55,660                     |
| Animal Control                                | 37,932                      | 38,000                      | 38,000                     | 38,000                      | -                          |
| Public Works                                  |                             |                             |                            |                             |                            |
| Physical Environment/Natural Resources        | 191,691                     | 700,900                     | 148,794                    | 825,600                     | 124,700                    |
| Transportation                                | 1,131,527                   | 998,440                     | 856,057                    | 858,540                     | (139,900)                  |
| Information Technologies                      | 209,978                     | 233,800                     | 204,056                    | 238,800                     | 5,000                      |
| Law Enforcement                               | 4,668                       | 53,860                      | 7,936                      | 53,860                      | -                          |
| Parks & Recreation                            | 94,844                      | 90,100                      | 86,726                     | 90,100                      | -                          |
| General Government Operations                 | 411,285                     | 860,550                     | 506,040                    | 930,550                     | 70,000                     |
| Disaster Services                             | -                           | 10,000                      | 10,000                     | 10,000                      | -                          |
| Transfers to Debt Service & Reduction         | 2,515,197                   | 2,515,800                   | 2,515,197                  | 2,515,800                   | -                          |
| Transfers to Capital Projects                 | <u>5,162,053</u>            | <u>3,044,660</u>            | <u>1,117,795</u>           | <u>4,447,800</u>            | <u>1,403,140</u>           |
|                                               | <b><u>\$ 12,003,727</u></b> | <b><u>\$ 11,482,670</u></b> | <b><u>\$ 8,268,076</u></b> | <b><u>\$ 13,244,074</u></b> | <b><u>\$ 1,761,404</u></b> |
| <b>Expenditures by Function:</b> <sup>1</sup> |                             |                             |                            |                             |                            |
| General Government (51x)                      | \$ 2,716,970                | \$ 3,859,710                | \$ 3,336,780               | \$ 4,177,514                | \$ 317,804                 |
| Public Safety (52x)                           | 153,513                     | 235,060                     | 168,727                    | 290,720                     | 55,660                     |
| Physical Environment (53x)                    | 191,691                     | 700,900                     | 148,794                    | 825,600                     | 124,700                    |
| Transportation (54x)                          | 1,131,527                   | 998,440                     | 856,057                    | 858,540                     | (139,900)                  |
| Human Services (56x)                          | 37,932                      | 38,000                      | 38,000                     | 38,000                      | -                          |
| Culture & Recreation (57x)                    | 94,844                      | 90,100                      | 86,726                     | 90,100                      | -                          |
| Transfers to Debt Service & Reduction         | 2,515,197                   | 2,515,800                   | 2,515,197                  | 2,515,800                   | -                          |
| Transfers to Capital Projects                 | <u>5,162,053</u>            | <u>3,044,660</u>            | <u>1,117,795</u>           | <u>4,447,800</u>            | <u>1,403,140</u>           |
|                                               | <b><u>\$ 12,003,727</u></b> | <b><u>\$ 11,482,670</u></b> | <b><u>\$ 8,268,076</u></b> | <b><u>\$ 13,244,074</u></b> | <b><u>\$ 1,761,404</u></b> |

<sup>1</sup> Expenditure Functions are as required by the Florida State Chart of Accounts.

## General Fund Expenditure Cost Centers

### Village Council



*Function:*

Village Council is the elected governing body of the Village, providing policy direction to the Administration. Estero has a seven-member Council elected at large for four-year terms to represent each of the Village's seven districts. Elections are on a staggered basis every two years, with three seats being elected at one election and the other four the following election. The Village Council then appoints its own Mayor and Vice Mayor from among the Councilmembers. Village Council also appoints a Village Attorney, Village Clerk, and Village Manager. Estero is a Council-Manager form of government, where the Village Council is the legislative arm and the Village Manager is the administrative arm.

*Proposed Budget:*

| Fund                                    | 001 General Fund                     | Cost Center         | 100 Village Council | Transaction            | 511 Legislative     |                        |
|-----------------------------------------|--------------------------------------|---------------------|---------------------|------------------------|---------------------|------------------------|
|                                         |                                      | Actual<br>2019-2020 | Budget<br>2020-2021 | Estimated<br>2020-2021 | Budget<br>2021-2022 | + / (-) over<br>Budget |
| 511100                                  | Executive Salaries                   | \$ 124,277          | \$ 124,300          | \$ 124,017             | \$ 124,300          | \$ -                   |
| 5112100                                 | FICA Taxes                           | 9,507               | 9,600               | 9,488                  | 9,600               | -                      |
| 5112400                                 | Workers Compensation                 | 183                 | 300                 | 178                    | 300                 | -                      |
| 5112500                                 | Unemployment Compensation            | 1,574               | 2,000               | 1,821                  | 2,000               | -                      |
| Total Personal Services                 |                                      | 135,541             | 136,200             | 135,503                | 136,200             | -                      |
| 5114000                                 | Travel & Per Diem <sup>1</sup>       | 2,011               | 22,000              | 133                    | 22,000              | -                      |
| 5115400                                 | Books, Pub, Memberships <sup>2</sup> | 5,385               | 5,000               | 9,744                  | 5,000               | -                      |
| 5115500                                 | Training <sup>1</sup>                | 1,629               | 2,000               | 27                     | 2,000               | -                      |
| Total Operating Expenditures            |                                      | 9,024               | 29,000              | 9,904                  | 29,000              | -                      |
| Village Council Expenditures            |                                      | 144,566             | 165,200             | 145,407                | 165,200             | -                      |
| Full Time Equivalent Positions          |                                      | -                   | -                   | -                      | -                   | -                      |
| Contract Full Time Equivalent Positions |                                      | -                   | -                   | -                      | -                   | -                      |

<sup>1</sup> Travel and Per Diem and Training line items include \$3,000 per Village Council Member and \$3,000 for Ethics training.

<sup>2</sup> Books, Publications and Memberships include Florida League of Cities and Southwest Florida League of Cities memberships.

## Village Manager

*Function:*

The Village Manager, as the Chief Operations Officer of the Village, is responsible for various functions assigned by the Village's Charter. These include overseeing the

implementation and administration of policies set by the Village Council, directing and supervising all departments, and overseeing the day-to-day activities of the municipality. Administrative duties include agenda preparation, coordination and review of the annual operating and capital improvement budgets, facilitation of Village communications, and implementation of sound management practices. The Village Manager's office has the responsibility to ensure the needs and concerns of the community and the Village organization are properly addressed. To accomplish this, the manager is involved in community, county, regional and state issues, as well as supporting and guiding the Village organization.

(budget on page to follow)

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*Proposed Budget:*

| Fund                                    | 001 General Fund                             | Cost Center    | 200 Village Manager | Transaction    | 512 Executive  |
|-----------------------------------------|----------------------------------------------|----------------|---------------------|----------------|----------------|
|                                         |                                              | Actual         | Budget              | Estimated      | +/(-) over     |
|                                         |                                              | 2019-2020      | 2020-2021           | 2020-2021      | Budget         |
| 511100                                  | Executive Salaries                           | \$ 109,822     | \$ 204,700          | \$ 188,267     | \$ 205,000     |
| 512101                                  | Car Allowance                                | 3,956          | 7,200               | 6,782          | 7,200          |
| 5121200                                 | Regular Salaries & Wages <sup>1</sup>        | 104,283        | 162,400             | 178,772        | 193,500        |
| 5122100                                 | FICA Taxes                                   | 13,819         | 24,400              | 23,689         | 30,500         |
| 5122200                                 | Retirement Contributions <sup>2</sup>        | 22,208         | 38,600              | 38,072         | 41,900         |
| 5122300                                 | Insurance                                    | 55,227         | 84,000              | 94,675         | 93,800         |
| 512400                                  | Workers Compensation                         | 277            | 800                 | 475            | 800            |
| 512500                                  | Unemployment Compensation                    | 661            | 900                 | 1,133          | 1,200          |
|                                         | <b>Total Personal Services</b>               | <b>310,254</b> | <b>523,000</b>      | <b>531,863</b> | <b>573,900</b> |
|                                         |                                              |                |                     |                | <b>50,900</b>  |
| 5123150                                 | Miscellaneous Professional Svcs <sup>3</sup> | 7,750          | 75,000              | 15,500         | 75,000         |
|                                         | Contractual Svcs-Adm Assist                  | 675            | -                   | 1,350          | -              |
| 5123401                                 | Communication Svcs                           | 18,375         | 32,760              | 36,750         | 32,760         |
| 5123450                                 | Miscellaneous Contractual Svcs <sup>4</sup>  | -              | 35,000              | -              | 35,000         |
| 5124000                                 | Travel & Per Diem <sup>5</sup>               | 474            | 12,000              | 948            | 12,000         |
| 5124810                                 | Public Relations                             | 5,250          | 15,000              | 10,500         | 15,000         |
| 5125400                                 | Books, Pub. Memberships <sup>6</sup>         | 1,314          | 3,000               | 2,628          | 3,000          |
| 5115500                                 | Training <sup>5</sup>                        | 18,655         | 4,000               | 3,730          | 4,000          |
|                                         | <b>Total Operating Expenditures</b>          | <b>35,703</b>  | <b>176,760</b>      | <b>71,406</b>  | <b>176,760</b> |
|                                         |                                              |                |                     |                | <b>-</b>       |
|                                         | <b>Village Manager Expenditures</b>          | <b>345,957</b> | <b>699,760</b>      | <b>603,269</b> | <b>750,660</b> |
|                                         |                                              |                |                     |                | <b>50,900</b>  |
| Full Time Equivalent Positions          |                                              | 3.0            | 3.0                 | 3.0            | 3.5            |
| Contract Full Time Equivalent Positions |                                              | -              | -                   | -              | 0.5            |

<sup>1</sup> The Village Clerk also serves as the Executive Assistant to the Village Manager. As such, the salary and benefits for this position are split between the Village Manager and Village Clerk cost centers.

<sup>2</sup> Retirement contributions are budgeted at 10.5% of salaries with a requirement for an employee match of 2.5%. Insurance includes health, life, AD&D, dental and vision and employee assistance.

<sup>3</sup> Miscellaneous Professional Services funds available for potential future services, such as Community Survey.

<sup>4</sup> Miscellaneous Contractual Services for anticipated future service needs.

<sup>5</sup> Travel and Per Diem and Training will provide for conference attendance for the Village Manager and Deputy Village Manager.

<sup>6</sup> Books, Publications and Memberships include International City/County Management Association (ICMA) & Florida City/County Management Association (FCCMA) memberships.

## Village Attorney

### Function:

Village legal services provide lawful representation and advice to the Village Council, Village Manager, Village departments, as well as Village ad-hoc boards and committees in a high quality and cost-effective manner. Services are rendered by Village Attorneys contracted through selected firms. Village Council employs special counsel for specific representation.

### Proposed Budget:

| Fund                                    | 001 General Fund                         | Cost Center 210 Village Attorney |                     |                        | Transaction 514 Legal Counsel |                      |
|-----------------------------------------|------------------------------------------|----------------------------------|---------------------|------------------------|-------------------------------|----------------------|
|                                         |                                          | Actual<br>2019-2020              | Budget<br>2020-2021 | Estimated<br>2020-2021 | Budget<br>2021-2022           | +/(-) over<br>Budget |
| Professional Services                   |                                          |                                  |                     |                        |                               |                      |
| 5143100                                 | Village Attorney                         | \$ 173,217                       | \$ 150,000          | \$ 199,969             | \$ 200,000                    | \$ 50,000            |
| 5143101                                 | Land Use Legal                           | 81,163                           | 85,000              | 76,482                 | 85,000                        | -                    |
| 5143102                                 | Comprehensive Plan Legal                 | 2,115                            | 15,000              | -                      | 15,000                        | -                    |
| 5143103                                 | Code Compliance Legal                    | 7,676                            | 12,000              | 301                    | 12,000                        | -                    |
| 5143104                                 | Land Development Code Legal <sup>1</sup> | 20,706                           | 15,000              | 25,780                 | 15,000                        | -                    |
| 5143150                                 | Other Special Legal <sup>2</sup>         | 4,449                            | -                   | -                      | -                             | -                    |
| <b>Total Operating Expenditures</b>     |                                          | <b>289,326</b>                   | <b>277,000</b>      | <b>302,532</b>         | <b>277,000</b>                | <b>-</b>             |
| <b>Village Attorney Expenditures</b>    |                                          | <b>289,326</b>                   | <b>277,000</b>      | <b>302,532</b>         | <b>277,000</b>                | <b>-</b>             |
| Full Time Equivalent Positions          |                                          | -                                | -                   | -                      | -                             | -                    |
| Contract Full Time Equivalent Positions |                                          | -                                | -                   | -                      | -                             | -                    |

<sup>1</sup> Legal Services for the land development code update cost are estimated at \$45,000 and will be completed over three fiscal years.

<sup>2</sup> As approved in Ordinance 2019-01, the Litigation Reserve balance for 2021-2022 will be fully funded at \$670,000.

## Village Clerk

### Function:

The Village Clerk provides administrative services to the Council; records minutes of Village Council. The Clerk manages Village elections; coordinates advisory board member appointment process; is responsible for advertising public hearings; maintains official minute books, ordinances, resolutions, contracts, and responds to public records requests.

### Proposed Budget:

| Fund <b>001 General Fund</b>            |                                       | Cost Center <b>220 Village Clerk</b> |                     |                        | Transaction <b>513 Administration</b> |                        |
|-----------------------------------------|---------------------------------------|--------------------------------------|---------------------|------------------------|---------------------------------------|------------------------|
|                                         |                                       | Actual<br>2019-2020                  | Budget<br>2020-2021 | Estimated<br>2020-2021 | Budget<br>2021-2022                   | + / (-) over<br>Budget |
| 5131200                                 | Regular Salaries & Wages <sup>1</sup> | 103,836                              | 131,600             | 35,069                 | 121,000                               | (10,600)               |
| 5132100                                 | FICA Taxes                            | 7,919                                | 10,100              | 2,683                  | 9,300                                 | (800)                  |
| 5132200                                 | Retirement Contributions <sup>2</sup> | 6,459                                | 10,500              | -                      | 12,800                                | 2,300                  |
| 5132300                                 | Insurance                             | 9,033                                | 15,000              | -                      | 7,700                                 | (7,300)                |
| 5132400                                 | Workers Compensation                  | 183                                  | 300                 | 178                    | 300                                   | -                      |
| 5132500                                 | Unemployment Compensation             | 520                                  | 600                 | 544                    | 600                                   | -                      |
| <b>Total Personal Services</b>          |                                       | <b>127,950</b>                       | <b>168,100</b>      | <b>168,100</b>         | <b>151,700</b>                        | <b>(16,400)</b>        |
| Contractual Services                    |                                       |                                      |                     |                        |                                       |                        |
| 5133450                                 | Miscellaneous Professional Svcs       | -                                    | -                   | -                      | -                                     | -                      |
| 5133401                                 | Codification                          | 4,840                                | 25,000              | 6,050                  | -                                     | (25,000)               |
| 5133410                                 | Elections                             | -                                    | 70,000              | 15,724                 | -                                     | (70,000)               |
| 5134000                                 | Travel & Per Diem <sup>3</sup>        | -                                    | 1,000               | -                      | 1,000                                 | -                      |
| 5134800                                 | Legal Notices <sup>4</sup>            | 2,435                                | 5,000               | 5,539                  | 5,000                                 | -                      |
| 5135400                                 | Books, Pub, memberships               | 170                                  | 500                 | 300                    | 500                                   | -                      |
| 5135500                                 | Training <sup>3</sup>                 | -                                    | 100                 | 608                    | 100                                   | -                      |
| <b>Total Operating Expenditures</b>     |                                       | <b>7,445</b>                         | <b>101,600</b>      | <b>101,600</b>         | <b>6,600</b>                          | <b>(95,000)</b>        |
| <b>Village Clerk Expenditures</b>       |                                       | <b>135,395</b>                       | <b>269,700</b>      | <b>269,700</b>         | <b>158,300</b>                        | <b>(111,400)</b>       |
| Full Time Equivalent Positions          |                                       | 1.5                                  | 1.5                 | 1.5                    | 1.5                                   | -                      |
| Contract Full Time Equivalent Positions |                                       | -                                    | -                   | -                      | -                                     | -                      |

<sup>1</sup> The Village Clerk also serves as the Executive Assistant to the Village Manager. As such, the salary and benefits for this position are split between the Village Manager and Village Clerk cost centers.

<sup>2</sup> Retirement contributions are budgeted at 10.5% of salaries with a requirement for an employee match of 2.5%. Insurance includes health, life, AD&D, dental and vision and employee assistance.

<sup>3</sup> Travel and Per Diem and Training line items include conference attendance for the Village Clerk.

<sup>4</sup> Legal Notice cost as required for Ordinances, Truth in Millage (TRIM) compliance and other required advertisements.

## Finance

### Function:

Finance is responsible for the fiscal management of the Village, procurement, and human resources. The department is custodian of all Village funds. Responsibilities include budget preparation, budget administration on a day to-day basis, the preparation of periodic and annual financial statements, developing and administering personnel policies and for risk management services.

### Proposed Budget:

| Fund                                    | 001 General Fund                      | Cost Center | 230 Finance         |                     |                        | Transaction         | 513 Financial          |
|-----------------------------------------|---------------------------------------|-------------|---------------------|---------------------|------------------------|---------------------|------------------------|
|                                         |                                       |             | Actual<br>2019-2020 | Budget<br>2020-2021 | Estimated<br>2020-2021 | Budget<br>2021-2022 | + / (-) over<br>Budget |
| 5131200                                 | Regular Salaries & Wages              |             | 260,266             | 283,100             | 170,502                | 275,800             | (7,300)                |
| 5132100                                 | FICA Taxes                            |             | 19,690              | 21,700              | 12,958                 | 21,100              | (600)                  |
| 5132200                                 | Retirement Contributions <sup>1</sup> |             | 11,206              | 13,100              | 3,957                  | 29,000              | 15,900                 |
| 5132300                                 | Insurance                             |             | 19,767              | 23,700              | 10,384                 | 24,300              | 600                    |
| 5132400                                 | Workers Compensation                  |             | 304                 | 600                 | 357                    | 600                 | -                      |
| 5132500                                 | Unemployment Compensation             |             | 951                 | 1,100               | 1,068                  | 1,100               | -                      |
| <b>Total Personal Services</b>          |                                       |             | <b>312,184</b>      | <b>343,300</b>      | <b>199,226</b>         | <b>351,900</b>      | <b>8,600</b>           |
| Accounting and Auditing Services        |                                       |             |                     |                     |                        |                     |                        |
| 5133200                                 | Accounting Services <sup>2</sup>      |             | -                   | 5,000               | 91,253                 | 5,000               | -                      |
| 5133201                                 | Auditing & Actuarial Services         |             | 31,000              | 38,000              | 49,000                 | 49,000              | 11,000                 |
| 513400                                  | Travel & Per Diem <sup>3</sup>        |             | -                   | 1,200               | -                      | -                   | (1,200)                |
| 5135400                                 | Books, Pub, memberships               |             | 779                 | 800                 | 586                    | 586                 | (214)                  |
| 5135500                                 | Training <sup>3</sup>                 |             | 1,504               | 1,200               | -                      | -                   | (1,200)                |
| <b>Total Operating Expenditures</b>     |                                       |             | <b>33,283</b>       | <b>46,200</b>       | <b>140,839</b>         | <b>54,586</b>       | <b>8,386</b>           |
| <b>Finance Expenditures</b>             |                                       |             | <b>345,467</b>      | <b>389,500</b>      | <b>340,065</b>         | <b>406,486</b>      | <b>16,986</b>          |
| Less Impact Administrative Fees 1.5%    |                                       |             | 27,086              | (10,000)            | (12,761)               | (10,000)            | -                      |
|                                         |                                       |             | <b>372,552</b>      | <b>379,500</b>      | <b>327,305</b>         | <b>396,486</b>      | <b>16,986</b>          |
| Full Time Equivalent Positions          |                                       |             | 2.5                 | 2.5                 | 2.5                    | 2.5                 | -                      |
| Contract Full Time Equivalent Positions |                                       |             | -                   | -                   | -                      | -                   | -                      |

<sup>1</sup> Retirement contributions are budgeted at 10.5% of salaries with a requirement for an employee match of 2.5%.

Insurance includes health, life, AD&D, dental and vision and employee assistance.

<sup>2</sup> Budgeted for future accounting, procurement, human resources or other financial services.

<sup>3</sup> Travel and Per Diem and Training line items include funding for 40 hours per year of continuing education as required to maintain Florida Certified Public Accounting (CPA) license.

## Development Services

*Function:*

The Community Development Department provides a comprehensive range of services to the public and the development community including, but not limited to, review of development proposals; building permits; changes to the Village's Comprehensive Plan and redevelopment plans; and compliance with Village ordinances. Development services operate within the Community Development Department.

(budget on page to follow)

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## Proposed Budget:

| Fund            | 001 General Fund | Cost Center | 239 Development Services | 515 Planning |
|-----------------|------------------|-------------|--------------------------|--------------|
| Transaction     | Budget           | Estimated   | 2020-2021                | 2021-2022    |
| +/- over Budget |                  |             |                          |              |

|                                |                                       |                |                |                |                |                 |
|--------------------------------|---------------------------------------|----------------|----------------|----------------|----------------|-----------------|
| 5151200                        | Regular Salaries & Wages <sup>1</sup> | 192,688        | 187,500        | 218,228        | 154,200        | (33,300)        |
| 5152100                        | FICA Taxes                            | 14,477         | 14,400         | 16,453         | 11,800         | (2,600)         |
| 5152200                        | Retirement Contributions <sup>2</sup> | 17,071         | 19,700         | 27,879         | 16,200         | (3,500)         |
| 5152300                        | Insurance                             | 37,074         | 37,300         | 60,166         | 24,900         | (12,400)        |
| 5152400                        | Workers Compensation                  | 1,644          | 2,300          | 1,842          | 1,900          | (400)           |
| 5152500                        | Unemployment Compensation             | 811            | 600            | 1,027          | 500            | (100)           |
| <b>Total Personal Services</b> |                                       | <b>257,765</b> | <b>261,800</b> | <b>325,595</b> | <b>209,500</b> | <b>(52,300)</b> |

|                                     |                                                 |                |                |                |                |                 |
|-------------------------------------|-------------------------------------------------|----------------|----------------|----------------|----------------|-----------------|
| 5153100                             | Planning Initiative                             | -              | -              | -              | -              | -               |
| 5153103                             | Land Development Code                           | 130,680        | 40,000         | 88,658         | 40,000         | -               |
| 5153104                             | Comprehensive Plan/Land Development Regulations | 16,830         | 30,000         | -              | 30,000         | -               |
| 5153105                             | Growth Model Services                           | -              | 10,000         | -              | 10,000         | -               |
| 5153106                             | Development Services Manager                    | 50,817         | 85,000         | 27,800         | 40,000         | (45,000)        |
| 5153150                             | Miscellaneous Professional Svcs                 | 210            | 65,000         | -              | 65,000         | -               |
| 5153409                             | Economic Development                            | 27,500         | 60,000         | 55,000         | 60,000         | -               |
| 5154000                             | Travel & Per Diem <sup>3</sup>                  | -              | 2,000          | 277            | 2,000          | -               |
| 5154800                             | Legal Notices-Planning and Zoning               | 2,953          | 6,000          | 7,722          | 6,000          | -               |
| 5155400                             | Books, Pub, Memberships                         | 4,329          | 5,000          | 8,062          | 10,000         | 5,000           |
| 5155500                             | Training <sup>3</sup>                           | 218            | 600            | -              | 600            | -               |
| <b>Total Operating Expenditures</b> |                                                 | <b>233,537</b> | <b>303,600</b> | <b>187,519</b> | <b>263,600</b> | <b>(40,000)</b> |
| 5156400                             | Capital Outlay <sup>4</sup>                     | -              | -              | -              | 112,500        | 112,500         |
| <b>Total Capital Outlay</b>         |                                                 | <b>-</b>       | <b>-</b>       | <b>-</b>       | <b>112,500</b> | <b>112,500</b>  |

|                                                       |                   |                   |                   |                   |                  |
|-------------------------------------------------------|-------------------|-------------------|-------------------|-------------------|------------------|
| <b>Development Services Expenditures</b>              | <b>491,302</b>    | <b>565,400</b>    | <b>513,114</b>    | <b>585,600</b>    | <b>20,200</b>    |
| Less Impact Administrative Fees 1.5%                  | (27,066)          | (10,000)          | (12,761)          | (10,000)          | -                |
| Less Cost Recovery Administrative Fees                | (14,000)          | (10,000)          | (13,100)          | (10,000)          | -                |
| <b>Total Financial Impact of Development Services</b> | <b>\$ 450,217</b> | <b>\$ 545,400</b> | <b>\$ 487,253</b> | <b>\$ 565,600</b> | <b>\$ 20,200</b> |
| Full Time Equivalent Positions                        | 2.0               | 2.0               | 1.8               | 1.3               | (0.7)            |
| Contract Full Time Equivalent Positions <sup>5</sup>  | 1.0               | 1.0               | 0.5               | 0.5               | (0.5)            |

1 The Village Community Development Director manages the Planning, Zoning, Building and Code Compliance functions. As such, the salary and benefits for this position are split between the Development Services, Planning, Zoning & Development, Building Fee Fund and Code Compliance cost centers by approximate time spent (30%, 30%, 30%, and 10%, respectively).

2 Retirement contributions are budgeted at 10.5% of salaries with a requirement for an employee match of 2.5%. Insurance includes health, life, AD&D, dental and vision and employee assistance.

3 Travel and Per Diem and Training line items include funding for continuing education for two planning staff members.

4 Capital outlay provides for the acquisition and implementation of Community Development software and is allocated to the Development Services, Planning, Zoning & Development, and Building Fee Fund by approximate use (25%, 25%, and 50%, respectively). The total budgeted cost is \$75,000 for acquisition and implementation and \$75,000 for annual maintenance.

5 An administrative assistant position is shared between the Development Services and Planning, Zoning & Development cost centers.



## Planning, Zoning and Development Review Services

### Function:

The Community Development Department provides a comprehensive range of services to the public and the development community including, but not limited to, review of development proposals; building permits; changes to the Village's Comprehensive Plan and redevelopment plans; and compliance with Village ordinances. Development services operate within the Community Development Department.

### Proposed Budget:

| Fund                                                                                | 001 General Fund                      | Cost Center | 240 Planning, Zoning & Development |                     |                        | Transaction | 515 Planning        |                      |
|-------------------------------------------------------------------------------------|---------------------------------------|-------------|------------------------------------|---------------------|------------------------|-------------|---------------------|----------------------|
|                                                                                     |                                       |             | Actual<br>2019-2020                | Budget<br>2020-2021 | Estimated<br>2020-2021 |             | Budget<br>2021-2022 | +/(-) over<br>Budget |
| 5151200                                                                             | Regular Salaries & Wages <sup>1</sup> |             | 25,904                             | 43,900              | 88,338                 |             | 228,300             | 184,400              |
| 5152100                                                                             | FICA Taxes                            |             | 1,950                              | 3,400               | 6,619                  |             | 17,500              | 14,100               |
| 5152200                                                                             | Retirement Contributions <sup>2</sup> |             | -                                  | -                   | -                      |             | 24,000              | 24,000               |
| 5152300                                                                             | Insurance                             |             | -                                  | -                   | -                      |             | 5,800               | 5,800                |
| 5152400                                                                             | Workers Compensation                  |             | -                                  | 1,200               | -                      |             | 6,200               | 5,000                |
| 5152500                                                                             | Unemployment Compensation             |             | -                                  | 300                 | -                      |             | 1,600               | 1,300                |
| <b>Total Personal Services</b>                                                      |                                       |             | <b>27,854</b>                      | <b>48,800</b>       | <b>94,957</b>          |             | <b>283,400</b>      | <b>234,600</b>       |
| Professional Services                                                               |                                       |             |                                    |                     |                        |             |                     |                      |
| 5153109                                                                             | Cost Recovery Svcs <sup>3</sup>       |             | 19,765                             | -                   | 17,518                 |             | 17,518              | 17,518               |
| Contractual Services                                                                |                                       |             |                                    |                     |                        |             |                     |                      |
| 5153400                                                                             | Planning & Zoning Svcs                |             | 290,787                            | 350,000             | 340,122                |             | 364,000             | 14,000               |
| 5153401                                                                             | Development Review Svcs               |             | 5,289                              | -                   | -                      |             | -                   | -                    |
| <b>Total Operating Expenditures</b>                                                 |                                       |             | <b>315,841</b>                     | <b>350,000</b>      | <b>357,640</b>         |             | <b>381,518</b>      | <b>31,518</b>        |
| <b>Planning, Zoning &amp; Development Review Services Expenditures</b>              |                                       |             | <b>343,695</b>                     | <b>398,800</b>      | <b>452,597</b>         |             | <b>664,918</b>      | <b>266,118</b>       |
| Less Cost Recovery-Professional Svcs                                                |                                       |             | (47,613)                           | (48,800)            | (128,302)              |             | (48,800)            | -                    |
| Less Development/Zoning-Fixed Fees                                                  |                                       |             | (52,889)                           | (45,000)            | (84,654)               |             | (45,000)            | -                    |
| <b>Total Financial Impact of Planning, Zoning &amp; Development Review Services</b> |                                       |             | <b>\$ 243,207</b>                  | <b>\$ 305,000</b>   | <b>\$ 239,641</b>      |             | <b>\$ 571,118</b>   | <b>\$ 266,118</b>    |
| Full Time Equivalent Positions                                                      |                                       |             | 0.5                                | 0.5                 | 1.3                    |             | 2.8                 | 2.3                  |
| Contract Full Time Equivalent Positions <sup>4</sup>                                |                                       |             | 3.0                                | 3.0                 | 2.5                    |             | 2.5                 | (0.5)                |

<sup>1</sup> The Village Community Development Director manages the Planning, Zoning, Building and Code Compliance functions. As such, the salary and benefits for this position are split between the Development Services, Planning, Zoning & Development, Building Fee Fund and Code Compliance cost centers by approximate time spent (30%, 30%, 30%, and 10%, respectively).

<sup>2</sup> Retirement contributions are budgeted at 10.5% of salaries with a requirement for an employee match of 2.5%. Insurance includes health, life, AD&D, dental and vision and employee assistance.

<sup>3</sup> Cost recovery services are offset by cost recovery professional services fees paid by applicants and have a \$0 net financial impact.

<sup>4</sup> An administrative assistant position is shared between the Development Services and Planning, Zoning & Development cost centers.

## Code Compliance

### Function:

Code Compliance perform inspections through-out the Village to ensure compliance with the rules and regulations and is operated as part of the Community Development Department. Code Compliance officers perform inspections for zoning and nuisance code violations to include overgrown grass, or other request for inspections.

### Proposed Budget:

| Fund                                                    |                                       | Cost Center                |                   |                   | Transaction                       |                  |
|---------------------------------------------------------|---------------------------------------|----------------------------|-------------------|-------------------|-----------------------------------|------------------|
| <b>001 General Fund</b>                                 |                                       | <b>247 Code Compliance</b> |                   |                   | <b>524 Protective Inspections</b> |                  |
|                                                         |                                       | Actual                     | Budget            | Estimated         | Budget                            | +/(-) over       |
|                                                         |                                       | 2019-2020                  | 2020-2021         | 2020-2021         | 2021-2022                         | Budget           |
| 5151200                                                 | Regular Salaries & Wages <sup>1</sup> | -                          | -                 | -                 | 36,300                            | 36,300           |
| 5152100                                                 | FICA Taxes                            | -                          | -                 | -                 | 2,800                             | 2,800            |
| 5152200                                                 | Retirement Contributions <sup>2</sup> | -                          | -                 | -                 | 3,800                             | 3,800            |
| 5152300                                                 | Insurance                             | -                          | -                 | -                 | 5,800                             | 5,800            |
| 5152400                                                 | Workers Compensation                  | -                          | -                 | -                 | 500                               | 500              |
| 5152500                                                 | Unemployment Compensation             | -                          | -                 | -                 | 300                               | 300              |
| <b>Total Personal Services</b>                          |                                       | <b>-</b>                   | <b>-</b>          | <b>-</b>          | <b>49,500</b>                     | <b>49,500</b>    |
| Professional Services                                   |                                       |                            |                   |                   |                                   |                  |
| 5243100                                                 | Special Magistrate Services           | 8,913                      | 16,000            | 7,900             | 16,000                            | -                |
| Contractual Services                                    |                                       |                            |                   |                   |                                   |                  |
| 5243400                                                 | Code Compliance                       | 139,621                    | 154,000           | 142,792           | 160,160                           | 6,160            |
| 5244903                                                 | Other Charges-Filing Fees             | 311                        | 1,200             | 99                | 1,200                             | -                |
| <b>Total Operating Expenditures</b>                     |                                       | <b>148,845</b>             | <b>171,200</b>    | <b>150,791</b>    | <b>177,360</b>                    | <b>6,160</b>     |
| <b>Code Compliance Services Expenditures</b>            |                                       | <b>148,845</b>             | <b>171,200</b>    | <b>150,791</b>    | <b>226,860</b>                    | <b>55,660</b>    |
| Revenue Collected by Code Enforcement                   |                                       |                            |                   |                   |                                   |                  |
|                                                         |                                       | (32,242)                   | (7,000)           | (28,674)          | (7,000)                           | -                |
| <b>Total Financial Impact of Protective Inspections</b> |                                       | <b>\$ 116,603</b>          | <b>\$ 164,200</b> | <b>\$ 122,117</b> | <b>\$ 219,860</b>                 | <b>\$ 55,660</b> |
| Full Time Equivalent Positions                          |                                       |                            |                   |                   |                                   |                  |
|                                                         |                                       | -                          | -                 | -                 | 0.3                               | 0.3              |
| Contract Full Time Equivalent Positions                 |                                       |                            |                   |                   |                                   |                  |
|                                                         |                                       | 1.0                        | 1.0               | 1.0               | 1.0                               | -                |

## Animal Control

### Function:

Animal Services are provided via an interlocal agreement with Lee County and provide animal control services through education, enforcement of laws and ordinances, community complaint resolution, and programs and services that include lost and found pets, adoptions, low-cost spay/neuter assistance and sheltering of stray and abused animals.

### Proposed Budget:

| Fund <b>001 General Fund</b>            |                         | Cost Center <b>250 Animal Control</b> |                     |                        | Transaction <b>562 Human Services</b> |                        |
|-----------------------------------------|-------------------------|---------------------------------------|---------------------|------------------------|---------------------------------------|------------------------|
|                                         |                         | Actual<br>2019-2020                   | Budget<br>2020-2021 | Estimated<br>2020-2021 | Budget<br>2021-2022                   | + / (-) over<br>Budget |
| <b>Contractual Services</b>             |                         |                                       |                     |                        |                                       |                        |
| 5623410                                 | Lee County              |                                       |                     |                        |                                       |                        |
|                                         | Animal Control Services | 37,932                                | 38,000              | 38,000                 | 38,000                                | -                      |
| <b>Total Operating Expenditures</b>     |                         | <b>37,932</b>                         | <b>38,000</b>       | <b>38,000</b>          | <b>38,000</b>                         | <b>-</b>               |
| <b>Animal Control Expenditures</b>      |                         | <b>37,932</b>                         | <b>38,000</b>       | <b>38,000</b>          | <b>38,000</b>                         | <b>-</b>               |
| Full Time Equivalent Positions          |                         | -                                     | -                   | -                      | -                                     | -                      |
| Contract Full Time Equivalent Positions |                         | -                                     | -                   | -                      | -                                     | -                      |

## Public Works – Physical Environment

### Function:

Public Works is responsible for maintenance, construction, operations and engineering support for the Village's infrastructure (includes roads, canals, bridges, storm water systems, etc.). It is also responsible for the preparation, implementation, execution and tracking of the capital improvement program. Citizens requests for action are addressed with timely responses.

### Proposed Budget:

| Fund                                           | 001 General Fund                      | Cost Center         | 260 Public Works    | Transaction            | 537 Physical Environment |                      |
|------------------------------------------------|---------------------------------------|---------------------|---------------------|------------------------|--------------------------|----------------------|
|                                                |                                       | Actual<br>2019-2020 | Budget<br>2020-2021 | Estimated<br>2020-2021 | Budget<br>2021-2022      | +/(-) over<br>Budget |
| 5131200                                        | Regular Salaries & Wages <sup>1</sup> | -                   | -                   | -                      | 87,800                   | 87,800               |
| 5132100                                        | FICA Taxes                            | -                   | -                   | -                      | 6,700                    | 6,700                |
| 5132200                                        | Retirement Contributions              | -                   | -                   | -                      | 9,200                    | 9,200                |
| 5132300                                        | Insurance                             | -                   | -                   | -                      | 18,100                   | 18,100               |
| 5132400                                        | Workers Compensation                  | -                   | -                   | -                      | 2,600                    | 2,600                |
| 5132500                                        | Unemployment Compensation             | -                   | -                   | -                      | 300                      | 300                  |
| Total Personal Services                        |                                       | -                   | -                   | -                      | 124,700                  | 124,700              |
| Professional Services                          |                                       |                     |                     |                        |                          |                      |
| 5373100                                        | Flood Plain-Community Rating System   | 27,031              | 150,000             | 33,648                 | 150,000                  | -                    |
| 5373104                                        | NPDES Compliance                      | 983                 | 5,000               | -                      | 5,000                    | -                    |
| 5373105                                        | Water Level & Quality Monitoring      | 57,467              | 130,000             | 79,901                 | 130,000                  | -                    |
| 5373107                                        | Water & Sewer Expansion               | -                   | 257,400             | -                      | 257,400                  | -                    |
| Contractual Services                           |                                       |                     |                     |                        |                          |                      |
| 5373413                                        | Estero River Maintenance              | 50,060              | 30,000              | 500                    | 30,000                   | -                    |
| 5373414                                        | Coconut Road Drainage Improvements    | -                   | -                   | -                      | -                        | -                    |
| 5373450                                        | Miscellaneous Stormwater              | 51,150              | 123,500             | 24,745                 | 123,500                  | -                    |
| 5378100                                        | Water Quality Joint Advocacy          | 5,000               | 5,000               | 10,000                 | 5,000                    | -                    |
| Total Operating Expenditures                   |                                       | 191,691             | 700,900             | 148,794                | 700,900                  | -                    |
| Public Works-Physical Environment Expenditures |                                       | 191,691             | 700,900             | 148,794                | 825,600                  | -                    |
| Full Time Equivalent Positions                 |                                       | -                   | -                   | -                      | 0.8                      | 0.8                  |
| Contract Full Time Equivalent Positions        |                                       | -                   | -                   | -                      | -                        | -                    |

<sup>1</sup> The Village Public Works Director and Technician share their time between transportation and physical environment functions. As such, their costs are split between these functions (50% and 50% and 60% and 40%, respectively).

## Public Works – Transportation

*Function:*

Public Works is responsible for maintenance, construction, operations and engineering support for the Village's infrastructure (includes roads, canals, bridges, storm water systems, etc.). It is also responsible for the preparation, implementation, execution and tracking of the capital improvement program. Citizens requests for action are addressed with timely responses.

(budget on page to follow)

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*Proposed Budget:*

| Fund                                               |                                       | Cost Center      |                |                 | Transaction        |                  |
|----------------------------------------------------|---------------------------------------|------------------|----------------|-----------------|--------------------|------------------|
| 001 General Fund                                   |                                       | 265 Public Works |                |                 | 541 Transportation |                  |
|                                                    |                                       | Actual           | Budget         | Estimated       | Budget             | + / (-) over     |
|                                                    |                                       | 2019-2020        | 2020-2021      | 2020-2021       | 2021-2022          | Budget           |
| 513100                                             | Regular Salaries & Wages <sup>1</sup> | 167,086          | 186,600        | 158,153         | 79,800             | (106,800)        |
| 5132100                                            | FICA Taxes                            | 12,272           | 14,300         | 11,563          | 6,100              | (8,200)          |
| 5132200                                            | Retirement Contributions              | 11,517           | 13,400         | 12,313          | 8,400              | (5,000)          |
| 5132300                                            | Insurance                             | 29,476           | 35,200         | 39,552          | 18,100             | (17,100)         |
| 5132400                                            | Workers Compensation                  | 3,349            | 5,100          | 2,912           | 2,600              | (2,500)          |
| 5132500                                            | Unemployment Compensation             | 808              | 600            | 690             | 300                | (300)            |
| <b>Total Personal Services</b>                     |                                       | <b>224,508</b>   | <b>255,200</b> | <b>225,183</b>  | <b>115,300</b>     | <b>(139,900)</b> |
| Professional Services                              |                                       |                  |                |                 |                    |                  |
| 5413101                                            | Traffic Counts                        | 11,760           | 16,500         | 12,500          | 16,500             | -                |
| 5413103                                            | Coconut Traffic Study                 | -                | -              | -               | -                  | -                |
| 5413104                                            | Village Traffic Study                 | -                | -              | -               | -                  | -                |
| 5413105                                            | Bicycle & Pedestrian Study            | -                | -              | -               | -                  | -                |
| 5413106                                            | Miscellaneous Professional Svcs       | 163,910          | 50,000         | 119,677         | 50,000             | -                |
| 5413108                                            | Capital Improvement Program Assis     | -                | -              | -               | -                  | -                |
| 5413150                                            | Miscellaneous Engineering Svcs        | -                | -              | 1,366           | -                  | -                |
| Contractual Services                               |                                       |                  |                |                 |                    |                  |
| 5413400                                            | Miscellaneous Construction Svcs       | 78,531           | 60,000         | 29,830          | 60,000             | -                |
| 5413402                                            | Bridge, Guardrail & Handrail Maint    | -                | 10,000         | -               | 10,000             | -                |
| 5413405                                            | Irrigation Maintenance                | 13,619           | -              | 5,780           | -                  | -                |
| 5413406                                            | Landscape Maintenance                 | 19,125           | 138,600        | 4,040           | 138,600            | -                |
| 5413407                                            | Minor Paving Services                 | -                | -              | -               | -                  | -                |
| 5413408                                            | Mowing Maintenance                    | 101,230          | -              | 117,400         | -                  | -                |
| 5413409                                            | Roadside Ditch Maintenance            | -                | -              | -               | -                  | -                |
| 5413412                                            | Street Light Maintenance              | 25,862           | 65,100         | 7,976           | 65,100             | -                |
| 5413413                                            | Street Sweeping Maintenance           | 19,510           | 22,000         | 17,440          | 22,000             | -                |
| 5413414                                            | Traffic Sign Maintenance              | 4,180            | -              | 3,698           | -                  | -                |
| 5413415                                            | Traffic Signal Maintenance            | 4,836            | 5,000          | 33,737          | 5,000              | -                |
| 5413416                                            | Right-of-Way Permit Review            | 6,114            | 15,000         | 17,570          | 15,000             | -                |
| 5413417                                            | Railroad Maintenance                  | 18,000           | 18,000         | 36,000          | 18,000             | -                |
| 5413420                                            | Misc. Bike Ped, Traffic Safety Landsc | -                | -              | 3,198           | -                  | -                |
| 5413421                                            | Sandy Lane Bridge Maint/Access        | -                | -              | 37,780          | -                  | -                |
| 5413422                                            | Resurfacing & Drainage-Poinciana &    | 386,370          | 103,870        | 103,714         | 103,870            | -                |
| 5413423                                            | Road Maintenance                      | -                | 120,000        | 800             | 120,000            | -                |
| 5413424                                            | US 41 Traffic Signal Maintenance      | -                | 30,000         | -               | 30,000             | -                |
| 5413425                                            | US 41 Landscape Maintenance           | -                | 22,900         | -               | 22,900             | -                |
| 5414000                                            | Travel & Per Diem                     | 4,066            | 5,000          | 2,278           | 5,000              | -                |
| 5414100                                            | Communications                        | 512              | 500            | 503             | 500                | -                |
| 5414301                                            | Utilities                             | 40,890           | 35,270         | 55,933          | 35,270             | -                |
| 5414400                                            | Equipment & Leases                    | 2,151            | 2,500          | 2,908           | 2,500              | -                |
| 5414500                                            | Street Light Insurance                | 3,214            | 16,500         | 12,857          | 16,500             | -                |
| 5415200                                            | Operating Supplies                    | 1,603            | 3,000          | 2,614           | 3,000              | -                |
| 5415400                                            | Books, Pub. memberships               | 1,187            | 1,500          | 420             | 1,500              | -                |
| 5415500                                            | Training                              | 349              | 2,000          | 854             | 2,000              | -                |
| <b>Total Operating Expenditures</b>                |                                       | <b>907,019</b>   | <b>743,240</b> | <b>630,874</b>  | <b>743,240</b>     | <b>-</b>         |
| <b>Public Works-Transportation Expenditures</b>    |                                       | <b>1,131,527</b> | <b>998,440</b> | <b>856,057</b>  | <b>858,540</b>     | <b>(139,900)</b> |
| Lee Gas Tax Collections-1 to 6 Cent <sup>2</sup>   |                                       | (496,117)        | (432,500)      | (503,265)       | (432,500)          | -                |
| Lee Shared Revenue-Fuel Tax Collections            |                                       | (361,467)        | (123,400)      | (369,122)       | (123,400)          | -                |
| Florida DOT-US 41 Light Maint.                     |                                       | (118,525)        | (122,080)      | -               | (122,080)          | -                |
| <b>Total Financial Impact of Public Works-Trar</b> |                                       | <b>155,418</b>   | <b>320,460</b> | <b>(16,330)</b> | <b>180,560</b>     | <b>(139,900)</b> |
| Full Time Equivalent Positions                     |                                       | 1.5              | 1.5            | 1.5             | 0.7                | (0.8)            |
| Contract Full Time Equivalent Positions            |                                       | -                | -              | -               | -                  | -                |

<sup>1</sup> The Village Public Works Director and Technician share their time between transportation and physical environment functions. As such, their costs are split between these functions (50% and 50% and 60% and 40%, respectively).

<sup>2</sup> 1 to 6 cents Local Option Gas Tax, Florida Statute 336.025(7), and State Revenue Sharing-Fuel Tax, Florida Statute 206.605(2), are required to be spent on transportation expenditures and may be expended for maintenance.

## Information Technology

### Function:

Information Technology services provide information technology support and solutions for the needs of the Village. IT services are contracted through a private service provider and are operated as part of the Community Development Department.

### Proposed Budget:

| Fund    | 001 General Fund                                | Cost Center         | 270 Information Technologies (IT) |                        |                     | Transaction           | 513 Administration |
|---------|-------------------------------------------------|---------------------|-----------------------------------|------------------------|---------------------|-----------------------|--------------------|
|         |                                                 | Actual<br>2019-2020 | Budget<br>2020-2021               | Estimated<br>2020-2021 | Budget<br>2021-2022 | + /(-) over<br>Budget |                    |
|         | Contractual Services                            |                     |                                   |                        |                     |                       |                    |
| 5133400 | Webmaster Services and Maint.                   | 8,030               | 9,000                             | 6,293                  | 9,000               | -                     |                    |
| 5133402 | Software Licensing                              | 32,575              | 30,000                            | 37,164                 | 30,000              | -                     |                    |
| 5133403 | IT and Geographic Information System (GIS) Svcs | 130,296             | 125,000                           | 123,986                | 130,000             | 5,000                 |                    |
| 5133404 | Audio Visual Services                           | 26,136              | 46,000                            | 36,613                 | 46,000              | -                     |                    |
| 5133414 | Technology Development Services                 | 8,525               | -                                 | -                      | -                   | -                     |                    |
| 5135250 | Small Tools & Equipment                         | -                   | 13,800                            | -                      | 13,800              | -                     |                    |
|         | Total Operating Expenditures                    | 205,562             | 223,800                           | 204,056                | 228,800             | 5,000                 |                    |
| 5136400 | Capital Outlay <sup>1</sup>                     | 4,416               | 10,000                            | -                      | 10,000              | -                     |                    |
|         | Total Capital Outlay                            | 4,416               | 10,000                            | -                      | 10,000              | -                     |                    |
|         | Information Technologies Expenditures           | 209,978             | 233,800                           | 204,056                | 238,800             | 5,000                 |                    |
|         | Full Time Equivalent Positions                  | -                   | -                                 | -                      | -                   | -                     |                    |
|         | Contract Full Time Equivalent Positions         | 10                  | 10                                | 10                     | 10                  | -                     |                    |

<sup>1</sup> Capital Outlay is budgeted for the purchase of computer equipment and is not anticipated to have any impact on the operating expenditures.

## Law Enforcement/Security and Marine

### Function:

Law Enforcement and security consists of services contracted through Lee County Sheriff's office.

### Proposed Budget:

| Fund                                                               | 001 General Fund           | Cost Center         | 280 Law Enforcement / Security & 898 Marine | Transaction            | 521 Public Safety   |                        |
|--------------------------------------------------------------------|----------------------------|---------------------|---------------------------------------------|------------------------|---------------------|------------------------|
|                                                                    |                            | Actual<br>2019-2020 | Budget<br>2020-2021                         | Estimated<br>2020-2021 | Budget<br>2021-2022 | + / (-) over<br>Budget |
| Contractual Services                                               |                            |                     |                                             |                        |                     |                        |
| 208-5213410                                                        | Law Enforcement-Lee County | 4,124               | 10,000                                      | 5,760                  | 10,000              | -                      |
| 898-5213410                                                        | Marine Patrol              | 544                 | 43,860                                      | 2,176                  | 43,860              | -                      |
| Total Operating Expenditures                                       |                            | 4,668               | 53,860                                      | 7,936                  | 53,860              | -                      |
| Law Enforcement / Security-Public Safety Expenditures              |                            |                     |                                             |                        |                     |                        |
| West Coast Inland Navigation District (WCIND) Grant                |                            | (544)               | (11,860)                                    | (2,176)                | (11,860)            | -                      |
| Total Financial Impact of Law Enforcement / Security-Public Safety |                            | 4,124               | 42,000                                      | 5,760                  | 42,000              | -                      |
| Full Time Equivalent Positions                                     |                            |                     |                                             |                        |                     |                        |
| Contract Full Time Equivalent Positions                            |                            | -                   | -                                           | -                      | -                   | -                      |

### Performance Metrics:

|                       | 2015       | 2016       | 2017       | 2018       | 2019       | Average      |
|-----------------------|------------|------------|------------|------------|------------|--------------|
| Homicide <sup>1</sup> | 0          | 0          | 0          | 1          | 0          | 0.2          |
| Aggravated Assault    | 13         | 12         | 17         | 6          | 3          | 10.2         |
| Simple Assault        | 38         | 36         | 58         | 55         | 55         | 48.4         |
| Rape                  | 3          | 3          | 9          | 4          | 6          | 5.0          |
| Forcible Fondling     | 4          | 2          | 4          | 1          | 3          | 2.8          |
| Burglary              | 34         | 32         | 41         | 24         | 18         | 29.8         |
| Robbery               | 4          | 5          | 7          | 5          | 7          | 5.6          |
| Arson                 | 0          | 0          | 0          | 1          | 2          | 0.6          |
| Simple Stalking       | 0          | 0          | 1          | 0          | 0          | 0.2          |
| Threat/Intimidation   | 0          | 0          | 1          | 2          | 0          | 0.6          |
| Motor Vehicle Theft   | 13         | 15         | 13         | 14         | 15         | 14.0         |
| Larceny Theft         | 221        | 264        | 268        | 313        | 315        | 276.6        |
| <b>Total</b>          | <b>330</b> | <b>369</b> | <b>419</b> | <b>426</b> | <b>424</b> | <b>393.6</b> |



## Parks and Recreation

### Function:

Parks and Recreation is responsible for park facilities located within the Village. Currently, the Village owns several plots of land and provides programming via the YMCA.

### Proposed Budget:

| Fund                                    | 001 General Fund         | Cost Center         | 601 Parks & Recreation |                        |                     | Transaction            | 572 Parks & Recreation |
|-----------------------------------------|--------------------------|---------------------|------------------------|------------------------|---------------------|------------------------|------------------------|
|                                         |                          | Actual<br>2019-2020 | Budget<br>2020-2021    | Estimated<br>2020-2021 | Budget<br>2021-2022 | + / (-) over<br>Budget |                        |
| Professional Services                   |                          |                     |                        |                        |                     |                        |                        |
| 5723101                                 | Park Master Plan         | 40,445              | -                      | -                      | -                   | -                      |                        |
| Camp Estero Operating Expenditures:     |                          |                     |                        |                        |                     |                        |                        |
| 5723401                                 | YMCA Operating Agreement | 26,750              | 63,000                 | 73,860                 | 63,000              | -                      |                        |
| 5724300                                 | Utilities                | 5,668               | 6,000                  | 7,049                  | 6,000               | -                      |                        |
| 5724400                                 | Equipment Rent & Leases  | 667                 | 1,100                  | 1,118                  | 1,100               | -                      |                        |
| 5724600                                 | Repairs & Maintenance    | 21,314              | 20,000                 | 4,699                  | 20,000              | -                      |                        |
| Parks & Recreation Expenditures         |                          | 94,844              | 90,100                 | 86,726                 | 90,100              | -                      |                        |
| Full Time Equivalent Positions          |                          |                     |                        |                        |                     |                        |                        |
|                                         |                          | -                   | -                      | -                      | -                   | -                      |                        |
| Contract Full Time Equivalent Positions |                          |                     |                        |                        |                     |                        |                        |
|                                         |                          | -                   | -                      | -                      | -                   | -                      |                        |

## General Government Operations

### Function:

General Government Operations include cost of Village administrative operations which are not allocated to the special revenue or capital project funds.

### Proposed Budget:

| Fund                                    | 001 General Fund                          | Cost Center         | 800 General Government Operations |                        |                     | Transaction            | 513 Administration |
|-----------------------------------------|-------------------------------------------|---------------------|-----------------------------------|------------------------|---------------------|------------------------|--------------------|
|                                         |                                           | Actual<br>2019-2020 | Budget<br>2020-2021               | Estimated<br>2020-2021 | Budget<br>2021-2022 | + / (-) over<br>Budget |                    |
| Professional Services                   |                                           |                     |                                   |                        |                     |                        |                    |
| 5133102                                 | Lobbying Services                         | 30,000              | 30,000                            | 30,000                 | 100,000             | 70,000                 |                    |
| Contractual Services                    |                                           |                     |                                   |                        |                     |                        |                    |
| 5133402                                 | State Alcohol Service Charge              | 9,360               | 9,500                             | 11,693                 | 9,500               | -                      |                    |
| 5133402                                 | Tax Collector-Local Business Tax          | 1,818               | 3,750                             | 3,700                  | 3,750               | -                      |                    |
| 5133450                                 | Miscellaneous Contractual Services        | -                   | 250,000                           | -                      | 250,000             | -                      |                    |
| 5134100                                 | Communications                            | 4,251               | 5,000                             | 4,866                  | 5,000               | -                      |                    |
| 5134200                                 | Freight & Postage                         | 2,171               | 3,500                             | 2,582                  | 3,500               | -                      |                    |
| 5134300                                 | Utilities                                 | 15,671              | 17,500                            | 29,881                 | 17,500              | -                      |                    |
| 5134400                                 | Equipment Rental & Leases                 | 9,433               | 10,000                            | 14,271                 | 10,000              | -                      |                    |
| 5134403                                 | Office Lease-Corkscrew Palms <sup>1</sup> | 230,016             | 257,400                           | 267,306                | 257,400             | -                      |                    |
| 5134500                                 | Insurance                                 | 74,952              | 78,700                            | 66,166                 | 78,700              | -                      |                    |
| 5134600                                 | Equipment Repair & Maintenance            | 16,970              | 20,000                            | 16,989                 | 20,000              | -                      |                    |
| 5134700                                 | Printing                                  | 146                 | 1,500                             | -                      | 1,500               | -                      |                    |
| 534909                                  | Contingency                               | -                   | 154,200                           | -                      | 154,200             | -                      |                    |
| 5135100                                 | Office Supplies                           | 4,214               | 6,500                             | 5,175                  | 6,500               | -                      |                    |
| 5135200                                 | Operating Supplies                        | 12,143              | 11,000                            | 53,411                 | 11,000              | -                      |                    |
| 5135400                                 | Books, Pub, Memberships                   | 141                 | 2,000                             | -                      | 2,000               | -                      |                    |
| Expenditures                            |                                           | 411,285             | 860,550                           | 506,040                | 930,550             | 70,000                 |                    |
| Full Time Equivalent Positions          |                                           | -                   | -                                 | -                      | -                   | -                      |                    |
| Contract Full Time Equivalent Positions |                                           | -                   | -                                 | -                      | -                   | -                      |                    |

<sup>1</sup> The Village has a lease agreement for 11,165 square feet of office space which provides a location for the Village administration and community development offices. The lease's initial eight (8) year term will end on February 28, 2024 with the option to renew for three additional terms of five years. Also, the lease included an option to purchase at \$4,120,000, with the purchase price increasing 3% annually, which expired on February 28, 2021.

## Disaster Response

### Function:

Disaster Services operations include debris removal, flood mitigation and other disaster response and preparedness related cost.

### Proposed Budget:

| Fund                                    | 001 General Fund               | Cost Center         | 899 Disaster Services |                        |                     | Transaction   | 525 Emergency Services |   |
|-----------------------------------------|--------------------------------|---------------------|-----------------------|------------------------|---------------------|---------------|------------------------|---|
|                                         |                                | Actual<br>2019-2020 | Budget<br>2020-2021   | Estimated<br>2020-2021 | Budget<br>2021-2022 |               | + / (-) over<br>Budget |   |
| 5253100                                 | Professional Services          | -                   | -                     | -                      | -                   | -             | -                      | - |
| 5253110                                 | Disaster Preparedness Services | -                   | -                     | 10,000                 | 10,000              | 10,000        | -                      | - |
| 5253400                                 | Debris Removal                 | 69,504              | -                     | -                      | -                   | -             | -                      | - |
| <b>Disaster Services Expenditures</b>   |                                | <b>69,504</b>       | <b>10,000</b>         | <b>10,000</b>          | <b>10,000</b>       | <b>10,000</b> |                        | - |
| Full Time Equivalent Positions          |                                | -                   | -                     | -                      | -                   | -             | -                      | - |
| Contract Full Time Equivalent Positions |                                | -                   | -                     | -                      | -                   | -             | -                      | - |

## Transfers to Other Funds

| Fund <b>001 General Fund</b>          |                                       | Cost Center <b>000 Transfers</b> |                         |                         |                         |                         |
|---------------------------------------|---------------------------------------|----------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
|                                       |                                       | Actual                           | Budget                  | Estimated               | Budget                  | + / (-) over            |
|                                       |                                       | <u>2019-2020</u>                 | <u>2020-2021</u>        | <u>2020-2021</u>        | <u>2021-2022</u>        | <u>Budget</u>           |
| <b>Other Financing Uses</b>           |                                       |                                  |                         |                         |                         |                         |
| 5810020                               | Transfers to Debt Service & Reduction | 2,515,197                        | 2,515,800               | 2,515,197               | 2,515,800               | -                       |
| 5810300                               | Transfers to Capital Projects         | <u>5,162,053</u>                 | <u>3,044,660</u>        | <u>1,117,795</u>        | <u>4,447,800</u>        | <u>1,403,140</u>        |
| <b>Total Transfers to Other Funds</b> |                                       | <u><b>7,677,250</b></u>          | <u><b>5,560,460</b></u> | <u><b>3,632,992</b></u> | <u><b>6,963,600</b></u> | <u><b>1,403,140</b></u> |

## Building Permit Fees Fund

*Function:*

The Community Development Department provides a comprehensive range of services to the public and the development community including, but not limited to, review of development proposals; building permits; changes to the Village's Comprehensive Plan and redevelopment plans; and compliance with Village ordinances. Building permit services operate within the Community Development Department.

(budget on page to follow)

DRAFT

*Proposed Budget:*

| Fund                                                           | 110 Building Permit Fees                      | Cost Center      | 245 Building     | Transaction      | 524 Public Safety |                  |
|----------------------------------------------------------------|-----------------------------------------------|------------------|------------------|------------------|-------------------|------------------|
|                                                                |                                               |                  |                  |                  |                   |                  |
|                                                                |                                               | Actual           | Budget           | Estimated        | Budget            | +/- over         |
|                                                                |                                               | 2019-2020        | 2020-2021        | 2020-2021        | 2021-2022         | Budget           |
| <b>Revenues <sup>3</sup></b>                                   |                                               |                  |                  |                  |                   |                  |
| 3220000                                                        | Building Permits & Fees                       | 1,147,131        | 979,000          | 1,050,592        | 979,000           | -                |
| 3290000                                                        | Surcharge Fee Retained                        | 3,329            | 3,300            | 2,697            | 3,300             | -                |
| 3413002                                                        | Convenience Fees                              | 28,982           | 15,000           | 36,603           | 15,000            | -                |
|                                                                | License & Permits Total                       | 1,179,442        | 997,300          | 1,089,892        | 997,300           | -                |
| 3611000                                                        | Interest Income                               | 3,051            | 1,000            | 165              | 1,000             | -                |
|                                                                | Interest Income Total                         | 3,051            | 1,000            | 165              | 1,000             | -                |
| Total Building Fee Fund Revenues <sup>3</sup>                  |                                               | 1,182,493        | 998,300          | 1,090,057        | 998,300           | -                |
| <b>Expenditures</b>                                            |                                               |                  |                  |                  |                   |                  |
| 5131200                                                        | Regular Salaries & Wages <sup>1</sup>         | -                | -                | -                | 12,100            | 12,100           |
| 5132100                                                        | FICA Taxes                                    | -                | -                | -                | 1,000             | 1,000            |
| 5132200                                                        | Retirement Contributions                      | -                | -                | -                | 1,300             | 1,300            |
| 5132300                                                        | Insurance                                     | -                | -                | -                | 5,800             | 5,800            |
| 5132400                                                        | Workers Compensation                          | -                | -                | -                | 500               | 500              |
| 5132500                                                        | Unemployment Compensation                     | -                | -                | -                | 200               | 200              |
| <b>Total Personal Services</b>                                 |                                               | -                | -                | -                | <b>20,900</b>     | <b>20,900</b>    |
| 5243400                                                        | Building Services Contract                    | 953,569          | 954,100          | 974,145          | 954,100           | -                |
| 5243402                                                        | Laserfiche Software                           | 8,088            | 8,100            | 16,429           | 8,100             | -                |
| 5243403                                                        | Information Technology (IT) Contract Services | 8,542            | 5,300            | 5,274            | 5,300             | -                |
| 5243450                                                        | Inkforce Software                             | 15,300           | 15,300           | 15,300           | 15,300            | -                |
| 5244100                                                        | Communications                                | 1,405            | 1,400            | 1,710            | 1,400             | -                |
| 5244200                                                        | Freight & Postage                             | 636              | 600              | 748              | 600               | -                |
| 5244300                                                        | Utilities                                     | 2,970            | 3,000            | 2,784            | 3,000             | -                |
| 5244400                                                        | Equipment Rental & Leases                     | 9,270            | 9,800            | 11,767           | 9,800             | -                |
| 5244403                                                        | Office Lease-Corkscrew Palms                  | 47,112           | 52,800           | 54,749           | 52,800            | -                |
| 5244600                                                        | Repairs & Maintenance                         | 2,479            | 3,800            | 2,267            | 3,800             | -                |
| 5244901                                                        | Credit Card Fees                              | 30,161           | 27,800           | 36,233           | 27,800            | -                |
| 5245100                                                        | Office Supplies                               | 2,829            | 3,000            | 2,882            | 3,000             | -                |
| 5245200                                                        | Operating Supplies                            | 3,618            | 4,800            | 140              | 4,800             | -                |
| <b>Total Operating Expenditures</b>                            |                                               | <b>1,082,979</b> | <b>1,089,800</b> | <b>1,124,427</b> | <b>1,089,800</b>  | <b>-</b>         |
| 5246400                                                        | Capital Outlay <sup>2</sup>                   | -                | -                | -                | 211,530           | 211,530          |
| Total Building Fee Fund Expenditures                           |                                               | 1,082,979        | 1,089,800        | 1,124,427        | 1,322,230         | 232,430          |
| <b>Net Change in Fund Balance</b>                              |                                               | <b>99,514</b>    | <b>(91,500)</b>  | <b>(34,370)</b>  | <b>(323,930)</b>  | <b>(232,430)</b> |
| Prior Year Surplus/Fund Balance                                |                                               | 703,725          | 592,590          | 803,239          | 768,869           | -                |
| <b>Projected End of Year Surplus/Fund Balance <sup>1</sup></b> |                                               | <b>803,239</b>   | <b>501,090</b>   | <b>768,869</b>   | <b>444,939</b>    | <b>(232,430)</b> |
| Full Time Equivalent Positions                                 |                                               | -                | -                | -                | 0.1               | 0.1              |
| Contract Full Time Equivalent Positions                        |                                               | 6.0              | 6.0              | 6.0              | 6.0               | -                |

<sup>1</sup> The Village is in compliance with Florida Statute 553.80(7) (a), as the projected end of year surplus carried forward does not exceed the average of its operating budget for enforcing the Florida Building Code for the previous four fiscal years of \$910,943.

<sup>2</sup> Capital outlay provides for the acquisition and implementation of Community Development department software and is allocated to Building Fee Fund at 73% with the remainder of 27% allocated to the General Fund with total budgeted cost of \$211,530 consisting of \$154,330 for acquisition and \$57,200 annual maintenance cost.

<sup>3</sup> Revenue projections remain uncertain as the result of the continued impacts of Covid-19 and, if needed, budgeted revenue amounts will be adjusted as future collections data becomes available.

## Debt Service Fund

Fund **201 Debt Service Fund**

|                                                                   | Actual<br>2019-2020 | Budget<br>2020-2021 | Estimated<br>2020-2021 | Budget<br>2021-2022 | + / (-) over<br>Budget |
|-------------------------------------------------------------------|---------------------|---------------------|------------------------|---------------------|------------------------|
| <b>Revenues</b>                                                   |                     |                     |                        |                     |                        |
| 000-3611000 Interest Income                                       | 38,645              | 10,000              | 1,212                  | 10,000              | -                      |
| Interest Income Total                                             | 38,645              | 10,000              | 1,212                  | 10,000              | -                      |
| <b>Other Financing Sources</b>                                    |                     |                     |                        |                     |                        |
| 000-3810001 Transfer from General Fund                            | 2,515,197           | 2,515,800           | 2,515,800              | 2,515,800           | -                      |
| 000-3640000 Proceeds from Sale of Asset                           | 996,685             | -                   | -                      | -                   | -                      |
| 000-3840000 Proceeds from Debt Issue                              | -                   | -                   | -                      | -                   | -                      |
| Total Other Financing Sources                                     | 3,511,882           | 2,515,800           | 2,515,800              | 2,515,800           | -                      |
| <b>Total Debt Service Revenues &amp; Other Financing Sources</b>  | <b>3,550,527</b>    | <b>2,525,800</b>    | <b>2,517,012</b>       | <b>2,525,800</b>    | <b>-</b>               |
| <b>Expenditures</b>                                               |                     |                     |                        |                     |                        |
| <b>General Government</b>                                         |                     |                     |                        |                     |                        |
| 000-5177100 Principal Payments <sup>1</sup>                       | 1,641,295           | 670,460             | 670,459                | 697,344             | 26,884                 |
| 000-5177200 Interest Expenditures                                 | 770,587             | 745,340             | 737,204                | 678,485             | (66,855)               |
| 000-5177300 Issuance Cost                                         | -                   | -                   | -                      | -                   | -                      |
| Total Debt Service Expenditures                                   | 2,411,882           | 1,415,800           | 1,407,663              | 1,375,829           | (39,971)               |
| <b>Other Financing Uses</b>                                       |                     |                     |                        |                     |                        |
| 000-5810300 Transfer to Capital Projects                          | 1,000,000           | -                   | -                      | -                   | -                      |
| Total Other Financing Uses                                        | 1,000,000           | -                   | -                      | -                   | -                      |
| <b>Total Debt Service Expenditures &amp; Other Financing Uses</b> | <b>3,411,882</b>    | <b>1,415,800</b>    | <b>1,407,663</b>       | <b>1,375,829</b>    | <b>(39,971)</b>        |
| <b>Net Change in Fund Balance</b>                                 | <b>138,645</b>      | <b>1,110,000</b>    | <b>1,109,349</b>       | <b>1,149,971</b>    | <b>39,971</b>          |
| Prior Year Surplus/Beginning Fund Balance <sup>2</sup>            |                     | 4,179,850           | 4,179,850              | 5,289,199           | 1,109,349              |
| <b>Projected End of Year Surplus/Fund Balance<sup>2</sup></b>     |                     | <b>5,289,850</b>    | <b>5,289,199</b>       | <b>6,439,170</b>    | <b>1,149,320</b>       |

***First Horizon, formerly Capital Bank, Taxable Revenue Note, Series 2019***

Original issue amount: \$20,000,000

Purpose: Acquisition of 62 acres along Estero River

Principal outstanding at October 1, 2021

Additions (deletions)

Principal outstanding at September 30, 2022

\$ 16,919,820

\$ (697,344)

\$ 16,222,476

Final Maturity: May 1, 2029

Interest Rate: 4.01%

Payments: Interest due semiannually on May 1 and November 1 with principal payments due annually on May 1.

Revenues pledged: Legally available non-ad valorem and other revenue.

Funding Source: General Fund

Anti-dilution tests as outlined in Loan Agreement Section 2.02(f)(i) are based upon the prior two fiscal years and have been satisfied. Estimated 2020- The Village does not have a legal debt limit.

<sup>1</sup> In 2019-2020, the Village sold a parcel of Estero on the River property. The proceeds from the sale of this surplus property totalled \$996,690 and were required to be applied to the Taxable Revenue Note, Series 2019, which funded the acquisition of the property.

<sup>2</sup> Prior year surplus and projected end of year surplus have been allocated for debt reduction and funded by the General Fund. An additional annual amount of \$1,110,000 is projected to be budgeted each fiscal year thereafter until the debt is fully satisfied. The debt reduction allocation is not anticipated to impact current operations.

## Capital Projects Fund

### Fund 300 Capital Projects

|                                                           | Actual<br>2019-2020  | Budget<br>2020-2021 | Estimated<br>2020-2021 | Budget<br>2021-2022   | + / (-) over<br>Budget |
|-----------------------------------------------------------|----------------------|---------------------|------------------------|-----------------------|------------------------|
| <b>Revenues<sup>1</sup></b>                               |                      |                     |                        |                       |                        |
| 266-3124200 Local Option Gas Tax-1 to 5 Cent              | 361,467              | 316,000             | 316,000                | 338,900               | 22,900                 |
| Gas Tax Total                                             | 361,467              | 316,000             | 316,000                | 338,900               | 22,900                 |
| 990-3243100 Road-Residential                              | 549,336              | 200,000             | 506,360                | 145,800               | (54,200)               |
| 990-3243200 Road-Commercial                               | 590,570              | 200,000             | 160,787                | 145,800               | (54,200)               |
| Road Impact Fees Total                                    | 1,139,906            | 400,000             | 667,147                | 291,600               | (108,400)              |
| 995-3246101 Park-Residential                              | 62,935               | 60,000              | 58,604                 | 43,800                | (16,200)               |
| 994-3246201 Park-Commercial                               | 230,076              | 110,000             | 18,592                 | 80,200                | (29,800)               |
| Park Impact Fees Total                                    | 293,011              | 170,000             | 77,196                 | 124,000               | (46,000)               |
| Impact Fees Total                                         | 1,432,917            | 570,000             | 744,343                | 415,600               | (154,400)              |
| 730-3344000 FL Dept of Transportation Funding             | 652,566              | 134,490             | -                      | 1,100,000             | 965,510                |
| 700-3374000 Lee County Estero Pkwy Funding                | -                    | 2,196,000           | -                      | -                     | (2,196,000)            |
| Intergovernmental / Grant Income Total                    | 652,566              | 2,330,490           | -                      | 1,100,000             | (1,230,490)            |
| xxx-3611000 Interest Income                               | 94,514               | 42,000              | 1,085                  | 42,000                | -                      |
| xxx-3660000 Contributions-Private Source                  | 89,307               | 974,600             | 201,420                | 132,000               | (842,600)              |
| Total Capital Projects Revenues <sup>1</sup>              | 2,630,771            | 4,233,090           | 1,262,848              | 2,028,500             | (2,204,590)            |
| <b>Other Financing Sources</b>                            |                      |                     |                        |                       |                        |
| 000-3810001 Transfer from General Fund                    | 5,162,053            | 3,044,660           | 1,117,795              | 4,447,800             | 1,403,140              |
| 000-3810201 Transfer from Debt Service Fund               | 1,000,000            | -                   | -                      | -                     | -                      |
| Transfers from Other Funds Total                          | 6,162,053            | 3,044,660           | 1,117,795              | 4,447,800             | 1,403,140              |
| Total Capital Projects Revenues & Other Financing Sources | 8,792,824            | 7,277,750           | 2,380,643              | 6,476,300             | (801,450)              |
| <b>Expenditures</b>                                       |                      |                     |                        |                       |                        |
| 700-541xxxx Roadway Improvements                          | 4,756,399            | 4,130,760           | 3,556,258              | 11,031,300            | 6,900,540              |
| 710-541xxxx Intersection Improvements                     | 493,305              | 1,391,600           | 84,071                 | 132,000               | (1,259,600)            |
| 720-541xxxx Bicycle and Pedestrian Projects               | 41,978               | 1,094,480           | 74,831                 | 2,842,900             | 1,748,420              |
| 730-541xxxx Landscaping & Beautification                  | 1,089,107            | 1,235,390           | 45,843                 | 3,706,000             | 2,470,610              |
| Transportation Expenditures                               | 6,380,789            | 7,852,230           | 3,761,003              | 17,712,200            | 9,859,970              |
| 740-572xxxx Park Projects                                 | -                    | 1,140,000           | 17,325                 | 1,140,000             | -                      |
| 750-537xxxx Stormwater Improvements                       | -                    | 372,000             | -                      | 354,000               | (18,000)               |
| 770-519xxxx Land Acquisition                              | 3,012,288            | -                   | -                      | -                     | -                      |
| Total Capital Project Expenditures                        | 9,393,077            | 9,364,230           | 3,778,328              | 19,206,200            | 9,841,970              |
| <b>Net Change in Fund Balance</b>                         | <b>(600,253)</b>     | <b>(2,086,480)</b>  | <b>(1,397,685)</b>     | <b>(12,729,900)</b>   | <b>(10,643,420)</b>    |
| Prior Year Surplus/Beginning Fund Balance                 | 11,539,371           | 9,700,350           | 10,939,118             | 9,541,433             | (158,917)              |
| <b>Projected End of Year Surplus/Fund Balance</b>         | <b>\$ 10,939,118</b> | <b>\$ 7,613,870</b> | <b>\$ 9,541,433</b>    | <b>\$ (3,188,467)</b> | <b>\$ (10,802,337)</b> |

<sup>1</sup> Revenue projections remain uncertain as the result of the continued impacts of Covid-19 and, if needed, budgeted revenue amounts will be adjusted as future collections data becomes available.



## Capital Improvement Projects

| Priority                                          | Project Name                                            | Estimated Project Cost | Funding Source | Budget FY 21+22 | Budget FY 22-23 | Budget FY 23-24 | Budget FY 24-25 | Budget FY 25-26 | Total Cost    |
|---------------------------------------------------|---------------------------------------------------------|------------------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------|
| <b>Roadway Projects</b>                           |                                                         |                        |                |                 |                 |                 |                 |                 |               |
| 1                                                 | Estero Parkway Improvements (US41-Three Oaks)           | \$ 9,728,240           | GF             | \$ 360,000      | \$ -            | \$ -            | \$ -            | \$ -            | \$ 360,000    |
| 1                                                 |                                                         |                        | GT             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| 1                                                 |                                                         |                        | LDOT           | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| 2                                                 | Corkscrew Rd Paths, Landscaping & Street Lighting       | \$ 11,662,500          | RIF            | \$ 4,426,000    | \$ -            | \$ 3,384,757    | \$ -            | \$ -            | \$ 7,810,757  |
| 2                                                 |                                                         |                        | GF             | \$ -            | \$ -            | \$ 719,510      | \$ -            | \$ -            | \$ 719,510    |
| 3                                                 |                                                         |                        | LDOT           | \$ -            | \$ -            | \$ 3,213,741    | \$ -            | \$ -            | \$ 3,213,741  |
| 3                                                 | River Ranch Road Improvements                           | \$ 5,275,750           | RIF            | \$ 4,537,800    | \$ -            | \$ -            | \$ -            | \$ -            | \$ 4,537,800  |
| 3                                                 | (Drainage, Road, Bike/Ped)                              |                        | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| 3                                                 |                                                         |                        | GT             | \$ 440,000      | \$ -            | \$ -            | \$ -            | \$ -            | \$ 440,000    |
| 4                                                 | Bridge Maintenance                                      | \$ 450,000             | GF             | \$ 400,000      | \$ -            | \$ -            | \$ -            | \$ -            | \$ 400,000    |
| 5                                                 | Broadway W. Phase 1 Improvements (US41-Breckenridge)    | \$ 2,449,800           | GT             | \$ -            | \$ -            | \$ -            | \$ 265,825      | \$ -            | \$ 265,825    |
| 5                                                 | (Road, Bike/Ped, Drainage)                              |                        | RIF            | \$ -            | \$ -            | \$ -            | \$ 652,085      | \$ -            | \$ 652,085    |
| 5                                                 |                                                         |                        | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| 6                                                 | Broadway W. Phase 2 Improvements                        | \$ 2,405,700           | GT             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| 6                                                 | (Breckenridge-Pine Tree Ln.) (Road, Bike/Ped, Drainage) |                        | RIF            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| 6                                                 |                                                         |                        | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| 7                                                 | Williams Road Widening (US41 - Via Coconut)             | \$ 4,429,300           | RIF            | \$ 600,000      | \$ -            | \$ -            | \$ -            | \$ -            | \$ 600,000    |
| 7                                                 |                                                         |                        | GT             | \$ 267,500      | \$ -            | \$ -            | \$ -            | \$ -            | \$ 267,500    |
| 8                                                 | Via Coconut Point Extension (South)                     | \$ 2,685,300           | RIF            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| Village of Estero Sub-total (all funding sources) |                                                         |                        |                | \$ 11,031,300   | \$ -            | \$ 4,104,267    | \$ 265,825      | \$ -            | \$ 15,401,392 |

| Priority                                          | Project Name                                                    | Estimated Project Cost | Funding Source | Budget FY 21-22 | Budget FY 22-23 | Budget FY 23-24 | Budget FY 24-25 | Budget FY 25-26 | Total Cost   |
|---------------------------------------------------|-----------------------------------------------------------------|------------------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|--------------|
| <b>Intersection Improvements</b>                  |                                                                 |                        |                |                 |                 |                 |                 |                 |              |
| 1                                                 | Corkscrew Rd-Estero Town Commons Traffic Signal Construction    | \$ 1,375,200           | Developer      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 2                                                 | Corkscrew Rd-Corkscrew Woodland Blvd. Intersection Improvements | \$ 57,200              | LDOT           | \$ 57,200       | \$ -            | \$ -            | \$ -            | \$ -            | \$ 57,200    |
| 3                                                 | US-41 - Pelican Colony Traffic Signal                           | \$ 960,000             | Developer      | \$ 132,000      | \$ 850,356      | \$ -            | \$ -            | \$ -            | \$ 982,356   |
| 4                                                 | Williams Road-Atlantic Gulf Drive Intersection                  | \$ 3,511,320           | RIF            | \$ -            | \$ 1,050,005    | \$ 1,163,032    | \$ -            | \$ -            | \$ 2,213,037 |
| 4                                                 |                                                                 |                        | GT             | \$ -            | \$ 451,880      | \$ 379,800      | \$ -            | \$ -            | \$ 831,680   |
| 4                                                 |                                                                 |                        | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 5                                                 | Corkscrew Rd-Three Oaks Pkwy. Intersection Improvements         | \$ 428,000             | LDOT           | \$ -            | \$ 439,556      | \$ -            | \$ -            | \$ -            | \$ 439,556   |
| 6                                                 | Coconut Road Intersection Study                                 | \$ 156,000             | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 7                                                 | US41-Coconut Road Intersection Improvements                     | \$ 746,400             | Other          | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 8                                                 | US41-Williams Rd Intersection Improvements                      | \$ 288,500             | RIF            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 8                                                 |                                                                 |                        | GT             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 8                                                 |                                                                 |                        | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 9                                                 | Coconut Road - Coconut Shores Roundabout                        | \$ 1,095,200           | Other          | \$ -            | \$ -            | \$ -            | \$ 1,188,292    | \$ -            | \$ 1,188,292 |
| 9                                                 |                                                                 |                        | RIF            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 9                                                 |                                                                 |                        | GT             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 9                                                 |                                                                 |                        | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 10                                                | US41-Pelican Sound Intersection Improvements                    | \$ 1,110,800           | Developer      | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 11                                                | US41-Corkscrew Rd Intersection Improvements                     | \$ 510,300             | Other          | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 12                                                | Coconut Road - Meadowbrook Roundabout                           | \$ 1,095,200           | RIF            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 12                                                |                                                                 |                        | GT             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 12                                                |                                                                 |                        | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 13                                                | North Point Railroad Crossing                                   | \$ 250,000             | RIF            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 14                                                | Coconut Road - El Dorado Roundabout                             | \$ 1,095,200           | Other          | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 14                                                |                                                                 |                        | RIF            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 14                                                |                                                                 |                        | GT             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 14                                                |                                                                 |                        | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| Village of Estero Sub-total (all funding sources) |                                                                 |                        |                | \$ -            | \$ 1,501,885    | \$ 1,542,832    | \$ -            | \$ -            | \$ 3,044,717 |

| Priority                                          | Project Name                                                       | Estimated Project Cost | Funding Source | Budget FY 21-22 | Budget FY 22-23 | Budget FY 23-24 | Budget FY 24-25 | Budget FY 25-26 | Total Cost    |
|---------------------------------------------------|--------------------------------------------------------------------|------------------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------|
| <b>Bike-Pedestrian Projects</b>                   |                                                                    |                        |                |                 |                 |                 |                 |                 |               |
| 1                                                 | Coconut Road Crosswalks                                            | \$ 252,800             | GF             | \$ 177,800      | \$ -            | \$ -            | \$ -            | \$ -            | \$ 177,800    |
| 2                                                 | Williams Road Bike-Ped Improvements (East of Via Coconut)          | \$ 2,357,700           | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| 3                                                 | Intersection Safety Improvement Study                              | \$ 110,000             | RIF            | \$ 2,213,700    | \$ -            | \$ -            | \$ -            | \$ -            | \$ 2,213,700  |
| 4                                                 | Sandy Lane Bike-Ped Improvements                                   | \$ 2,633,600           | GF             | \$ 110,000      | \$ -            | \$ -            | \$ -            | \$ -            | \$ 110,000    |
| 5                                                 | Broadway E Shared Use Path (US 41-Sandy)                           | \$ 2,631,200           | RIF            | \$ 207,000      | \$ 369,720      | \$ 2,180,263    | \$ -            | \$ -            | \$ 2,756,983  |
| 6                                                 | Corkscrew Road Shared Use Path (3 Oaks-Sandy)                      | \$ 6,952,000           | RIF            | \$ 134,400      | \$ 345,072      | \$ 2,596,144    | \$ -            | \$ -            | \$ 3,075,616  |
| 7                                                 | Coconut Rd Sidewalk (Oakwild to Via Coconut)                       | \$ 1,082,700           | GF             | \$ -            | \$ -            | \$ -            | \$ 185,535      | \$ 603,720      | \$ 789,255    |
| 8                                                 | Corkscrew Palms Blvd. Sidewalks                                    | \$ 109,800             | County         | \$ -            | \$ -            | \$ -            | \$ 111,972      | \$ 1,095,081    | \$ 1,207,053  |
| 9                                                 | Via Coconut Point Roundabouts Improvements                         | \$ 473,100             | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| 10                                                | Corkscrew Rd Bike-Ped Improvements (E of US 41)                    | \$ 14,393,300          | GF             | \$ -            | \$ -            | \$ -            | \$ 84,630       | \$ 441,722      | \$ 526,352    |
| 11                                                | Coconut Rd Shared Use Path                                         | \$ 2,094,000           | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| 12                                                | Corkscrew Rd West Bike-Ped Improvements                            | \$ 767,000             | RIF            | \$ -            | \$ -            | \$ -            | \$ 295,554      | \$ -            | \$ 295,554    |
| 13                                                | Williams Rd West Bike-Ped Improvements (West of US 41)             | \$ 1,825,100           | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| 14                                                | Broadway E. Shared Use Path (Sandy Ln to Three Oaks & Estero Pkwy) | \$ 3,098,900           | RIF            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| 15                                                | SUN Trail Estero Parkway South                                     | \$ 6,804,700           | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| 16                                                | SUN Trail Estero Parkway North                                     | \$ 5,570,000           | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| 17                                                | FPL Shared Use Path (East I-75)                                    | \$ 2,241,500           | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| 18                                                | Utility Shared Use Path (West US 41)                               | \$ 4,973,600           | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -          |
| Village of Estero Sub-total (all funding sources) |                                                                    |                        |                | \$ 2,842,900    | \$ 714,792      | \$ 4,776,407    | \$ 677,691      | \$ 2,140,523    | \$ 11,152,313 |

| Priority                      | Project Name                                      | Estimated Project Cost | Funding Source | Budget FY 21-22 | Budget FY 22-23 | Budget FY 23-24 | Budget FY 24-25 | Budget FY 25-26 | Total Cost   |
|-------------------------------|---------------------------------------------------|------------------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|--------------|
| <b>Parks &amp; Recreation</b> |                                                   |                        |                |                 |                 |                 |                 |                 |              |
| 1                             | Estero on the River Master Plan                   | \$ 252,000             | GF             | \$ 252,000      | \$ -            | \$ -            | \$ -            | \$ -            | \$ 252,000   |
| 2                             | Estero Community Park Expansion Master Plan       | \$ 150,000             | GF             | \$ 150,000      | \$ -            | \$ -            | \$ -            | \$ -            | \$ 150,000   |
| 3                             | Estero Community Park Expansion                   | \$ 13,885,700          | Partner        | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 3                             |                                                   |                        | PIF            | \$ 700,000      | \$ 1,643,200    | \$ -            | \$ -            | \$ -            | \$ 2,343,200 |
| 3                             |                                                   |                        | RIF            | \$ -            | \$ 616,200      | \$ -            | \$ -            | \$ -            | \$ 616,200   |
|                               |                                                   |                        | GF             | \$ 38,000       | \$ 4,518,800    | \$ -            | \$ -            | \$ -            | \$ 4,556,800 |
| 4                             | Estero on the River Improvements                  | \$ 4,518,000           | GF             | \$ -            | \$ 2,054,000    | \$ -            | \$ -            | \$ -            | \$ 2,054,000 |
| 4                             |                                                   |                        | PIF            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
|                               | Village of Estero Sub-total (all funding sources) |                        |                | \$ 1,140,000    | \$ 8,832,200    | \$ -            | \$ -            | \$ -            | \$ 9,972,200 |

| Priority                                          | Project Name                                            | Estimated Project Cost | Funding Source | Budget FY 21-22 | Budget FY 22-23 | Budget FY 23-24 | Budget FY 24-25 | Budget FY 25-26 | Total Cost   |
|---------------------------------------------------|---------------------------------------------------------|------------------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|--------------|
| <b>Stormwater Projects</b>                        |                                                         |                        |                |                 |                 |                 |                 |                 |              |
| 1                                                 | Villages of Country Creek Bypass Swale Improvements     | \$ 693,600             | GF             | \$ 192,000      | \$ 515,143      | \$ -            | \$ -            | \$ -            | \$ 707,143   |
| 2                                                 | Dry Creek Bed Sediment Removal                          | \$ 432,000             | GF             | \$ 150,000      | \$ 289,614      | \$ -            | \$ -            | \$ -            | \$ 439,614   |
| 3                                                 | Septic-Sewer (Admin-Design & Permitting)                | \$ 3,660,000           | GF             | \$ 324,000      | \$ -            | \$ 531,720      | \$ -            | \$ 536,640      | \$ 1,392,360 |
| 4                                                 | Estero River Sediment Removal (West of US 41)           | \$ 2,426,100           | GF             | \$ 30,000       | \$ 36,972       | \$ -            | \$ 2,470,545    | \$ -            | \$ 2,537,517 |
| 5                                                 | Trailside Drainage Improvements                         | \$ 1,187,900           | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 6                                                 | Estero River Sediment Removal (Railroad to Sandy Ln)    | \$ 766,800             | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 7                                                 | Village-Estero Pkwy Drainage Improvements               | \$ 1,624,200           | Estero/Lee     | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 8                                                 | US-41 Drainage Improvements Design (Williams-Corkscrew) | \$ 72,000              | FDOT           | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| Village of Estero Sub-total (all funding sources) |                                                         | \$ -                   |                | \$ 696,000      | \$ 841,729      | \$ 531,720      | \$ 2,470,545    | \$ 536,640      | \$ 5,076,634 |
| <b>Building Facilities</b>                        |                                                         |                        |                |                 |                 |                 |                 |                 |              |
| 1                                                 | Public Works Storage Facility                           | \$ 354,000             | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 2                                                 | Village Hall                                            | \$ 4,914,000           | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| 3                                                 | Performing Arts Center                                  | \$ 20,000,000          | GF             | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |
| Village of Estero Sub-total (all funding sources) |                                                         | \$ -                   |                | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -         |



## Personnel Summary

|                                                                        | Full Time Employees   |                       |                       | Part Time Employees <sup>1</sup> |                       |                       | Contract Full Time Equivalent |                       |                       |
|------------------------------------------------------------------------|-----------------------|-----------------------|-----------------------|----------------------------------|-----------------------|-----------------------|-------------------------------|-----------------------|-----------------------|
|                                                                        | Approved<br>2019-2020 | Approved<br>2020-2021 | Budgeted<br>2021-2022 | Approved<br>2019-2020            | Approved<br>2020-2021 | Budgeted<br>2021-2022 | Approved<br>2019-2020         | Approved<br>2020-2021 | Budgeted<br>2021-2022 |
| <i>General Fund Cost Centers:</i>                                      |                       |                       |                       |                                  |                       |                       |                               |                       |                       |
| Village Council                                                        | -                     | -                     | -                     | -                                | -                     | -                     | -                             | -                     | -                     |
| Village Manager <sup>2</sup>                                           | 3.0                   | 3.0                   | 4.0                   | -                                | -                     | -                     | -                             | -                     | -                     |
| Village Attorney                                                       | -                     | -                     | -                     | -                                | -                     | -                     | -                             | -                     | -                     |
| Village Clerk                                                          | 1.0                   | 1.0                   | -                     | 1.0                              | 1.0                   | 2.0                   | -                             | -                     | -                     |
| Finance                                                                | 1.0                   | 1.0                   | 1.0                   | 3.0                              | 3.0                   | 3.0                   | -                             | -                     | -                     |
| Community Development                                                  |                       |                       |                       |                                  |                       |                       |                               |                       |                       |
| Development Services                                                   | 2.0                   | 2.0                   | 2.0                   | -                                | -                     | -                     | 1.0                           | 1.0                   | 1.0                   |
| Planning, Zoning & Development                                         | -                     | -                     | 1.0                   | 1.0                              | 1.0                   | 1.0                   | 3.0                           | 3.0                   | 3.0                   |
| Code Compliance                                                        | -                     | -                     | -                     | -                                | -                     | -                     | 1.0                           | 1.0                   | 1.0                   |
| Animal Control                                                         | -                     | -                     | -                     | -                                | -                     | -                     | -                             | -                     | -                     |
| Public Works                                                           |                       |                       |                       |                                  |                       |                       |                               |                       |                       |
| Physical Environment/Natural Resources                                 | -                     | -                     | -                     | -                                | -                     | -                     | -                             | -                     | -                     |
| Transportation                                                         | 1.0                   | 1.0                   | 1.0                   | 1.0                              | 1.0                   | 1.0                   | -                             | -                     | -                     |
| Information Technologies                                               | -                     | -                     | -                     | -                                | -                     | -                     | 1.0                           | 1.0                   | 1.0                   |
| Law Enforcement                                                        | -                     | -                     | -                     | -                                | -                     | -                     | -                             | -                     | -                     |
| Parks & Recreation                                                     | -                     | -                     | -                     | -                                | -                     | -                     | -                             | -                     | -                     |
| General Government Operations                                          | -                     | -                     | -                     | -                                | -                     | -                     | -                             | -                     | -                     |
| Disaster Services                                                      | -                     | -                     | -                     | -                                | -                     | -                     | -                             | -                     | -                     |
| <b>Total General Fund</b>                                              | <b>8.0</b>            | <b>8.0</b>            | <b>9.0</b>            | <b>6.0</b>                       | <b>6.0</b>            | <b>7.0</b>            | <b>6.0</b>                    | <b>6.0</b>            | <b>6.0</b>            |
| Building Permit Fees Fund                                              | -                     | -                     | -                     | -                                | -                     | -                     | 6.0                           | 6.0                   | 6.0                   |
| <b>Total Special Revenue Fund</b>                                      | <b>-</b>              | <b>-</b>              | <b>-</b>              | <b>-</b>                         | <b>-</b>              | <b>-</b>              | <b>6.0</b>                    | <b>6.0</b>            | <b>6.0</b>            |
| Debt Service Fund                                                      | -                     | -                     | -                     | -                                | -                     | -                     | -                             | -                     | -                     |
| <b>Total Debt Service Fund</b>                                         | <b>-</b>              | <b>-</b>              | <b>-</b>              | <b>-</b>                         | <b>-</b>              | <b>-</b>              | <b>-</b>                      | <b>-</b>              | <b>-</b>              |
| Capital Projects Fund                                                  | -                     | -                     | -                     | -                                | -                     | -                     | -                             | -                     | -                     |
| <b>Total Capital Projects Fund</b>                                     | <b>-</b>              | <b>-</b>              | <b>-</b>              | <b>-</b>                         | <b>-</b>              | <b>-</b>              | <b>-</b>                      | <b>-</b>              | <b>-</b>              |
| <b>Total Governmental Funds</b>                                        | <b>8.0</b>            | <b>8.0</b>            | <b>9.0</b>            | <b>6.0</b>                       | <b>6.0</b>            | <b>7.0</b>            | <b>12.0</b>                   | <b>12.0</b>           | <b>12.0</b>           |
| <b>Total Full Time Equivalent Positions</b>                            | <b>8.0</b>            | <b>8.0</b>            | <b>9.0</b>            | <b>3.0</b>                       | <b>3.0</b>            | <b>3.5</b>            |                               |                       |                       |
| <b>Total Full Time Equivalent Positions in Governmental Funds 12.5</b> |                       |                       |                       |                                  |                       |                       |                               |                       |                       |

<sup>1</sup> Part time employees represent 1/2 of a Full Time Equivalent position.

<sup>2</sup> A new Assistant to the Village Manager position is proposed. Additionally, the Village Clerk/Executive Assistant to the Village Manager is shown in the Village Manager department, though they split their time between the two functions.

## Department and Fund Structure

The council may establish or terminate departments by ordinance. One department has been established for the Community Development function including development services, planning, zoning and development review services, code compliance and building permit services. Cost centers have been established by staff to provide financial reporting in a manner consistent with Florida State Chart of Accounts and the operational structure of the Village.

The budget message on page 11 lists the operational areas of the Village in the manner of an Organization Chart. The prior page lists the personnel summary per cost center and fund. The chart below identifies the accounting function (or fund) for which they are responsible. This information may assist in understanding the overall structure of the Village.

|         | Building |         |         |
|---------|----------|---------|---------|
|         | Permit   | Debt    | Capital |
| General | Fee      | Service | Project |
| Fund    | Fund     | Fund    | Fund    |

Community Development Department:

|                                |   |   |  |  |
|--------------------------------|---|---|--|--|
| Development Services           | X |   |  |  |
| Planning, Zoning & Development | X |   |  |  |
| Code Compliance                | X |   |  |  |
| Building Permit Fees           |   | X |  |  |

Non-Department Cost Centers:

|                                        |   |   |   |   |
|----------------------------------------|---|---|---|---|
| Village Council                        | X |   |   |   |
| Village Manager                        | X | X | X | X |
| Village Attorney                       | X |   |   |   |
| Village Clerk                          | X |   |   |   |
| Finance                                | X |   | X |   |
| Animal Control                         | X |   |   |   |
| Public Works                           |   |   |   |   |
| Physical Environment/Natural Resources | X |   |   |   |
| Transportation                         | X | X | X | X |
| Information Technologies               | X |   |   |   |
| Law Enforcement                        | X |   |   |   |
| Parks & Recreation                     | X |   |   |   |
| General Government Operations          | X |   |   |   |
| Disaster Services                      | X |   |   |   |



## Financial Policies

### General Budget Policy

The Village Charter requires the Village Manager to present a proposed budget to Village Council for the ensuing fiscal year and an accompanying message on or before July 15th of each year. Coordination of the budget process and preparation of the budget document has been delegated by the Village Manager to the Finance staff. The Finance department is responsible for projecting revenues and beginning available fund balances for each fund.

The operating budget authorizing expenditures of Village funds will be adopted annually at the fund level. The level of budgetary control is at the department level and the annual budgets serve as the legal authorization for expenditures.

The council may establish or terminate departments by ordinance. One department has been established for the Community Development function including building permit services, code compliance, planning, zoning, and development review services. The department and fund structure are outlined on page 73.

### Fund Structure

The financial structure is reflected in the reporting of revenues and expenditures by fund. A fund is a self-balancing set of accounts designed to track specific revenues and the uses of those revenues. Each fund is independent of all other funds.

The fiscal year 2020-2021 budget for each fund is balanced with the amount

available from taxation and other sources, including balances brought forward from prior fiscal years, equaling the total appropriations for expenditures and reserves.

Fund Balance is the difference between a fund's assets and liabilities.

The Village's annual budget is legally adopted for the following governmental funds:

#### *Major Governmental Funds:*

The General Fund is the operating fund of the Village. It accounts for all financial resources, except those required to be accounted for in another fund.

The Capital Projects Fund accounts for the resources restricted or allocated to capital projects. The restricted revenue is restricted for use on road or park capital projects.

#### *Non-Major Governmental Funds:*

The Building Permit Fees Fund accounts for the resources collected for building permit fees levied within the Village. The revenue is restricted for use enforcing the Florida Building Code and is budgeted as a Special Revenue Fund.

The Debt Service Fund accounts for the resources that are restricted, committed or assigned for the payment of principal and interest for loans and other long-term debt issuances.

Budgetary reports for governmental are prepared to maintain control and are presented to the Village Council on a monthly basis.

### **Basis of Budgeting**

The budgets of the Village's funds are prepared on a modified accrual basis. Briefly, this means that revenues are recognized when they become measurable and available and expenditures are recorded when the services or goods are received and the related liabilities are incurred.

The Village's audited financial statements show the status of the Village's finances in accordance with "Generally Accepted Accounting Principles" (GAAP). This conforms to the way the Village prepares the budgets.

The full purchase price of equipment and capital improvements are shown as expenses in the Village's governmental funds, while in the Village's financial statements at the entity wide level, these outlays are treated as capital assets and depreciated in the governmental funds. At the fund financial statement level, the governmental funds record these purchases as expenditures and do not record depreciation expense.

### **Procurement Policy<sup>1</sup>**

The Village adopted a procurement policy that provides guidelines for purchasing materials, supplies and equipment and for contracting of services.

This policy provides levels of authority for the Village Manager as well as Village Council.

<sup>1</sup> Adopted June 3, 2015

### **Accounting, Auditing and Financial Reporting Policies**

An independent financial statement audit will be performed annually and the Village will produce annual financial reports in accordance with Generally Accepted Accounting Principles (GAAP) as outlined by the Government Accounting Standards Board (GASB) and in full compliance with all statutory requirements.

### **Fund Balance Policy<sup>2</sup>**

The Village has adopted a fund balance policy which includes a minimum level of fund balance of four months of general fund operating expenditures. If the unassigned fund balance falls below the minimum level, the Village Manager will prepare and submit a plan for committed and/or assigned fund balance reduction, expenditure reductions and/or revenue increases to the Council. The Council shall take action necessary to restore the unassigned fund balance to acceptable levels within no more than two years.

Compliance with the provisions of this policy shall be reviewed as a part of the annual budget adoption process, and the amounts of restricted, committed, assigned, non-spendable and the minimum level of unassigned fund balance shall be determined during this process.

<sup>2</sup> Adopted October 19, 2016

### **Building Code Enforcement Fund Balance**

Per Florida Statute 553.80(7)(a) a local government may not carry forward an amount exceeding the average of its operating budget for enforcing the Florida Building Code for the previous 4 fiscal years and the Village is in compliance.

**Reserve Policy<sup>3</sup>**

Ordinance 2019-01 was adopted providing a reserve policy which established an Operating Reserve, Litigation Reserve and Major Road Maintenance Reserve.

Requirements are included for accumulation, use and replacement of funds when applicable.

Intended reserve levels are as follows:

- (a) Operating Reserve at 12 months of budgeted operating expenses;
- (b) Litigation Defense Reserve at \$670,000; and
- (c) Major Road Maintenance Reserve with an annual contribution of \$300,000.

<sup>3</sup> Adopted January 9, 2019

**Investment Policy<sup>4</sup>**

The Village investment policy was adopted in accordance with Section 218.415(17), Florida Statutes which provides for investment of any surplus public funds in:

- (a) The Local Government Surplus Funds Trust Fund, or any intergovernmental investment pool authorized pursuant to the Florida Interlocal Cooperation Act of 1969, as provided in s. 163.01;
- (b) Securities and Exchange Commission registered money market funds with the highest credit quality rating from a nationally recognized rating agency;
- (c) Interest-bearing time deposits or savings accounts in qualified public depositories, as defined in s. 280.02; and
- (d) Direct obligations of the U.S. Treasury. The securities shall be invested

to provide sufficient liquidity to pay obligations as they come due.

<sup>4</sup> Adopted October 19, 2016

**Capitalization Policy<sup>5</sup>**

Capital assets include property, buildings, furniture, equipment, vehicles, software, and infrastructure assets. Capital assets used in governmental fund types of the Village are recorded at cost if purchased or constructed.

The following capitalization thresholds were adopted for the Village:

| Asset Class                 | Capitalization Threshold |
|-----------------------------|--------------------------|
| Furnishings & Equipment     | \$5,000                  |
| Intangible                  | \$25,000                 |
| Capital Improvement Project | \$50,000                 |
| Infrastructure              | \$50,000                 |

<sup>5</sup> Adopted October 21, 2015

**Capital Expenditures/Capital Outlay**

Capital outlay accounts include nonrecurring expenditures for capital assets in excess of \$5,000 with a useful life in excess of one year and are budgeted by cost centers or fund.

Fiscal year 2020-2021 includes \$10,000 in nonrecurring capital expenditures for computer equipment which will not have a significant impact on current or future operating budgets nor the services the Village provides.

For a summary of capital expenditures/capital outlay by project type and fund, see individual fund information beginning on page 40.

**Capital Improvement Program Policy<sup>6</sup>**

The Village shall adopt an annual Capital Improvement Program (CIP) which includes five years of future capital.

The Village will determine the most prudent financial method for acquisition of new capital. When possible the Village shall use accumulated funds to purchase or construct capital projects.

A capital improvement project is defined as a major construction, expansion, renovation, purchase, or major repair/replacement of buildings, streets or other physical structure which has an estimated cost of \$50,000 or more and a life of at least three years.

A detailed 5-year capital improvement program is included in the Capital Projects Fund which begins on page 63 and includes a summary of CIP expenditures by major project type. Also provided for each CIP project is the impact on current and future operating budgets beginning on page 68.

<sup>6</sup> Adopted December 31, 2014

**Pension Liability Policy<sup>7</sup>**

As provided in the Village Charter, House Bill 1373, the Council may not adopt any compensation plan for municipal employees or officers that incurs unfunded liabilities or adopt a defined benefit plan. The Council may only adopt a defined contribution plan.

<sup>7</sup> Adopted December 31, 2014

**Debt Policy**

It is the Village policy when issuing debt to engage the services of underwriters and financial advisors using the Request for Proposal (RFP) process outlined in the Village's procurement policy and the relative Consultants' Competitive Negotiation Act (CCNA) contained in Section 287.055, Florida Statutes.

The term of the debt is matched with the life of the asset being financed.

The Village is not subject to state debt limits, nor is there a limit set by the charter. No legal debt limits have been adopted.

All debt service requirements are fully funded and paid each year by the General Fund.

For fiscal year 2020-2021, the General Fund is projected to have a significant operating excess after funding annual required debt service and no impact on current operations is anticipated.

In addition to funding the annual required debt service, the General Fund has been able to accumulate from operating surplus an amount for debt reduction. This debt reduction accumulated over the last 2 years ending September 30, 2020 totals \$4,179,850. An additional annual amount of \$1,110,000 is budgeted for fiscal year 2020-2021 and is projected to be budgeted each fiscal year thereafter until the debt is fully satisfied. The debt reduction allocation is not anticipated to impact current operations.

For more information, see page 61 for details on the Village's debt level contained in the debt service fund.

## Glossary

Ad valorem taxes – A tax levied on the assessed value of real estate or personal property. This tax is also called property tax. Ad valorem taxes are the major source of revenue for state and municipal governments.

Appropriation - A legislative act authorizing the expenditure of a designated amount of public funds for a specific purpose for a limited period of time.

Beginning Fund Balance – The Ending Fund Balance of the previous period. (See Ending Fund Balance.)

Budget - An itemized summary of estimated revenues and projected expenses for a given time period. The Village of Estero adopts a budget each year for the twelve months between October 1 and September 30. Florida Statutes require the Village Council to approve its budget at the second of two public hearings.

Capital Expenditures – Expenditures used to purchase capital assets such as furniture and equipment with a life expectancy of more than one year and a unit cost of \$5,000 or more.

Capital Improvement Program (CIP) - A CIP is a systematic plan for providing infrastructure improvements within a prioritized framework over a fixed period of time. Estero's CIP is based on a five-year period of time.

Cost Center – A unit of operation created to provide financial reporting in a manner consistent with Florida State Chart of Accounts and the operational structure of the Village.

Debt Service – The amount of interest and principal that the Village must pay each year on long-term and short-term debt.

Department – A major administrative unit of the Village with overall management responsibility for a service or an operation or for a group of related operations.

Ending Fund Balance – Funds carried over at the end of a fiscal year. Within a fund, the revenue on hand at the beginning of a fiscal year, plus revenues and other sources of funds received during the year, less expenses and other uses of funds equals ending fund balance. These funds may be committed or assigned for a particular purpose.

Fiscal Year - A time period designated for recording financial transactions. The Village of Estero's fiscal year runs from October 1 through September 30.

Full-Time Equivalent (FTE) – One position funded for a full year. A full-time employee working 40 hours per week equals one FTE; a part-time employee working 20 hours a week equals .5 FTE.

Functions – Expenditure classifications according to the principal purposes for which expenditures are made. Estero's functional expense categories are mandated by state law.

Fund - A fund is a grouping of related accounts that is used to maintain financial control over resources that have been segregated for specific activities or objectives. The Village, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Generally Accepted Accounting Principles (GAAP) – Generally Accepted Accounting Principles (GAPP) consist of the rules, procedures, and conventions that define accepted practices at a given time and which organizations use to compile their financial statements. They include broad guidelines as well as detailed procedures. Much of GAAP is issued in codified form by the Government Accounting Standards Board (GASB).

General Fund – The principal fund of the Village used to account for resources traditionally associated with government, which are not legally or by sound financial management to be accounted for in another fund.

Impact Fees – Charges imposed by governments against new development as a total or partial reimbursement for the cost of supporting specific new demands on a given service.

Intergovernmental revenue – Funds received from federal, state and local governments in the form of grants, shared revenues and payments in lieu of taxes.

Just Assessed value – The dollar value assigned to real or personal property for purposes of assessing taxes. Estero's assessed values are determined by the Lee County Property Appraiser.

Millage (Mill) – A tax rate of one dollar (\$1) per one thousand dollars (\$1,000) of taxable property value.

Millage Rate – The millage rate is the number of mills of tax assessed against assessed property value. Example: For a property having a taxable assessed value of \$500,000, a millage rate of 2.5000 generates \$1,250.00 in tax to be paid.

Operating Budget – A balanced financial plan for providing governmental programs and services for a one-year period.

Personnel Services – All costs related to compensating employees including salaries and benefits.

Reserve – An amount set aside for a specific purpose or for emergencies or unforeseen expenditures not otherwise budgeted.

Revenues – Funds that the government receives as income.

Rolled-back millage rate – The millage rate necessary to produce the same amount of property tax dollars as received during the previous budget year. New construction is excluded from the roll-back calculation.

Taxable Value – The assessed value of property minus any authorized exemptions. This value is used to determine the amount of ad valorem tax to be levied. The taxable value is calculated by the County Property Appraiser in compliance with state law. The most common exemption is the homestead exemption.

DRAFT



Village of Estero  
9401 Corkscrew Palms Circle  
Estero, Florida 33928  
239.221.5035  
[www.estero-fl.gov](http://www.estero-fl.gov)





# FY 21-22 Budget Draft

Kyle Coleman

Slide 1



# Agenda

1. Budget Purpose
2. Budgeting Principles
3. Budgeting Priorities
4. Budget Calendar
5. Operating Budget
6. Full Budget

Slide 2



# Budget Purpose

A policy document.

1. Master Plans
2. CIP
3. Budget
4. Metrics

This is an integrated, transparent process

Slide 3



# Budgeting Principles

Budgeting for sustainable government.

- a) Dedicated Reserves
  - a) Operating
  - b) Legal defense
  - c) Major road maintenance
  - d) Minor road maintenance
- b) Pay as you go
  - a) Zero pension liabilities
- c) Low staff rate
  - a) Lowest in the region
- d) Low tax rate
  - a) Lowest in the region

Slide 4



# Budget Calendar

How we will get from here to there.

| Date               | Council Engagement       | Action                                             |
|--------------------|--------------------------|----------------------------------------------------|
| May 19, 2021       | Village Council Workshop | CIP introduction                                   |
| June 2, 2021       | Village Council Workshop | Budget introduction                                |
| July 2021          |                          | Preliminary taxable values provided to Village     |
| July 2021          |                          | State issues revenue estimates                     |
| July 7, 2021       | Village Council          | CIP 1 <sup>st</sup> public hearing                 |
| July 21, 2021      | Village Council          | CIP 2 <sup>nd</sup> public hearing                 |
| July 21, 2021      | Village Council          | Budget draft review                                |
| September 9, 2021  | Village Council          | Budget/millage rate 1 <sup>st</sup> public hearing |
| September 22, 2021 | Village Council          | Budget/millage rate 2 <sup>nd</sup> public hearing |
| October 1, 2021    |                          | Beginning of new fiscal year                       |
| November 1, 2021   |                          | Property taxes due and payable                     |
| April 1, 2022      |                          | Property taxes become delinquent                   |

Slide 5



# Operating Budget

Preliminary revenue and cost estimates.

|                                                         |                    |
|---------------------------------------------------------|--------------------|
| New Revenue                                             | \$14,412,941       |
| Operating Expenditures                                  | <u>\$8,978,533</u> |
| Net Operating Impact<br>(prior to capital expenditures) | +\$5,434,408       |

Slide 6



# Full Budget

|                                                       |                      |
|-------------------------------------------------------|----------------------|
| Projected Beginning Fund Balance (including reserves) | \$ 35,222,194        |
| New Revenue (property taxes, impact fees, etc.)       | \$ 14,412,941        |
| Transfers from other funds (debt service, capital)    | <u>\$ 6,963,600</u>  |
| <b>Total Available Funds</b>                          | <b>\$ 56,598,735</b> |
| Operating Costs                                       | \$ 8,978,533         |
| Capital Costs                                         | \$ 19,206,200        |
| Reserves (operating, litigation, road maintenance)    | \$ 7,268,770         |
| Debt Prepayment                                       | \$ 6,439,170         |
| Unallocated/Restricted Fund Balance                   | <u>\$ 14,706,062</u> |
| <b>Projected Use of Funds</b>                         | <b>\$ 56,598,735</b> |

Slide 7



# QUESTIONS?

Slide 8



**AGENDA ITEM SUMMARY SHEET**  
**VILLAGE COUNCIL MEETING**  
**July 21, 2021**

---

**Agenda Item:**

Resolution No. 2021-15. A Resolution of Village Council of the Village of Estero, Florida, determining the proposed Millage Rate for Fiscal Year 2021-2022, setting the date, time and place for the public hearing required by state law; directing staff to transmit necessary documentation pursuant to the requirements of Florida Statutes and the rules and regulation of the department of revenue; and providing an effective date.

**Description:**

On July 1, 2021, the Property Appraiser of Lee County, Florida served upon the Village of Estero a Certification of Taxable Value certifying to the Village of Estero its taxable value.

Florida Statute Section 200.065, requires that within thirty-five (35) days of service of the Certification of Taxable Value upon a municipality, said municipality shall furnish to the Property Appraiser the proposed millage rate, the rolled-back rate, and the date, time and place at which a public hearing will be held to consider the proposed millage rate and the budget for Fiscal Year 2021-2022.

The proposed millage rate for fiscal year 2021-2022 is 0.7726 mills (\$0.7726 per \$1,000 of assessed property value) which is equal to the prior two year's rates. This proposed millage rate is greater than the rolled-back rate of 0.7486 mills by 3.21%. The two public hearings will be held on September 9, 2021 at 5:30 P.M. and September 22, 2021 at 5:30 P.M.

**Action Requested:**

Motion to adopt Resolution No. 2021-15

**Financial Impact:**

Approval of the resolution will provide the required information to initiate Ad Valorem taxes for the Fiscal Year 2021-2022.

**Attachments:**

1. Resolution No. 2021-15

VILLAGE OF ESTERO, FLORIDA

RESOLUTION NO. 2021 - 15

A RESOLUTION OF THE VILLAGE COUNCIL OF THE VILLAGE OF ESTERO, FLORIDA, DETERMINING THE PROPOSED MILLAGE RATE FOR FISCAL YEAR 2021-2022, SETTING THE DATE, TIME AND PLACE FOR THE PUBLIC HEARINGS REQUIRED BY STATE LAW; DIRECTING STAFF TO TRANSMIT NECESSARY DOCUMENTATION PURSUANT TO THE REQUIREMENTS OF FLORIDA STATUTES AND THE RULES AND REGULATIONS OF THE DEPARTMENT OF REVENUE OF THE STATE OF FLORIDA; AND PROVIDING AN EFFECTIVE DATE.

**WHEREAS**, on July 1, 2021, the Property Appraiser of Lee County, Florida served upon the Village of Estero a "Certification of Taxable Value" certifying to the Village of Estero its taxable value; and

**WHEREAS**, Florida Statute Section 200.065, requires that within thirty-five (35) days of service of the Certification of Taxable Value upon a municipality, said municipality shall furnish to the Property Appraiser the proposed millage rate, the rolled-back rate, and the date, time and place at which a public hearing will be held to consider the proposed millage rate and the budget for Fiscal Year 2021-2022.

**NOW, THEREFORE**, be it resolved by the Village Council of the Village of Estero, Florida:

**Section 1.** The proposed millage rate for fiscal year 2021-2022 to be discussed at the first budget hearing is hereby declared to be 0.7726 mills (\$0.7726 per \$1,000 of assessed property value). This proposed operating millage rate is greater than the rolled-back rate of 0.7486 mills by 3.21%.

**Section 2.** The Village Council hereby sets the date, time and place for the budget hearings required by Florida Statutes as follows:

| <u>Date</u>        | <u>Time</u> | <u>Place</u>                                                                              |
|--------------------|-------------|-------------------------------------------------------------------------------------------|
| September 9, 2021  | 5:30 P.M.   | Village Hall Administrative Bldg.<br>9401 Corkscrew Palms Circle<br>Estero, Florida 33928 |
| September 22, 2021 | 5:30 P.M.   | Village Hall Administrative Bldg.<br>9401 Corkscrew Palms Circle<br>Estero, Florida 33928 |

47       **Section 3.**     The Village Manager or designee is hereby directed to transmit all  
48 necessary documentation in compliance with the rules and regulations of the Florida  
49 Department of Revenue on their Internet-based system for completing and submitting  
50 documents for the Florida's Truth-In-Millage (TRIM) and maximum millage oversight  
51 process.

52  
53       **Section 4.**     This Resolution shall take effect immediately upon adoption.

54  
55       **ADOPTED BY THE VILLAGE COUNCIL** of the Village of Estero, Florida this  
56 21<sup>st</sup> day of July, 2021.

57  
58     Attest:

**VILLAGE OF ESTERO, FLORIDA**

59  
60  
61     By: \_\_\_\_\_  
62         Carol Sacco, Village Clerk

By: \_\_\_\_\_  
Katy Errington, Mayor

63  
64  
65     Reviewed for legal sufficiency:

66  
67  
68     By: \_\_\_\_\_  
69         Burt Saunders, Esq., Village Attorney

**AGENDA ITEM SUMMARY SHEET**  
**VILLAGE COUNCIL MEETING**  
**July 21, 2021**

---

**Agenda Item:**

US 41 Median Landscape Maintenance

**Description:**

The Village of Estero contracts with private landscape maintenance companies to perform roadway landscape maintenance activities. The Village advertised the competitive bid for annual mowing, landscape, and irrigation maintenance (RFB-2021-01) for all Village owned and maintained roads on November 23, 2020 and received bids on December 22, 2020. On January 20, 2021 Council approved the bid and authorized the Village to execute a contract with the low bidder P&T Lawn and Tractor Service, Inc. for the mowing of all Village owned and maintained roadways, except US 41 and Estero Parkway.

Both Estero Parkway and US 41 are currently in the maintenance period of previously approved construction contracts where the contractor that installed the landscape material is required to maintain the landscaping for 1 or 2 years, depending on the contract. Council requested staff bring back contracts for the maintenance of US 41 and Estero Parkway when they are needed.

The US 41 medians were to be maintained by the construction contractor until March 2022, however, due to lack of performance the contractor is being replaced now.

Staff is proposing to add the US 41 median landscaping to the current P&T Mowing, Landscape and Irrigation Maintenance Contract EC 2021-04 at the rates included in their original bid under RFB 2021-01.

Attached are copies of the proposed Amendment One to Contract No. EC2021-04 along with the original bid and a project location map.

**Action Requested:**

Approve award of Request for Bid No. RFB 2021-01, Mowing, Landscape, and Irrigation Maintenance for the Village of Estero to P & T Lawn and Tractor Service, Inc. to provide mowing, landscape, and irrigation maintenance services for US 41 Median Landscaping

Page 1 of 2

as provided in the contract for a one-year period, at a rate of \$260,854.20 per year. Authorize the Village Manager to renegotiate and execute the renewal of this contract for three additional one year terms under the same terms and conditions, which would include adding Estero Parkway maintenance, if doing so is in the best interest of the Village of Estero.

Approve a contingency fund amount of \$52,170 (20% contingency) to cover unforeseen circumstances which may occur. This will include repairs of the irrigation system and replacement of plant material, as needed.

Authorize the Village Manager to execute the contract documents on behalf of the Village of Estero Council.

**Financial Impact:**

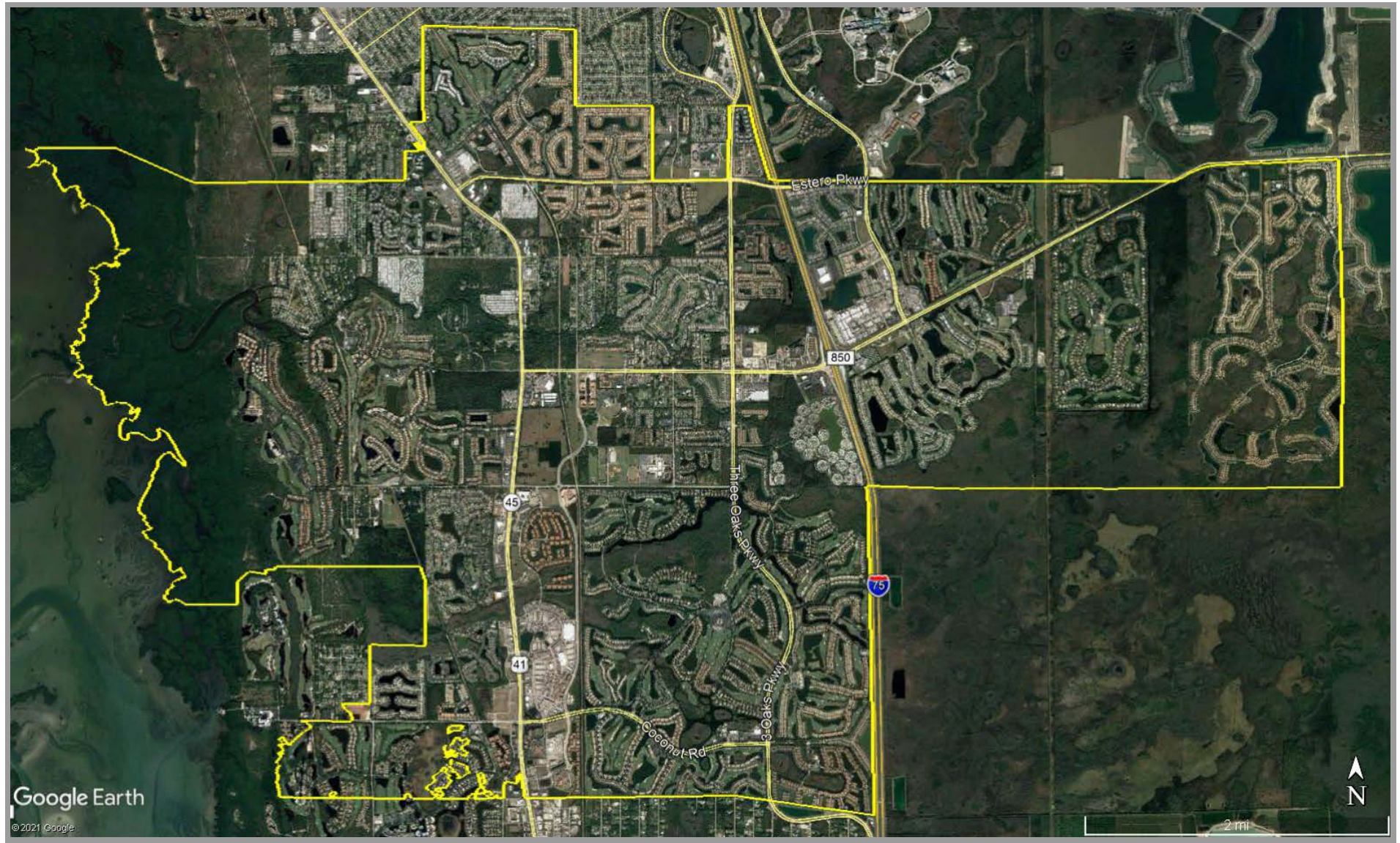
The financial impact of the proposed contract is approximately \$313,024.20 (bid plus 20% contingency) per year.

The Village is approximately ten months into Fiscal Year 2020-2021. For Fiscal Year 2020-2021 through March 2022, funds from the existing US 41 median landscape budget will be used to pay for the US 41 Landscape Maintenance. For Fiscal Year 2021-2022, the costs for the US 41 Median Landscape Maintenance will be budgeted within the general maintenance budget.

**Attachments:**

1. Location Map
2. Amendment One to Contract No. EC 2021-04
3. P & T Lawn and Tractor Service, Inc. Bid





**AMENDMENT ONE TO CONTRACT NO. EC 2021-04**

**THIS AMENDMENT**, is made to Contract No. EC 2021-04 and is effective this \_\_\_\_ day of \_\_\_\_\_ 2021 by and between the Village of Estero, a municipal corporation of the State of Florida, whose address is 9401 Corkscrew Palms Circle #101, Estero, Florida 33928, hereinafter referred to as the "Village", and P & T Lawn and Tractor Service, Inc., whose address is 15980 Old Olga Road, Alva, FL 33920.

**WITNESSETH**

**US 41 MEDIANS LANDSCAPE MAINTENANCE (AS PER THE ATTACHED PRICING)**, is added to the contract and shall become, as applicable, enforceable and effective as if it were a part of the original contract documents.

IN WITNESS WHEREOF, the parties hereto have caused the execution of these premises as of the date and year first above written.

P & T Lawn and Tractor Service, Inc.

**WITNESSES:**

Signed By: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Signed By: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Signed by: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**ATTEST:**

By: \_\_\_\_\_

Carol Sacco, Village Clerk

VILLAGE OF ESTERO

By: \_\_\_\_\_

Steve Sarkozy, Village Manager

Date: \_\_\_\_\_

APPROVED AS TO FORM  
AND LEGAL SUFFICIENCY

By: \_\_\_\_\_

Burt Saunders, Village Attorney

**US 41 MEDIANS LANDSCAPE MAINTENANCE**

US 41 MEDIANS LANDSCAPE MAINTENANCE:

LANDSCAPE MAINTENANCE (SHRUBS), MOWING & EDGING:

\$17,470.00 PER MONTH TOTAL X 12 MONTHS = \$209,640.00 TOTAL

MULCHING (FURNISH & INSTALL):

\$10,800.00 PER EVENT X 2 EVENTS PER YEAR = \$21,600.00 TOTAL

PALM PRUNING/TREE TRIMMING:

\$17.87 PER TREE/PER OCCURRENCE X 165 TREES X 4 EVENTS PER YEAR =

\$11,794.20 TOTAL

WET CHECKS:

\$1,210.00 PER MONTH X 12 = \$14,520.00 TOTAL

ROUTINE IRRIGATION MAINTENANCE – AS SPECIFIED HEREIN

COST: \$3,300.00 ANNUAL COST PER YEAR\*

\*ANNUAL COST PER YEAR IS BASED ON A SIX (6) WEEK CYCLE FROM MAY TO OCTOBER APPROXIMATELY FOUR (4) TIMES AND A MONTHLY CYCLE FROM NOVEMBER THROUGH APRIL.

\*ANY PARTS/COMPONENTS, OTHER THAN INCIDENTAL HARDWARE, THAT IS REQUIRED TO ACCOMPLISH A REPAIR, WILL BE COMPENSATED AT THE RATE OF 115% OF THE DOCUMENTED AWARDED VENDOR'S COST.

TOTAL – ALL SERVICES FOR US 41 MEDIANS: \$260,854.20



Bid No.: RFB 2021-01

VILLAGE OF ESTERO, FLORIDA  
 PROPOSAL QUOTE FORM  
 FOR ANNUAL MOWING, LANDSCAPE MAINTENANCE & IRRIGATION MAINTENANCE  
 (STEP TWO – PRICING)

DATE SUBMITTED: December 22, 2020VENDOR NAME: P & T Lawn and Tractor Service, Inc.TO: The Village of Estero  
 Estero, Florida

Having carefully examined the "General Provisions", and the "Special Provisions", all of which are contained in the Contract Documents, the Undersigned proposes to furnish the following which meets these specifications:

NOTE REQUIREMENT: IT IS THE SOLE RESPONSIBILITY OF THE VENDOR TO CHECK THE VILLAGE OF ESTERO WEB SITE FOR ANY PROJECT ADDENDA ISSUED FOR THIS PROJECT. THE VILLAGE WILL POST ADDENDA TO THIS WEB PAGE, BUT WILL NOT NOTIFY.

The undersigned acknowledges  
 receipt of Addenda numbers: 1 (one)

GRAND TOTAL ANNUAL COST – ALL SERVICES: \$ 743,325.20

## MOWING:

## MOWING, EDGING, TREE TRIMMING &amp; DEBRIS PICK UP:

## COSTS Per Cycle:

|                                      |                     |
|--------------------------------------|---------------------|
| Armada Court:                        | \$ 325.00 per cycle |
| Broadway Avenue West:                | \$ 325.00 per cycle |
| Broadway Avenue East:                | \$ 325.00 per cycle |
| Coconut Road:                        | \$ 325.00 per cycle |
| Coralee Avenue:                      | \$ 325.00 per cycle |
| County Road:                         | \$ 325.00 per cycle |
| Highlands Road:                      | \$ 325.00 per cycle |
| River Ranch Road:                    | \$ 325.00 per cycle |
| Sandy Lane:                          | \$ 325.00 per cycle |
| See See Street:                      | \$ 325.00 per cycle |
| Trailside Drive:                     | \$ 325.00 per cycle |
| Via Coconut Point:                   | \$ 325.00 per cycle |
| Williams Road:                       | \$ 325.00 per cycle |
| 20721 & 20810 Highlands:             | \$ 325.00 per cycle |
| Broadway E Past Gate:                | \$ 325.00 per cycle |
| Via Coconut South of Pelican Colony: | \$ 325.00 per cycle |
| Estero on the River:                 | \$ 325.00 per cycle |

**The Village of Estero  
9401 Corkscrew Palms Circle  
Estero, FL 33928**

(239) 319-2821

[www.Estero-fl.gov](http://www.Estero-fl.gov)

DATE: December 1, 2020

SOLICITATION NO.: RFB 2021-01

SUBJECT: ADDENDUM NUMBER: One (1)

REFERENCE: MOWING, LANDSCAPE & IRRIGATION MAINTENANCE

The following changes shall become a part of the Bid Documents and shall be as binding as if contained therein:

The following site is deleted from this bid:

20810 Highlands Avenue

**BIDDER IS ADVISED, YOU ARE REQUIRED TO ACKNOWLEDGE RECEIPT OF THIS ADDENDUM WHEN SUBMITTING A BID. FAILURE TO COMPLY WITH THIS REQUIREMENT MAY RESULT IN THE BIDDER BEING CONSIDERED NON-RESPONSIVE.**

**ALL OTHER TERMS AND CONDITIONS OF THE BIDDING DOCUMENTS ARE AND SHALL REMAIN THE SAME.**

Bob Franceschini, C.P.M., CPPB  
Purchasing Manager

Bid No.: RFB 2021-01

Total Cost per Cycle: \$ 5,525.00\$ 5,525.00 PER CYCLE X 23 CYCLES PER YEAR = \$ 127,075.00 TOTAL

## ESTERO PARKWAY LANDSCAPE MAINTENANCE (US 41 TO THREE OAKS PARKWAY):

LANDSCAPE MAINTENANCE (SHRUBS), MOWING &amp; EDGING:

\$ 18,469.00 PER MONTH TOTAL X 12 MONTHS = \$ 221,628.00 TOTAL

MULCHING (FURNISH &amp; INSTALL):

\$ 13,600.00 PER EVENT X 2 EVENTS PER YEAR = \$ 27,200.00 TOTAL

PALM PRUNING/TREE TRIMMING:

\$ 12.73 PER TREE/PER OCCURRENCE X 1400 TREES X 4 EVENTS PER YEAR =\$ 71,288.00 TOTAL

WET CHECKS:

\$ 2,390.00 PER MONTH X 12 = \$ 28,680.00 TOTAL

ROUTINE IRRIGATION MAINTENANCE – AS SPECIFIED HEREIN

AREA: ESTERO PARKWAY FROM US 41 TO THREE OAKS PARKWAY

COST: \$ 6,600.00 ANNUAL COST PER YEAR\*

\*ANNUAL COST PER YEAR IS BASED ON A SIX (6) WEEK CYCLE FROM MAY TO OCTOBER APPROXIMATELY FOUR (4) TIMES AND A MONTHLY CYCLE FROM NOVEMBER THROUGH APRIL.

\*ANY PARTS/COMPONENTS, OTHER THAN INCIDENTAL HARDWARE, THAT IS REQUIRED TO ACCOMPLISH A REPAIR, WILL BE COMPENSATED AT THE RATE OF 115% OF THE DOCUMENTED AWARDED VENDOR'S COST.

TOTAL – ALL SERVICES FOR ESTERO PARKWAY: \$ 355,396.00

## US 41 MEDIANS LANDSCAPE MAINTENANCE:

LANDSCAPE MAINTENANCE (SHRUBS), MOWING &amp; EDGING:

\$ 17,470.00 PER MONTH TOTAL X 12 MONTHS = \$ 209,640.00 TOTAL

MULCHING (FURNISH &amp; INSTALL):

\$ 10,800.00 PER EVENT X 2 EVENTS PER YEAR = \$ 21,600.00 TOTAL

Bid No.: RFB 2021-01

## PALM PRUNING/TREE TRIMMING:

\$ 17.87 PER TREE/PER OCCURRENCE X 165 TREES X 4 EVENTS PER YEAR=\$ 11,794.20 TOTAL

## WET CHECKS:

\$ 1,210.00 PER MONTH X 12 = \$ 14,520.00 TOTAL

## ROUTINE IRRIGATION MAINTENANCE – AS SPECIFIED HEREIN

COST: \$ 3,300.00 ANNUAL COST PER YEAR\*

\*ANNUAL COST PER YEAR IS BASED ON A SIX (6) WEEK CYCLE FROM MAY TO OCTOBER APPROXIMATELY FOUR (4) TIMES AND A MONTHLY CYCLE FROM NOVEMBER THROUGH APRIL.

\*ANY PARTS/COMPONENTS, OTHER THAN INCIDENTAL HARDWARE, THAT IS REQUIRED TO ACCOMPLISH A REPAIR, WILL BE COMPENSATED AT THE RATE OF 115% OF THE DOCUMENTED AWARDED VENDOR'S COST.

TOTAL – ALL SERVICES FOR US 41 MEDIANS: \$ 260,854.20GRAND TOTAL ANNUAL COST – ALL SERVICES: \$ 743,325.20

NOTE: THE MULTIPLIERS PROVIDED ARE TO ASSIST IN DETERMINING A COST AS THE BASIS OF AWARD. THE VILLAGE RESERVES THE RIGHT TO ADJUST (INCREASE OR DECREASE) THE FREQUENCY OF SERVICES AT ANY TIME DEPENDING ON ENVIRONMENTAL CONDITIONS.

## OPTION A – POST-STORM CLEAN-UP

Following a storm event, the Village's awarded contractor will remove bulk piles of debris from the roadside. Please bid your hourly rate to clean up areas where the debris piles were located of loose material that were left behind that the grappler trucks could not pick up. The hourly rate bid shall include hauling away and the legal/proper disposing of the collected debris.

\$ 125.00 PER HOUR

TO BE STARTED WITHIN 15 CALENDAR DAYS AFTER RECEIPT OF NOTICE TO PROCEED.

Bid No.: RFB 2021-01

Bidders should carefully read all the terms and conditions of the specifications. Any representation of deviation or modification to the bid may be grounds to reject the bid.

Are there any modifications to the bid or specifications:

YES \_\_\_\_\_ NO ✓

Failure to clearly identify any modifications in the space below or on a separate page may be grounds for the bidder being declared nonresponsive or to have the award of the bid rescinded by the Village.

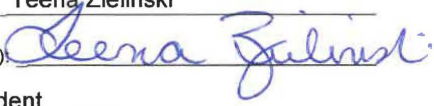
MODIFICATIONS:

#### ANTI-COLLUSION STATEMENT

THE BELOW SIGNED VENDOR HAS NOT DIVULGED TO, DISCUSSED OR COMPARED HIS RESPONSE WITH OTHER VENDORS AND HAS NOT COLLUDED WITH ANY OTHER VENDOR OR PARTIES TO A RESPONSE WHATSOEVER. NOTE: NO PREMIUMS, REBATES OR GRATUITIES TO ANY EMPLOYEE OR AGENT ARE PERMITTED EITHER WITH, PRIOR TO, OR AFTER ANY DELIVERY OF MATERIALS.

FIRM NAME P & T Lawn and Tractor Service, Inc.

BY (Printed): Teena Zielinski

BY (Signature): 

TITLE: President

FEDERAL ID # OR S.S.# 65-0249564

ADDRESS: 15980 Old Olga Road

Alva, FL 33920

PHONE NO.: 239-694-4848

FAX NO.: 239-672-4260

CELLULAR PHONE NO.: 239-707-4610

E-MAIL ADDRESS: TeenaZ@PandTLandscaping.com & JessicaZ@PandTLandscaping.com

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Bid No.: RFB 2021-01

VILLAGE OF ESTERO, FLORIDA  
INVITATION TO BID  
FOR ANNUAL MOWING, LANDSCAPE MAINTENANCE & IRRIGATION MAINTENANCE  
(STEP TWO – PRICING)

#### GENERAL SCOPE OF PROJECT

The purpose of this bid is to solicit prospective bidders to provide mowing, tree trimming, landscape maintenance, and irrigation maintenance for various roads located within the Village of Estero, Florida. The maintenance work consists of providing all labor, materials, equipment, permits and incidentals necessary to perform the work as specified herein.

#### TERM OF AWARD

If awarded, the terms of this solicitation shall be in effect for one year with three (3) one (1) year renewal options for a total of four (4) years upon mutual agreement of both parties. The Village reserves the right to renew this contract (or any portion thereof) and to negotiate lower pricing as a condition for each renewal.

The Village's performance and obligation to pay under this contract, and any applicable renewal options, is contingent upon annual appropriation of funds.

#### MOWING - OVERVIEW

Village of Estero maintained roads. Per the list provided and entitled "Mowing Specifications".

Mowing, edging, tree trimming, and debris pick up of the road right of way. Mowing grass from right of way to right of way as described in the following technical specification and mowing specification. Trimming all trees the entire length of the Village-owned roadway, that obstruct roadway, sidewalks and drainage swales/ditches per technical specifications. Pick up all debris within the road right of way including debris within the roadway and along the sides of the roadway, per technical specifications. Spraying of herbicide to kill grass and weeds growing in the sidewalks and in the curb and gutters.

The awarded bidder understands the Village reserves the right to adjust the number of cycles at any time.

#### LANDSCAPE MAINTENANCE – OVERVIEW

Areas to be serviced:

Estero Parkway (US 41 to Three Oaks Parkway). Approximately 1.8 miles of roadway.

US 41 Medians (From approximately Pelican Colony Boulevard to Vintage Trace Circle).  
Approximately 5 miles of roadway (not the exact length of the service area).

#### IRRIGATION MAINTENANCE - OVERVIEW

Area to be serviced:

Estero Parkway medians from US 41 to Three Oaks Parkway.

US 41 Medians.

Bid No.: RFB 2021-01

**BASIS OF AWARD**

The bid is awarded under a system of sealed, competitive bidding to the lowest responsive and responsible bidder (Grand Total Annual Cost – All Services).

In the event the lowest responsible and responsive bid for a project exceeds the available funds the Village may negotiate an adjustment of the bid price with the lowest responsible and responsive bidder, in order to bring the total cost of the project within the amount of available funds.

The Village reserves the right to reject any and all bids or to waive any minor irregularity or technicality in the bids received.

The Village reserves the right to award to one or multiple bidders at the discretion of the requesting authority and approval of the Village Manager.

If work should begin at any other time than the beginning of a monthly cycle, the first invoice for maintenance of that segment shall be paid on a pro-rated basis.

**CONSUMER PRICE INDEX ADJUSTMENT**

At the Village's sole discretion, the contract price bid for this service may be increased annually on the first of October. If granted, this increase would be based on the July Consumer Price Index for U.S. City Average, Wage, and Clerical Workers, All Items, as published by the Bureau of Labor Statistics, Southeastern Regional Office as of the month of July for that year. The Village will notify the vendor of the increase amount if granted. This increased amount would begin with the billing for the month of October.

**SITE CHANGES**

The Village may, at its sole discretion, add or delete areas at no change in the unit price of the work as long as the new areas are of a similar nature.

The Village may, at its sole discretion, add new areas of dissimilar nature or alter sites, based on a mutually agreed price, to be negotiated between the vendor and an authorized Village representative.

The Village reserves the right to delete or cancel any site or service at the bid price.

The Village reserves the right to add or delete services based on a mutually agreed upon price, to be negotiated between the vendor and an authorized Village representative.

**EXAMINATION OF SITES**

The Village suggests that bidders visit the sites of this work and acquaint themselves with the conditions as they exist and operations to be carried out under this bid. Vendors shall make such investigations as they may see fit so that they may fully understand the facilities, difficulties and restrictions attending the execution of the work under this bid.

Bid No.: RFB 2021-01

**WORKMANSHIP AND INSPECTION**

The supervision of the performance of the work done under this bid is vested wholly with the Village of Estero Public Works. Village of Estero will decide any and all questions which may arise as to the quality and acceptability of equipment, materials used, work performed, and the manner of performance and rate of progress of the work.

All work that does not meet the specifications must be corrected before the Village Public Works will give approval for payment. The Village reserves the right to deny a monthly payment for work not completed for that period of time.

**DESIGNATED CONTACT**

The awarded bidder shall appoint a person or persons to act as a primary contact for the Village. This person or back-up shall be readily available during normal work hours by phone or in person, and shall be knowledgeable of the terms and procedures involved.

**TOLLS**

The Village will not reimburse the awarded vendor(s) for any bridge tolls.

**WORK SCHEDULE**

NOTE: The setting of the work schedule is entirely up to the awarded vendor. The expectations and required level of service are clearly delineated within this document and is the vendor's responsibility to set up a schedule that allows for them to be met. Payment will be made via monthly invoices for services rendered that month. The Village shall be the final judge of whether the work schedule and required number of cycles results in a finished product that meets expectations. While the Village will not dictate the work schedule and details of same, it reserves the right to opine and discuss with the awarded vendor if and when it believes either expectations are not being met or too many cycles are being performed to achieve the desired result.

**METHOD OF PAYMENT**

Payment will be made to the vendor in monthly installments after receipt of an invoice from the vendor at the end of each time period of one (1) month. The invoice must list the dates serviced and the type of service performed.

**ASSIGNMENT OF THIS CONTRACT**

The awarded bidder shall not assign or transfer any portion of this agreement.

Sub-contracting is allowed with pre-approval of the Village Representative. However, no sub-contractors are to be used for work under this bid without the pre-approval of the Village representative.



Bid No.: RFB 2021-01

**AFFIDAVIT CERTIFICATION IMMIGRATION LAWS**

The attached document, Affidavit Certification Immigration Laws, is required and should be submitted with your solicitation package. It must be signed and notarized. Failure to include this affidavit with your response will delay the consideration and review of your submission; and could result in your response being disqualified.

Immigration Laws: Village of Estero will not intentionally award Village contracts to any Bidder who knowingly employs unauthorized alien workers, constituting a violation of the employment provisions contained in 8 U.S.C. Section 1324 a(e), Section 274A(e) of the Immigration and Nationality Act ("INA).

Village shall consider the employment by any Bidder of unauthorized aliens a violation of Section 274A(e) of the INA. Such violation by the recipient of the employment provisions contained in Section 274A(e) of the INA shall be grounds for unilateral cancellation of the contract by the Village.

**AGREEMENTS/CONTRACTS**

The awarded vendor will be required to execute an Agreement/Contract as a condition of award.

If your firm will require the Village of Estero to sign any type of contract and/or agreement as part of this purchase, please include a copy of these documents with your bid package response. The Village reserves the right to reject any documents that may be submitted.

**SUPERVISION AND SAFETY**

- A. Provide the maintenance services in a professional manner. During all maintenance work hours provide a qualified and competent English-speaking person on site who is authorized to supervise the maintenance operations and to represent and act for the vendor.
- B. The vendor shall video record in color the entire site prior to commencement of this contract. Care must be taken to ensure that the site is adequately documented – i.e., utility boxes, curbs, signs, and condition of existing sod and plants, including any damage such as weed eater blight. This video will be used to resolve any disputes. In the event that the site is not properly documented and could have reasonably been done and an issue arises, it will be assumed to be the vendor's responsibility and shall be repaired at no cost to the Village. One copy of the video will be retained by the vendor and one copy by the Village.
- C. All vehicles and trailers shall have the vendor's name and business phone number clearly displayed during work hours. Vendor's personnel shall wear appropriate apparel including high visibility safety vest (class II).
- D. It shall be the vendor's responsibility to maintain safe and efficient pedestrian and vehicular traffic flow through the designated work zone area. The vendor shall adhere to the applicable federal, state, and local laws, ordinances and regulations. The vendor shall maintain proper work zones in accordance with the State of Florida, Department of Transportation's Manual on Traffic Control and Safe Practices for Streets and Highway Construction and Utility Operations and the Manual on Uniform Traffic Control Devices (M.U.T.C.D.)
- E. The vendor shall fully adhere to the Federal Occupational Safety and Health Act (OSHA).
- F. The Village requires that mowing equipment have warning lights or a strobe light installed and operating while in operation. Warning signs that read "Mowers Ahead" and meeting the MUTCD specifications be placed in the right-of-way facing each lane of traffic in both directions. Signage shall be placed at the beginning and ending limits of the project.
- G. Prior to the repair of planting areas and replacement of plants, ascertain the location of all drains, electrical cable, conduits, utility lines, supply lines and other subsurface structures. It is the contractor's responsibility to call 811 to have all utilities located, so that proper advance owner

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notification may be made and precautions may be taken not to disturb or damage any of these elements or improvements. Properly maintain and protect existing utilities. Repair all items damaged by this work at no additional expense to the Village.

#### REPORTING AND INSPECTION

Onsite inspections will be conducted at the request of the Village representative and scheduled within five (5) working days of request.

The vendor shall meet with the Village representative on a set monthly schedule to discuss and remedy any field questions and/or associated problems.

#### INITIAL SITE VISIT

Before the vendor begins any work, the vendor and the Village representative shall meet onsite to clearly define the limits of mowing responsibilities and expectations, and to discuss any relevant issues.

#### ADDITIONAL INFORMATION

Landscape and Irrigation plans for Estero Parkway and US 41 are attached.

##### US 41 Irrigation Service/Pump Locations

- US 41 East side of Road north of Coconut Road
- US 41 East side of Road north of Williams Road
- US 41 West side of Road south of Broadway West

##### Estero Parkway Irrigation Service/Pump Locations:

- South side of Road STA 222+10
- South side of Road STA 250+50
- South side of Road STA 282+50

Estero Parkway landscaping is currently under warranty/establishment service. It is scheduled to come on line under this bid near the end of 2021.

US 41 median landscaping is currently under warranty/establishment service. It is scheduled to come on line under this bid early 2022.

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### Technical Specifications

The vendor will provide all labor, materials, equipment, permits, and incidentals necessary to perform the following:

- A. **MOWING AND EDGING:** All turf shall be mowed with mulching type mower equipment to eliminate the need to bag and transport grass clippings. Should bagging be necessary, the bagged clippings shall be collected and removed at no additional cost. St. Augustine and Bahia varieties shall be cut at a height of four and one-half (4.5") inches. Zoysia varieties shall be cut at a height of two (2") inches. The frequency of cutting will be weekly unless at time of mowing the turf is at or below mowing height or if in the turf's health interest (such as inclement weather events and periods of cold/drought) adjust mowing schedule to less than weekly per Florida's Best Management Practices (BMPs).

Mechanical edging of the turf shall be done with each mowing along all sidewalk edges, back of concrete curbs, around all planting beds, utility service boxes, street light bases, sign posts, headwalls, guardrails, timer pedestals, posts, and trees. Metal blade edging is not permitted along back of curbing. Grass root runners extending into the mulched areas shall be cut and removed when the edging is performed. Edging will also be required in all turf areas around isolated trees, sprinkler heads, valve boxes, shrubs, sign posts, manholes, etc. where they exist. All debris on streets, sidewalks or other areas resulting from edging shall be removed. No herbicide shall be used for edging.

All sidewalks, curbing and/or gutters shall be cleaned after each service. All sidewalks shall be blown clean, but no clippings or other debris shall be blown or allowed to be deposited on other adjacent property, into drainage structures, onto roadway surfaces, or accumulate on right-of-way areas.

Mowing area/limits are defined as Right of Way (ROW) to Right of Way (ROW).

- B. **WEEDING:** Weeding of plant beds, sidewalks (asphalt, concrete or pavers), guardrail bases, and curb joints as well as other mulched areas by chemical and/or hand removal will be performed weekly or as necessary to provide a weed free and well-maintained area.
- C. **GENERAL SITE PRUNING:** General site pruning shall be defined as the pruning of any plant's foliage below ten-foot (10') foot.

All groundcovers, shrubs, canopy trees and palms up to ten-foot (10') level, shall be inspected and selectively pruned on a weekly or as needed basis to maintain the proper or required heights for visibility, vehicular movement purposes and to respect the horticultural character of each plant as determined by Village's representative. Pruning shall also include removal of water sprouts, suckers and any dead or diseased foliage or branches. Prune all blooming species to maximize blooms in October to May. From June to September, prune back plants to regenerate and remove dead branching or "witches broom" effect. Perform as needed by maturity and legginess of plants to promote full healthy long lasting plants.

During the first week of October and April, ornamental grasses, such as Fountain grass, Florida Gamma or Fakahatchee grass shall be pruned in a pyramid shape to a twelve-inch (12") or twenty-four (24") height based upon the type of plant. Ornamental type grasses such as Liriope

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muscaris 'Evergreen Giant', are not to be pruned unless under the direction and approval of the Village's representative.

Plant material with a canopy over pedestrian sidewalks shall be maintained at a minimum height of one hundred twenty inches (120"). Shrubs adjacent to pathways or sidewalks shall be pruned to maintain one foot (1') of clearance from the edge of the pathway and maintained so that they angle or are rounded away from the pathway. Groundcover adjacent to pathways or sidewalks shall be pruned if the structure of the plant requires it to maintain six inches (6") of clearance from the edge of the pathway. Trimming of groundcover is to be performed only under the direction and approval of the Village's representative.

- D. **TRASH REMOVAL:** With each service, all sites shall be cleaned by removing all trash or debris to include, but not limited to; paper, bottles, cans, other trash, and horticultural debris. All debris or trash pick-ups shall be performed "prior" to mowing in all turf areas. All trash and debris must be disposed of at a properly authorized landfill or disposal site.
- E. **STREET CLEANING/SWEEPING:** Street Cleaning: A four foot (4') wide area measured from the face of the curb and gutters including turn lanes shall be cleaned with each site service to remove any accumulation of debris or objectionable growth so to maintain a neat and safe condition.
- F. **TRAFFIC CONTROL:** The contractor shall comply with the requirements of FDOT, Lee County Department of Transportation (LDOT) and/or Village of Estero Maintenance of Traffic (MOT) Policy, whichever applies to the roadway being maintained. The Contractor shall obtain and review the appropriate MOT policy requirements prior to submitting a bid.

The Contractor will be responsible for obtaining copies of all required manuals, MUTCD, FDOT Roadway & Traffic Design Standard Indexes, or other related documents, so to become familiar with the requirements. Strict adherence to the requirements of the MOT policy will be enforced under this Contract.

To assist in employee visibility, employees servicing the area shall wear high visibility safety apparel in compliance with the most current editions of the FDOT Design Standards and Maintenance of Traffic policy.

- G. **CANOPY TREE AND PALM PRUNING:** Canopy trees shall be defined as any large shrub, tree, or palm with foliage above a ten-foot (10') level.

All canopy trees and palms shall be pruned on an as needed basis to create and maintain a seventeen-foot (17') canopy clearance over the roadways and a ten-foot (10') canopy clearance over all pathways. Canopy trees shall be selectively pruned in July to thin the interior canopy of cross branching and to shape the canopy of the trees. The Village's representative shall approve a professional licensed to prune trees under the direction of a Licensed Landscape Architect, Arborist, Tree Surgeon, or other approved profession who shall be responsible for the pruning and sharpening. The work shall be performed per ANSI A300 "Standard Practices for Trees, Shrubs, and other Woody Plant Maintenance" and done in a professional manner in



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accordance with "Pruning Standards" of the national Arborist Association or accepted local trade standards and practices.

Palms shall be pruned annually during September of each year to remove all nuts, seed stalks, and brown or dead fronds. However, monthly inspection should be performed to review health and growth rates, remove seed stalks or dangerous conditions such as coconuts, or a dead/damaged frond. Green fronds are not to be removed unless specifically approved by the Village's representative.

The work shall be done in a professional manner in accordance with Florida's Best Management Practices. The palms shall not be climbed with tree spikes to remove the fronds. The pruning shall be accomplished by the use of a ladder, boom truck or lift. All debris from the pruning shall be removed and the site shall be left in a clean and neat manner.

When pruning work is being performed with the use of a lift or boom truck, it is required that the adjacent traffic or turn lane to the work area, be closed using traffic control devices and signage per the current FDOT traffic control standards and indexes.

- H. FERTILIZATION: Granular fertilization of shrubs and groundcovers shall be applied by hand in a twelve- inch (12") wide radius ring around the base of the plants. Granular fertilization of the trees and palms shall be determined by the caliper (diameter) of the trunk and broadcast by hand in a band around the plant's base from a distance of 12" to the drip line of the palm, whenever possible.

An 8 oz. cup equals one (1) pound. Trees and palms shall receive one (1) cup per one-inch (1") caliper. Shrubs and groundcovers shall receive one (1) cup per three foot (3') of height or spread. Shrubs and groundcovers shall receive one-half (1/2) cup per eighteen inches (18") of height or spread. Fertilizers should have 50 lbs or less of filler per ton of mix. All fertilizer shall be swept off all sidewalks, concrete curbing and paving.

The fertilizer shall be applied as set forth in the following schedule.

Turf Areas and Plant beds containing Shrubs, Groundcovers, and Trees:

Four (4) applications per year per University of Florida research, Florida's BMPs, and in accordance with Lee County ordinances of the June through September black out period. Turf mix to be 50% Nitrogen (N) or greater in slow release with full turf minors. Plant mix to be 50% or greater in Nitrogen (N) and Potassium (K) with full plant minors.

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Palms:

Four (4) applications per year per University of Florida research, Florida's BMPs, and in accordance with Lee County ordinances of the June through September black out period. Palm mix to be 50% or greater in Nitrogen (N) and Potassium (K) with full palm minors. Nitrogen component to be 50% or greater slow release.

Should yellowing occur on the top of the fronds, manganese sulfate will be required and if on the lower fronds, Sul-Po-Mag or equivalent will be required to be applied with the palm fertilizer at the rates specified.

- I. MULCHING: Mulch is to be applied twice a year, November and May to maintain at least 3 inches mulch depth.
- J. LANE CLOSURE: Lane closure for median maintenance shall comply with the most current editions of the FDOT Design Standards.
- K. IRRIGATION SYSTEMS: The irrigation systems shall be checked and repaired as necessary. Monitor and adjust irrigation watering schedule on a weekly basis to maintain turf and plant health. Each zone shall be manually turned on from the controller once a month and a thorough inspection conducted to ascertain proper operations of the system. Quick coupling valves, if existing, shall be reviewed weekly and operated quarterly to insure proper operation. Maintenance responsibilities will include cleaning and adjustment of heads, nozzles, drip irrigation, installation or replacement of risers, repair of minor PVC piping breaks or subsurface piping or restricted sprinkler lines, replacement of damaged valve boxes/lids and adjustment of controller and rain shut off switches for settings and operations. Where required, the Contractor shall maintain on site reclaimed water irrigation signage. A monthly report shall be submitted for the pumps covering their condition and maintenance performed.

SUBSURFACE IRRIGATION SYSTEMS:

No excavation or mechanical metal edging around plant beds shall be done within the Right-of-way. Mechanical metal blade edging is permitted along the back of curbing.

Weekly Service Requirements:

- 1. Inspect system for cuts, leaks, piping damage, and flooded areas. Repair as necessary.  
  
Inspect and re-set controller and in-ground moisture sensor adjustments or other rain sensing devices, as needed.
- 2. System Computer/Controller
  - a. Operate, adjust, and set controller to provide proper system operation.
  - b. Diagnose and repair electrical and mechanical malfunctions.
  - c. Monitor and adjust the system zones moisture levels based upon moisture sensor readings.
  - d. Operate controller on automatic, manual and single trip operation.
  - e. Monitor controller standby battery backup and replace as required.

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3. Automatic Control Assemblies and Quick Coupling Valves
  - a. Review control valve assembly and by-pass system for proper settings.
  - b. Open zone control valve assemblies and quick coupling valve boxes to review valves for leaks; pressure gauge operation; proper settings and are clean of debris or mulch.
4. Pump Sites
  - a. Inspect for proper operations.
  - b. The Contractor shall record and provide to the Village's representative the well water flow meter readings for any well locations.
5. Review system water source connections to include water meters, backflow preventers, gate valve points of connection and main lines for proper operation.

## Monthly Service Requirements:

1. Automatic Control Valve Assembly  
Manually operate valves, and clean valve assembly filters
2. Backflow Assembly  
Review assembly for proper operation and clean filter as needed
3. Quick Coupling Valves  
Review boxes and operate valve
4. Pump Sites
  - a. Once a month, the Contractor will trouble shoot each pump station, checking amperage draw and document the results for future reference.
  - b. Manually run the system to ensure proper coverage and that no sprinkler head and nozzle are spraying onto the roadway. Clean and adjust sprinkler heads and nozzles and irrigation shields to ensure proper coverage.
  - c. The Contractor will check all zone wiring and solenoid conditions through the use of an OHM meter and document the results for future reference.
  - d. The Contractor will clean the strainers filters and inspect them for wear at the Pump Station.
5. Manually run the system with open flush caps and review sprinkler head indicators located at the end of zones.
6. Review pressure gauge readings at control valve assemblies for each zone, as well as gauges located at the end of zones where present to determine the system and porous piping is functioning properly.
7. Check, analyze and adjust flow control devices as required.
8. Where there is Rust removal system in-line, verify they are operating effectively and that chemicals are at appropriate levels for continued operation. If necessary, contact the rust maintenance company to refill tanks as needed.

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**Quarterly Service Requirements:**

1. Review all subsurface system piping, valve assemblies, wiring, moisture sensors and controllers for overall operation and provide adjustments as required to assure proper operation and irrigation application.

**Conventional Pop-up Irrigation Systems:****Weekly Service Requirements:**

1. Review the property for signs of deteriorating plant/turf health and manually adjust problem zones from the valve to each head to ascertain proper operation of the system.
2. Repair system for any blown-off heads, broken lines or leaks around heads or valves.
3. Check the controller and rain sensing devices for proper operation and settings.
4. The Contractor shall further adjust all sprinkler heads to ensure that all landscaped areas receive one hundred percent (100%) irrigation coverage.
5. Within all work areas the Contractor shall review the plant material and turf for dry conditions and if found correct the problem.
6. Sidewalks showing rust staining need to have adjacent zones manually adjusted so that no water is being thrown on impervious surfaces. If staining is present, rust removal systems (if applicable) should be verified to be in working order with Village's representative notified.

**Monthly Service Requirements:**

1. Each zone shall be manually turned on at the valve to ascertain proper operation of the system. As needed, clean and adjust sprinkler heads/nozzles and concrete donuts to ensure proper coverage and that there are no sprinkler heads/nozzles spraying directly onto the roadway.
  - a. Each median and side right-of-way zone shall be manually turned on at the valve to ascertain proper operation of the system.
  - b. Repair system for any blown-off head, broken lines or leaks around heads or valves.
  - c. Check the controllers and rain sensors for proper operation and settings.
  - d. The Contractor shall further adjust all sprinkler heads to ensure that all landscaped areas receive one hundred percent (100%) irrigation coverage with 50% overlap. Flow rates to be reviewed to make sure spray heads have minimal atomizing of water particles. Adjust valve flow to zone as needed to lower PSI to appropriate levels. While 20PSI to 30PSI is typical, system to be reviewed for special conditions as needed.
  - e. Within all work areas the Contractor shall review the plant material and turf for dry conditions and if found correct the problem.
2. If applicable, rust removal system to have chemicals verified to be at adequate levels for continued use. Village's representative to be notified if levels are dropping at a faster rate than anticipated. Maintenance company to be called to inspect system for proper function.

**General Service Requirements for Irrigation Systems:**

1. Should South Florida Water Management District or other governing agency establish water restrictions, the irrigation systems shall be inspected and all other



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controllers set to the mandated hours of operation set by the District or Agency. Subsurface systems are exempt from water restrictions.

2. Replace defective heads or nozzles, install or replace defective risers and repair minor breaks or restricted sprinkler lines.
3. Replace damaged valve boxes/lids if caused by the Maintenance Contractor.
4. Inspect, clean, and replace, if necessary, screen/filters within the sprinkler heads.
5. Keep all grass and mulch out of all valve boxes. All valve boxes in sod areas are to be kept at sod level. All valve boxes in plant beds are to be kept two inches (2") above finished mulch.
6. One hundred percent (100%) irrigation coverage with 50% overlap of all heads shall be maintained within all irrigated landscaped areas.
7. Notification to the Village's representative is required when acts of vandalism or accidents have occurred to the irrigation system. Photos shall be taken and provided to the Village's representative at no added cost.

Miscellaneous Irrigation Maintenance Responsibilities:

1. Should the temperature be forecast to be below thirty-four (34) degrees, the Contractor shall be responsible for turning the irrigation system off in order to protect plants from possible freeze damage.
  2. It shall be the Contractor's responsibility to notify the Village's representative of any irrigation problems or additional irrigation maintenance needs.
  3. The irrigation service personnel must trouble shoot time clocks, i.e. power-in 110 volt and 24-volt fuses, 24 volts output when necessary.
  4. The irrigation services personnel must trouble shoot any pump start relay, main fuses and capacitors when necessary.
- L. BRICK PAVERS: All median brick paving shall be pressure cleaned twice per year, in April and November, to remove marks, gum and other dirt that may be deposited on the surface areas. Upon finding damaged areas, the contractor shall clean-up debris if present, and or flag off the areas with protective barriers and/or high visibility hazard tape. Damaged areas must be repaired as quickly as possible.
- M. PEST CONTROL: Trees, Palms, Shrubs, Groundcovers, and Sod to be monitored on a weekly basis for pests and diseases and must be treated appropriately by a licensed Pest Control Operator approved by the Village's representative. With the exception of Canary Island Date and Bismarkia Palms which are susceptible to Palm weevils. A monthly bud treatment will be performed for proactive control per University of Florida research and Florida's Best Management Practices.

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## Mowing Specifications

| Street:                                                | North<br>Side of<br>Road            | South<br>Side of<br>Road            | West<br>Side of<br>Road             | East<br>Side of<br>Road             | Median                              | From:                                                    | To:                         |
|--------------------------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|----------------------------------------------------------|-----------------------------|
| Armada Court                                           |                                     |                                     | <input checked="" type="checkbox"/> |                                     |                                     | Broadway Avenue                                          | South End of Road           |
| Broadway Avenue West                                   | <input checked="" type="checkbox"/> |                                     |                                     |                                     |                                     | South Tamiami Trail (US-41)                              | Armada                      |
| Broadway Avenue West                                   |                                     | <input checked="" type="checkbox"/> |                                     |                                     |                                     | South Tamiami Trail (US-41)                              | Honolulu Court              |
| Broadway Avenue West                                   |                                     | <input checked="" type="checkbox"/> |                                     |                                     |                                     | River Drive                                              | Pine Tree Lane              |
| Broadway Avenue East                                   | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |                                     |                                     |                                     | South Tamiami Trail (US-41)                              | East End of Road            |
| Coconut Road                                           | <input checked="" type="checkbox"/> |                                     |                                     |                                     |                                     | Coconut Shores Drive                                     | Via Veneto                  |
| Coconut Road                                           |                                     | <input checked="" type="checkbox"/> |                                     |                                     |                                     | South Tamiami Trail (US-41)                              | North Commons Drive         |
| Coralee Avenue                                         | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |                                     |                                     |                                     | River Ranch                                              | West End of Road            |
| County Road                                            |                                     | <input checked="" type="checkbox"/> |                                     |                                     |                                     | South Tamiami Trail (US-41)                              | Highlands Avenue            |
| Highlands Avenue                                       |                                     |                                     | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |                                     | Broadway Avenue East                                     | County Road                 |
| River Ranch Road                                       |                                     |                                     | <input checked="" type="checkbox"/> |                                     |                                     | Corkscrew Road                                           | Coralee Avenue              |
| River Ranch Road                                       |                                     |                                     |                                     | <input checked="" type="checkbox"/> |                                     | Corkscrew Road                                           | Spring Ridge Circle         |
| Sandy Lane                                             |                                     |                                     |                                     | <input checked="" type="checkbox"/> |                                     | Corkscrew Road                                           | Estero River Circle         |
| Sandy Lane                                             |                                     |                                     | <input checked="" type="checkbox"/> |                                     |                                     | Corkscrew Road                                           | Broadway Avenue East        |
| See See Street(Center of Cul De Sac)                   |                                     |                                     |                                     |                                     |                                     |                                                          | North End of Road           |
| Trailside Drive                                        | <input checked="" type="checkbox"/> |                                     |                                     |                                     |                                     | South Tamiami Trail (US-41)                              | South Tamiami Trail (US-41) |
| Via Coconut Point(Including Roundabouts)               |                                     |                                     | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Corkscrew Road                                           | South End of Road           |
| Williams Road                                          |                                     | <input checked="" type="checkbox"/> |                                     |                                     | <input checked="" type="checkbox"/> | Three Oaks Parkway                                       | Kings Road                  |
| Williams Road                                          | <input checked="" type="checkbox"/> |                                     |                                     |                                     |                                     | Three Oaks Parkway                                       | S Tamiami Trail (US-41)     |
| Additional Areas                                       |                                     |                                     |                                     |                                     |                                     |                                                          |                             |
| 20721 and 20810 Highlands Avenue                       |                                     |                                     |                                     |                                     |                                     | *See included map for approximate area.                  |                             |
| Broadway East Property Past Gate                       |                                     |                                     |                                     |                                     |                                     | *See included map for approximate area.                  |                             |
| Via Coconut Point & Pelican Colony Blvd                |                                     |                                     |                                     |                                     |                                     | *See included map for approximate area.                  |                             |
| Estero on the River – North of River off Highlands Ave |                                     |                                     |                                     |                                     |                                     | *10'-12' loop path within area indicated on included map |                             |

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VILLAGE OF ESTERO, FLORIDA  
VENDOR DISCLOSURE FORM

Project No.: RFB 2021-01

Mowing, Landscape Maint, & Irrigation Maint.

Project Name: for The Village of Estero

Please check as appropriate:

- ☒ I am the sole proprietor/owner. The company is not publicly held.
- ☐ The company is not publicly held.  
The names and addresses of the owners having a greater than 5% interest is attached.
- ☐ The company is publicly held.  
The names and addresses of the owners having a greater than 5% interest is attached.

I do hereby certify that to the best of my knowledge and belief certify that the information above and attached is true and correct.

Signed: Teena Zielinski  
Vendor

Printed Name Teena Zielinski

Company Name: P & T Lawn and Tractor Service, Inc.

Date: 12/20/2020

Bid No.: RFB 2021-01

NAMES & ADDRESSES OF OWNERS

NOTE: Please list individuals; the listing of a corporation(s) is NOT acceptable.

1. Teena Zielinski, President

15980 Old Olga Road, Alva, FL 33920

2. Peter Zielinski, Vice President

12270 Hammock Creek Way, Fort Myers, FL 33905

Bid No.: RFB 2021-01

AFFIDAVIT CERTIFICATION  
IMMIGRATION LAWS

SOLICITATION NO.: RFB 2021-01 PROJECT NAME: Mowing, Landscape Maint, & Irrigation Maint.  
for The Village of Estero

VILLAGE OF ESTERO WILL NOT INTENTIONALLY AWARD VILLAGE CONTRACTS TO ANY CONTRACTOR WHO KNOWINGLY EMPLOYS UNAUTHORIZED ALIEN WORKERS, CONSTITUTING A VIOLATION OF THE EMPLOYMENT PROVISIONS CONTAINED IN 8 U.S.C. SECTION 1324 a(e) {SECTION 274A(e) OF THE IMMIGRATION AND NATIONALITY ACT ("INA").

VILLAGE OF ESTERO MAY CONSIDER THE EMPLOYMENT BY ANY CONTRACTOR OF UNAUTHORIZED ALIENS A VIOLATION OF SECTION 274A(e) OF THE INA. SUCH VIOLATION BY THE RECIPIENT OF THE EMPLOYMENT PROVISIONS CONTAINED IN SECTION 274A(e) OF THE INA SHALL BE GROUNDS FOR UNILATERAL CANCELLATION OF THE CONTRACT BY VILLAGE OF ESTERO.

BIDDER ATTESTS THAT THEY ARE FULLY COMPLIANT WITH ALL APPLICABLE IMMIGRATION LAWS (SPECIFICALLY TO THE 1986 IMMIGRATION ACT AND SUBSEQUENT AMENDMENTS).

Company Name: P & T Lawn and Tractor Service, Inc.

Teena Zielinski President 12/20/2020  
Signature Title Date

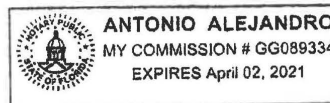
STATE OF Florida  
COUNTY OF Lee

The foregoing instrument was signed and acknowledged before me this 20<sup>th</sup> day of December 2020, by Teena Zielinski who has produced  
(Print or Type Name)  
personally known to me as identification.  
(Type of Identification and Number)

[Signature]  
Notary Public Signature

Antonio Alejandro

Printed Name of Notary Public



Notary Commission Number/Expiration

The signee of this Affidavit guarantee, as evidenced by the sworn affidavit required herein, the truth and accuracy of this affidavit to interrogatories hereinafter made.

Bid No.: RFB 2021-01

VILLAGE OF ESTERO, FLORIDA  
STANDARD INSURANCE REQUIREMENTS

Minimum Insurance Requirements: The Village of Estero in no way represents that the insurance required is sufficient or adequate to protect the vendors' interest or liabilities. The following are the required minimums the vendor must maintain throughout the duration of this contract. The Village reserves the right to request additional documentation regarding insurance provided.

- a. Commercial General Liability - Coverage shall apply to premises and/or operations, products and completed operations, independent contractors, contractual liability exposures with minimum limits of:

\$500,000 per occurrence  
\$1,000,000 general aggregate  
\$500,000 products and completed operations  
\$500,000 personal and advertising injury

- b. Business Auto Liability - The following Automobile Liability will be required and coverage shall apply to all owned, hired and non-owned vehicles use with minimum limits of:

\$500,000 combined single limit (CSL)  
\$300,000 bodily injury per person  
\$500,000 bodily injury per accident  
\$300,000 property damage per accident

- c. Workers' Compensation - Statutory benefits as defined by FS 440 encompassing all operations contemplated by this contract or agreement to apply to all owners, officers, and employees regardless of the number of employees. Workers Compensation exemptions may be accepted with written proof of the State of Florida's approval of such exemption. Employers' liability will have minimum limits of:

\$100,000 per accident  
\$100,000 disease limit  
\$500,000 disease – policy limit

\*The required minimum limit of liability shown in a and b. may be provided in the form of "Excess Insurance" or "Commercial Umbrella Policies." In which case, a "Following Form Endorsement" will be required on the "Excess Insurance Policy" or "Commercial Umbrella Policy."



Bid No.: RFB 2021-01

Verification of Coverage:

1. Coverage shall be in place prior to the commencement of any work and throughout the duration of the contract. A certificate of insurance will be provided to the Village Manager or designee for review and approval. The certificate shall provide for the following:
  - a. The certificate holder shall read as follows:  
The Village of Estero, Florida  
9401 Corkscrew Palms Circle  
Estero, Florida 33928
  - b. "The Village of Estero, Florida, its agents, employees, and public officials" will be named as an "Additional Insured" on the General Liability policy, including Products and Completed Operations coverage.

Special Requirements:

1. An appropriate "Indemnification" clause shall be made a provision of the contract.
2. It is the responsibility of the general contractor to insure that all subcontractors comply with all insurance requirements.

| <b>CERTIFICATE OF LIABILITY INSURANCE</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |            |                                                                                                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | Date<br>12/11/2020                                      |                                 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|---------------------------------------------------------|---------------------------------|
| <b>Producer:</b> Plymouth Insurance Agency<br>2739 U.S. Highway 19 N.<br>Holiday, FL 34691<br>(727) 938-5562                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |            |                                                                                                                                                                                                                                                                                                       |                                                                                     | <b>This Certificate is issued as a matter of information only and confers no rights upon the Certificate Holder. This Certificate does not amend, extend or alter the coverage afforded by the policies below.</b>                                                                                                                                         |                                   |                                                         |                                 |
| <b>Insured:</b> South East Personnel Leasing, Inc. & Subsidiaries<br>2739 U.S. Highway 19 N.<br>Holiday, FL 34691                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |            |                                                                                                                                                                                                                                                                                                       |                                                                                     | <b>Insurers Affording Coverage</b><br>Insurer A: Lion Insurance Company<br>Insurer B:<br>Insurer C:<br>Insurer D:<br>Insurer E:                                                                                                                                                                                                                            |                                   | <b>NAIC #</b><br>11075                                  |                                 |
| <b>Coverages</b><br><small>The policies of insurance listed below have been issued to the insured named above for the policy period indicated. Notwithstanding any requirement, term or condition of any contract or other document with respect to which this certificate may be issued or may pertain, the insurance afforded by the policies described herein is subject to all the terms, exclusions, and conditions of such policies. Aggregate limits shown may have been reduced by paid claims.</small>                                                                                                                                                                                                                                                                                                                                              |            |                                                                                                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   |                                                         |                                 |
| INSR LTR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | ADDL INSRD | Type of Insurance                                                                                                                                                                                                                                                                                     | Policy Number                                                                       | Policy Effective Date (MM/DD/YY)                                                                                                                                                                                                                                                                                                                           | Policy Expiration Date (MM/DD/YY) | Limits                                                  |                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            | <b>GENERAL LIABILITY</b><br><input type="checkbox"/> Commercial General Liability<br><input type="checkbox"/> Claims Made <input type="checkbox"/> Occur<br><br>General aggregate limit applies per:<br><input type="checkbox"/> Policy <input type="checkbox"/> Project <input type="checkbox"/> LOC |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | Each Occurrence                                         | \$                              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |                                                                                                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | Damage to rented premises (EA occurrence)               | \$                              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |                                                                                                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | Med Exp                                                 | \$                              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |                                                                                                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | Personal Adv Injury                                     | \$                              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |                                                                                                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | General Aggregate                                       | \$                              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |                                                                                                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | Products - Comp/Op Agg                                  | \$                              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            | <b>AUTOMOBILE LIABILITY</b><br><input type="checkbox"/> Any Auto<br><input type="checkbox"/> All Owned Autos<br><input type="checkbox"/> Scheduled Autos<br><input type="checkbox"/> Hired Autos<br><input type="checkbox"/> Non-Owned Autos                                                          |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | Combined Single Limit (EA Accident)                     | \$                              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |                                                                                                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | Bodily Injury (Per Person)                              | \$                              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |                                                                                                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | Bodily Injury (Per Accident)                            | \$                              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |                                                                                                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | Property Damage (Per Accident)                          | \$                              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            | <b>EXCESS/UMBRELLA LIABILITY</b><br><input type="checkbox"/> Occur <input type="checkbox"/> Claims Made<br><input type="checkbox"/> Deductible                                                                                                                                                        |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | Each Occurrence                                         |                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |                                                                                                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | Aggregate                                               |                                 |
| A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |            | <b>Workers Compensation and Employers' Liability</b><br>Any proprietor/partner/executive officer/member excluded? <b>NO</b><br>If Yes, describe under special provisions below.                                                                                                                       | WC 71949                                                                            | 01/01/2020                                                                                                                                                                                                                                                                                                                                                 | 01/01/2021                        | <input checked="" type="checkbox"/> WC Statutory Limits | <input type="checkbox"/> OTH-ER |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |                                                                                                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | E.L. Each Accident                                      | \$1,000,000                     |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |                                                                                                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | E.L. Disease - Ea Employee                              | \$1,000,000                     |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |            |                                                                                                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   | E.L. Disease - Policy Limits                            | \$1,000,000                     |
| Other                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |            |                                                                                                                                                                                                                                                                                                       | <b>Lion Insurance Company is A.M. Best Company rated A (Excellent). AMB # 12616</b> |                                                                                                                                                                                                                                                                                                                                                            |                                   |                                                         |                                 |
| <b>Descriptions of Operations/Locations/Vehicles/Exclusions added by Endorsement/Special Provisions:</b> Client ID: 90-67-744<br>Coverage only applies to active employee(s) of South East Personnel Leasing, Inc. & Subsidiaries that are leased to the following "Client Company":<br><b>P&amp;T Lawn &amp; Tractor Service, Inc</b><br>Coverage only applies to injuries incurred by South East Personnel Leasing, Inc. & Subsidiaries active employee(s), while working in: FL.<br>Coverage does not apply to statutory employee(s) or independent contractor(s) of the Client Company or any other entity.<br>A list of the active employee(s) leased to the Client Company can be obtained by faxing a request to (727) 937-2138 or email certificates@lioninsurancecompany.com<br><b>Project Name:</b><br>ISSUE 11-25-19 (BP). REISSUE 12-11-20 (KLT) |            |                                                                                                                                                                                                                                                                                                       |                                                                                     |                                                                                                                                                                                                                                                                                                                                                            |                                   |                                                         |                                 |
| <b>CERTIFICATE HOLDER</b><br>VILLAGE OF ESTERO, FLORIDA<br><br>9401 CORKSCREW PALMC CIRCLE<br>ESTERO, FL 33928                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |            |                                                                                                                                                                                                                                                                                                       |                                                                                     | <b>CANCELLATION</b><br>Should any of the above described policies be cancelled before the expiration date thereof, the issuing insurer will endeavor to mail 30 days written notice to the certificate holder named to the left, but failure to do so shall impose no obligation or liability of any kind upon the insurer, its agents or representatives. |                                   |                                                         |                                 |





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

12/11/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|                                                                                                                      |  |                                                                                                                                                                           |  |
|----------------------------------------------------------------------------------------------------------------------|--|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| <b>PRODUCER</b><br>Chapman Insurance Group, LLC<br>2455 Tamiami Trail<br>Port Charlotte FL 33952                     |  | <b>CONTACT NAME:</b> Mary Kay McKeand<br><b>PHONE (A/C, No, Ext):</b> 941-979-8426 <b>FAX (A/C, No):</b> 888-559-6583<br><b>E-MAIL ADDRESS:</b> commercial@cigflorida.com |  |
| <b>INSURED</b><br>P&T LAWN & TRACTOR SERVICE, INC<br>AND P&T PEST MANAGEMENT<br>15980 OLD OLGA ROAD<br>ALVA FL 33920 |  | <b>INSURER(S) AFFORDING COVERAGE</b><br>INSURER A : Southern-Owners<br>INSURER B : Owners<br>INSURER C :<br>INSURER D :<br>INSURER E :<br>INSURER F :                     |  |
| P&TLAWN-01                                                                                                           |  | NAIC #<br>10190<br>32700                                                                                                                                                  |  |

| COVERAGES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                 | CERTIFICATE NUMBER: 414425964       |               | REVISION NUMBER:        |                         |                                                                                                                                                                                                                                           |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|---------------|-------------------------|-------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.                                       |                                                                                                                                                                                                                                                                                                                 |                                     |               |                         |                         |                                                                                                                                                                                                                                           |
| INSR LTR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | TYPE OF INSURANCE                                                                                                                                                                                                                                                                                               | ADDL SUBR INSD WVD                  | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS                                                                                                                                                                                                                                    |
| A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY<br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR<br>GEN'L AGGREGATE LIMIT APPLIES PER:<br><input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC<br>OTHER: |                                     | 20503122      | 10/5/2020               | 10/5/2021               | EACH OCCURRENCE \$ 1,000,000<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000<br>MED EXP (Any one person) \$ 10,000<br>PERSONAL & ADV INJURY \$ 1,000,000<br>GENERAL AGGREGATE \$ 2,000,000<br>PRODUCTS - COMP/OP AGG \$ 2,000,000 |
| B                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | AUTOMOBILE LIABILITY<br><input checked="" type="checkbox"/> ANY AUTO<br><input type="checkbox"/> OWNED AUTOS ONLY<br><input checked="" type="checkbox"/> HIRED AUTOS ONLY<br><input type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS ONLY                                                                      |                                     | 5050312201    | 10/5/2020               | 10/5/2021               | COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000<br>BODILY INJURY (Per person) \$<br>BODILY INJURY (Per accident) \$<br>PROPERTY DAMAGE (Per accident) \$                                                                                 |
| A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB<br><input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE<br>DED <input checked="" type="checkbox"/> RETENTION \$ 10,000                                                                         |                                     | 5050312200    | 10/5/2020               | 10/5/2021               | EACH OCCURRENCE \$ 2,000,000<br>AGGREGATE \$<br>PER STATUTE <input type="checkbox"/> OTH-ER <input type="checkbox"/>                                                                                                                      |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY<br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below                                                                                                                          | Y/N<br><input type="checkbox"/> N/A |               |                         |                         | E.L. EACH ACCIDENT \$<br>E.L. DISEASE - EA EMPLOYEE \$<br>E.L. DISEASE - POLICY LIMIT \$                                                                                                                                                  |
| A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | INLAND MARINE                                                                                                                                                                                                                                                                                                   |                                     | 20503122      | 10/5/2020               | 10/5/2021               | RENTED EQUIPMENT \$ 100,000<br>SCHEDULED EQUIP. \$ 237,911                                                                                                                                                                                |
| DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)<br>AUTOMATIC ADDITIONAL INSURED STATUS AND AUTOMATIC WAIVER OF SUBROGATION APPLIES TO CERTIFICATE HOLDER WITH REGARD TO GENERAL LIABILITY AND AUTO. CERTIFICATE HOLDER IS ADDITIONAL INSURED ON A PRIMARY AND NONCONTRIBUTORY BASIS WITH REGARDS TO GENERAL LIABILITY AND AUTO.<br>The Village of Estero, it's agents, employees, and public officials are included as additional insured. |                                                                                                                                                                                                                                                                                                                 |                                     |               |                         |                         |                                                                                                                                                                                                                                           |

|                                                                                                                     |                                                                                                                                                                                                                                |
|---------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>CERTIFICATE HOLDER</b><br><br>THE VILLAGE OF ESTERO, FLORIDA<br>9401 CORKSCREW PALMS CIR #101<br>ESTERO FL 33928 | <b>CANCELLATION</b><br><br>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.<br><br>AUTHORIZED REPRESENTATIVE<br> |
|---------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

ACORD 25 (2016/03)

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Bid No.: RFB 2021-01

## PUBLIC ENTITY CRIME FORM

This form must be signed and sworn to in the presence of a notary public or other officer authorized to administer oaths.

1. This sworn statement is submitted to The Village of Estero  
(Print name of the public entity)  
by Teena Zielinski, President  
(Print individual's name and title)  
for P & T Lawn and Tractor Service, Inc.  
(Print name of entity submitting sworn statement)  
whose business address is 15980 Old Olga Road, Alva, FL 33920  
(If applicable) its Federal Employer Identification Number (FEIN) is 65-0249564  
(If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement:  
On the attached sheet.) Required as per IRS Form W-9.
2. I understand that a "public entity crime" as defined in Paragraph 287.133(1) (g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including but not limited to, and bid or contract for goods or services to be provided to any public entity or agency or political subdivision or any other state or of the United States, and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1) (b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:
  1. A predecessor or successor of a person convicted of a public entity crime:  
or:
  2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those offices, directors, executives, partners, shareholders, employees, members and agents who are active in the management of the affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not fair market value under an arm's length agreement, shall be a facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
5. I understand that a "person" as defined in Paragraph 287.133(1) (c), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of the entity.
6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting those sworn statement. (Please indicate which statement applies.)

Bid No.: RFB 2021-01

☒ Neither the entity submitted this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity nor affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

\_\_\_\_\_ The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, member, or agents who are active in management of the entity, or an affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

\_\_\_\_\_ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, member, or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearing and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. (Attach a copy of the final order)

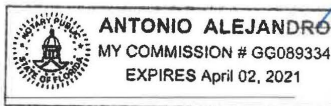
I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES, FOR CATEGORY TWO OR ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

Teena Zielinski  
(Signature)  
12/20/2020  
(Date)

STATE OF Florida  
COUNTY OF Lee

PERSONALLY APPEARED BEFORE ME, the undersigned authority, Teena Zielinski  
(Name of individual signing)

who, after first being sworn by me, affixed his/her signature in the space provided above on this 20<sup>th</sup> day of December, 2020.



(NOTARY PUBLIC)

My Commission Expires:

12/21/2020

Detail by Entity Name

DIVISION OF CORPORATIONS


[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

### Detail by Entity Name

Florida Profit Corporation

P&amp;T LAWN &amp; TRACTOR SERVICE, INC

#### Filing Information

**Document Number** S29834  
**FEI/EIN Number** 65-0249564  
**Date Filed** 02/04/1991  
**State** FL  
**Status** ACTIVE  
**Last Event** NAME CHANGE AMENDMENT  
**Event Date Filed** 04/08/2010  
**Event Effective Date** NONE

#### Principal Address

15980 OLD OLGA ROAD  
ALVA, FL 33920

Changed: 01/21/1994

#### Mailing Address

15980 OLD OLGA ROAD  
ALVA, FL 33920

Changed: 03/24/2009

#### Registered Agent Name & Address

TEENA ZIELINSKI  
15980 OLD OLGA RD.  
ALVA, FL 33920

Name Changed: 03/30/1993

Address Changed: 03/30/1993

#### Officer/Director Detail

##### **Name & Address**

Title PRES

ZIELINSKI, TEENA  
15980 OLD OLGA RD  
ALVA, FL 33920

[search.sunbiz.org/Inquiry/CorporationSearch/SearchResultDetail?inquirytype=EntityName&directionType=Initial&searchNameOrder=PTLAWNTRACT...](http://search.sunbiz.org/Inquiry/CorporationSearch/SearchResultDetail?inquirytype=EntityName&directionType=Initial&searchNameOrder=PTLAWNTRACT...) 1/2

12/21/2020

Detail by Entity Name

**Title VP**

ZIELINSKI, PETER JOHN  
 12270 Hammock Creek Way  
 Fort Myers, FL 33905

**Annual Reports**

| <b>Report Year</b> | <b>Filed Date</b> |
|--------------------|-------------------|
| 2018               | 01/22/2018        |
| 2019               | 03/28/2019        |
| 2020               | 01/26/2020        |

**Document Images**

|                                             |                                          |
|---------------------------------------------|------------------------------------------|
| <a href="#">01/26/2020 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">03/28/2019 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">01/22/2018 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">01/25/2017 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">03/14/2016 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">03/23/2015 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">01/20/2014 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">01/29/2013 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">02/12/2012 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">03/21/2011 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">04/08/2010 -- Name Change</a>   | <a href="#">View image in PDF format</a> |
| <a href="#">03/31/2010 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">03/24/2009 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">02/09/2008 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">01/22/2007 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">01/16/2006 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">01/12/2005 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">01/28/2004 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">04/30/2003 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">02/20/2002 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">04/16/2001 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">03/04/2000 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">03/16/1999 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">01/29/1998 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">02/06/1997 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">02/13/1996 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |
| <a href="#">03/31/1995 -- ANNUAL REPORT</a> | <a href="#">View image in PDF format</a> |

search.sunbiz.org/Inquiry/CorporationSearch/SearchResultDetail?inquirytype=EntityName&directionType=Initial&searchNameOrder=PTLAWNTRACT... 2/2



Bid No.: RFB 2021-01

APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING

The undersigned [Contractor] certifies, to the best of his or her knowledge, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form- LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Contractor, P & T Lawn and Tractor Service, Inc., certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 3801 et seq., apply to this certification and disclosure, if any.

By: Teena Zielinski

Name: Teena Zielinski

Title: President

Date: 12/20/2020

Bid No.: RFB 2021-01

## Scrutinized Companies Certification

1. This sworn statement is submitted with a bid, proposal, contract, or contract renewal RFB 2021-01  
Mowing, Landscape Maint., & Irrigation Maint.  
for The Village of Estero  
**number]** **[Project name]** **Project or contract**
2. This sworn statement is submitted by P & T Lawn and Tractor Service, Inc. whose  
**[Name of entity submitting sworn statement]**  
 business address is 15980 Old Olga Road, Alva, FL 33920.
3. Federal Employer Identification Number (FEIN) is 65-0249564 (or  
 if the entity has no FEIN, include the Social Security Number of the individual signing this sworn  
 statement).
4. My name is Teena Zielinski and my relationship to the  
 above is: **[Please print name of individual signing]**  
President
5. Based on information and belief, the certification, which I have marked below, is true in relation to the  
 entity submitting this sworn statement as required by §287.135, Florida Statutes.

**[ ] Scrutinized Companies that Boycott Israel List (bid, proposal or contract renewal for any amount)**

- ☒ The entity submitting this sworn statement is not on the Scrutinized Companies that Boycott Israel List nor is it engaged in a boycott of Israel.  
☐ The entity submitting this sworn statement is on the Scrutinized Companies that Boycott Israel List or is actively engaged in a boycott of Israel..

**[ ] Scrutinized Companies with Activities in Sudan List (bid, proposal or contract renewal for \$1 Million or more)**

- ☒ The entity submitting this sworn statement is not on the Scrutinized Companies with Activities in Sudan List.  
☐ The entity submitting this sworn statement is on the Scrutinized Companies with Activities in Sudan List.

**[ ] Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List (bid, proposal or contract renewal for \$1 Million or more)**

- ☒ The entity submitting this sworn statement is not on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List.  
☐ The entity submitting this sworn statement is on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List.

**[ ] Business Operations in Cuba or Syria (bid, proposal or contract renewal for \$1 Million or more)**

- ☒ The entity submitting this sworn statement does not have business operations in Cuba or Syria.  
☐ The entity submitting this sworn statement does have business operations in Cuba or Syria.

Pursuant to §287.135, Florida Statutes, if the Village determines the entity executing this Certification has been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel after this certification is executed, any associated contract with the Village may be subsequently terminated by the Village. Similarly, if the Village determines the entity is found to have submitted a false certification, is

Bid No.: RFB 2021-01

later placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or has been engaged in business operations with Cuba or Syria, the Village may terminate any associated contracts with the entity.

Notwithstanding any other contract language to the contrary, the entity executing this Certification expressly assents to the termination provisions included herein as binding upon any contracts between it and the Village.

By the signature(s) below, I, the undersigned, as authorized signatory to commit the certifying entity, attest that the information as provided in this form is truthful and correct at the time of submission.

Teena Zielinski  
AFFIANT

Teena Zielinski

Typed Name of AFFIANT

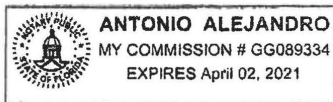
President

Title

STATE OF Florida

COUNTY OF Lee

The foregoing instrument was executed before me this 20<sup>th</sup> day of December, 2020, by Teena Zielinski as President of P & T Lawn and Tractor Service, Inc., who personally swore or affirmed that he/she is authorized to execute this document and thereby bind the Corporation, and who is personally known to me OR has produced personally known to me as identification.



(stamp)

[Signature]

NOTARY PUBLIC, State of Florida



Bid No.: RFB 2021-01

## VILLAGE OF ESTERO - BIDDERS CHECK LIST

IMPORTANT: Please read carefully and return with your response package. Please check off each of the following items as the necessary action is completed:

- ☒ 1. The Solicitation has been signed and with corporate seal (if applicable).
- ☒ 2. The Solicitation prices offered have been reviewed (if applicable).
- ☒ 3. The price extensions and totals have been checked (if applicable).
- ☒ 4. Substantial and final completion days inserted (if applicable).
- ☒ 5. The original (must be manually signed) and 1 hard copy original and others as specified of the Solicitation has been submitted.
- ☒ 6. Two (2) identical sets of descriptive literature, brochures and/or data (if required) have been submitted under separate cover.
- ☒ 7. All modifications have been acknowledged in the space provided.
- ☒ 8. All addendums issued, if any, have been acknowledged in the space provided.
- ☒ 9. Licenses (if applicable) have been inserted.
- ☒ 10. Erasures or other changes made to the Solicitation document have been initialed by the person signing the Solicitation.
- ☒ 12. The following Forms completed/signed/notarized as required: Vendor Disclosure Form, Affidavit Certification Immigration Laws, Insurance Certificate, Public Entity Crime Form, ~~Trench Safety Form, Bid Bond and/or Certified Check~~, Scrutinized Companies Certification.
- ☒ 13. Any Delivery information required is included.
- ☒ 14. The mailing envelope has been addressed to:  
Village of Estero  
9401 Corkscrew Palms Circle #101  
Estero, FL 33928
- ☒ 15. The mailing envelope MUST be sealed and marked with:  
Solicitation Number  
Opening Date and/or Receiving Date
- ☒ 16. The Solicitation will be mailed or delivered in time to be received no later than the specified opening date and time. (Otherwise Solicitation cannot be considered or accepted.)
- ☒ 17. If submitting a "NO BID" please write Solicitation number here \_\_\_\_\_ and check one of the following:  
☐ Do not offer this product      ☐ Insufficient time to respond.  
☐ Unable to meet specifications (why)  
☐ Unable to meet bond or insurance requirement.  
 Other: \_\_\_\_\_  
 Company Name and Address:  
 \_\_\_\_\_  
 \_\_\_\_\_

**AGENDA ITEM SUMMARY SHEET**  
**VILLAGE COUNCIL MEETING**  
**July 21, 2021**

---

**Agenda Item:**

Seminole Gulf Railway Railroad Ditch Maintenance Contract

**Description:**

To improve the flow of water from the communities along Estero Parkway and along the Seminole Gulf Railway right of way, the ditches along the railroad tracks should be regularly maintained.

The Village of Estero is working with Seminole Gulf Railway to obtain approval to regularly maintain the ditch from the Estero River to Estero Parkway.

While the Village is working on formal approval, Seminole Gulf Railway has agreed maintain the ditch south of Broadway East.

The attached contract with Seminole Gulf Railway is to remove vegetation and debris from the ditch located along the railroad tracks from Broadway East south to the Estero River. This does not include the ditch located north of Broadway East. The Village is working to transfer the current Lee County easement to the Village of Estero to allow the Village to maintain that section as well.

A project location map and copies of the proposal are attached.

**Action Requested:**

Approve the attached contract with Seminole Gulf Railway in the amount of \$98,193.70.

Also approve a contingency fund amount of \$9,820 (an amount equal to 10% of the total project cost) to cover unforeseen circumstances which may occur.

Authorize the Village Manager to execute a contract and any other related ancillary documents on behalf of the Village of Estero Council.

**Financial Impact:**

Fiscal impact is \$108,013.70 which includes the contract amount of \$98,193.70 plus a 10% contingency of \$9,820.

Funds are available in the Village's general maintenance budget to cover the fees associated with this contract.

**Attachments:**

1. Project Location Map
2. Seminole Gulf Railway Proposal



## Seminole Gulf Railway

A LIMITED PARTNERSHIP

4110 Centerpointe Drive, Suite 207, Fort Myers, FL 33916

Telephone: (239) 275-6060 Facsimile: (239) 275-0581 Online: [www.semgulf.com](http://www.semgulf.com)

June 10, 2021

Mr. David Willems, P.E.  
Public Works Director  
Village of Estero  
9401 Corkscrew Palms Circle  
Estero, FL 33928

Mr. Willems:

Thank you for your submittal of the Application for Permit which was received on May 10, 2021. We are currently reviewing all of the documents submitted. In order to complete our due diligence and engineering process, the Village will need to submit a completed hydrology study of the area referenced in the application. Once that has been received, we can complete creating a License for Drainage between Seminole Gulf Railway and the Village of Estero.

Pursuant to our meeting with you on April 27, 2021, Seminole Gulf Railway will perform all work within its Right of Way. During that meeting you expressed that the Village wanted to have the Right of Way cleared of vegetation and other materials as soon as possible. This task will need to be done anyway prior to creating any new drainage access or pipe installations. To that end, you will find a detailed proposal attached for the work requested.

A payment equal to 50% of the total quote will be required for Seminole Gulf Railway to commence work on the project. The remaining balance will be due and payable upon completion of this phase of the project. We will prepare an agreement covering this vital first step.

Included in the scope of work is the clearing of the drainage area between Broadway and Estero River on the west side of the track and the small area on the east side of the tracks. The area north of Broadway, which is under agreement with Lee County, is not included in the scope of work.

We look forward to working with the Village as we know this project is of high priority. Should you have any questions please feel free to reach out via email or telephone any time.

Sincerely,

Joseph C. Macri  
Controller / Vice President

Seminole Gulf Railway L.P.

**Scope of Drainage Work in Village of Estero**

Clear and Grind All Vegetation to Ground Level on West Side of Railroad Track

1. Starting point on eastern side of track at Station 736 + 85.6 with completion at Station 740 + 53. The length to be cut is approximately 367.4'.
2. Starting point on western side of track at Station 740 + 53 with completion at Station 746 + 86. The length to be cut is approximately 632'.
3. Starting point on western side of track at Station 746 + 86 with completion at Station 760 + 24. The length to be cut is approximately 1,338'.
4. Remove all fouled material from the (2) 45' x 48" cast iron pipe located at Station 740 + 53.
5. Install 2,339' of erosion control fencing if needed from Station 736 + 85.6 to Station 760 + 24 prior to the start of clearing.\*
6. Installation of 5 sediment control points in existing ditches if needed.\*

Stations Located Approximately at:

1. St 740 + 24
2. St 745 + 24
3. St 750 + 24
4. St 755 + 24
5. St 760 + 24

\*additional charge – not part of quote

Quote Good to May 24, 2021

**Seminole Gulf Railway L.P.****Fixed Price Quote for Village of Estero Drainage Clearing Work**

| Qty | Material                   | Unit Cost | Total Cost |
|-----|----------------------------|-----------|------------|
| 28  | Fecon Teeth                | \$ 35.00  | \$ 980.00  |
| 1   | 20" Stihl Chainsaw         | \$ 295.00 | \$ 295.00  |
| 4   | 20" Chains                 | \$ 35.00  | \$ 140.00  |
| 1   | Safety Fuel Can            | \$ 57.00  | \$ 57.00   |
| 1   | Waste Pro Dumpster (Tires) | \$ 450.00 | \$ 450.00  |
| 1   | Waste Pro Dumpster (Trash) | \$ 450.00 | \$ 450.00  |
| 1   | Toilet / Sanitation        | \$ 150.00 | \$ 150.00  |
| 1   | Lifting Strap - 5/8" Cable | \$ 120.00 | \$ 120.00  |

|                           |                    |
|---------------------------|--------------------|
| <b>Subtotal Materials</b> | <b>\$ 2,642.00</b> |
|---------------------------|--------------------|

| Days | Equipment                                         | Daily Rate  | Total Cost   |
|------|---------------------------------------------------|-------------|--------------|
| 22   | SK 170 Excavator w/ Fecon Grinding Head           | \$ 1,250.00 | \$ 27,500.00 |
| 5    | Kubota SVL 95 Track Skid Steer w/ 60" Mowing Head | \$ 425.00   | \$ 2,125.00  |
| 5    | CX 160 Excavator                                  | \$ 490.00   | \$ 2,450.00  |
| 22   | Fuel                                              | \$ 150.00   | \$ 3,300.00  |
| 1    | Mobilization / Demobilization (fixed price)       | \$ 2,275.00 | \$ 2,275.00  |

|                           |                     |
|---------------------------|---------------------|
| <b>Subtotal Equipment</b> | <b>\$ 37,650.00</b> |
|---------------------------|---------------------|

| Hours | Labor                                   | Rate      | Total Cost   |
|-------|-----------------------------------------|-----------|--------------|
| 15    | Railroad Supervision and Administration | \$ 350.00 | \$ 5,250.00  |
| 330   | Labor, Equipment Operator, and Police   | \$ 132.50 | \$ 43,725.00 |

|                       |                     |
|-----------------------|---------------------|
| <b>Subtotal Labor</b> | <b>\$ 48,975.00</b> |
|-----------------------|---------------------|

|                                           |                     |
|-------------------------------------------|---------------------|
| <b>Total - Material, Equipment, Labor</b> | <b>\$ 89,267.00</b> |
|-------------------------------------------|---------------------|

|                               |                    |
|-------------------------------|--------------------|
| <b>Total +10% Contingency</b> | <b>\$ 8,926.70</b> |
|-------------------------------|--------------------|

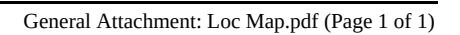
|                                  |                     |
|----------------------------------|---------------------|
| <b>Grand Total (Fixed Price)</b> | <b>\$ 98,193.70</b> |
|----------------------------------|---------------------|

Quote created by: \_\_\_\_\_

Quote approved by: \_\_\_\_\_

Notes \_\_\_\_\_







**AGENDA ITEM SUMMARY SHEET**  
**VILLAGE COUNCIL MEETING**  
**July 21, 2021**

---

**Agenda Item:**

Second Reading of Ordinance 2021-09 TECO Peoples Gas Franchise Agreement

**Description:**

This proposed Ordinance comes to the Village Council to establish a natural gas franchise agreement with Peoples Gas System, a Division of Tampa Electric Company.

TECO will pay to the Village a franchise fee equal to 6 percent of gross revenues for all TECO customers within the Village limits.

The franchise hereby granted shall be for an initial period of ten (10) years from the effective date of this ordinance. The Franchise will automatically renew for up to two (2) successive five (5) year periods unless either party provides the other with written notice of its desire not to renew at least ninety (90) days prior to the commencement of each new period.

Public rights-of-way would be utilized for the distribution system.

The first reading was held on July 7, 2021.

**Action Requested:**

Approve Ordinance 2021-09.

**Financial Impact:**

No cost to the Village other than a minor cost associated with advertising the Ordinance for second reading.

**Attachment:**

1. Ordinance 2021-09

**VILLAGE OF ESTERO, FLORIDA**

**ORDINANCE NO. 2021 - 09**

**AN ORDINANCE OF THE VILLAGE COUNCIL OF THE VILLAGE OF ESTERO, FLORIDA, GRANTING TO PEOPLES GAS SYSTEM, A DIVISION OF TAMPA ELECTRIC COMPANY, ITS SUCCESSORS AND ASSIGNS, A NON-EXCLUSIVE NATURAL GAS FRANCHISE AGREEMENT TO USE THE PUBLIC RIGHTS OF WAY OF THE VILLAGE OF ESTERO, FLORIDA, AND PRESCRIBING THE TERMS AND CONDITIONS UNDER WHICH SAID FRANCHISE MAY BE EXERCISED; MAKING FINDINGS; PROVIDING FOR CONFLICTS; AND PROVIDING AN EFFECTIVE DATE.**

**WHEREAS**, Peoples Gas System and the Village of Estero desire to enter into a franchise agreement for up to twenty (20) years commencing from the date provided herein; and

**WHEREAS**, the Village Council finds that it is in the public interest of its citizens to enter into a new franchise agreement with Peoples Gas System.

**NOW THEREFORE, BE IT ENACTED BY THE VILLAGE COUNCIL OF THE VILLAGE OF ESTERO, FLORIDA, THAT:**

**Section 1.      DEFINITIONS**

For the purposes of this Ordinance, the following terms shall have the meaning given herein.

- A. "Customer" shall mean any person served by the Company within the corporate limits of the municipality.
- B. "Village" shall mean the Village of Estero, Lee County, Florida, its successor and assigns.
- C. "Company" shall mean Peoples Gas System, a division of Tampa Electric Company, a Florida corporation, its successors and assigns.
- D. "Distribution System" shall mean any and all transmission pipe lines, main pipe lines and service lines, together with all tubes, traps, vents, vaults, manholes, meters, gauges, regulators, valves, conduits, attachments, structures and other appurtenances, as are used or useful in the sale, distribution, transportation or delivery of Natural Gas and as are situated within the corporate limits of the Village.

- E. "Effective Date" shall mean the date this Franchise becomes effective as described in Section 19 below.
- F. "Franchise" or "Franchise Agreement" shall mean this agreement as passed and adopted by the Village and accepted by the Company as provided in Section 19 below.
- G. "FPSC" shall mean the Florida Public Service Commission or any successor agency.
- H. "Gross Revenues" shall mean all revenues (as defined by the Florida Public Service Commission) received by the Company from any customer from the sale of Gas.
- I. "Person" shall mean any individual, firm, partnership, estate, corporation, company or other entity, including, but not limited to, any government entity.
- J. "Natural Gas" or "Gas" shall mean natural gas and/or manufactured gas and/or a mixture of gases which is distributed in pipes and measured by meter on the Customer's premises. It shall not mean propane gas or liquefied petroleum gas (commonly referred to as "bottled gas").
- K. "Right-of-way" means any street, road, lane, highway, avenue, boulevard, alley, waterway, bridge, easement, public place, or other right-of-way that is owned by the Village.

## **Section 2. GRANT**

The Village hereby grants to the Company the non-exclusive right, privilege, and franchise to lay, erect, construct, operate and maintain in, on or under any and all Rights-of-way, as they now exist or may be hereafter constructed, opened, laid out or extended within the present incorporated limits of the Village, or in such territory as may be hereafter added or annexed to, or consolidated with the Village, a Distribution System subject to the terms and conditions herein contained.

## **Section 3. TERM**

Except as provided in Section 15, the Franchise hereby granted shall be for an initial period of ten (10) years from the effective date of this ordinance. The Franchise will automatically renew for up to two (2) successive five (5) year periods unless either party provides the other with written notice of its desire not to renew at least ninety (90) days prior to the commencement of each new period.

## **Section 4. ASSIGNMENT**

A. The Franchise hereby granted shall not be leased, assigned or otherwise alienated or disposed of except with the prior express written consent of the Village, which shall not be unreasonably withheld or unduly delayed. No assignment shall be allowed without the assignee assuming the terms of the Franchise Agreement with the Village.

87           B.       Notwithstanding the foregoing, the Company may, without the consent of the  
 88 Village, lease, assign or otherwise alienate and transfer this Franchise in connection with the  
 89 lease or sale of the Distribution System or upon its merger or consolidation with, or transfer  
 90 to, a corporation engaged in similar business (including an affiliate or subsidiary of the  
 91 Company), or pledge or mortgage of such Franchise in connection with the physical property  
 92 owned and used by it in the operation of the Distribution System for the purpose of securing  
 93 payment of monies borrowed by the Company.

94           **Section 5.**       **VILLAGE COVENANT**

95  
 96           As a further consideration for this Franchise Agreement, the Village covenants and  
 97 agrees that it will not, during the term of this Franchise Agreement or any extension thereof,  
 98 engage in the business of distributing or selling Natural Gas within the corporate limits of the  
 99 Village, as modified, during the term of this Franchise Agreement.

100  
 101           **Section 6.**       **USE OF STREETS**

102  
 103           The Distribution System shall be erected, placed, or laid in such manner as will,  
 104 consistent with necessity, least interfere with other public uses of the Rights-of-way, and said  
 105 Right-of-way shall not be unnecessarily obstructed, and before, except in an emergency  
 106 situation, the Company makes any excavation or disturbs the surface of any of the Rights-of-  
 107 way, it shall make application for a permit to the appropriate Village authority. The Village  
 108 shall issue or, if applicable, deny permits within ten (10) business days of application by the  
 109 Company. In consideration of the franchise fees contemplated in this agreement, the Village  
 110 shall not charge the Company any fees for the issuance of such permits. The Company shall,  
 111 with due diligence and dispatch, place such Right-of-way in as good a condition as before such  
 112 excavation or disturbance was made; provided, however, that should the Company fail, within  
 113 ten (10) days of its receipt of written notice from the Village, to restore such Right-of-way,  
 114 then the Village may undertake such restoration (other than any restoration work on the  
 115 Distribution System) and charge the reasonable cost thereof to the Company.

116           To the extent consistent with Florida law, the Company hereby agrees to abide by all  
 117 the rules and regulations and ordinances which the Village has passed or might pass in the  
 118 future, in the exercise of its police power, provided, however, that the Village shall not pass  
 119 any ordinance or regulation that results in a material change to the rights or obligations of the  
 120 Company under the Franchise Agreement.

121  
 122           **Section 7.**       **MAINTENANCE**

123  
 124           All such components of the Distribution System of the Company located within the  
 125 Village shall be installed and maintained in accordance with accepted good practice and in  
 126 accordance with the orders, rules, and regulations of the Florida Public Service Commission.

127  
 128           **Section 8.**       **LAYING OF PIPE**

130 All components of the Distribution System shall be laid consistent with all applicable  
 131 codes, rules, regulations and laws, including, to the extent consistent with all applicable codes,  
 132 rules, regulations and laws, specifications contained in Village permits.

134 **Section 9. CONSTRUCTION WORK**

135 The Village reserves the right to permit to be laid electric conduits, water and gas pipes  
 136 and lines, cables, sewers, and to do and permit to be done any underground work that may be  
 137 deemed necessary or proper by the Village in, across, along, or under any Right-of-way.  
 138 Whenever, by reason of establishing a grade or by reason of changes in the grade of any Right-  
 139 of-way, or by reason of the widening, grading, paving, or otherwise improving present or future  
 140 Rights-of-way, or in the location or manner of construction of any water pipes, electric  
 141 conduits, sewers, or other underground structure located within the Rights-of-way, it shall be  
 142 deemed necessary by the Village to remove, relocate, or disconnect any portion of the  
 143 Distribution System of the Company hereto for such public purpose, such removal, relocation,  
 144 or disconnection shall be made by the Company as ordered in writing by the Village without  
 145 claim for reimbursement. If the Village shall require the Company to remove, relocate, or  
 146 disconnect any portion of its Distribution System or in any way to alter the placement or  
 147 location of the Distribution System to enable any other person to use said Rights-of-way of the  
 148 Village, as part of its permitting or approval process, the Village shall require the person  
 149 desiring or occasioning such removal, relocation, disconnection, or alteration to reimburse the  
 150 Company for any loss, cost, or expense caused by or arising out of such removal, relocation,  
 151 disconnection, or alteration of any portion of the Distribution System. The Company further  
 152 agrees that it will not intentionally interfere with, change, or injure any water pipes, drains, or  
 153 sewers of said Village unless it has received specific permission from the Village or its duly  
 154 authorized representative.

155 **Section 10. FRANCHISE FEE**

156 Subject to Section 11 below, within thirty(30) days after the close of the first full billing  
 157 month following the effective date of this Franchise Agreement, and each month thereafter  
 158 during the term of this Franchise Agreement, the Company, its successors, or assigns, shall  
 159 apply to the Village or its successors, a sum of money equal to six percent (6%) of the  
 160 Company's Gross Revenue, less any adjustments for uncollectable accounts, from the sale of  
 161 Natural Gas to Customers within the corporate limits of the Village. The Franchise fee  
 162 payment shall be deemed paid on time if post-marked within thirty (30) days of the close of  
 163 the preceding billing month.

164 **Section 11. IDENTIFICATION OF VILLAGE RESIDENTS**

165 No less than thirty (30) days prior to the Effective Date, the Village shall deliver to the  
 166 Company such information (including Village limit streets and block numbers) as is needed  
 167 by the Company to determine which of its customer are located within the Village limits. The  
 168 Village shall also provide such information no less than thirty (30) days prior to the  
 169 effectiveness of any change in said limits, whether by addition, annexation, or consolidation,  
 170 or upon the Company's request. The Company shall be relieved of any obligation to pay  
 171  
 172  
 173

franchise fees to the extent the Village has failed to provide information in accordance with this Section 11.

**Section 12. ACCOUNTS AND RECORDS**

The Company shall maintain accounting, maintenance, and construction records as prescribed by the FPSC. The Company shall establish and maintain appropriate accounts and records in such detail that revenues within the corporate limits of the Village are consistently declared separately from all other revenues, and such records shall be maintained within the State of Florida. Upon request by the Village, or its designated representative, and execution of a confidentiality agreement reasonably satisfactory to the Company, the Company shall make available said records within thirty (30) days to the Village for the determination of the accuracy of the Gross Revenues upon which the Company's franchise fee is based. The Company shall maintain its billing records only for the period of time required by the FPSC and any examination conducted after such period shall be confined to the billing records then available.

**Section 13. INSURANCE**

During the term of this Franchise, the Company shall file with the Village Clerk and shall keep in full force and effect at all times during the effective period hereof, insurance certificates evidencing a general liability insurance policy or policies issued by an insurance carrier licensed to do business in the state of Florida or evidence of self-insurance within the corporate limits of the Village as they currently exist or may exist in the future. Each such policy shall provide for the minimum sum of \$1,000,000.00 for injury or death to any one person, and for the minimum sum of \$5,000,000.00 for injury or death to all persons where there is more than one person involved in any one incident or accident, and for the minimum sum of \$1,000,000.00 for damage to property, resulting from any one accident, and each of the said minimum sums shall remain in full force and shall be undiminished during the effective period of this Agreement. The coverage requirements set forth in this Section 13 may be satisfied, in whole or in part, with self-insurance.

Company shall notify the Clerk of the Village in writing, promptly upon any material alteration, modification, or cancellation of such policy.

**Section 14. INDEMNIFICATION:**

In consideration of the permissions granted to the Company by this Franchise Agreement, the Company hereby agrees to indemnify and hold harmless the Village, its officers, agents and employees from and against claims, suits, actions, and causes of action, caused by the Company's negligent operation of the Distribution System within the Village during the term of this Franchise and resulting in personal injury, loss of life or damage to property sustained by any person or entity, through or as a result of the doing of any work herein authorized or the failure to do work herein required, and including all reasonable costs, attorney's fees, expenses, and liabilities incurred by the Village in connection with any such claim, suit, or cause of action, including the investigation thereof, and the defense of any action

or proceeding brought thereon and any order, judgment or decree which may be entered in any such action or proceeding or as a result thereof; **provided, however,** that neither the Company nor any of its employees, agents, contractor, licensees, or sub lessees shall be liable under this section for any claims, demands, suits, actions, losses, damages, or expenses, including attorney's fees, arising out of the negligence, strict liability, intentional torts, criminal acts, or error of the Village, its officers, agents, or employees. The provisions of this section shall survive the expiration or earlier termination of this Franchise Agreement. Notwithstanding any provision herein to the contrary, the Company's liability under this Agreement shall be limited to the assets and business of Peoples Gas System, a division of Tampa Electric Company, as if Peoples were incorporated separate and apart from Tampa Electric Company.

#### **Section 15. TERMINATION BY VILLAGE**

Violation by the Company of any of the covenants, terms, and conditions hereof, or default by the Company in observing or carrying into effect any of said covenants, terms and conditions, shall authorize and empower the Village to declare a termination of this Franchise Agreement; provided, however, that before such action by the Village shall become operative and effective, the Company shall have been served by the Village with a written notice setting forth all matters pertinent to such violation or default, and describing the action of the Village with respect thereto, and the Company shall have had a period of sixty (60) days after service by certified U.S. mail of such notice, or, in the event such cure reasonably requires a period of more than sixty (60) days, then sixty (60) days to present a plan reasonably satisfactory to the Village to effect such cure; and provided further that any violation or default resulting from a strike, a lockout, an act of God, or any other cause beyond the control of the Company shall not constitute grounds for termination.

#### **Section 16: CHANGES IN PROVISIONS HEREOF**

Changes in the terms and conditions hereof may be made by written agreement between the Village and the Company.

#### **Section 17. SEVERABILITY; CHANGE IN LAW**

(A) If any section, part of a section, paragraph, sentence, or clause of this Agreement shall be adjudged by a court of competent jurisdiction to be invalid, such decision shall not affect the validity of any other portion hereof, but shall be restricted and limited in its operation and effect to that specific portion hereof involved in the controversy in which such decision shall have been rendered; provided, however, that should elimination of the specific portion of the Franchise Agreement adjudged to be invalid result in significant adverse consequences to a party, then that party may terminate this Franchise Agreement by providing thirty (30) days written notice to the other party.

(B) Upon the issuance by a court of competent jurisdiction of an order, ruling, or decision, or the enactment or adoption by the Florida Legislature, the Village, or any other governmental or regulatory body of a law, rule, regulation, or ordinance, that materially diminishes a municipality's ability to exact franchise fees from a utility, or that effectively

does away with the ability of a municipality to grant a franchise altogether, then the Company or Village may terminate this Franchise Agreement by providing ninety (90) days written notice to the other party.

**Section 18.**      **GOVERNING LAW**

This Franchise shall be governed by the laws of the State of Florida and applicable federal law.

**Section 19.**      **EFFECTIVE DATE**

This Franchise Agreement shall become effective upon its acceptance by the Company, which acceptance must be evidenced in writing within sixty (60) days of the Village's passage and adoption hereof.

This ordinance shall take effect immediately upon adoption.

**PASSED** on first reading this \_\_\_\_\_ day of \_\_\_\_\_, 2021.

**PASSED AND ADOPTED BY THE VILLAGE COUNCIL** of the Village of Estero, Florida this \_\_\_\_\_ day of \_\_\_\_\_, 2021.

Attest:

**VILLAGE OF ESTERO, FLORIDA**

By: \_\_\_\_\_  
Carol Sacco, Village Clerk

By: \_\_\_\_\_  
Katy Errington, Mayor

Reviewed for legal sufficiency:

By: \_\_\_\_\_  
Burt Saunders, Esq., Village Attorney

|                      |       |       |
|----------------------|-------|-------|
| Vote:                | AYE   | NAY   |
| Mayor Errington      | _____ | _____ |
| Vice Mayor McLain    | _____ | _____ |
| Councilmember Ribble | _____ | _____ |
| Councilmember Fiesel | _____ | _____ |
| Councilmember Boesch | _____ | _____ |
| Councilmember Ward   | _____ | _____ |
| Councilmember Wilson | _____ | _____ |

Ordinance No. 2021-09

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**WORKSHOP ITEM SUMMARY SHEET**  
**VILLAGE COUNCIL MEETING**  
**July 21, 2021**

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**Agenda Item:**

Corkscrew Road Interchange Landscaping

**Description:**

FDOT is managing and funding the design, permitting, and construction of landscape improvements at the Corkscrew Road interchange. FDOT is currently working on the design and construction is expected to start in Spring of 2022.

The Florida Department of Transportation (FDOT) and their consultant AECOM will provide a presentation on the proposed project including the current design.

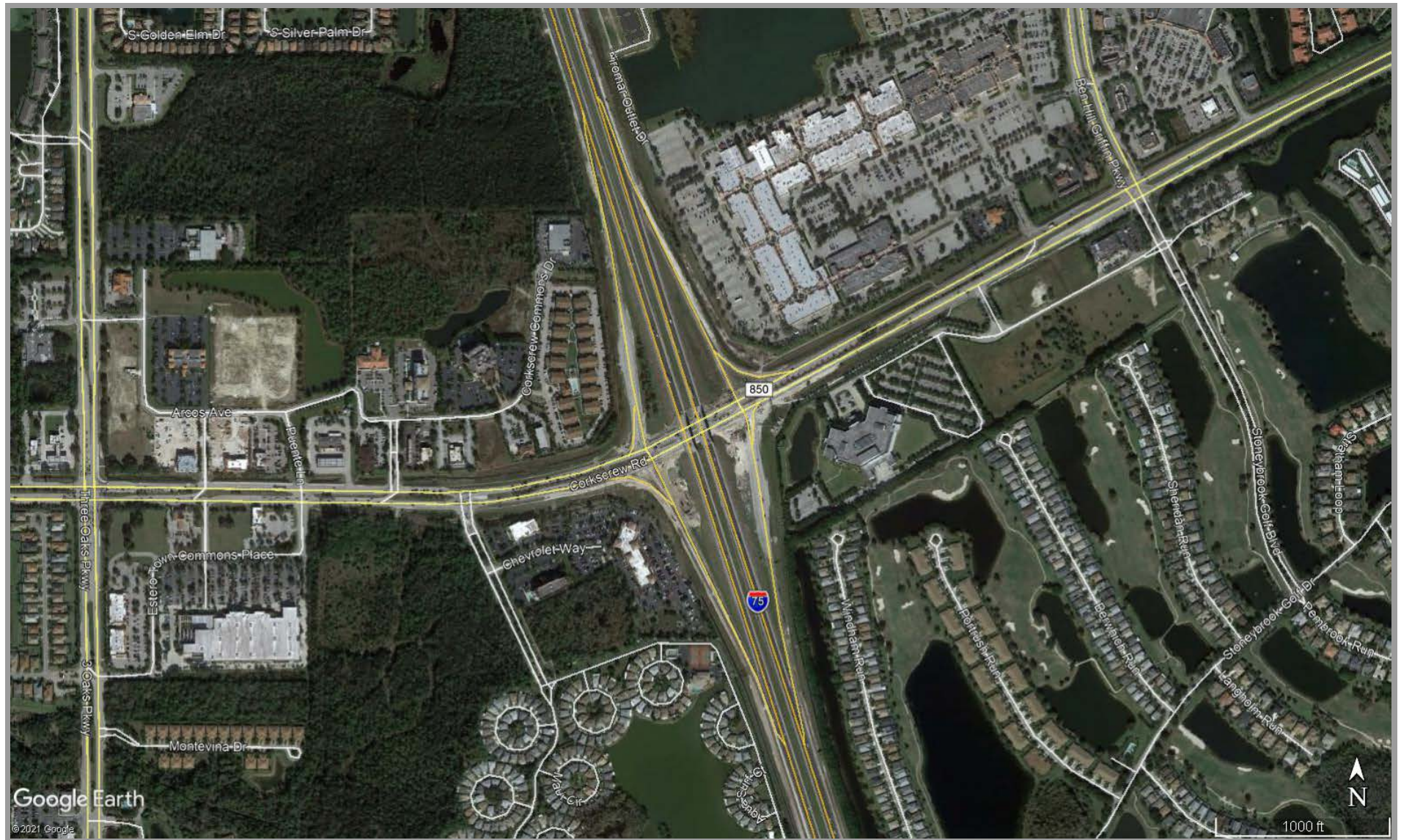
**Financial Impact:**

There is no financial impact at this time.

However, after construction is completed by FDOT contractor; there is a 2-year Establishment Period; after which the Village of Estero will be responsible for landscape maintenance per an Agreement (to be brought to Village Council). The transition from FDOT Contractor maintenance to Village of Estero is anticipated to occur in July 2024. The maintenance costs are not known at this time but are estimated in the 5-year CIP as \$221,400. This estimate will be adjusted as the design is finalized.

**Attachments:**

1. Project Location Map
2. PowerPoint Presentation



# **I-75/CORKSCREW ROAD INTERCHANGE LANDSCAPE**

**FPID NO. 406225-7-52-01**

**JULY 21, 2021**



## I-75/Corkscrew Road Interchange Landscape

### ► Project Specifics:

- Final Plans submitted to FDOT: December 14, 2021
- Letting Date: March 17, 2022
- Project Budget: \$1,078,000.00

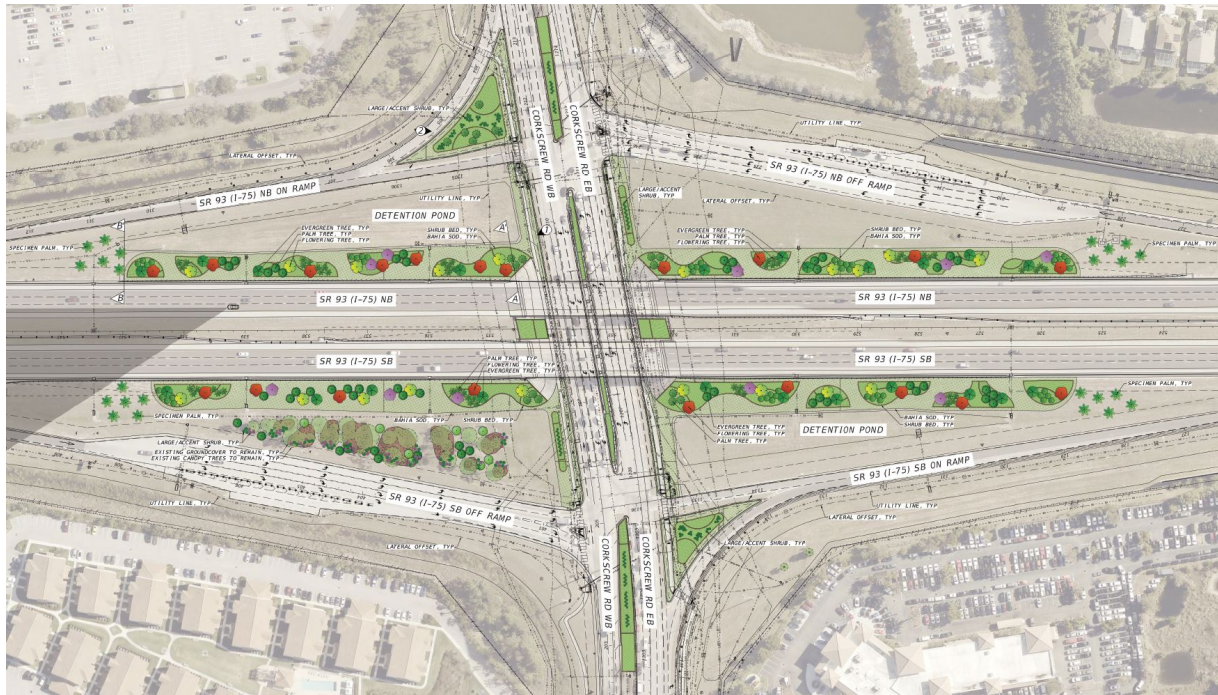




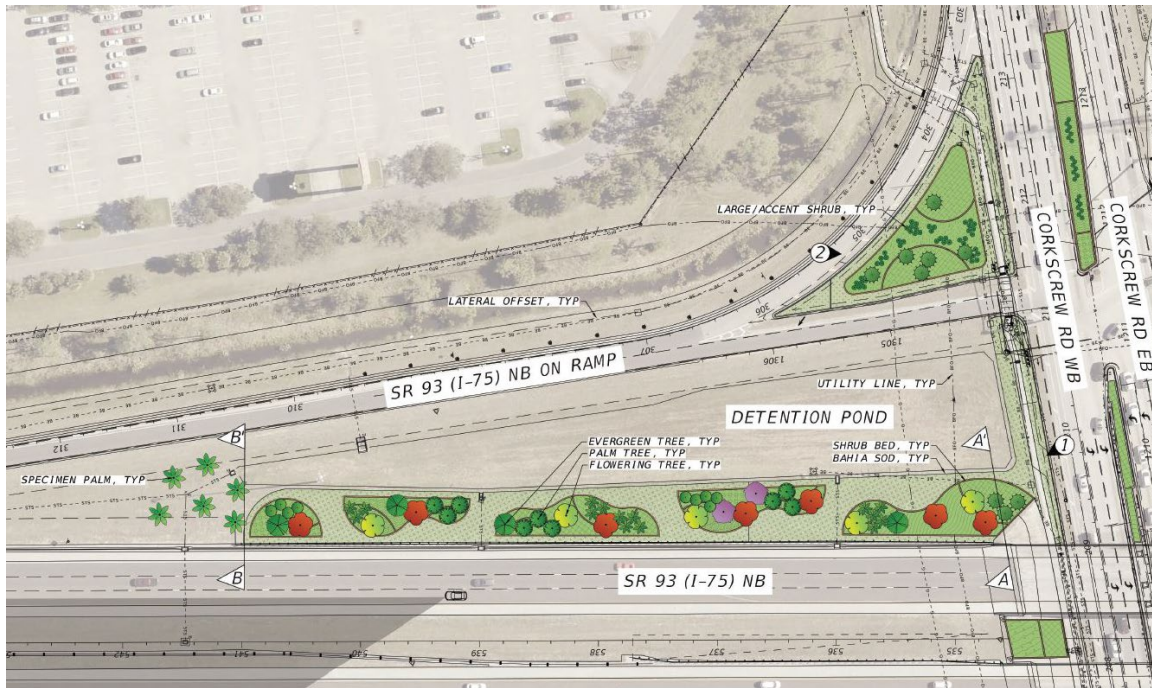
# Plant Schedule

| <u>TREES</u>                                                                        | <u>COMMON NAME</u>   | <u>GROUND COVERS</u>                                                                  | <u>COMMON NAME</u>         |
|-------------------------------------------------------------------------------------|----------------------|---------------------------------------------------------------------------------------|----------------------------|
|    | VERA WOOD            |    | ECOTURF PERENNIAL PEANUT   |
|    | APPLE BLOSSOM CASSIA |    | DWARF BOUGAINVILLEA        |
|    | GREEN BUTTONWOOD     |    | EMERALD BLANKET NATAL PLUM |
|    | ROYAL POINCIANA      |    | HORIZONTAL COCOPLUM        |
|    | LONGLEAF PINE        |    | DWARF CLUSIA               |
| <u>PALM TREES</u>                                                                   | <u>COMMON NAME</u>   |                                                                                       |                            |
|    | KING ALEXANDER PALM  |    | GREEN ISLAND FICUS         |
|    | NITIDA PALM          |    | DOWNY JASMINE              |
|    | ROYAL PALM           |    | PINK MUHLY GRASS           |
|    | SABAL PALM           |   | PANAMA ROSE                |
|    | FLORIDA THATCH PALM  |  | SILVER SAW PALMETTO        |
| <u>SHRUBS</u>                                                                       | <u>COMMON NAME</u>   |                                                                                       |                            |
|  | AMERICAN BEAUTYBERRY |  | DWARF FAKAHATCHEE          |
|  | CRINUM LILY          |  | COONTIE                    |
|  | BIRD OF PARADISE     |                                                                                       |                            |
|  | WALTER'S VIBURNUM    |                                                                                       |                            |
|                                                                                     |                      | <u>SOD/SEED COMMON NAME</u>                                                           |                            |
|                                                                                     |                      |  | BAHIA GRASS                |

## I-75/Corkscrew Road Interchange - Overall Design



## Northeast Quadrant I-75/Corkscrew Road



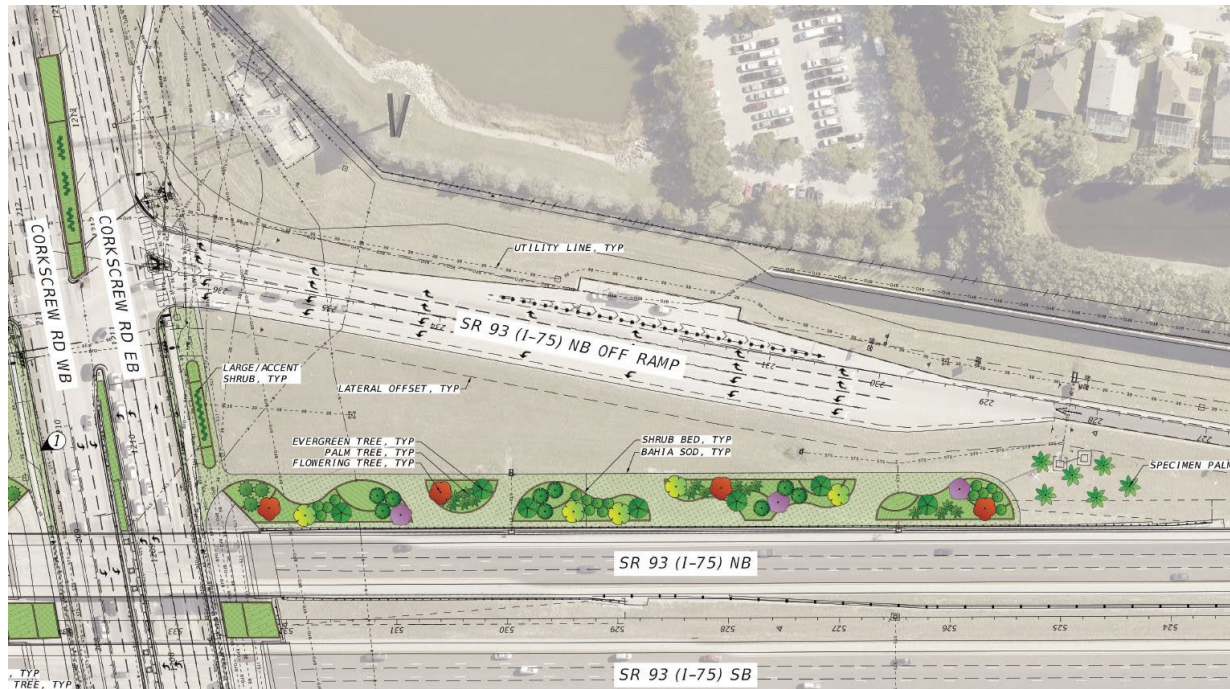


## Northwest Quadrant I-75/Corkscrew Road

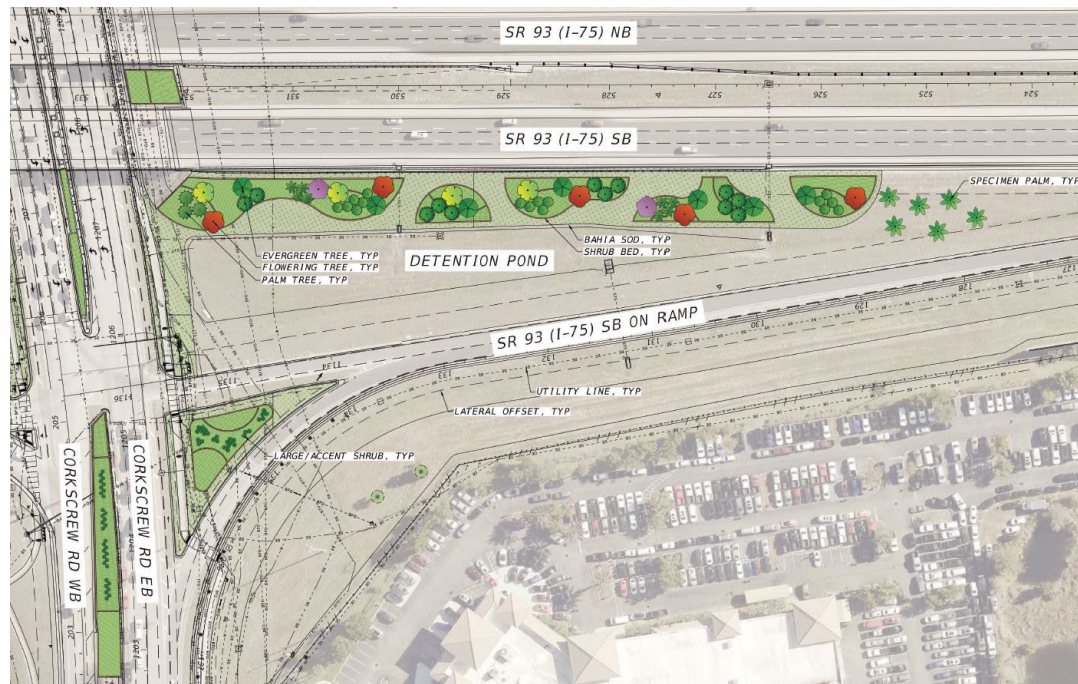




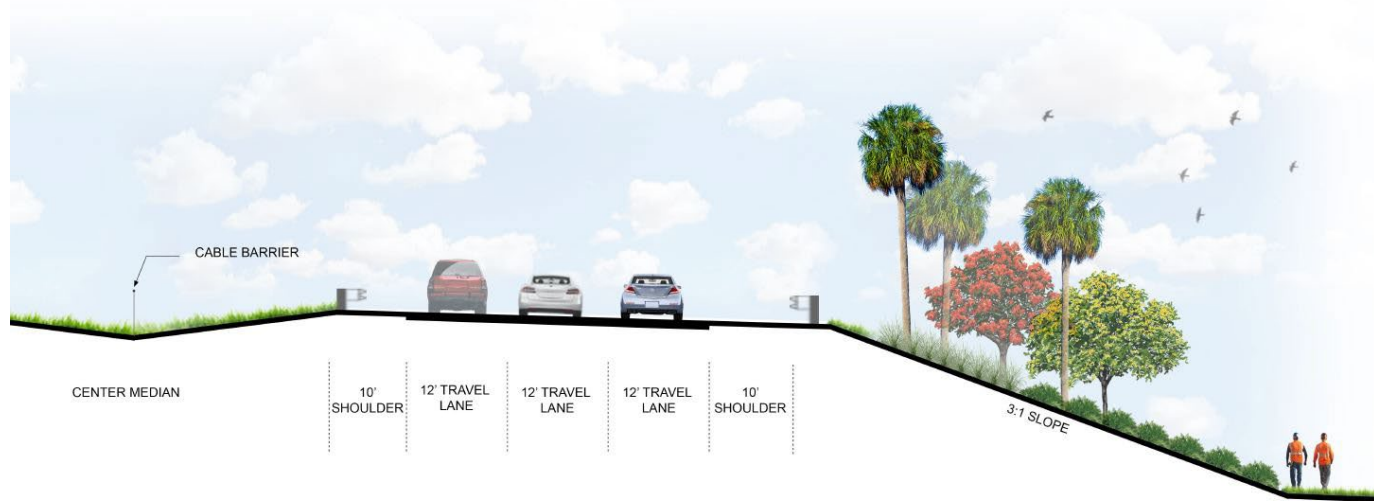
## Southeast Quadrant I-75/Corkscrew Road



## Southwest Quadrant I-75/Corkscrew Road



## Section Elevation A-A'



## Section Elevation B-B'





## Perspective 1 - Looking West from Westbound Corkscrew Road



## Perspective 2 - Looking South from I-75 (SR 93) NB On-Ramp



## Contact Information

- ▶ FDOT- Darryl Richard, District 1 Landscape Architect
  - ▶ [Darryl.Richard@dot.state.fl.us](mailto:Darryl.Richard@dot.state.fl.us)
  - ▶ (239) 240-7090
- ▶ AECOM - Michael Schulte, RLA
  - ▶ [Michael.Schulte@aecom.com](mailto:Michael.Schulte@aecom.com)
  - ▶ (813) 675-6855
- ▶ AECOM - Casey Stallcup, RLA
  - ▶ [Casey.Stallcup@aecom.com](mailto:Casey.Stallcup@aecom.com)
  - ▶ (813) 675-6816

**WORKSHOP ITEM SUMMARY SHEET**  
**VILLAGE COUNCIL MEETING**  
**July 21, 2021**

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**Agenda Item:**

Discussion of Proposed 7th Anniversary Celebration of Village of Estero Incorporation

**Description:**

This workshop is to discuss the upcoming proposed date for the 7<sup>th</sup> Anniversary Celebration Event.

Due to COVID 19 the 5<sup>th</sup> Year Anniversary was cancelled.

**Financial Impact:**

None

**Attachments:**

None